# A Statistical Approach to Used Car Price Prediction

## 12/09/2024

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## Introduction

With the used car market being significantly larger than the new car market, many consumers are realizing that used cars provide a more affordable option. It plays a significant role in the growth and stability of the U.S. economy, driven by changing consumer preferences, economic factors, and the availability of certain cars. Accurately predicting the price of a used car is a challenging but essential task for buyers, sellers, and market analysts/economists alike.

This report aims to develop various predictive models for used car prices using the Used Car Price Prediction Dataset from Kaggle. This dataset comprises of 4,009 data points, representing unique vehicle listings, as well as nine distinct features that serve as key indicators influencing the value of a used car. We follow a very structured and standard approach, including data exploration, preprocessing, model training, and evaluation using relevant performance metrics. By leveraging these methods, we aim to uncover valuable insights into the world of automobiles and the various factors that are driving used car prices.

Need a section on key findings....

Abstract—
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We utilized AI tools in this report to enhance and assist in our writing. These tools helped play a big role in ensuring clarity, conciseness, and professionalism. We also utilized AI tools to help us with syntax help when writing code in R, as well as discovering potential bugs in our code.

## Literature Review

This literature review aims to summarize key findings and approaches from a few noteworthy research papers focused on used car price prediction.

"Price Prediction of Used Cars Using Machine Learning", written by Chuyang Jin of the University of Sydney, presents a model that can predict a used vehicle's price given their year of production, mileage, tax, miles per gallon, He hopes that his model can benefit and save time for both sellers and buyers who are looking to sell or serach for second-hand vehicles. Jin used a CSV dataset containing 100,000 records of used cars in the UK, focusing specifically on the Mercedes brand. The nine factors that he considered were the following: model, year, selling price, transmission, mileage, fuel type, tax, miles per gallon (mpg), and engine size. While doing exploratory data analysis and preprocessing, Jin noted that many many predictors had skewed distributions. For example, the overwhelming majority of prices fell in the 0-75,000 range, limiting the model's potential effectiveness for higher price ranges. Jin deemed these data points as outliers and excluded them to ensure that the model would be more accurate and usable. After testing various forms of regression, namely linear, polynomial, SVR, Decision Trees, and Random Forests, Jin found Random Forest Regression yielded the best R squared value of 0.90416.

"Used Car Price Prediction using Machine Learning: A Case Study", written by Mustapha Hankar, Marouane Birjali, and Abderrahim Beni-Hssane, applies several supervised machine learning algorithms to predict used car price prices based on features from a dataset collected from an online eCommerce website called Avito. During preprocessing, the authors of this paper performed recursive feature elimination to maintain only the most relevant features to car prices: year of manufacture, mileage, mark, fuel type, fiscal power, and model. Along with a baseline multiple linear regression model, the study also looked at K-nearest neighbors, Random Forest, Gradient Boosting, and Artificial Neural Networks. The study utilized 2 different performance metrics, R^2 and RMSE, and concluded that the Gradient Boosting Regression Model achieved the best results, with a R^2 of 0.8 and RMSE of 44516.20.

"Car Price Prediction using Supervised and Unsupervised Learning Models and Deep Learning" by Thomas Nsiah approached the problem of car price prediction from a supervised and unsupervised lenses. While supervised models allow a consumer to understand the key factors and predictors that influence pricing of used cars, unsupervised learning oftentimes uncovers hidden connections and patterns within the data. In his paper, Nsiah used a mock dataset of 50,000 UK second hand car sales with features similar to the previous 2 studies, such as model, engine size, fuel type, year, and mileage. Supervised learning models that Nsiah tried included simple linear regression, polynomial regression, and random forest, evaluated using mean absolute error (MAE) and R-squared metrics. He concluded that out of the supervised models, random forest performed best with an R-squared of 0.99849 and a MAE of 289.0691. For unsupervised learning techniques, Nsiah applied K-Means and DBSCAN clustering to identify price patterns, evaluated using the Davis Boudlin Index and the Silhouette Coefficient. He concluded that K-Means clustering for the year of manufacture vs price produced the best clustering results.

Overall, these three studies demonstrate the effectiveness that machinic learning can have on accurately predicting used car prices. The next section will outline our own approach and findings.

#### Citations:

- C. Jin, "Price Prediction of Used Cars Using Machine Learning," in 2021 IEEE International Conference on Emergency Science and Information Technology (ICESIT), Chongqing, China, 2021, pp. 223-230, doi: 10.1109/ICESIT53460.2021.9696839.
- M. Hankar, M. Birjali, and A. Beni-Hssane, "Used Car Price Prediction using Machine Learning: A Case Study," in 2022 11th International Symposium on Signal, Image, Video and Communications (ISIVC), El Jadida, Morocco, 2022, pp. 1-4, doi: 10.1109/ISIVC54825.2022.9800719.
- T. Nsiah, "Car Price Prediction using Supervised and Unsupervised Learning Models and Deep Learning," unpublished, 2024.

