

# NAIROBI JET HOUSE

## On-Demand Private Charter Services

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### Premium Private Aviation Solutions

**Nairobi Jet House** provides exclusive on-demand charter services for discerning clients who demand flexibility, privacy, and luxury in their air travel. Our fleet and partner network covers Kenya, East Africa, and international destinations.

#### Charter Operations Center:

- Direct Charter Line: +254 20 789 1234
  - Email: charter@nairobijethouse.com
  - WhatsApp: +254 701 234 567
  - 24/7 Operations: +254 722 456 789
  - Emergency Hotline: +254 733 555 888
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### Our Charter Fleet

#### Light Jets (*4-8 passengers*)

##### Cessna Citation CJ3+

- Capacity: 6 passengers
- Range: 2,040 km
- Cruise Speed: 778 km/h
- Ideal for: Domestic and regional flights
- **Hourly Rate: USD 2,800**

##### Embraer Phenom 300

- Capacity: 8 passengers
- Range: 3,334 km
- Cruise Speed: 839 km/h
- Ideal for: Regional East Africa, Dubai
- **Hourly Rate: USD 3,200**

#### Mid-Size Jets (*6-9 passengers*)

### **Hawker 850XP**

- Capacity: 8 passengers
- Range: 4,409 km
- Cruise Speed: 870 km/h
- Ideal for: Africa, Middle East, Europe
- **Hourly Rate: USD 4,500**

### **Cessna Citation Sovereign+**

- Capacity: 9 passengers
- Range: 5,926 km
- Cruise Speed: 848 km/h
- Ideal for: Transcontinental flights
- **Hourly Rate: USD 5,200**

### **Heavy Jets (8-14 passengers)**

#### **Bombardier Challenger 605**

- Capacity: 12 passengers
- Range: 7,408 km
- Cruise Speed: 870 km/h
- Ideal for: Long-haul international
- **Hourly Rate: USD 6,800**

#### **Gulfstream G550**

- Capacity: 14 passengers
- Range: 12,501 km
- Cruise Speed: 904 km/h
- Ideal for: Ultra-long-range flights
- **Hourly Rate: USD 8,500**

### **Turboprops (4-12 passengers)**

#### **Beechcraft King Air 350i**

- Capacity: 9 passengers
- Range: 2,667 km
- Cruise Speed: 578 km/h
- Ideal for: Short regional flights, airstrips
- **Hourly Rate: USD 1,800**

#### **Pilatus PC-12 NG**

- Capacity: 6 passengers
  - Range: 2,815 km
  - Cruise Speed: 528 km/h
  - Ideal for: Remote locations, safari lodges
  - **Hourly Rate: USD 1,600**
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## Charter Service Categories

### Executive Charter

- CEO and board member transportation
- Confidential business meetings
- Time-sensitive corporate travel
- Multi-city business tours
- **Minimum 2-hour booking**

### Leisure Charter

- Safari lodge transfers
- Private holiday travel
- Special occasion flights
- Family reunions and events
- **Flexible scheduling options**

### Medical Charter

- Emergency medical evacuations
- Organ transportation
- Medical specialist transport
- Patient repatriation
- **24/7 availability with medical equipment**

### Cargo Charter

- High-value goods transport
- Time-sensitive deliveries
- Humanitarian aid flights
- Oil & gas industry support
- **Specialized cargo configurations**

### Event Charter

- Wedding party transportation
- Sports team charters

- Concert and entertainment
  - VIP guest transportation
  - **Group coordination services**
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## **Popular Charter Routes & Pricing**

### **Domestic Kenya Routes**

#### **Nairobi ↔ Maasai Mara**

- Flight Time: 45 minutes
- Aircraft: King Air 350i
- Price: USD 2,700 (one way)
- *Perfect for safari transfers*

#### **Nairobi ↔ Mombasa**

- Flight Time: 1 hour 15 minutes
- Aircraft: Citation CJ3+
- Price: USD 3,500 (one way)
- *Coastal business and leisure*

#### **Nairobi ↔ Samburu**

- Flight Time: 1 hour
- Aircraft: PC-12 NG
- Price: USD 2,400 (one way)
- *Remote safari experiences*

