

An Explicative and Predictive Study of Employee Attrition

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Abstract

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1. Introduction

Building and maintaining a stable, productive, collaborative, and high-quality workforce is a primary concern for the majority of managing principals as success in this area tends to be a key factor contributing the overall firm prosperity [CITATIONS?]. Inevitably, all firms will experience employee attrition. Involuntary attrition is often the result of profitability and performance pressures, department or business line obsolescence, and mergers and acquisitions, among other factors [CITATIONS?]. In contrast, voluntary attrition is driven predominately by employee concerns [CITATIONS]. Such considerations my focussed around, but not limited to, managerial direction, compensation and benefits, firm culture, firm desirability and location, promotion potential as well as non firm specific motivations, e.g. medical conditions or retirement.

A central objective of the majority of human resource departments is to understand the root causes behind voluntary employee attrition and develop an associated mitigation strategy. Effectively navigating such issues generally resulted in explicit positive monetary effects stemming from increased firm revenue and cost reductions manifested through the work retained highly performant employees. In addition, identifying and resolving issues found to be common to employee attrition often implicitly enhances firm culture and workplace desirably which in turn enables the recruitment of higher quality staff which further improve retention, firm operation, and business practices. We feel that the compounding effect nature of this employee attrition feedback loop on the overall success or failure of the firm is the essential motive for conducting a through investigation into this matter. [MORE CITATIONS FOR THIS PARAGRAPH]

Traditionally, employee attrition and retention issues tend to examined through qualitative and anecdotal measures. Specifically, human resources staff tend to conduct exit interviews after an employee provides a resignation notice in order to ascertain the motivations behind the decision to leave. Although these conversations may be direct and candid, i.e. in the event an employee is leaving for a significantly more senior role or needs to change geographic location for family reasons, in actuality, human resources staff encounter considerable difficulty discerning the employee's actual rationale. By way of example, employees seldom offer negative criticism of management during exit interviews for fear of future personal retribution or inadvertent retaliation towards their close colleagues who will still remain at the firm. These circumstances impact the employee attrition data aggregation and quality assurance process by making it cumbersome, at a minimum, which leads to additional difficulties determining which attrition issues should be of primary importance for management to resolve. In addition, employee attrition data is typically high confidential and only accessible to key stakeholders internally within a firm. This fact has been a major impediment for the progression of academic research on this topic. [CITATIONS]

Recently, internet based platforms such as GlassDoor and LinkedIn oriented towards working professionals have amassed large quantities of publicly available information related to individual employee resumes including employment history, frank reviews of firm culture, desirability, and management as well as anonymous feedback. Although this data often lacks attritional motivation information at the individual employee level, when combined with aggregate firm culture and management rankings, one may glean a number of insights into the collective behavior and motivations behind individual decisions to transition to a new employer. Our major aim is precisely in this vein. More specifically, we conduct a quantitative data analysis of employee attrition motivations as

well as develop predictive models that will enable human resources staff identify employees whose firm separation may be imminent.

We extend the work of [1] who examine employee attrition and retention issues based upon a collection of approximately five thousand anonymously submitted resumes to Glassdoor. We provide SUMMARY OF DATA ANALYSIS EXTENSIONS. In addition, SUMMARY OF NEW MODELS. Lastly, we delineate future data acquisition, analysis and model development extensions that we seek to investigate in future work.

This article is organized as follows ... TYPE WHEN FINISHED

2. Data Description and Feature Engineering

We first turn to describing the content extracted from a collection of employee resumes that will form the basis for the subsequent attrition studies. Next, we provide a variety of summary statistics of this information that are relevant for the design of latter predictive models. Then we discuss our data normalization process and several features constructed from this original data which will be utilized as input into these models. In addition, we outline limitations of this dataset and ideas for improvement in future work.

2.1. Data Source Description

We worked in conjunction with the authors of [1] to obtain a collection of 5550 examples of employee job transitions between 2007 and 2016 which were sourced from an extensive proprietary database of resumes shared anonymously through Glassdoor's platform. A job transition is defined to be any instance of an employee listing a new role on their resume which may be associated with the present or original or a new employer designated as internal and external moves. Internal moves are typically significant in the sense of the employee either changing roles or being promoted within an organization as opposed to being reassigned within a current team. External moves are of interest for our attrition studies as in this situation employees leave their original firm entirely.

We summarize several salient features of the dataset construction process and expound upon details relevant to model development below; we refer the reader to [1] for a complete description of the data source.

Each employ job transition contains 45 attributes. Relevant attributes include employee specific information. Namely, a binary identifier indicating if the employee remained within or left their original firm, the start and end dates of employment at the

original firm, the employee's average salary during their tenure with the original employer, and the employee's job title. In addition, each transition includes employer related information. Specifically, employer name and metro location, the industry sector of which the employer is a member, the founding year of the firm, and the total number of employees. Finally, employer rating information is included. Particular ratings are given for the following GlassDoor created categories: overall, firm CEO, friend recommendation business outlook, career opportunities, compensation and benefits, culture and values, worklife balance, and senior management. We note that in the event the employee transitioned to a new firm, when applicable, the above information specific to both the original and new employer is present in this dataset. Finally, this dataset is fully populated with the exception of missing values in approximate 6% of the original and new employer founding year values, respectively; such null values are disregarded only in studies that depend upon this variable below.

