### Movie Analysis for Microsoft Studios

#### **GROUP 4**

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### Agenda

1 Entry Point

2 Blockbusters

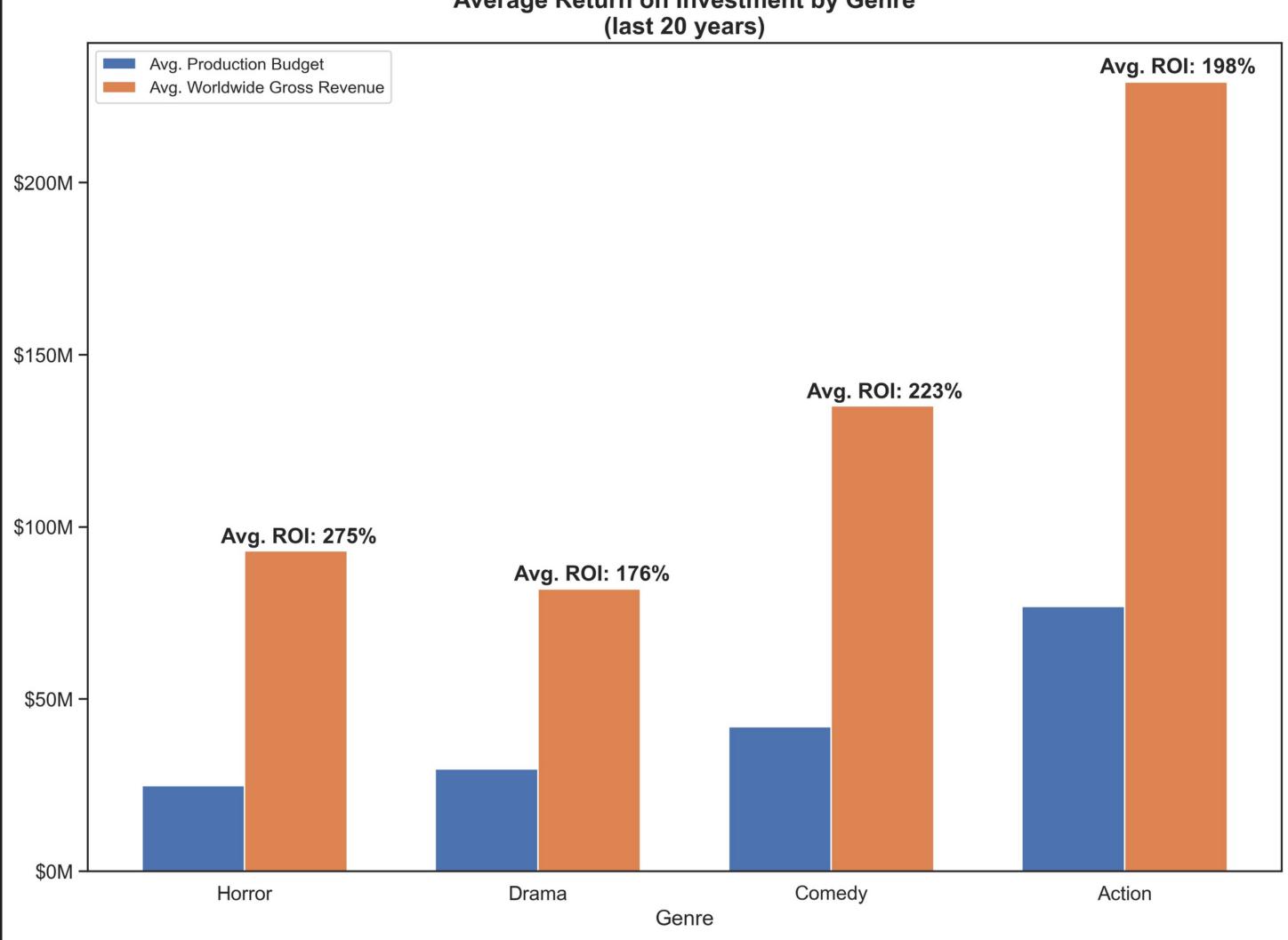
Competitors and IP

4 Seasonality