## **Data Processing and Summary Statistics**

First, we will import the dataset and libraries into our workspace

```
library(caret)
## Loading required package: ggplot2
## Warning: package 'ggplot2' was built under R version 4.2.3
## Loading required package: lattice
## Warning: package 'lattice' was built under R version 4.2.3
library(ggplot2)
library(MASS)
library(randomForest)
## randomForest 4.7-1.1
## Type rfNews() to see new features/changes/bug fixes.
##
## Attaching package: 'randomForest'
## The following object is masked from 'package:ggplot2':
##
##
       margin
library(kernlab)
## Attaching package: 'kernlab'
## The following object is masked from 'package:ggplot2':
##
##
       alpha
library(stringr)
## Warning: package 'stringr' was built under R version 4.2.3
library(cluster)
## Warning: package 'cluster' was built under R version 4.2.3
```

```
library(glmnet)
## Loading required package: Matrix
## Warning: package 'Matrix' was built under R version 4.2.3
## Loaded glmnet 4.1-8
library(stats)
library(dplyr)
## Warning: package 'dplyr' was built under R version 4.2.3
## Attaching package: 'dplyr'
## The following object is masked from 'package:randomForest':
##
##
       combine
## The following object is masked from 'package:MASS':
##
##
       select
## The following objects are masked from 'package:stats':
##
##
       filter, lag
## The following objects are masked from 'package:base':
##
       intersect, setdiff, setequal, union
library(class)
# Load necessary libraries
data <- read.csv("used_cars.csv")</pre>
```

#Preliminary Data Cleaning/Modifications First, we will removed the dollar sign and comma in price to enable numeric operations

```
data$price <- as.numeric(gsub("[$,]", "", data$price))</pre>
```

Corrected the spelling of mileage from milage to mileage. Removed mi. and , to enable numeric operations. Renamed transmission to transmission\_ for readability of one hot encoded dummy variables later.

```
colnames(data) [colnames(data) == "milage"] <- "mileage"
data$mileage <- as.numeric(gsub("[,] | mi\\.", "", data$mileage))</pre>
```

The Engine columns contains very useful information such as the horsepower, displacement, cylinders, engine type, and fuel type. We turn these all into new columns.

```
# Extract Horsepower (HP)
data$horsepower <- as.numeric(str_extract(data$engine, "\\d+\\.\\d+(?=HP)"))</pre>
# Extract Displacement
data$displacement <- as.numeric(str_extract(data$engine, "\\d+\\.\\d+(?=L)"))
# Extract Cylinders
data$cylinders <- str_extract(data$engine, "\\d+ Cylinder")</pre>
#data$cylinders_factor <- factor(str_extract(data$cylinders, "\\d+"))
# Extract Engine Type
data$engine_type <- str_extract(data$engine, "DOHC|SOHC|Turbo|Twin Turbo|Electric Motor")
# Extract Fuel Type
data$fuel_type <- str_extract(data$engine, "Gasoline|Diesel|Electric|Hybrid|Flex Fuel|Plug-In Electric/
#data$fuel_type_factor <- factor(data$fuel_type)</pre>
#we are done with engine column since we have extracted all the information out
data$engine = NULL
head(data)
##
                                         model model_year mileage fuel_type
        brand
## 1
         Ford Utility Police Interceptor Base
                                                      2013
                                                             51000 Flex Fuel
                                  Palisade SEL
                                                      2021
                                                             34742
## 2 Hyundai
                                                                         <NA>
## 3
        Lexus
                                 RX 350 RX 350
                                                      2022
                                                             22372
                                                                         <NA>
## 4 INFINITI
                              Q50 Hybrid Sport
                                                      2015
                                                             88900 Electric
## 5
                    Q3 45 S line Premium Plus
                                                              9835
                                                                         <NA>
         Audi
                                                      2021
## 6
                                                      2016 136397
                                                                         <NA>
        Acura
                                      ILX 2.4L
##
          transmission
                                       ext_col int_col
           6-Speed A/T
## 1
                                         Black
                                                 Black
## 2 8-Speed Automatic
                              Moonlight Cloud
                                                   Gray
## 3
             Automatic
                                          Blue
                                                 Black
## 4
           7-Speed A/T
                                         Black
                                                Black
## 5 8-Speed Automatic Glacier White Metallic
                                                 Black
## 6
                                        Silver Ebony.
##
                                    accident clean_title price horsepower
## 1 At least 1 accident or damage reported
                                                     Yes 10300
                                                                       300
                                                      Yes 38005
## 2 At least 1 accident or damage reported
                                                                        NA
## 3
                               None reported
                                                          54598
                                                                        NA
## 4
                               None reported
                                                      Yes 15500
                                                                       354
## 5
                                                          34999
                               None reported
                                                                        NA
## 6
                               None reported
                                                          14798
                                                                        NA
##
     displacement cylinders engine_type
              3.7 6 Cylinder
## 1
                                     <NA>
## 2
                         <NA>
                                     DOHC
              3.8
## 3
                         <NA>
                                     DOHC
               NA
## 4
              3.5 6 Cylinder
                                     <NA>
## 5
                         <NA>
                                     DOHC
              2.0
## 6
                         <NA>
                                     <NA>
               NA
```

Looking at each column's type and unique count

```
sapply(data, class)
```

```
##
          brand
                        model
                                model_year
                                                 mileage
                                                            fuel_type transmission
##
    "character"
                 "character"
                                 "integer"
                                               "numeric"
                                                          "character"
                                                                        "character"
                                                                price
##
        ext col
                     int col
                                  accident
                                             clean title
                                                                         horsepower
    "character"
                  "character"
                               "character"
                                             "character"
                                                            "numeric"
                                                                          "numeric"
##
## displacement
                   cylinders
                               engine type
      "numeric"
##
                 "character"
                               "character"
sapply(data, function(col) {
  if (is.character(col)) {
    length(unique(col))
  } else {
    NA # Return NA for non-character columns
})
```

```
##
          brand
                         model
                                 model_year
                                                               fuel_type transmission
                                                   mileage
              57
##
                          1898
                                          NA
                                                        NA
                                                                                     62
##
        ext_col
                      int_col
                                    accident
                                              clean_title
                                                                            horsepower
                                                                   price
##
             319
                           156
                                           3
                                                                      NA
                                                                                     NA
## displacement
                    cylinders
                                engine_type
                             8
##
              NA
```