2.2. Summary Statistics, Feature Engineering and Data Normalization

1. percentage increase in salary

A total of 1429 employees remained at their present firm whereas 4121 transitioned to a new firm.

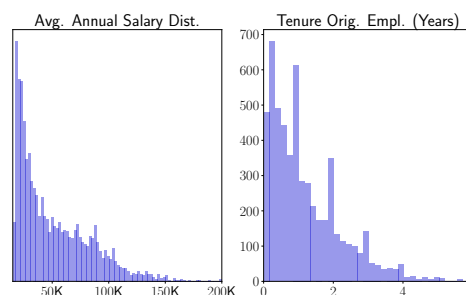


Figure 1. Employee average salary and tenure distribution at Original employer

Quantile normalization ... others

Feature engineering

1. percentage increase in salary

3. Exploratory Insights

Sum.

Table 1. Transition Counts Per Industry

Industry	Cnt.	Industry	Cnt.
Retail	1357	Manufact.	191
Education	766	Insurance	144
Info. Tech.	718	Media	113
Finance	590	Acct. & Legal	101
Bus. Services	369	Energy	92
Food Services	275	Travel	70
Telecom	248	Biotech	62
Health Care	208	Transportation	58

Original employer sector counts for industries with more than 50 job transitions.

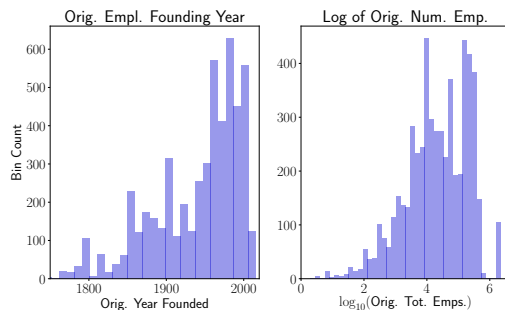


Figure 2. Original employer founding year and employee number distributions

3.1. Idea 1

3.2. Idea 2

4. Towards an Attrition Model

adf

4.1. Linear Review

4.2. Logistic Work

4.3. Binary Classifier

4.4. Model Performance Comparison

5. Conclusions and Extensions

Here we describe several ideas to pursue as part of this study

Mention limitations here (same as in glassdoor article and others that we find) ... then mention that our extensions will overcome these limitations

– company specific analytics – competitive analysis
– linkedin, full glassdoor dataset – outlier determination
may serve as a glassdoor fake review filter

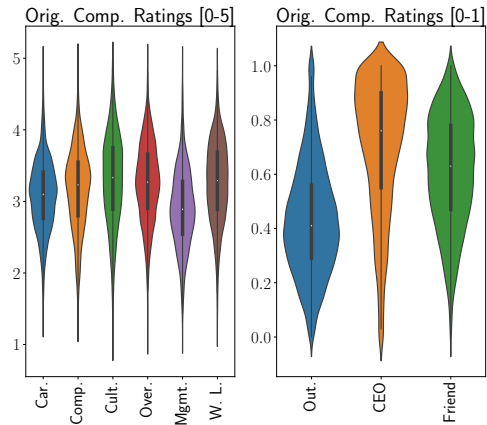


Figure 3. Violin Plots ...

Acknowledgements: The authors would like to ack... for sharing data **FINISH WHEN DONE**

References

- [1] M. Smart and A. Chamberlain, “Why do workers quit? the factors that predict employee turnover,” *Glassdoor Research Report Whitepaper*, pp. 1–19, 2016.

1. Old to new industry ... matrix here
2. Let’s focus on Leaving a company, not just different role in same company
3. Look at rankings from old company to new one; what can we say overall about the characteristics of these companies? What factors did we see the most signi change in? Make scatter plots/hists here
4. job title transition? progression ... Markov chain?
5. What other summary statistics are relevant that go beyond what is already in the Glassdoor article?
6. Do a brief literature review. What has been done in this area already? Summarize Glassdoor as part of this ... describe the uniqueness of this dataset. Mention it would be of interest to expand ... mine LinkedIn as well to do a more thorough study later.
7. do reasons vary by length of job???
8. Look at people who made a major change (e.g. shifted geographic regions. ... more than 500 miles away ... is motivation any different for these people?)
9. Look at how old vs new ranking variable scatter plots differ from the $y=x$ line, e.g. if employees change, which variables to we find also change significantly? Do some change always in the upwards direction? Linear reg. essentially tries to understand to what extent is this line differs from 1, e.g. if it is 1 for a given variable, then this variable has no influence ... can we develop a better variable influence measure here?
10. Look at people who switched industries ... any different motivation here?
11. One interesting feature is that employees seldom seem to stay at a company that has the same size as their old one. Lots of shirts from large to small or vice versa. Perhaps make this more quantitative?

12. check if job-len corresponds to start,end date difference
13. Any info associated with geographic studies? Large vs small cities?
14. patterns that stem from either age or employment tenure?
15. binary model classifier, ROC curve etc.
16. impl their original regression model ... test
17. industry specific studies
18. Distribution of dates that changes were made ... do we see a pattern on times of the year that moves occurred
19. explore patterns between old and new firms using year founded