### **Regional East Africa**

#### **Nairobi ↔ Kigali, Rwanda**

- Flight Time: 1 hour 45 minutes
- Aircraft: Phenom 300
- Price: USD 5,600 (one way)
- *Business hub connection*

#### **Nairobi ↔ Dar es Salaam, Tanzania**

- Flight Time: 1 hour 30 minutes
- Aircraft: Citation CJ3+
- Price: USD 4,200 (one way)
- *Regional business travel*

### **Nairobi ↔ Entebbe, Uganda**

- Flight Time: 1 hour 20 minutes
- Aircraft: Phenom 300
- Price: USD 4,800 (one way)
- *East Africa hub*

### **International Destinations**

#### **Nairobi ↔ Dubai, UAE**

- Flight Time: 4 hours 30 minutes
- Aircraft: Hawker 850XP
- Price: USD 20,250 (one way)
- *Middle East business hub*

#### **Nairobi ↔ Cape Town, South Africa**

- Flight Time: 5 hours 45 minutes
- Aircraft: Challenger 605
- Price: USD 39,100 (one way)
- *Southern Africa gateway*

#### **Nairobi ↔ London, UK**

- Flight Time: 8 hours 45 minutes
- Aircraft: Gulfstream G550
- Price: USD 74,250 (one way)
- *European business center*

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## **Charter Packages**

### **SAFARI CHARTER PACKAGE**

*Perfect for luxury safari experiences*

#### **Inclusions:**

- Round-trip charter flights to safari destinations
- Ground transportation coordination
- Safari lodge partnerships
- Bush pilot services for remote airstrips
- Flexible departure times

### **Sample: 3-Day Maasai Mara Safari**

- Aircraft: King Air 350i
- Nairobi-Mara-Nairobi
- Ground transfers included
- **Total Package: USD 8,500** (*up to 6 passengers*)

### **BUSINESS CHARTER PACKAGE**

*Optimized for executive productivity*

#### **Inclusions:**

- Wi-Fi enabled aircraft
- In-flight catering and refreshments
- Ground transportation at destination
- Priority handling at all airports
- Flight attendant service

### **Sample: Same-Day Mombasa Business Trip**

- Aircraft: Citation CJ3+
- Nairobi-Mombasa-Nairobi
- 6-hour ground time included
- **Total Package: USD 9,800** (*up to 6 passengers*)

### **MULTI-CITY CHARTER PACKAGE**

*Efficient multiple destination travel*

#### **Inclusions:**

- Customized routing optimization
- Multiple stops capability
- Flexible timing between destinations
- Dedicated aircraft and crew
- 24/7 operations support

### **Sample: East Africa Business Tour**

- Aircraft: Phenom 300
  - Nairobi-Kampala-Kigali-Dar es Salaam-Nairobi
  - 4 days, 3 overnight stops
  - **Total Package: USD 35,000** (*up to 8 passengers*)
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## On-Demand Booking Process

### Immediate Booking (2-6 hours notice)

1. **Call Charter Operations:** +254 20 789 1234
2. **Provide Travel Details:**
  - Departure/arrival locations
  - Preferred departure time
  - Number of passengers
  - Special requirements
3. **Aircraft Selection & Quote:** Real-time availability and pricing
4. **Confirmation & Payment:** Credit card or wire transfer
5. **Flight Preparation:** Crew briefing and aircraft positioning

**Express Booking Fee:** USD 500 (waived for repeat clients)

### Advanced Booking (24+ hours notice)

1. **Submit Request:** Online form or email
2. **Detailed Consultation:** Trip planning and optimization
3. **Multiple Options:** Aircraft and routing alternatives
4. **Contract & Payment:** Formal agreement and deposit
5. **Pre-Flight Services:** Catering, ground transport, permits

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## Premium Services & Amenities

### In-Flight Services

- Gourmet catering from top Nairobi restaurants
- Premium beverage selection
- High-speed Wi-Fi (select aircraft)
- Satellite phone communication
- Entertainment systems
- Business meeting facilities

### Ground Services

- Private terminal access (FBO services)
- Fast-track immigration and customs
- Luxury ground transportation
- Hotel and restaurant reservations
- Concierge services
- Security coordination

