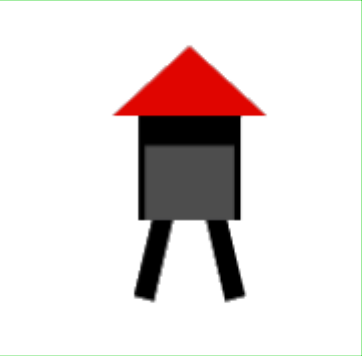


# Decision making with rockets

(and why you might care)

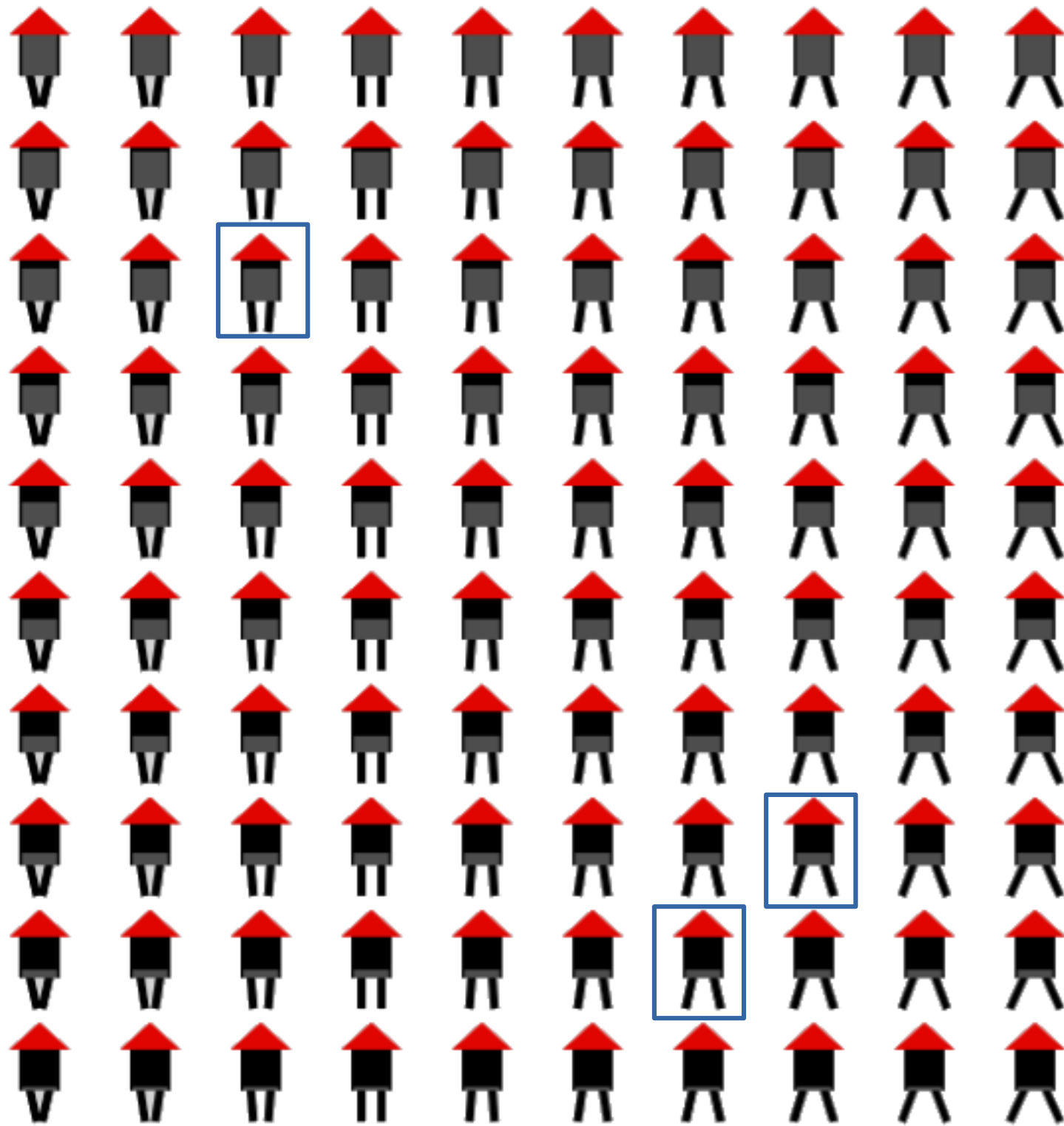


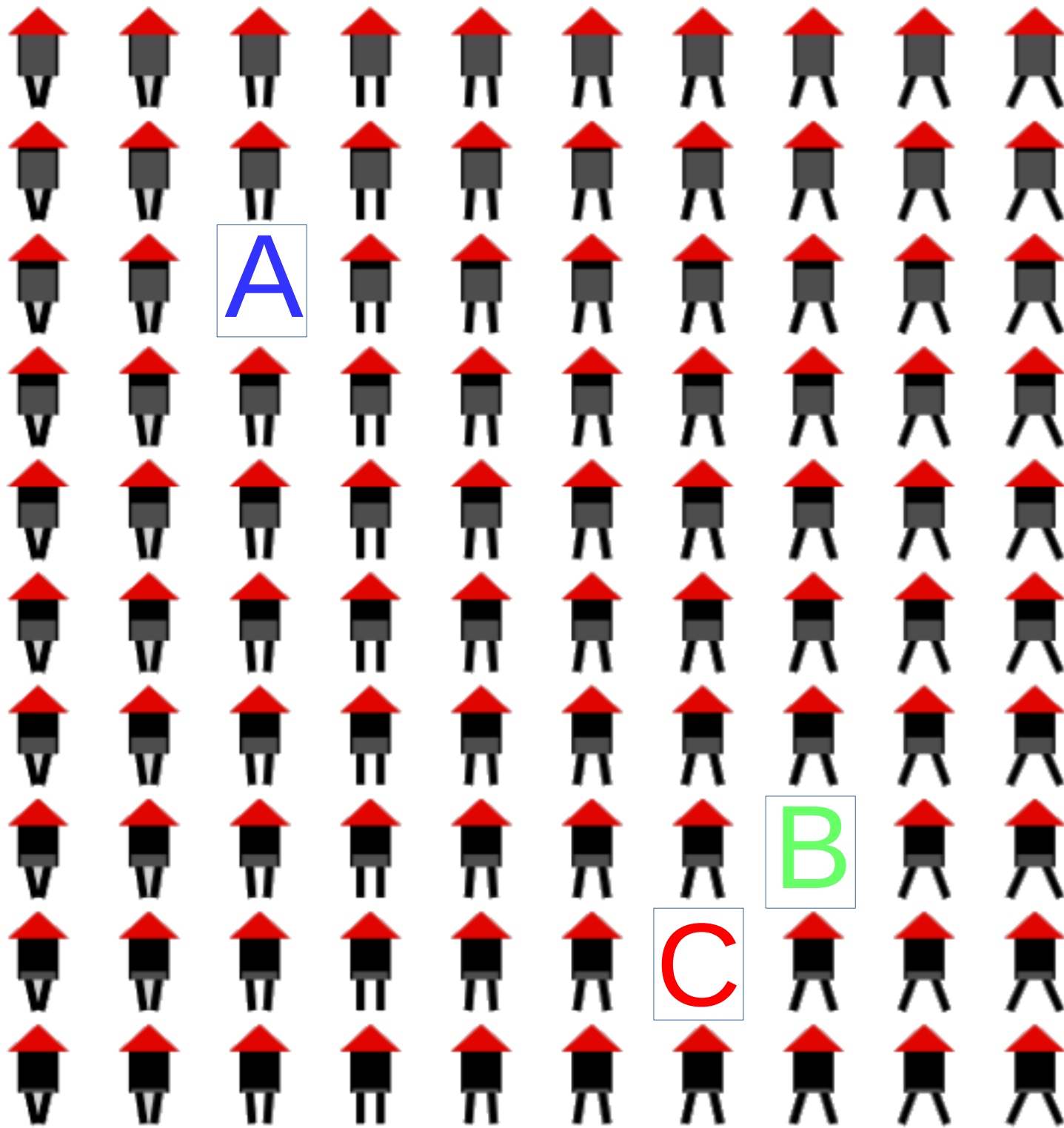










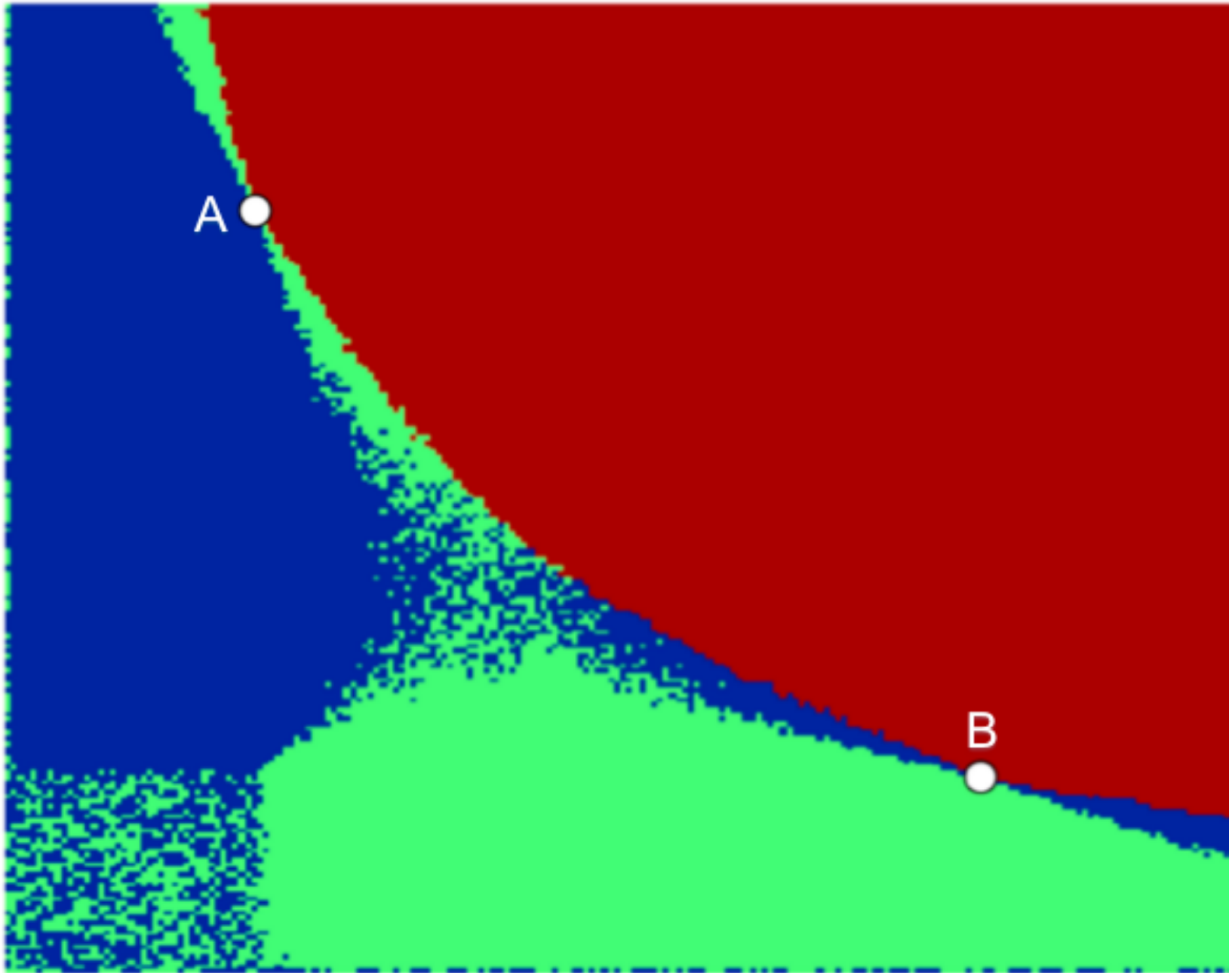


Choice

A

B

C



Source: Bergner, Oppenheimer & Detre (2019)