Let's examine columns that include NA or Empty String entries.

```
na_columns <- colSums(is.na(data)) > 0
empty_string_columns <- colSums(data == "") > 0
columns_with_na_or_empty <- na_columns | empty_string_columns
print(names(data)[columns_with_na_or_empty])</pre>
```

```
## [1] "fuel_type" "accident" "clean_title" "horsepower" "displacement"
## [6] "cylinders" "engine_type"
```

#Analyzing categorical variables Categorical variables with various unique values include brand, model, transmission, ext\_col, int\_col. Let's examine all of them

First, we look at the "brand" and the "model" columns. Through analysis shown below, we have decided to omit both of these columns. Our reasoning and visualizations are shown below.

There are 57 unique brands with the frequency histogram not showing much dominance in a certain brand. To reduce the dimensionality, we will just omit this column

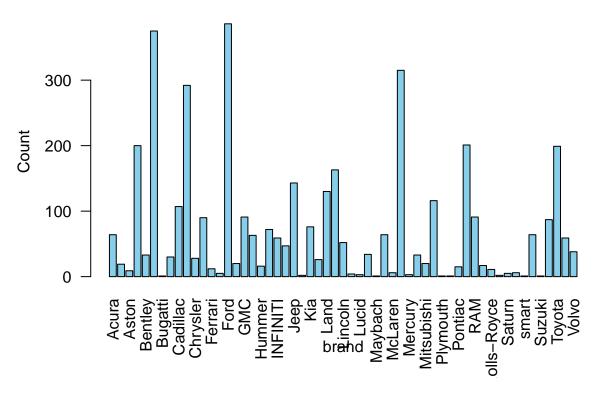
```
length(unique(data$brand))
```

```
## [1] 57
```

```
# calculate the counts for brand
brandcounts <- table(data$brand)
barplot(brandcounts,
   main = "Histogram of brand",</pre>
```

```
xlab = "brand",
ylab = "Count",
col = "skyblue",
las = 2)
```

# Histogram of brand



```
#omit this column
data$brand = NULL
```

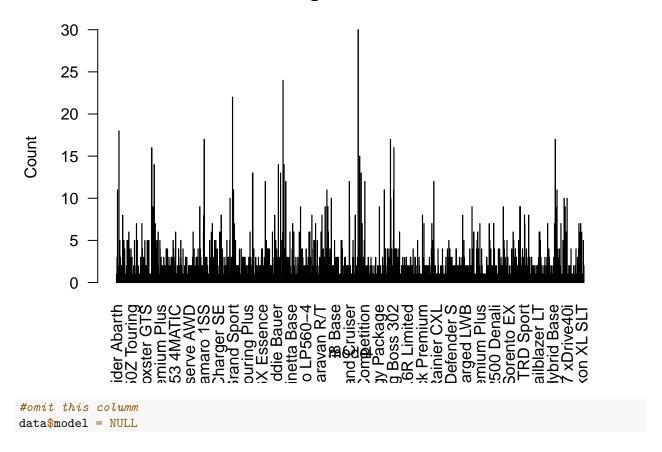
This problem is seen even more in the model column. We also omit this column from the dataset

```
length(unique(data$model))
```

```
## [1] 1898
```

```
modelcounts <- table(data$model)
barplot(modelcounts,
  main = "Histogram of model",
  xlab = "model",
  ylab = "Count",
  col = "skyblue",
  las = 2)</pre>
```

# **Histogram of model**



Now, let's examine colors. There are both intcol and extcol variables. Having too many unique color names can introduce noise into your classification model and make it harder for the model to generalize effectively. Grouping the colors into broader, more general categories can help improve model performance by reducing the dimensionality of the feature and making patterns more apparent.

```
# Define the mapping function
generalize_colors <- function(color_name) {</pre>
  # Convert to lowercase for uniformity
  color_lower <- tolower(color_name)</pre>
  # Define patterns for each general category
  if (str_detect(color_lower, "black")) {
    return("Black")
  } else if (str_detect(color_lower, "white|ivory|platinum")) {
    return("White")
  } else if (str_detect(color_lower, "gray|grey|silver|slate|charcoal|mica|metallic|graphite")) {
    return("Gray")
  } else if (str_detect(color_lower, "brown|beige|tan|camel|mocha|walnut|chestnut|saddle|cappuccino|coc
    return("Brown")
  } else if (str_detect(color_lower, "silver")) {
    return("Silver")
  } else if (str_detect(color_lower, "gold")) {
    return("Gold")
```

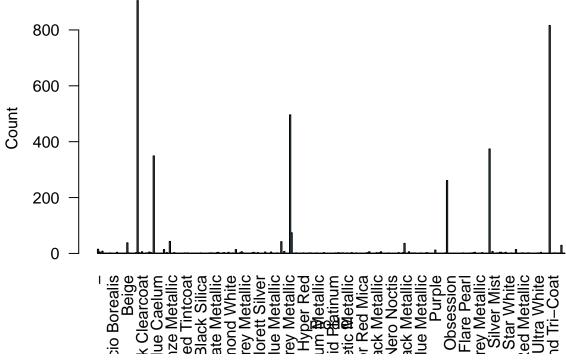
```
} else {
    return("Other") # For colors that don't match any category
}
```

```
length(unique(data$ext_col))
```

## ## [1] 319

```
extcolorcounts <- table(data$ext_col)
barplot(extcolorcounts,
  main = "Histogram of ext_col",
  xlab = "model",
  ylab = "Count",
  col = "skyblue",
  las = 2)</pre>
```

# Histogram of ext\_col



Let's apply the generalization function to simply the different colors

```
data$ext_col <- sapply(data$ext_col, generalize_colors)
unique(data$ext_col)</pre>
```

```
## [1] "Black" "Other" "White" "Gray" "Gold" "Brown"
```

The same thing happens to int\_col, but looking at the dataset we will have 4 categories.

