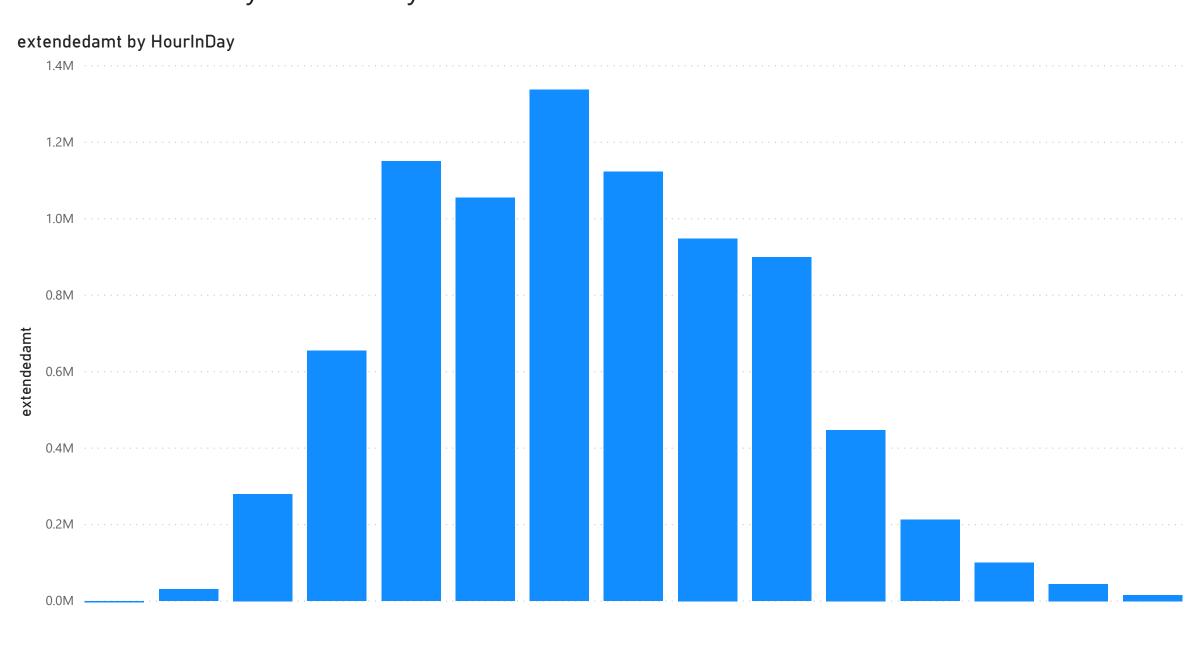
Online Purchase by Hour of Day



HourInDay

Unit Sales by Customer

4372

7.75M

-5.00K

20K

378.16

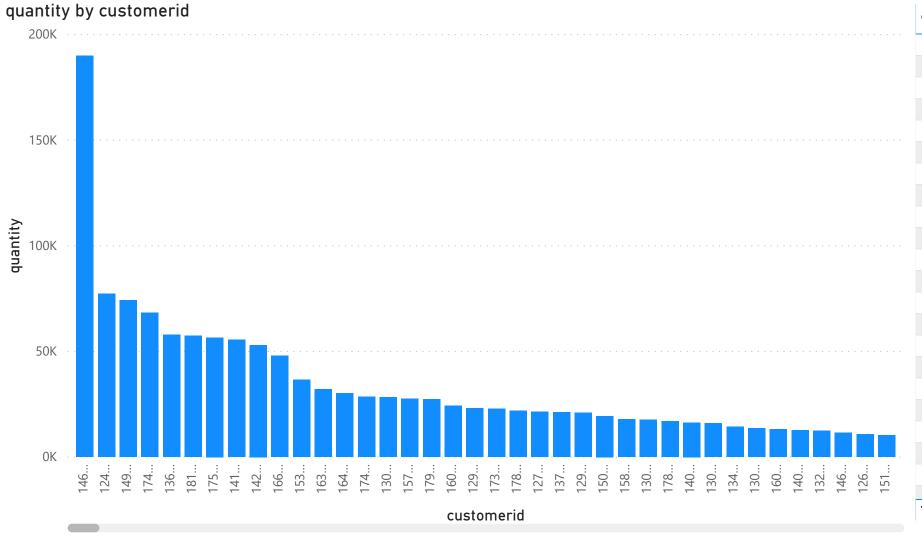
Customers

CY Sales

CY Discounts

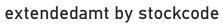
CY Orders Shipped

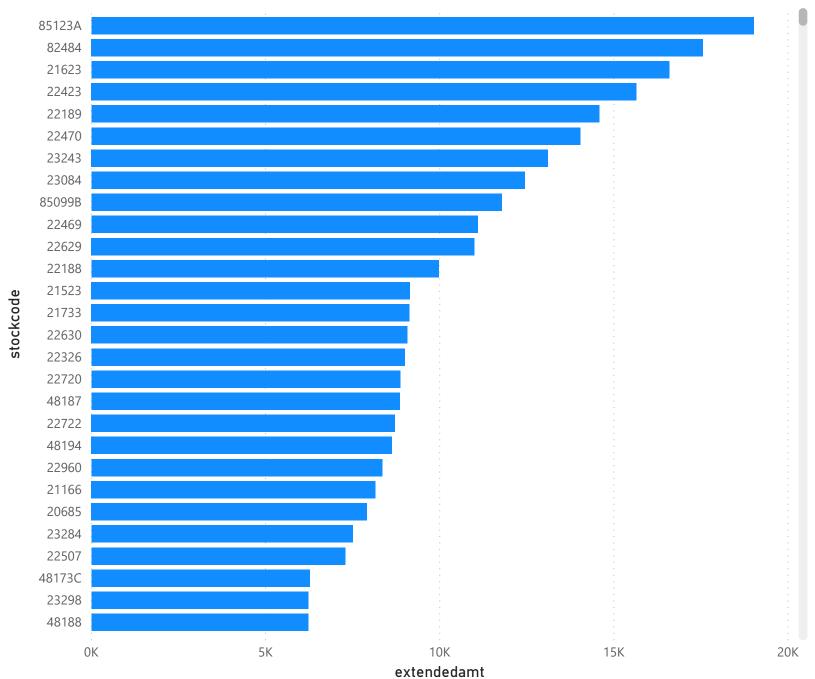
CY Average Transaction Value



customerid	quantity	extendedamt	Average Transaction Value
14646	190005	270,897.14	3,611.96
12415	77242	123,725.45	4,758.67
14911	74242	125,815.49	542.31
17450	68243	185,453.33	3,499.12
13694	57959	59,768.06	1,048.56
18102	57427	228,603.88	3,941.45
17511	56604	81,490.62	1,940.25
14156	55479	113,069.44	1,766.71
14298	53045	46,172.98	1,154.32
16684	48042	62,778.68	2,325.14
15311	36575	56,810.13	541.05
16333	32184	26,626.80	1,210.31
16422	30202	31,860.43	455.15
17404	28610	27,654.52	1,843.63
13089	28328	51,552.67	477.34
15769	27624	51,731.92	1,847.57
17949	27451	51,436.84	1,008.57
16029	24192	37,880.09	541.14
12931	23157	33,285.81	1,849.21
17381	22758	16,668.71	617.36
17841	21817	37,877.21	235.26
12748	21375	24 894 42	133 13
Total	4610526	7,745,461.79	378.16

