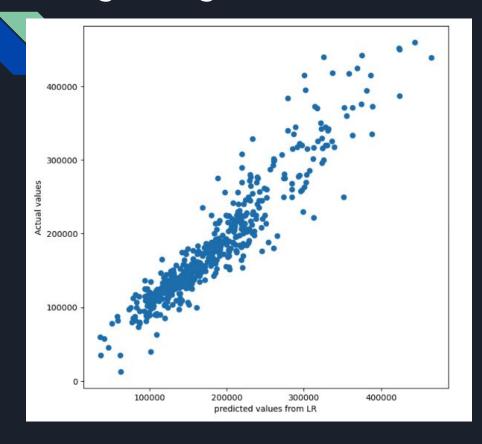
# Project 2: Predicting House Prices from Ames Housing Data

#### Problem Statement

You are an estate agent in Ames, lowa. You job is to use the dataset to predict Sale Price and also understand which areas are desirable/unattractive. You will also use this to advise clients on how to improve the value of their homes.

#### I managed to get a test score of 0.902 with Ridge



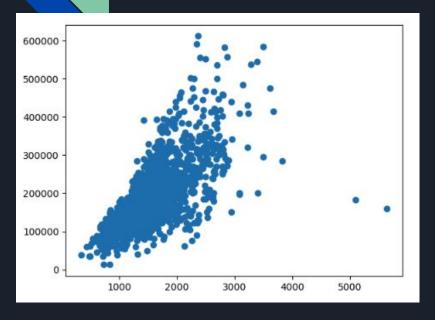
- Train 0.911, test 0.902, RMSE \$23013
- I removed above ground living area above 3000 sq ft to remove outliers, and removed a few collinear features
- From the non continuous variables I added neighborhood, subclass, exterior quality and air conditioning
- After tuning my hyperparameters, I managed to achieve a 0.902 on Ridge which was my best score
- Kaggle score 37323

### What are the most important features for home value?

	Feature	Coef	Corr	Coef_abs	Corr_abs
13	Gr Liv Area	22727.103802	0.697038	22727.103802	0.697038
14	Overall Qual	12622.398845	0.800207	12622.398845	0.800207
59	Ex_exter_qual	12037.383005	0.493861	12037.383005	0.493861
4	BsmtFin SF 1	10034.696426	0.423856	10034.696426	0.423856
9	Year Built	9655.635190	0.571849	9655.635190	0.571849
34	NridgHt_neigh	8469.004417	0.448647	8469.004417	0.448647
40	StoneBr_neigh	8078.947730	0.256977	8078.947730	0.256977
54	120_subclass	-7158.865307	0.100434	7158.865307	0.100434
10	Total Bsmt SF	6907.113522	0.629303	6907.113522	0.629303
56	160_subclass	-6711.508486	-0.114944	6711.508486	0.114944
8	Year Remod/Add	5703.836723	0.550370	5703.836723	0.550370
43	20_subclass	5383.622456	0.076668	5383.622456	0.076668
12	Garage Area	4207.739976	0.649897	4207.739976	0.649897
44	30_subclass	3659.075123	-0.248534	3659.075123	0.248534
66	BrkFace_ext_1st	3521.854253	0.026240	3521.854253	0.026240
25	GmHill_neigh	3486.747323	0.038848	3486.747323	0.038848
5	Fireplaces	3463.834236	0.471093	3463.834236	0.471093
61	Gd_exter_qual	3338.768624	0.446685	3338.768624	0.446685
21	Crawfor_neigh	3222.217441	0.058386	3222.217441	0.058386
39	Somerst_neigh	3098.106145	0.150078	3098.106145	0.150078

- I ranked the features by coefficient, with correlation as a check
- The most important feature is above ground living area (sq ft)
- Then Overall Quality, followed by External Quality, Basement square footage and Year Built
- Year of remodelling is also important, suggesting there is a return to remodelling work
- All of these have high coefficients and correlation
- Neighborhood is also important which we will explore in the next slide
- To add value, homeowners should
  - o increase the living area
  - Increase the exterior quality
  - Increase the garage area
  - Increase number of fireplaces though this is likely correlated to rooms and living area
- However, these features are likely highly correlated to area and overall quality of the house

# What are the most important features for home value?



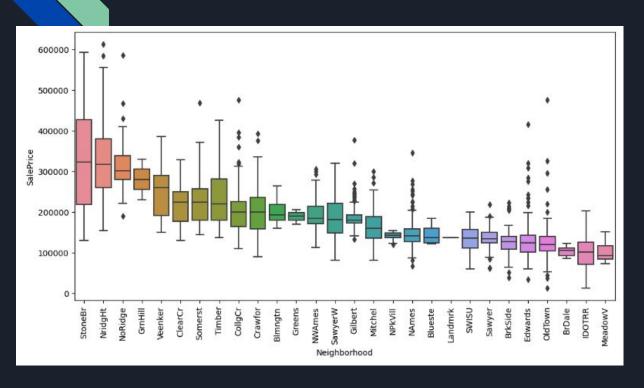
- This shows Gr Liv Area vs Sale Price, which was the most important feature
- Removing the outliers above 3000 sq ft improved the model by ~0.015 as these outliers were far more dispersed

## What are the most important features for home value?

	Feature	Coef	Corr	Coef_abs	Corr_abs
58	190_subclass	-672.390772	-0.109262	672.390772	0.109262
36	SWISU_neigh	-749.625103	-0.074214	749.625103	0.074214
72	Plywood_ext_1st	-796.611558	-0.039125	796.611558	0.039125
29	Mitchel_neigh	-983.160176	-0.035574	983.160176	0.035574
20	CollgCr_neigh	-1025.903513	0.082309	1025.903513	0.082309
57	180_subclass	-1040.095939	-0.066534	1040.095939	0.066534
37	Sawyer_neigh	-1123.277243	-0.133692	1123.277243	0.133692
55	150_subclass	-1317.330707	-0.009217	1317.330707	0.009217
23	Gilbert_neigh	-1438.910054	0.023974	1438.910054	0.023974
22	Edwards_neigh	-1518.794394	-0.176119	1518.794394	0.176119
26	IDOTRR_neigh	-1559.126059	-0.189237	1559.126059	0.189237
53	90_subclass	-1602.731368	-0.103689	1602.731368	0.103689
65	BrkComm_ext_1st	-1680.725491	-0.024377	1680.725491	0.024377
38	SawyerW_neigh	-1744.102794	0.016708	1744.102794	0.016708
32	NWAmes_neigh	-1836.236578	0.034926	1836.236578	0.034926
69	HdBoard_ext_1st	-1861.323028	-0.114332	1861.323028	0.114332
35	OldTown_neigh	-2832.943606	-0.208371	2832.943606	0.208371
30	NAmes_neigh	-2891.823895	-0.189387	2891.823895	0.189387
56	160_subclass	-6711.508486	-0.114944	6711.508486	0.114944
54	120_subclass	-7158.865307	0.100434	7158.865307	0.100434

- The biggest detractors are being a planned unit or suplex subclass (120, 160, 90)
- Then the major detractor was neighborhood, much like being in a desirable neighborhood was a positive driver of house price

# How does neighborhood affect home price?



- StoneBr and NridgHt were the most desirable areas (though with StoneBr having wide dispersion) and had high coefficients and correlations
- Interestingly, GrnHill had a higher median price, but had far less impact on the model ie coefficient and correlations
- If I had more time I would try to understand features independent of neighborhood to understand the value of home improvements