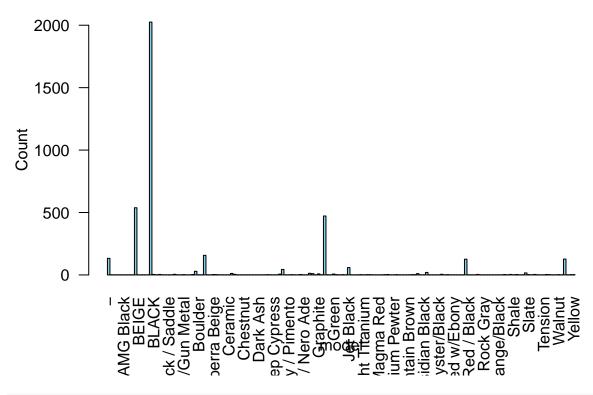
```
length(unique(data$int_col))

## [1] 156

intcolorcounts <- table(data$int_col)
barplot(intcolorcounts,
    main = "Histogram of interior color",
    xlab = "model",
    ylab = "Count",
    col = "skyblue",</pre>
```

las = 2)

## Histogram of interior color



## [1] "Black" "Gray" "Other" "Beige/Ivory"

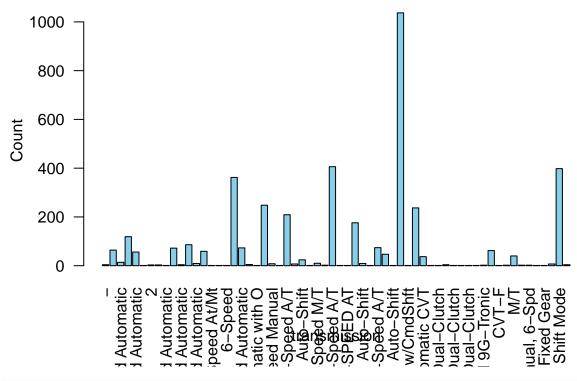
```
length(unique(data$transmission))
```

## ## [1] 62

```
# calculate the counts for transmission
trancounts <- table(data$transmission)

barplot(trancounts,
   main = "Histogram of transmission",
   xlab = "transmission",
   ylab = "Count",
   col = "skyblue",
   las = 2)</pre>
```

# Histogram of transmission



```
result <- data %>%
  group_by(transmission) %>%
  summarise(
    medianprice = median(price),
    averageprice = mean(price),
    count = n()
)
result_sorted <- result %>%
  arrange(desc(count))
print(result_sorted)
```

```
## # A tibble: 62 x 4
##
      transmission
                                     medianprice averageprice count
                                            <dbl>
                                                         <dbl> <int>
##
      <chr>
  1 A/T
                                            20500
                                                        31508. 1037
##
##
    2 8-Speed A/T
                                            39625
                                                        51126.
                                                                  406
## 3 Transmission w/Dual Shift Mode
                                                        54711.
                                                                  398
                                            34000
  4 6-Speed A/T
                                                        25450.
                                            20900
                                                                  362
## 5 6-Speed M/T
                                            26450
                                                        39282.
                                                                  248
##
   6 Automatic
                                            47541
                                                        63105.
                                                                  237
## 7 7-Speed A/T
                                            32999
                                                        47250.
                                                                  209
## 8 8-Speed Automatic
                                            41599
                                                        66072.
                                                                  176
## 9 10-Speed A/T
                                                        60915.
                                                                  119
                                            57000
## 10 5-Speed A/T
                                            15000
                                                        17607.
                                                                   86
## # i 52 more rows
threshold <- quantile(result_sorted$count, 0.9) # 205.7
significant_transmissions <- result_sorted$transmission[result_sorted$count > threshold]
print(significant transmissions)
## [1] "A/T"
                                         "8-Speed A/T"
## [3] "Transmission w/Dual Shift Mode" "6-Speed A/T"
## [5] "6-Speed M/T"
                                         "Automatic"
## [7] "7-Speed A/T"
```

Now, we have looked at all the categorical variables with many unique values, we will now one-hot encode the cagtegorical variables. # One-hot encoding categorical variables

After looking at histograms for both Brand and Transmission, it seems Brand is more uniformly distributed while Transmission has a few salient categories. After exploring the categories of transmissions we found that the top 7 most frequent transmissions account for approximately 67-70% of the data points. Therefore we will one hot encode these 7 categories + an "Other" category for Transmission for a total of 8 transmission categories. We will also one hot encode "fuel type" and "cylinders" since those are categorical variables as well.