**Perception:**

**Valuation:**

**Uncertainty/information gathering:**

## **Perception:**

- Lateral inhibition between neighbours  
(Multialternative decision field theory)
- 'Salience' of features varies by context  
(Associative accumulation model)

## **Valuation:**

## **Uncertainty/information gathering:**

## **Perception:**

- Lateral inhibition between neighbours  
(Multialternative decision field theory)
- ‘Salience’ of features varies by context  
(Associative accumulation model)

## **Valuation:**

- Values normalised across the set of options  
(Context sensitive value model)
- Ranks estimated not values  
(Decision by sampling)

## **Uncertainty/information gathering:**

## **Perception:**

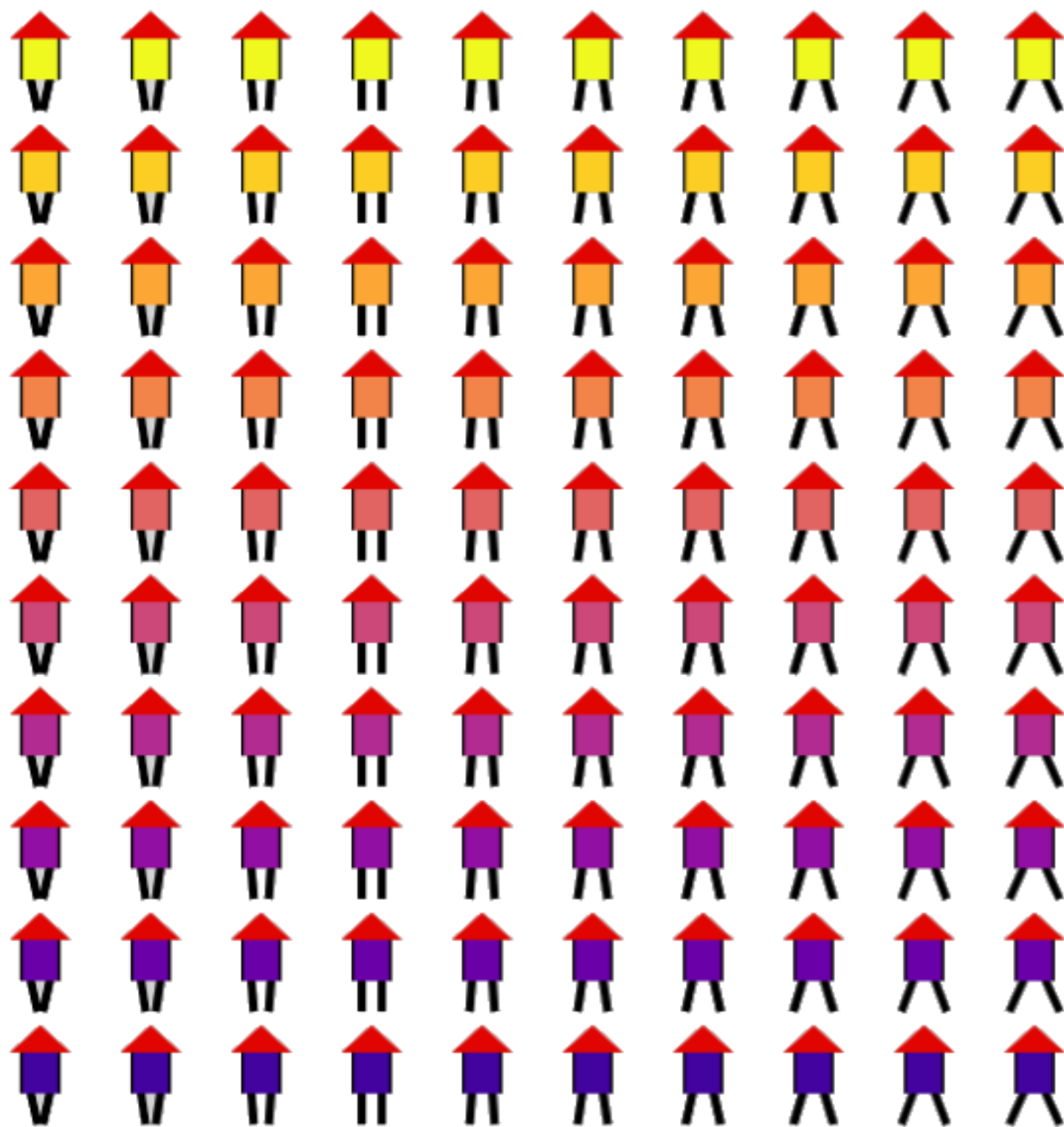
- Lateral inhibition between neighbours  
(Multialternative decision field theory)
- ‘Salience’ of features varies by context  
(Associative accumulation model)