## Specialized Services

- Pet transportation accommodation
  - Wheelchair accessibility options
  - Medical equipment installation
  - Cargo hold modifications
  - Photography/filming permits
  - Cultural briefings and guides
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## Safety & Certifications

### Aircraft Standards

- All aircraft meet international safety standards
- Regular maintenance by certified facilities
- Modern avionics and safety equipment
- Insurance coverage: USD 100 million per aircraft

### Crew Qualifications

- Experienced pilots with minimum 3,000 flight hours
- Type-rated on specific aircraft models
- Regular training and proficiency checks
- Background security screenings
- Multilingual capabilities

### Regulatory Compliance

- Kenya Civil Aviation Authority (KCAA) certified
  - IATA Operational Safety Audit (IOSA) compliant
  - International flight permits and authorizations
  - Environmental compliance certifications
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## Sample Charter Scenarios

### Scenario 1: Emergency Medical Evacuation

**Situation:** Tourist injured in remote Samburu, needs immediate transfer to Nairobi Hospital

**Solution:**

- Aircraft: King Air 350i (medical configuration)



- Medical team: Doctor and paramedic on board
- Ground time: 30 minutes for patient transfer
- Total time: 3 hours door-to-door
- **Cost: USD 12,000** (*including medical team*)

## **Scenario 2: Last-Minute Board Meeting**

**Situation:** CEO needs to attend urgent board meeting in Dubai departing same day

### **Solution:**

- Aircraft: Hawker 850XP
- Departure: 2 hours after booking
- Ground services: Fast-track at both airports
- Return: Next day at client's convenience
- **Cost: USD 45,000** (*round trip with overnight positioning*)

## **Scenario 3: Family Safari Adventure**

**Situation:** Family of 8 wants luxury safari visiting 3 different conservancies

### **Solution:**

- Aircraft: King Air 350i
- Itinerary: Nairobi → Samburu → Maasai Mara → Amboseli → Nairobi
- Duration: 7 days with flexible scheduling
- Ground coordination: Lodge transfers and activities
- **Cost: USD 28,000** (*complete package*)

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## **Membership Programs**

### **PLATINUM MEMBERSHIP**

*For frequent charter users (25+ hours annually)*

#### **Benefits:**

- 15% discount on all charter flights
- Guaranteed aircraft availability (4-hour notice)
- Complimentary ground transportation
- Priority booking during peak seasons
- Annual membership: **USD 25,000**

### **GOLD MEMBERSHIP**

*For regular charter users (10-24 hours annually)*

**Benefits:**

- 10% discount on charter flights
- Preferred booking status
- Complimentary catering upgrades
- Annual membership: **USD 15,000**

**SILVER MEMBERSHIP**

*For occasional charter users (5-9 hours annually)*

**Benefits:**

- 5% discount on charter flights
  - Express booking service
  - Quarterly flight credits
  - Annual membership: **USD 8,000**
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**Terms & Conditions**

**Booking & Payment**

- Deposit required: 50% for new clients, 25% for members
- Balance due 24 hours before departure
- Accepted payments: Wire transfer, credit card, corporate account
- Cancellation within 24 hours: 50% penalty
- No-show: Full payment required

**Operational Considerations**

- Weather delays: Alternative aircraft or date changes
  - Technical delays: Replacement aircraft within 2 hours
  - Route changes: Additional charges may apply
  - Customs/immigration: Client responsibility for documents
  - Weight limits: Standard passenger and baggage allowances
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**Contact Our Charter Team**

**Ready to experience the ultimate in private aviation?**

☎ **Charter Bookings:** +254 20 789 1234

✉ **Email:** [charter@nairobijetthouse.com](mailto:charter@nairobijetthouse.com)

💬 **WhatsApp:** +254 701 234 567

🌐 **Website:** [www.nairobijetthouse.com/charter](http://www.nairobijetthouse.com/charter)

### **Operations Center Hours:**

- Monday - Sunday: 24/7 availability
- Instant quotes: Available online
- Emergency charters: Always ready

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### **Charter Specialists:**

- **Captain James Mwangi** - Chief Pilot & Operations Manager
- **Sarah Kamau** - Charter Sales Director
- **David Otieno** - International Charter Coordinator

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*Nairobi Jet House - Where Luxury Meets the Sky*

**"Your Schedule. Your Destination. Your Aircraft."**