## Transmission

```
# map transmissions to just the top 7 or Other. could make this function take in significant_transmissi
map_transmission <- function(transmission) {
    primary_transmissions <- c(
        "A/T",
        "8-Speed A/T",
        "17-speed A/T",
        "6-Speed M/T",
        "Automatic",
        "7-Speed A/T"
)

if (transmission %in% primary_transmissions) {
    return(transmission)
} else {
    return("Other")</pre>
```

```
}

# Apply the mapping function
data$transmission <- sapply(data$transmission, map_transmission)</pre>
```

#Analyzing Null/Empty Values We will first look at the problem with NA and Empty values, something that this dataset has a lot of. We will first handle both NA and Empty "" values by replacing them to "NA" to make it easier to preprocess and analyze.

```
na_columns <- colSums(is.na(data)) > 0
empty_string_columns <- colSums(data == "") > 0
columns_with_na_or_empty <- na_columns | empty_string_columns</pre>
print(names(data)[columns_with_na_or_empty])
                       "accident"
## [1] "fuel_type"
                                                                      "displacement"
                                      "clean_title"
                                                      "horsepower"
## [6] "cylinders"
                       "engine_type"
# data[data == "" | is.na(data)] <- "NA"
# summary(data)
# unique(data$horsepower)
# unique(data$displacement)
# unique(data$cylinders_numeric)
unique(data$fuel_type_factor)
## NULL
unique(data$fuel_type_numeric)
```