## **Valuation:**

- Values normalised across the set of options  
(Context sensitive value model)
- Ranks estimated not values  
(Decision by sampling)

## **Uncertainty/information gathering:**

- Attention switching between features  
(Multiattribute leaky accumulators)
- Comparisons as raw input  
(Expected value maximisation plus noise)





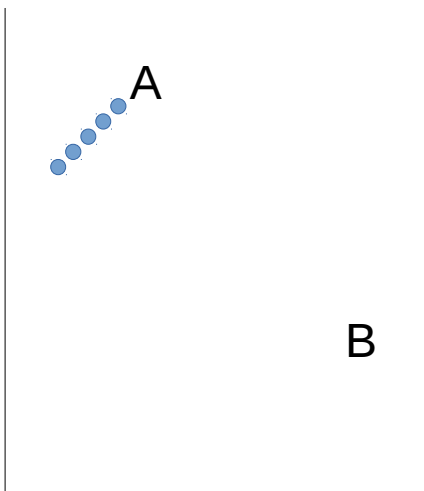




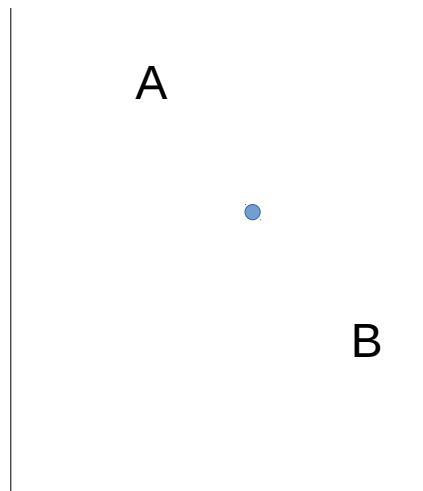


# Experiment design

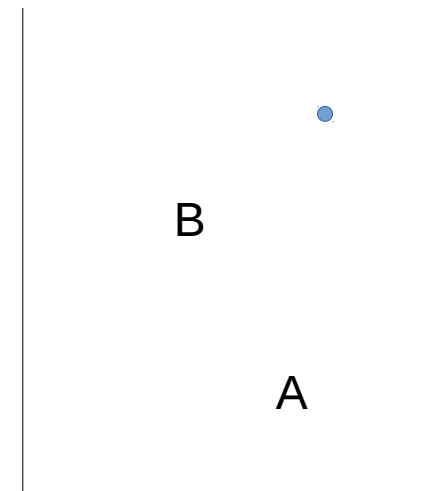
- Pairs: Compare base only (10 trials, gaps .03 to .3)
- Pairs: Compare fuel only (10\*3 comparison types, gaps .03 to .3)
- Pairs: Compare on distance (10\*3 comparison types, rnd gaps)
- Triads: Compare on distance



