GEO Startup: A White Paper

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How might a GEO be successfully launched with a minimum of support, financial or otherwise, yet with a credible possibility of eventual flourishing and success?

My briefest answer: Begin immediately to create work products and deliver them to clients. My next briefest answer is:

- 1. Assemble a small group of interested and committed collaborators. Organized informally along the lines of an artists' collective.
- 2. Undertake to acquire or create a stream of work products that will be of value to GEO clients.
- 3. Begin delivering these work products to clients and listen to feedback, learn from the response.
- 4. Create and refine development plans.
- 5. Identify potential funding sources and apply to them for GEO projects and operations.
- 6. Recruit new collaborators, including paid staff as resources permit, and grow the organization.
- 7. Rinse and repeat.

The following section lists essential services and activities for an early GEO.

Start up

Here is a terse list of activities and actions to be done as soon as possible after start up.

- 1. <u>Establish a Web presence.</u> Curate and present useful information for clients (individuals and SMEs in the local area). One of my favorites: induction stove (tops).
- 2. <u>Establish community.</u> Facebook or other mediated social media? Meetings in community centers?
- 3. <u>A physical office or other presence</u>, e.g., in a library, community center, ... A place where people can come and talk. This is iffy during the pandemic.
- 4. <u>Develop or otherwise acquire educational/informational materials, and distribute/deliver them.</u> High school classes on climate science. Distribute includes teaching classes in the community, holding meetings and presentations in a library, etc. Important: knowledge of subsidies and other forms of support for green transition.
- 5. Hold community discussions and deliberation exercises.
- Research. See to it that some research projects get underway. See the "GEO Research" white paper. Ideally something in support of a community program, e.g., curbside composting.
- 7. <u>Development</u>. Business development of the GEO. Outreach to interested parties; liaison; funding proposals.

First Steps

Specifically, what to do to get started?

- 1. Recruit the initial core team and form a collective to launch the GEO.
- 2. <u>Develop or otherwise acquire educational/informational materials and activities.</u>

Class instructional materials: basics of climate change, basics of What You Can Do (WYCDs), protocols for group discussion, etc. Examples: home electrification (simplest: get and use an induction stove top burner), home weatherization, public transit, habits of walking and biking, economical, tasty, healthy, low emissions vegetarian cooking.

3. Arrange to deliver/distribute GEO information and informational materials.

Teach classes. Put up posters. Distribute door hangers. Etc.

4.	Establish a	web	presen	<u>ce</u>
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5.	Establish a presence in a virtual space.
	_On Facebook or whatever.

- 6. <u>Identify funders and write funding proposals.</u>
- 7. Rinse and repeat.

In a nutshell, find a lost-cost way to act as a GEO, while seeking funding to expand activities and hire staff.

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