## NULL

```
unique(data$horsepower)
```

```
[1]
                                                                           305
                                                                                             120
##
           300
                  NA
                       354
                             292
                                  282
                                        311
                                              534
                                                    715
                                                          382
                                                                400
                                                                      375
                                                                                 287
                                                                                       550
    [16]
           355
                 276
                       445
                             362
                                        383
                                              180
                                                    211
                                                          173
                                                                240
                                                                           536
                                                                                       228
                                                                                             268
##
                                  345
                                                                     552
                                                                                 310
##
    [31]
           503
                 325
                       208
                             250
                                  200
                                        420
                                              302
                                                    306
                                                          237
                                                                248
                                                                     425
                                                                           582
                                                                                 444
                                                                                       335
                                                                                             424
##
    [46]
           340
                 225
                       365
                             315
                                  199
                                        560
                                              326
                                                    165
                                                          835
                                                                241
                                                                     215
                                                                           130
                                                                                 288
                                                                                       369
                                                                                             195
##
    [61]
           285
                 485
                       132
                             416
                                  360
                                        280
                                              620
                                                    265
                                                          469
                                                                169
                                                                      330
                                                                           275
                                                                                 303
                                                                                       450
                                                                                             651
    [76]
           255
                 455
                             236
                                        212
                                                    230
                                                          171
                                                                252
                                                                      220
                                                                           188
                                                                                 235
                                                                                       320
##
                       182
                                  370
                                              565
                                                                                             138
##
    [91]
           291
                 523
                       440
                             181
                                  429
                                        263
                                              210
                                                    404
                                                          670
                                                                563
                                                                      283
                                                                           150
                                                                                 266
                                                                                       328
                                                                                             304
##
   [106]
           381
                 493
                       641
                             760
                                  329
                                        239
                                              160
                                                    402
                                                          166
                                                                390
                                                                      147
                                                                           357
                                                                                 271
                                                                                       350
                                                                                             611
   [121]
           295
                 603
                       454
                             490
                                        395
                                              272
                                                    437
                                                          323
                                                                256
                                                                     140
                                                                           600
                                                                                 409
                                                                                             204
                                  301
                                                                                       640
   [136]
           316
                 591
                       219
                             505
                                  403
                                        170
                                              115
                                                    562
                                                          106
                                                                201
                                                                      496
                                                                           475
                                                                                 184
                                                                                       407
                                                                                             543
##
   [151]
           333
                 553
                       471
                             380
                                  247
                                        349
                                              190
                                                    410
                                                          260
                                                                245
                                                                     332
                                                                           261
                                                                                 107
                                                                                       577
                                                                                             290
   [166]
           453
                 293
                       139
                             389
                                  567
                                        221
                                              518
                                                    630
                                                          218
                                                                385
                                                                      174
                                                                           134
                                                                                 273
                                                                                       172
                                                                                             542
## [181]
                                              520
                                                                     226
           571
                 601
                       500
                             270
                                  161
                                        394
                                                    164
                                                          205
                                                                308
                                                                           227
                                                                                 412
                                                                                       158
                                                                                             414
## [196]
           177
                 346
                       111
                             573
                                  277
                                        191
                                              318
                                                    411
                                                          244
                                                                605
                                                                      192
                                                                           207
                                                                                 155
                                                                                       189
                                                                                             185
## [211]
           162
                 187
                       313
                             557
                                  281
                                        463
                                              186
                                                    797
                                                          214
                                                                449
                                                                      153
                                                                           296
                                                                                 650
                                                                                       759
                                                                                             286
   [226]
           525
                       526
                             397
                                              401
                                                    348
                                                          510
                                                                                 691
                                                                                             136
                 246
                                  645
                                        575
                                                                122
                                                                     179
                                                                           167
                             294
## [241]
                                                    435
                                                          405
           151
                 617
                       146
                                  317
                                        175
                                              717
                                                               616
                                                                     137
                                                                           152
                                                                                 206
                                                                                       415
                                                                                             460
```

```
## [256] 707
               319
                     426
                          555
                               480
                                    121
                                          430
                                               159
                                                    378
                                                         321
                                                               344
                                                                    133
                                                                          232
                                                                               142
                                                                                    278
## [271]
          78
               258
                     264
                          118
                                76
                                    788
                                          131
                                               148
                                                    203
                                                          253
                                                               312
                                                                    467
                                                                          168
                                                                               156
                                                                                    353
## [286]
          545
               422
                     451
                          197
                               386
                                     778
                                          521
                                               495
                                                    621
                                                          456
                                                               279
                                                                    540
                                                                          104
                                                                               372
                                                                                    366
## [301]
                          393
          284
               556
                    193
                               198
                                    298
                                          145
                                               242
                                                    243
                                                           70
                                                               610
                                                                    141
                                                                          217
                                                                               533
                                                                                    262
## [316]
          342
               483
                    109
                          231
                               473
                                     324
                                          443
                                               101
                                                    322
                                                          126
                                                               638
                                                                    710
                                                                          154
                                                                               808
                                                                                    143
## [331]
          602
               363
                          580
                               624
                                    379
                                          502
                                               470 1020
                                                          572
                                                               702
                                                                    660
                                                                          341
                                                                               222
                                                                                    729
                    178
## [346]
          417
               482
                    224
                          176
unique(data$displacement)
## [1] 3.70 3.80
                    NA 3.50 2.00 4.40 5.20 3.00 5.00 3.60 2.20 5.30 5.70 2.40 2.70
## [16] 6.00 4.00 1.50 6.10 1.60 2.90 3.30 3.40 2.50 1.80 6.20 4.30 6.75 5.50 5.60
## [31] 6.30 5.40 6.70 4.60 4.50 4.70 1.30 2.30 3.20 5.80 6.80 6.40 8.00 4.20 1.20
## [46] 3.90 1.70 7.00 2.80 6.60 1.40 4.80 7.40 5.90 8.10 6.50 8.40 0.65 8.30 2.10
## [61] 7.30 1.00
unique(data$cylinders_factor)
## NULL
unique(data$cylinders_numeric)
## NULL
sum(is.na(data$horsepower))
## [1] 810
sum(is.na(data$displacement))
## [1] 396
table(data$displacement)
##
## 0.65
              1.2 1.3 1.4
                                                              2.2
                                                                   2.3
                                                                                   2.7
                              1.5
                                   1.6
                                        1.7
                                             1.8
                                                      2
                                                        2.1
                                                                        2.4
                                                                              2.5
           1
##
      5
           1
                3
                      8
                          16
                               38
                                     59
                                           1
                                               46
                                                   471
                                                           2
                                                                5
                                                                    35
                                                                          99
                                                                              175
                                                                                    46
                                                                                   4.5
##
    2.8
         2.9
                3
                   3.2
                         3.3
                              3.4
                                   3.5
                                         3.6
                                              3.7
                                                   3.8
                                                        3.9
                                                                4
                                                                   4.2
                                                                        4.3
                                                                              4.4
##
      5
          16
              432
                     31
                          26
                               30
                                   333
                                         235
                                               62
                                                   105
                                                          15
                                                              182
                                                                    26
                                                                          15
                                                                               82
                                                                                     2
         4.7
##
    4.6
              4.8
                      5
                         5.2
                              5.3
                                   5.4
                                         5.5
                                              5.6
                                                   5.7
                                                        5.8
                                                              5.9
                                                                     6
                                                                        6.1
                                                                              6.2
                                                                                   6.3
                   112
##
     70
          54
               28
                          29
                              104
                                     23
                                          28
                                               35
                                                   129
                                                           3
                                                                4
                                                                    67
                                                                              173
                                                              8.3
##
    6.4
         6.5
              6.6
                   6.7 6.75
                              6.8
                                     7
                                         7.3
                                              7.4
                                                      8
                                                        8.1
                                                                   8.4
##
     28
           7
               26
                    52
                           2
                                7
                                     3
                                           4
                                                1
                                                      1
                                                           2
                                                                3
summary(data)
```

```
mileage
##
      model_year
                                      fuel_type
                                                         transmission
##
           :1974
                               100
                                     Length:4009
                                                         Length: 4009
   Min.
                           :
                   \mathtt{Min}.
                                                         Class : character
##
    1st Qu.:2012
                   1st Qu.: 23044
                                     Class :character
   Median :2017
                   Median : 52775
                                     Mode :character
                                                         Mode :character
##
##
    Mean
           :2016
                   Mean
                           : 64718
    3rd Qu.:2020
                   3rd Qu.: 94100
##
    Max.
           :2024
                           :405000
##
                   Max.
##
##
      ext_col
                          int_col
                                              accident
                                                               clean_title
    Length:4009
                                           Length: 4009
##
                        Length: 4009
                                                               Length: 4009
    Class :character
                        Class :character
                                           Class :character
                                                               Class : character
                                           Mode :character
##
    Mode :character
                        Mode :character
                                                               Mode :character
##
##
##
##
##
        price
                         horsepower
                                         displacement
                                                          cylinders
##
    Min.
               2000
                             : 70.0
                                        Min.
                                                :0.650
                                                         Length: 4009
           :
    1st Qu.: 17200
                      1st Qu.: 248.0
                                        1st Qu.:2.500
                                                         Class : character
##
                      Median : 310.0
##
    Median :
              31000
                                        Median :3.500
                                                         Mode :character
##
    Mean
          : 44553
                      Mean
                            : 332.3
                                        Mean
                                                :3.711
##
    3rd Qu.: 49990
                      3rd Qu.: 400.0
                                        3rd Qu.:4.700
                                        Max.
##
    Max.
          :2954083
                      Max.
                              :1020.0
                                                :8.400
##
                      NA's
                              :810
                                        NA's
                                                :396
##
  engine_type
##
   Length:4009
##
    Class :character
   Mode :character
##
##
##
##
##
```

There are five columns with empty strings/NA values. Let's examine all five of them to discover if we can find any patterns.