Attraction/similarity



Compromise



Random

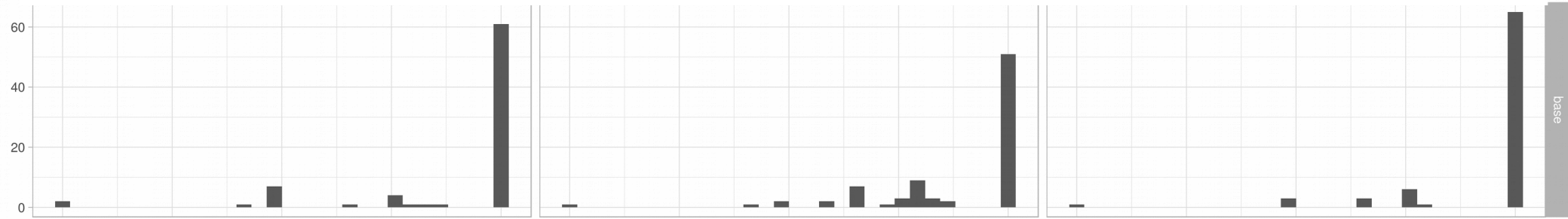
$(5 + 1 + 1)_{\text{trialtypes}} * 8_{\text{comparisontypes}} = 56$  triad trials per participant. 126 total including pairs

