# **Steven Garrison**

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#### **EDUCATION**

### **Colorado State University**

Fort Collins, CO

Fall 2018

- Bachelor of Science in Business Administration, Finance
  4.0 Finance GPA, 3.82 Overall Business GPA
  - College of Business Dean's List

SP 2017, SP 2018

Pi Sigma Alpha, National Society of Leadership and Success

#### WORK EXPERIENCE

# Hewlett Packard Enterprise Product-Management Intern

Fort Collins, CO

September 2017 – Present

- Responsible for the accuracy of product line's internal quarterly reporting
- Developed, and currently manage, the product line's PivotTable SKU map which effectively fixed recurring inaccuracies in reconciling profits between products
- Assist in analyzing, maintaining and updating financial models and forecasts
- Advance pricing strategies to align with a 45% gross margin goal by preparing the competitive analysis on market trends, go-to market strategies, market share and competing configurations
- Deliver quarterly market updates to the ~\$75 million revenue per quarter entry storage team
- Manage product line's collateral documentation ensuring news is current and accurate
- Working 20 hours/week while attending school, and 40 hours/week during summers

#### Product-Lifecycle Intern

May 2017 – August 2017

- Lead data efficiency and enterprise data warehouse cleaning tasks to advance reporting efficiency and consistency across business units
- Generate ad hoc analysis and reports in a timely and accurate manner

#### **CSU Alumni Association**

Fort Collins, CO

Student Fundraiser

November 2015 – May 2016

- Lead fundraising outreach to raise financing for university projects and expenditures
- Consistently exceed goals by demonstrating professionalism and exceptional interpersonal skills

#### **ACTIVITIES AND INVOLVEMENT**

#### **CSU Summit Fund**

Fort Collins, CO

Managing Director, Sector Analyst, Risk Officer

January 2018 – Present

- Lead and manage a team of 25 student analysts investing a \$450,000 endowment across industry sectors
- Instruct class on discounted cash flow and financial multiples valuation models, for which students earn course credit
- Analyze and report on Consumer Cyclical (SP18) and Industrials (FA18) sector holdings and create buy/sell proposals based on industry analysis and DCF valuation
- Manage portfolio risk exposures and stop losses during passive management periods

## Colorado State Snowriders

Fort Collins, CO

Treasurer August 2016 – Present

- Responsible for budgeting, member dues and fundraising outreach for the largest on-campus student organization; consisting of more than 325 members
- Grew yearly net income for the club by more than 250% and the member base by more than 150% over the past two years
- Lead fundraising campaigns with CSU's Board for Student Funding to raise capital for club expenditures