



# 國泰大數據競賽

組名:import xgboost as xgb

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#### Agenda

- □ 模型介紹
  - □ 模型表現
  - EDA & 特徵工程
  - 模型選擇
- □ 實務應用
  - □ 機器學習的角色
  - → 保險業

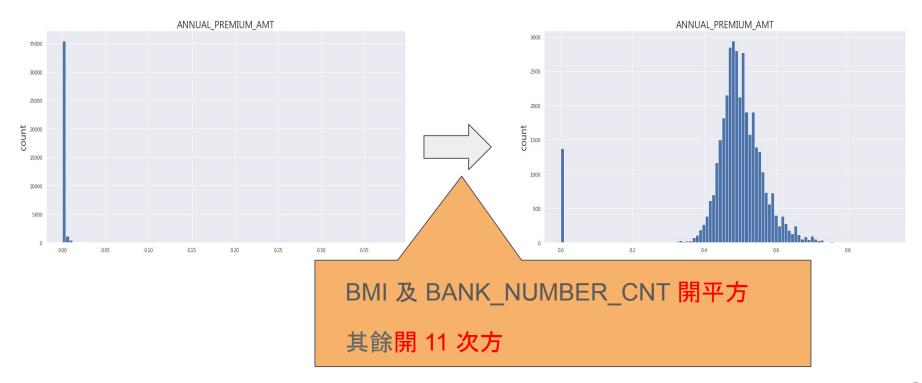
#### 模型表現: Rank No.1, 穩定高準確度



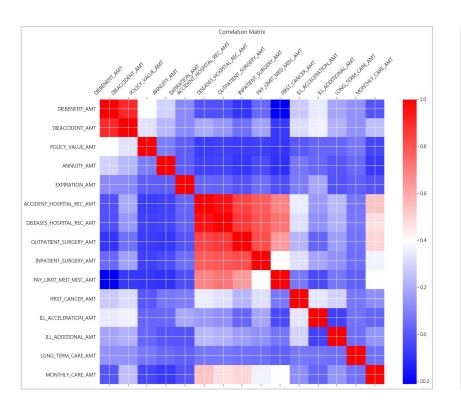
#### 模型介紹 - EDA & 特徵工程

- Missing values (group by type)
- AMT Features
  - **□** 22/130 ≈ 17%
  - 偏態/神秘轉換
- Binary Features
  - □ 80/130 ≈ 62%
- Failed Attempts

#### AMT Features - 偏態分析



#### AMT Features - 相關性分析



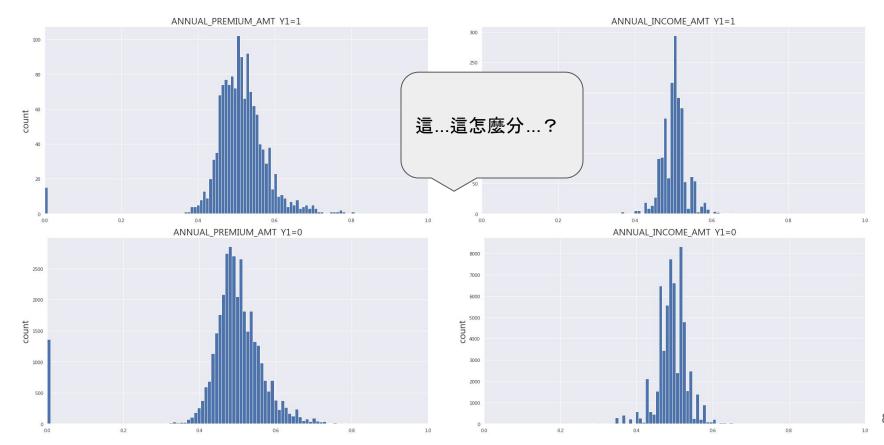
□ 主成分分析 (Principal Component Analysis, PCA) 2維 解釋變異 Dim 1:0.78786 Dim 2:0.11781 Total: 0.90567