# Entry Point into the Industry: Horror Movies

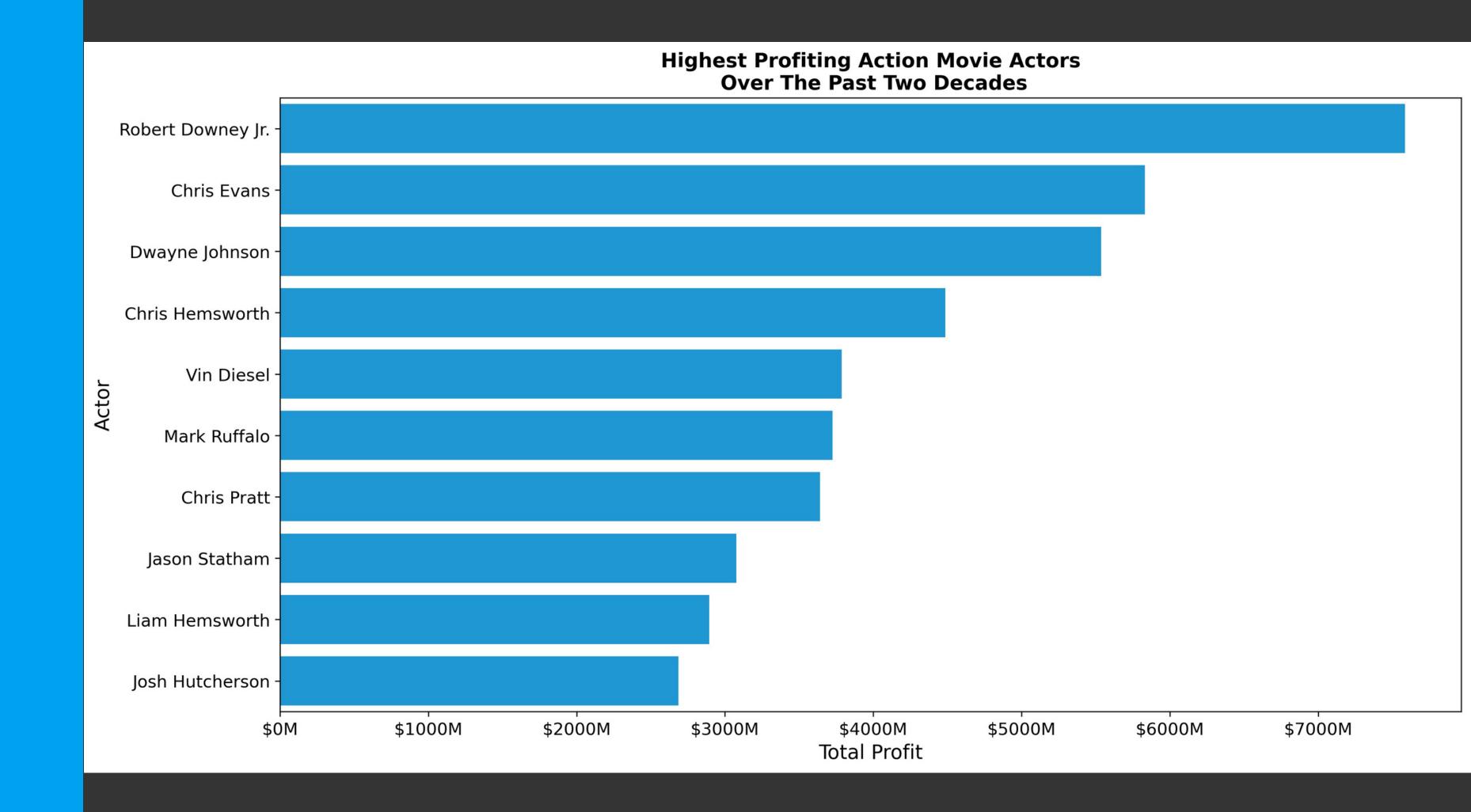
Top 50 Movies with Highest Profit Margins (last 20 years, minimum \$1M gross revenue) Horror Documentary Drama Foreign Genre Comedy Christian Thriller Musical Romance 10 20 1 15 5 Number of Movies