# Pairs: best base

Color:color

Color:bar

Bar:bar



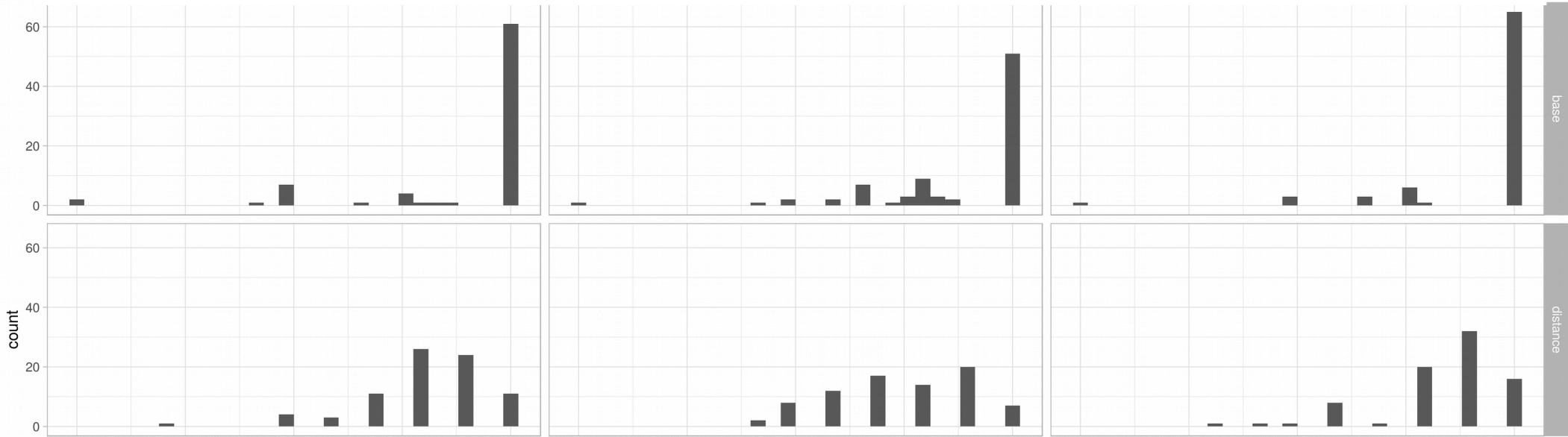
Participant accuracy

# Pairs: best distance

Color:color

Color:bar

Bar:bar



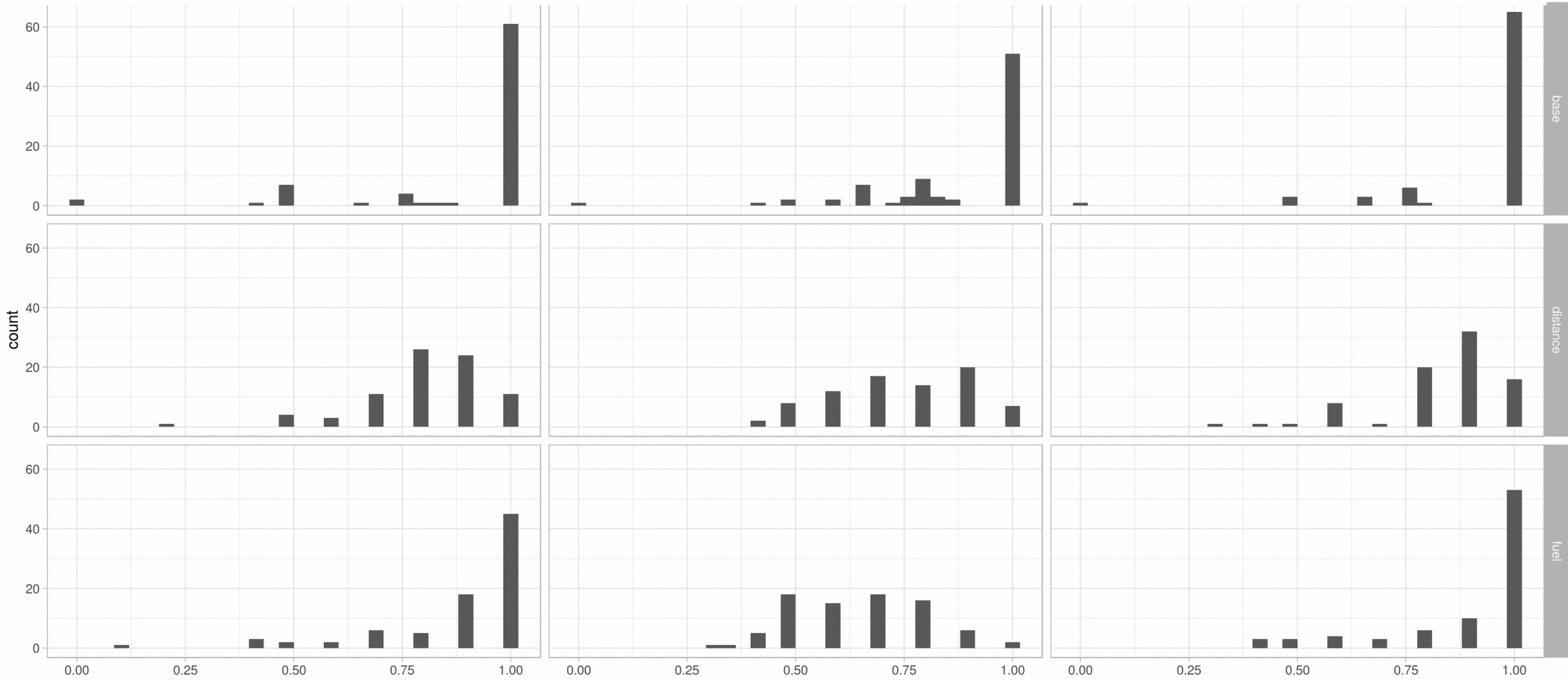
Participant accuracy

# Pairs: best fuel

Color:color

Color:bar

Bar:bar



Participant accuracy