#### AMT Features - 相關性分析

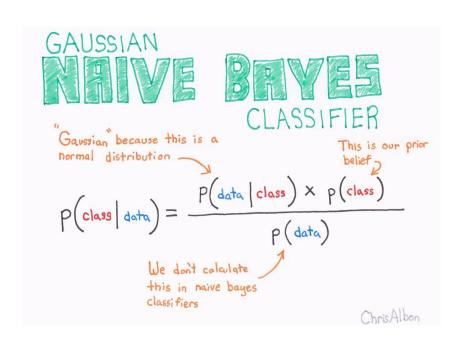


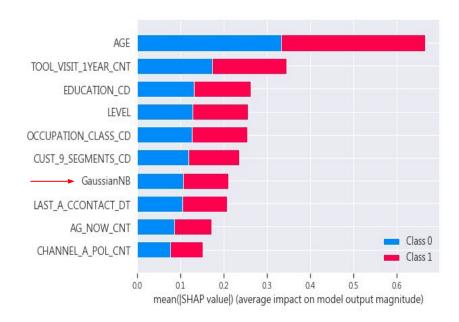
But... Can we do more?

#### **AMT Features**

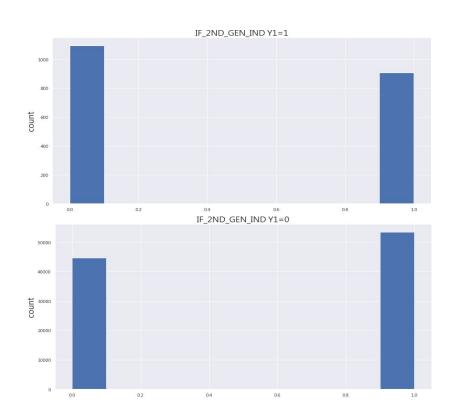


#### AMT Features - Gaussian Naive Bayes



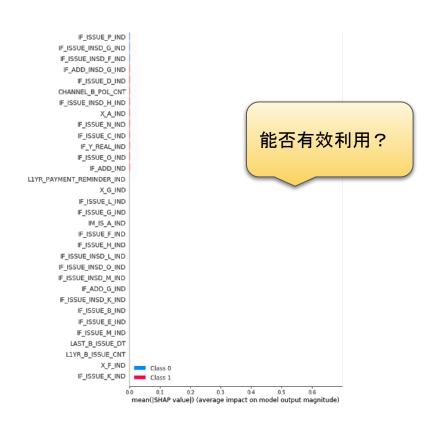


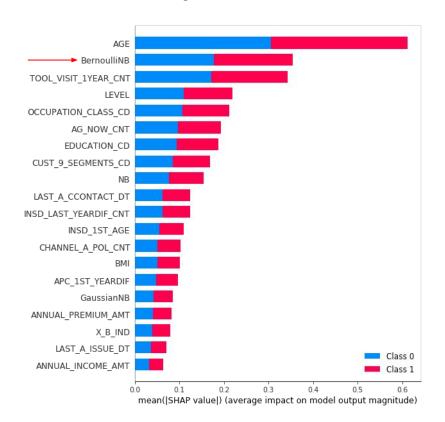
# **Binary Features**



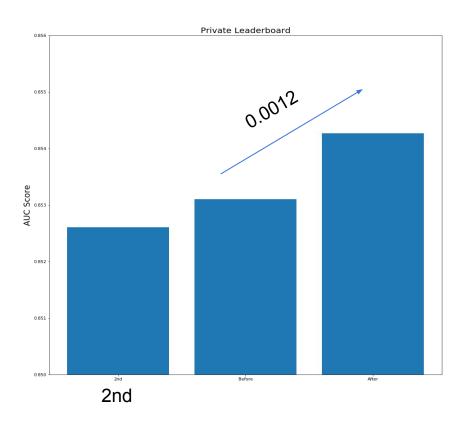


#### Binary Features - Bernoulli Naive Bayes



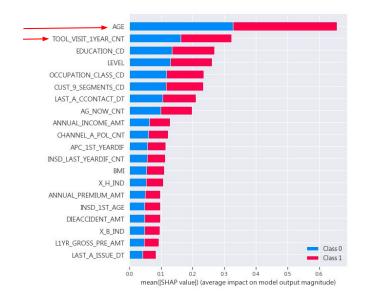


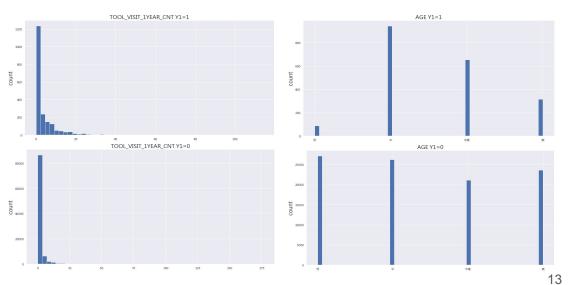
#### Binary Features - Bernoulli Naive Bayes