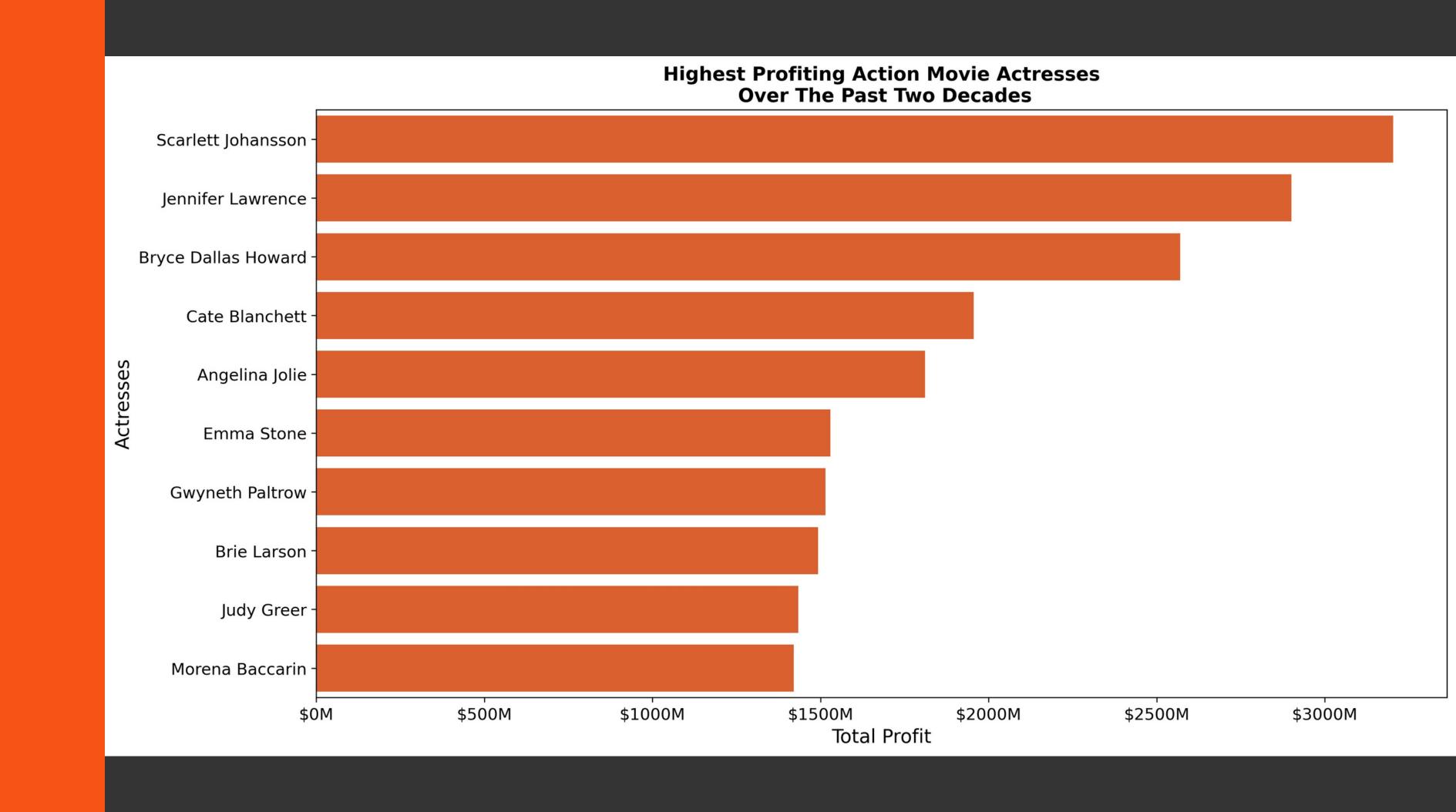
Average Return on Investment by Genre (last 20 years)