Top 10 Customer Key Products





stockcode	extendedamt •
85123A	19,016.99
82484	17,558.65
21623	16,592.08
22423	15,650.25
22189	14,582.42
22470	14,033.19
23243	13,111.33
23084	12,438.56
85099B	11,782.44
22469	11,090.58
22629	10,997.70
22188	9,970.56
21523	9,149.90
21733	9,130.96
22630	9,073.50
22326	8,997.15
22720	8,870.74
48187	8,853.10
22722	8,717.35
48194	8,633.40
22960	8,353.98
21166	8,156.16
20685	7,914.40
23284	7,503.40
22507	7,287.79
48173C	6,267.98
23298	6,228.40
48188	6,227.85
48185	6,179.60
47566	6,020.35
Total	1,369,181.79

customerid	extendedamt •
14646	279,489.02
18102	256,438.49
17450	187,482.17
14911	132,572.62
12415	123,725.45
14156	113,384.14
17511	88,125.38
16684	65,892.08
13694	62,653.10
15311	59,419.34
Total	1,369,181.79

Sales by Geographical Area

extendedamt by country



region	extendedamt •
Europe	8,097,047.27
Oceania	137,077.27
Asia-Pac	55,730.99
North America	5,397.30
Unspecified	2,667.07
South America	1,143.60
Africa	1,002.31
Total	8,300,065.81

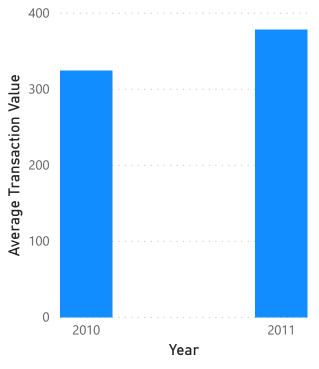
country	extendedamt			
United Kingdom	6,767,873.39			
Netherlands	284,661.54			
EIRE	250,285.22			
Germany	221,698.21			
France	196,712.84			
Australia	137,077.27			
Switzerland	55,739.40			
Spain	54,774.58			
Belgium	40,910.96			
Sweden	36,595.91			
Japan	35,340.62			
Total	8,300,065.81			

extendedamt by country

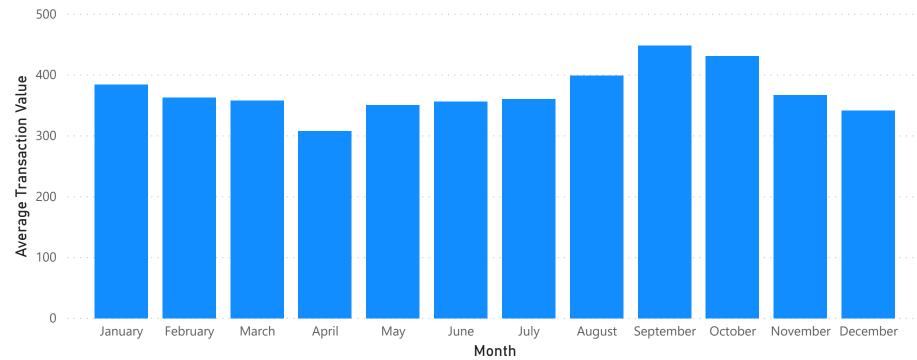
United Kingdom							
Netherlands	EIRE	Germany	Australia	Spain	Ja	N	
- Tetriorialias			- tastrana				
		France		Belgi	Finl		
			Switzerland	Swed	Ch		4