#### 特徵工程 - Failed Attempts

- Sum, Count, Difference, Ratio, Binarize, Binning
- Downsampling, Upsampling, Scale positive weight





#### 模型介紹 - 模型選擇

- LightGBM
  - □ 10-fold cross validation
  - □ 選最好的四個取平均
- □ 不同切法會影響訓練資料品質
  - □ 好的訓練資料讓你上天堂!



XGBoost

Microsoft **LightGBM**  PM

9/20/2019 **0.855783445** 11:57:28 0.8531038927

LightGBM

9/20/2019 6:32:22 PM

PM

0.8231011303

0.8251094491

NN

XGBoost

9/18/2019 **0.8377295973** 8:49:20

77295973 0.8367372172

# 實務應用 - 機器學習的角色 (1/2)

- 優缺點
  - 優點
    - 看得更全面
    - 完全理性
  - 缺點
    - 任務單一
    - 訓練資料必須乾淨

What people think Al looks like

What AI actually }

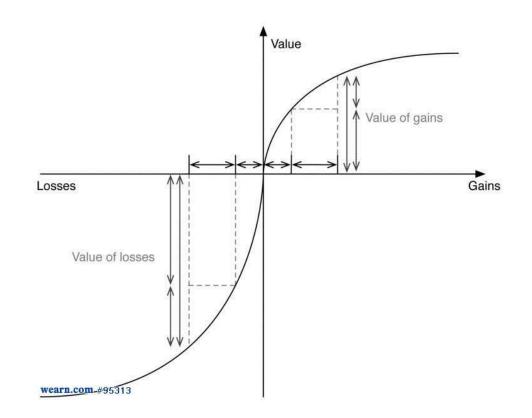
looks like else switch(

不是用來取代人類, 而是輔助人類的!

# 實務應用 - 機器學習的角色 (2/2)

- □ 突破盲腸
- □ 消滅非理性效應
  - □ 量化風險





#### 實務應用 - 保險業 (1/4)

- □ 分析業務員錯判但模型預測投保機率高的資料
- □ 模型與資深/績效佳業務共同決定潛在保戶
  - ☐ False Positive vs. False Negative
    - FP:成本
    - ☐ FN:獲利
- □ 限制:合約變異不大的保單



#### 實務應用 - 保險業 (2/4)

- □ 本題目的延伸應用之一:理賠預測
  - □ 投保人最終有無理賠
  - □ 二元分類問題
  - □ 不只降低成本也增加獲利



### 實務應用 - 保險業 (3/4)

- □ 本題目的延伸應用之二:推 薦系統 & 聊天機器人
  - □ 保戶 metadata 及投保理賠紀 錄
  - → 推薦高機率會保且低機率理賠 的保單
  - Time-aware recommendation
  - □ 上線後幾乎零成本還能賺更多

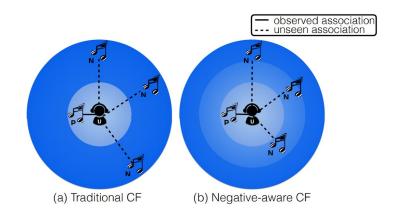


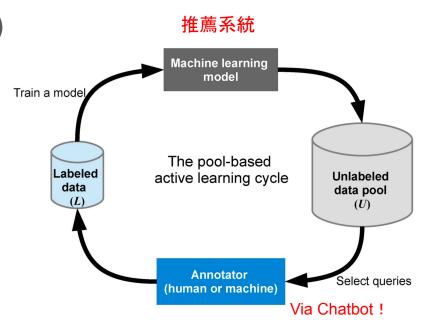
# 實務應用 - 保險業 (4/4)

□ 本題目的延伸應用之二 (續)

:Active Learning (主動式學習)

- □ 沒購買 ≠ 沒興趣
- □ Chatbot





# Q&A