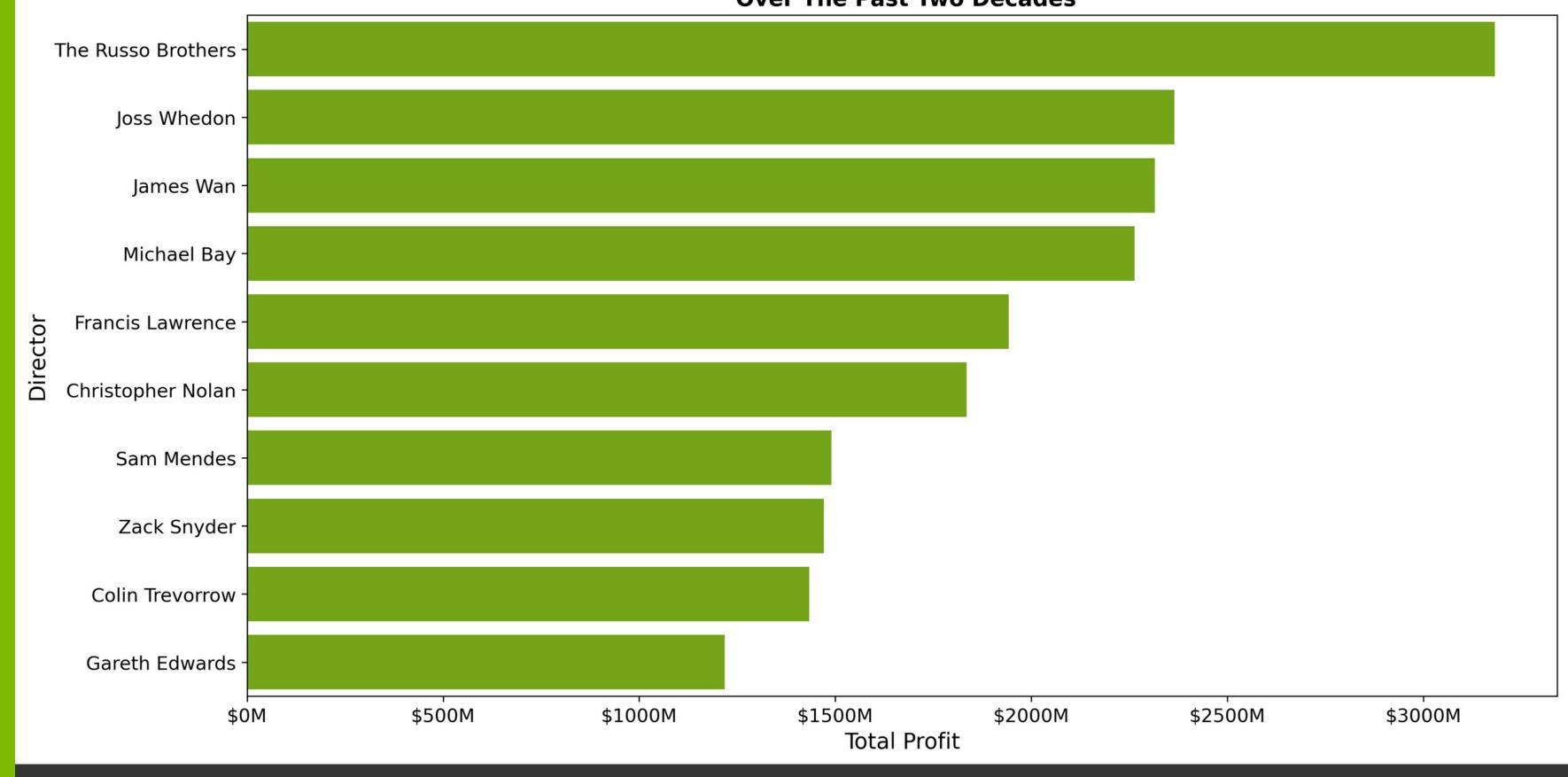
- Early focus making horror movies
  - Low avg. cost
  - High avg. profit margins