## horsepower

```
# number of unique values in horsepower
length(table(data$horsepower))

## [1] 348

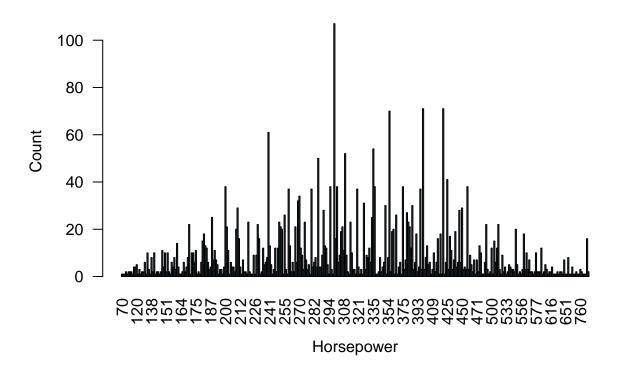
# number of null values in horsepower
sum(is.na(data$horsepower))

## [1] 810

# calculate the counts for horsepower
horsepower_counts <- table(data$horsepower)</pre>
```

```
barplot(horsepower_counts,
  main = "Histogram of Horsepower",
  xlab = "Horsepower",
  ylab = "Count",
  col = "skyblue",
  las = 2)
```

# **Histogram of Horsepower**



```
# median imputation
data$horsepower[is.na(data$horsepower)] <- median(data$horsepower, na.rm = TRUE)
sum(is.na(data$horsepower))</pre>
```

**##** [1] 0

Since there are 348 unique values in horsepower, we can consider horsepower as a continuous variable rather than categorical. However, there are 810 null values in a dataset with 4009 entries which is over 20% null values. This is too many to simply drop, so we want to perform some form of imputation. Looking at the distribution of horsepowers, we can see that the median is a good representative approximation for the distribution so we will use **median imputation**.

## displacement (engine size)

```
# number of unique values in displacement
# table(data$displacement)
length(table(data$displacement))

## [1] 61

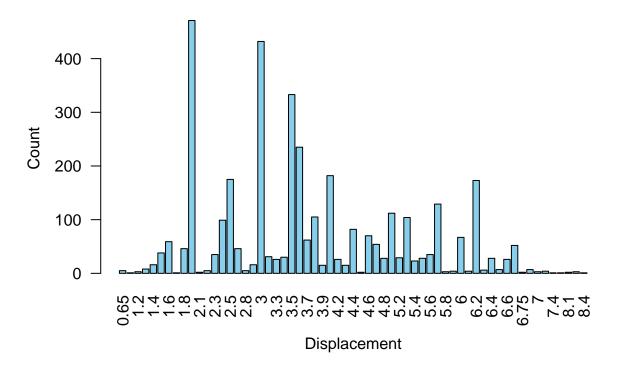
# number of null values in displacement
sum(is.na(data$displacement))

## [1] 396

# calculate the counts for horsepower
displacement_counts <- table(data$displacement)

barplot(displacement_counts,
    main = "Histogram of Displacement",
    xlab = "Displacement",
    ylab = "Count",
    col = "skyblue",
    las = 2)</pre>
```

# **Histogram of Displacement**



```
# median imputation
data$displacement[is.na(data$displacement)] <- median(data$displacement, na.rm = TRUE)</pre>
```

```
sum(is.na(data$displacement))
```

## ## [1] 0

There are 61 unique values in displacement (engine size). Although these appear to be discretized measurements (ex: size = 0.8 or size = 3.71 may not make sense), we can treat it as a more continuous predictor for now. There are 396 null values in displacement which is just under 10% null values, so we could consider dropping these. However since the median already exists in the dataset (median = 3.5) we can also proceed with median imputation which is what we did.

```
result <- data %>%
  group_by(fuel_type) %>%
  summarise(
   medianprice = median(price),
   averageprice = mean(price),
   count = n()
)
print(result)

## # A tibble: 7 x 4
```

```
##
     fuel_type
                           medianprice averageprice count
##
     <chr>>
                                 <dbl>
                                               <dbl> <int>
                                 45450
                                              48878.
## 1 Diesel
                                                        114
                                              46884.
## 2 Electric
                                42000.
                                                        238
## 3 Flex Fuel
                                              22156.
                                 18650
                                                        128
## 4 Gasoline
                                27000
                                              38733. 2731
## 5 Hybrid
                                37999
                                              45063.
                                                        17
## 6 Plug-In Electric/Gas
                                44945
                                              45946.
                                                         34
## 7 <NA>
                                41599
                                              68192.
                                                        747
```

```
data$fuel_type[is.na(data$fuel_type)] <- "NA"
```

The NA values for fuel\_type have a higher median price and average price than other types, and makes up a significant count of observations so we are going to treat it as a separate category.

#cylinder

```
result <- data %>%
  group_by(cylinders) %>%
  summarise(
   medianprice = median(price),
   averageprice = mean(price),
   count = n()
)
print(result)
```

```
## 3 3 Cylinder
                       32000
                                     45281.
                                               13
## 4 4 Cylinder
                       19000
                                     22476.
                                              739
## 5 5 Cylinder
                       10150.
                                     18584.
                                               20
## 6 6 Cylinder
                       27999
                                     35935.
                                             1225
## 7 8 Cylinder
                       34500
                                     46401.
                                             1007
## 8 <NA>
                       42599
                                     64844.
                                              945
```

```
data$cylinders[is.na(data$cylinders)] <- "NA"</pre>
```

#accident

```
result <- data %>%
  group_by(accident) %>%
  summarise(
    medianprice = median(price),
    averageprice = mean(price),
    count = n()
)
print(result)
```

```
## # A tibble: 3 x 4
     accident
##
                                                medianprice averageprice count
##
     <chr>>
                                                       <dbl>
                                                                    <dbl> <int>
## 1 ""
                                                     36500
                                                                   50788.
                                                                             113
## 2 "At least 1 accident or damage reported"
                                                     20900
                                                                   28832.
                                                                             986
## 3 "None reported"
                                                                   49638.
                                                     35668.
                                                                           2910
```