Average Transaction Value - Seasonal

Average Transaction Value by Year

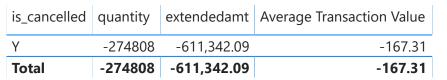


Average Transaction Value by Month

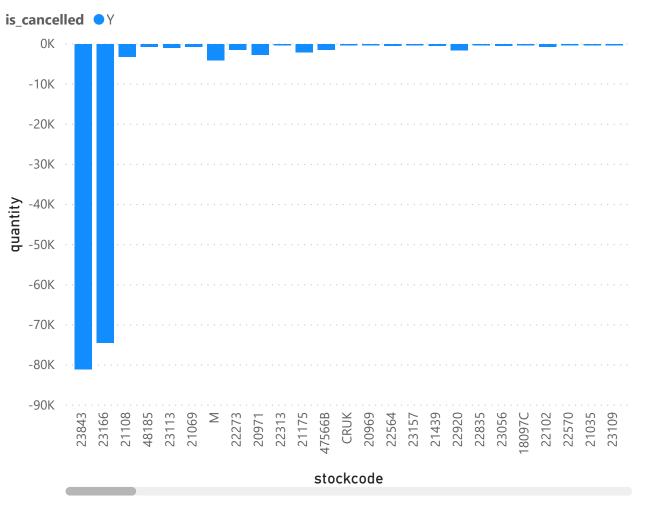


Year	Invoice Count	extendedamt	Average Transaction Value
2010	1708	554,604.02	324.71
2011	20482	7,745,461.79	378.16
Total	22190	8,300,065.81	374.05

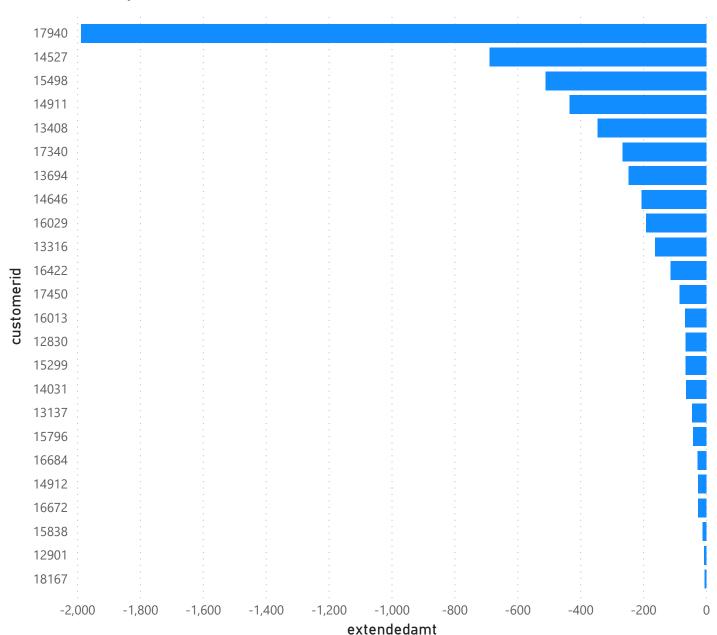
Cancelled Invoices and Discounts



quantity, extendedamt and Average Transaction Value by stockcode and is_cancelled



extendedamt by customerid



Basket Analysis

Year, Month	✓ Initial Basket	~_	Selection Basket	~	Customer	unique Customers	Basket Customers	Selection Customers	Total Basket Customers
△ □ 2010	Select all		Select all		12346	1			
January	100		□ 100		12347	1	1	1	1
☐ February	1 01		□ 101		12347	1	ı	1	I
☐ March	110		□ 110				1	1	1
☐ April	150		□ 150		12349	1	I	1	1
☐ May	160		□ 160		12350	1			
☐ June	161		□ 161		12352	1			
☐ July	162		□ 162		12353	1			
August	170		□ 170		12354	1	1	1	1
September	171		□ 171		12355	1			
October	□ 180		□ 180		12356	1	1	1	1
☐ November	206		206		12357	1	1	1	1
December	207		□ 207		12358	1			
△ 2011	208		208		12359	1	1	1	1
January	209		209		12360	1	1	1	1
February	210		210		12361	1			
March	211		211		12362	1	1	1	1
April	212		212		12363	1			
May	213		213		12364	1	1	1	1
June	214		214		12365	1			
July	215		215		12367	1			
August	216		216		12370	1	1	1	1
September	217		217		12370	1	1	1	1
October	218		218		12371	1	ı	1	I
November	219		219			-			
December	220		220		12373	1			
	221		221		12374	1			
	222		222		12375	1			
	223		223		12377	1	1	1	1
	224		224		12378	1	1	1	1
	225		225		12379	1	1	1	1
	226		226		12380	1			
	227		227		Total	4244	1369	1369	1369