## Blockbuster Analysis: The Most Valuable Names in Hollywood





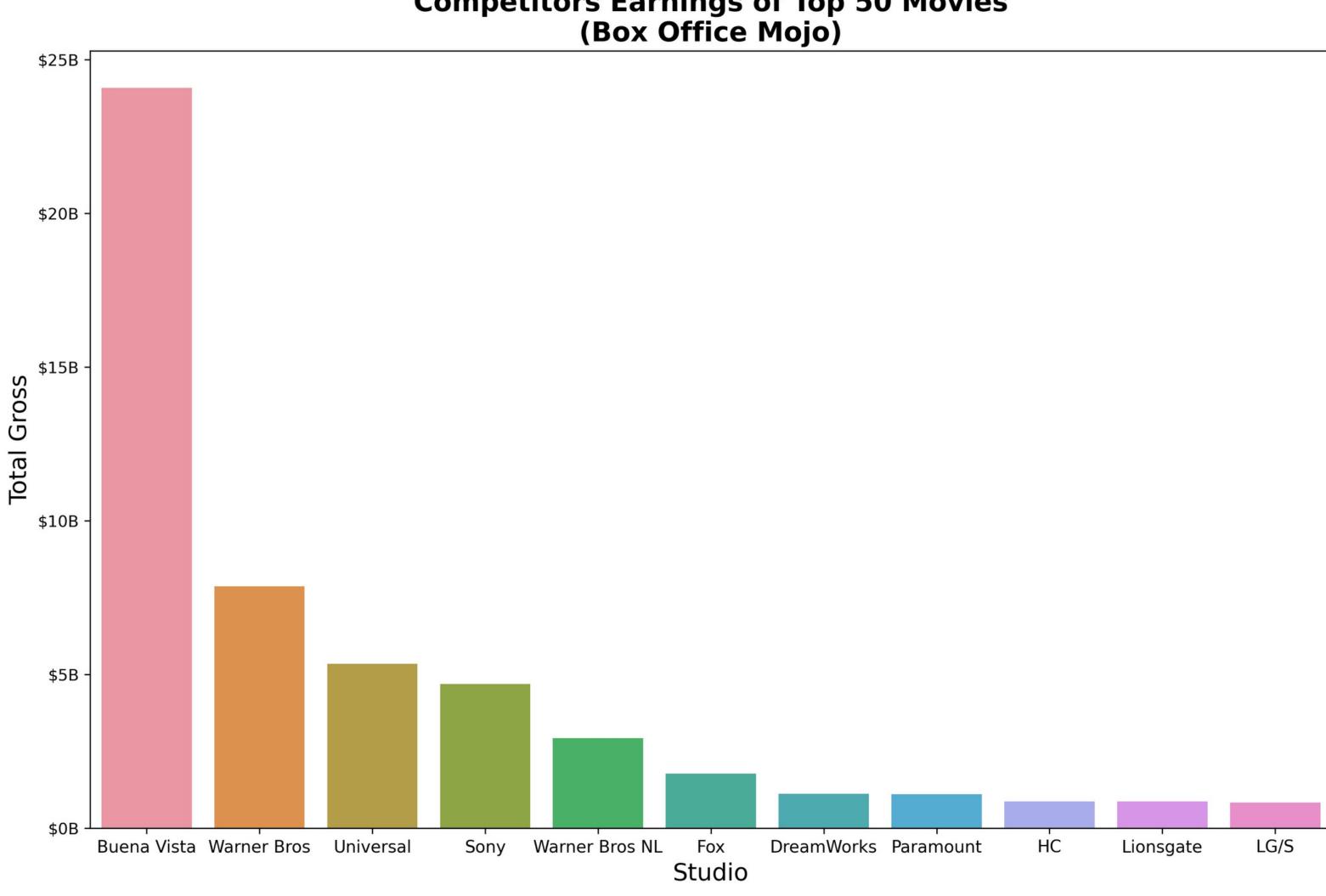




Big names bring in big profits

## Keeping Up with the Competition

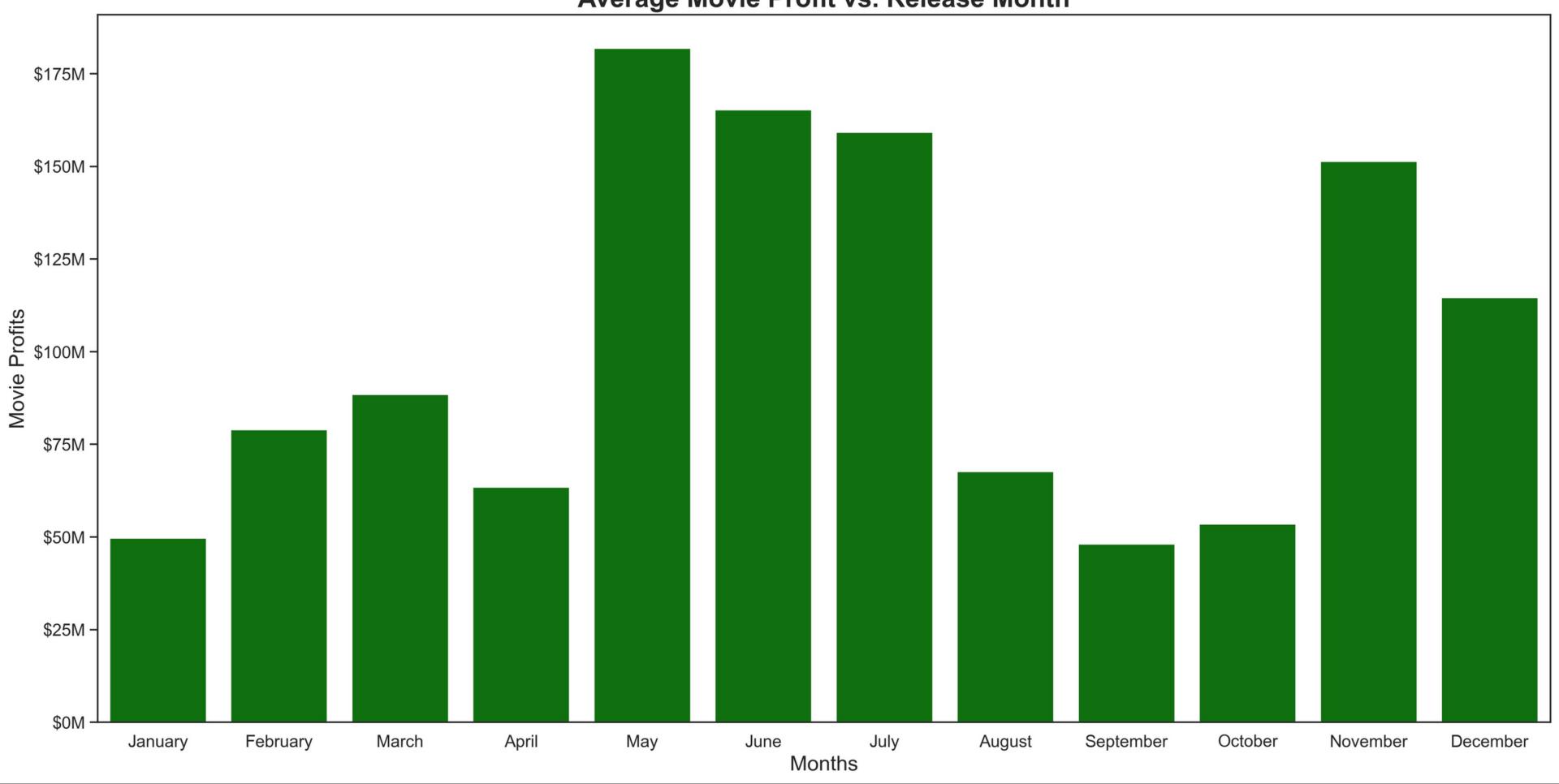
Competitors Earnings of Top 50 Movies (Box Office Mojo)



- Model studio after biggest competition
  - Adapt Microsoft games

### Seasonality

Average Movie Profit vs. Release Month



• Release big budget movies in May, June, or July.

+

1 Start with high ROI genres

### Conclusions

Work with creatives who yield the highest revenues

Compete with larger studios by adapting current videogame IP

Release movies in May, June or July

### Thank you!

Please reach out with any questions

Contact Us





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