The NA/Empty values for accident exhibit very similar properties to the None reported category, with median price and average price being pretty similar, not to mention a very small percentage of data is represented by this value. Therefore, we replace and combine these observations with the None reported category. Because accident only has 2 unique values now, no accidents and 1 or more accidents, we changed it to 1,0 to be useful for models.

```
data$accident[data$accident == "NA"] <- "None reported"
#unique(data$accident)
data$accident <- ifelse(data$accident == "At least 1 accident or damage reported", 1, 0)
# unique(data$accident)</pre>
```

```
result <- data %>%
  group_by(clean_title) %>%
  summarise(
   medianprice = median(price),
   averageprice = mean(price),
   count = n()
)
print(result)
```

The NA values for clean\_title clearly have a significantly higher median price and will be treated as a separate category. We apply similar reasoning from accident to clean\_title. Since there is only "Yes" and NA, we treat all the yes's to 1 and all the NA values to 0.

```
data$clean_title <-ifelse(data$clean_title == "Yes", 1, 0)
unique(data$clean_title)

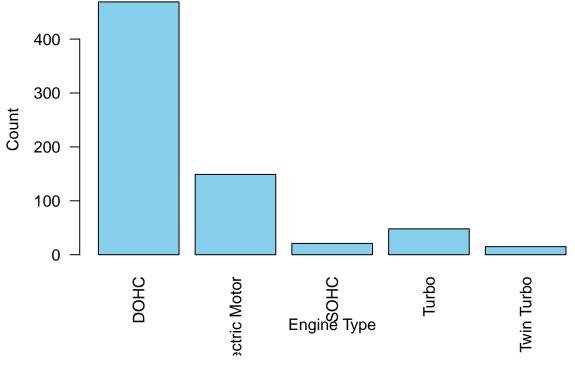
## [1] 1 0

#engine type

# calculate the counts for horsepower
engine_counts <- table(data$engine_type)

barplot(engine_counts,
    main = "Histogram of engine_type",
    xlab = "Engine Type",
    ylab = "Count",
    col = "skyblue",
    las = 2)</pre>
```

# Histogram of engine\_type



```
result <- data %>%
  group_by(engine_type) %>%
  summarise(
  medianprice = median(price),
```

```
averageprice = mean(price),
    count = n()
 )
print(result)
## # A tibble: 6 x 4
##
    engine_type medianprice averageprice count
##
    <chr>
                         <dbl>
                                     <dbl> <int>
## 1 DOHC
                        39244
                                     77951.
                                              469
## 2 Electric Motor
                        47800
                                     54439.
                                             149
## 3 SOHC
                                     38676.
                        38998
                                              21
## 4 Turbo
                        49940.
                                     51767.
                                               48
## 5 Twin Turbo
                                     89258.
                        85998
                                               15
## 6 <NA>
                        28250
                                     39101. 3307
data$engine_type[is.na(data$engine_type)] <- "NA"</pre>
\#Removing Outliers We remove outliers with 1.5*IQR value.
Q1 <- quantile(data$price, 0.25, na.rm = TRUE)
Q3 <- quantile(data$price, 0.75, na.rm = TRUE)
IQR_value <- IQR(data$price, na.rm = TRUE)</pre>
# Identify outliers using IQR
lower_bound <- Q1 - 1.5 * IQR_value</pre>
upper_bound <- Q3 + 1.5 * IQR_value
outliers <- data[data$price < lower_bound | data$price > upper_bound, ]
print(paste("Number of outliers: ", nrow(outliers), "and average price of these cars: ", round(mean(out
## [1] "Number of outliers: 244 and average price of these cars: 214826.76"
#removing these rows from the dataset
data <- data[!(data$price < lower_bound | data$price > upper_bound), ]
summary(data)
##
     model_year
                     mileage
                                    fuel_type
                                                      transmission
## Min. :1992 Min. : 100
                                   Length:3765
                                                      Length: 3765
## 1st Qu.:2012
                 1st Qu.: 26600
                                   Class :character
                                                      Class : character
## Median :2017
                 Median : 57237
                                   Mode :character
                                                      Mode :character
## Mean :2015 Mean : 68075
## 3rd Qu.:2020
                  3rd Qu.: 97000
## Max. :2024
                  Max. :405000
                                            accident
##
                       {\tt int\_col}
     \mathtt{ext}\_\mathtt{col}
                                                          {\tt clean\_title}
## Length:3765 Length:3765
                                         Min. :0.0000 Min. :0.0000
## Class :character Class :character
                                         1st Qu.:0.0000 1st Qu.:1.0000
## Mode :character Mode :character
                                         Median :0.0000 Median :1.0000
##
                                         Mean :0.2595 Mean :0.8608
##
                                         3rd Qu.:1.0000 3rd Qu.:1.0000
                                         Max. :1.0000 Max. :1.0000
##
```

```
##
        price
                                        displacement
                       horsepower
                                                         cylinders
##
    Min.
           : 2000
                            : 70.0
                                       Min.
                                               :0.650
                                                        Length: 3765
                     Min.
##
    1st Qu.:16500
                     1st Qu.: 263.0
                                       1st Qu.:2.500
                                                        Class : character
    Median :29600
                     Median : 310.0
                                       Median :3.500
                                                        Mode :character
##
##
    Mean
           :33518
                     Mean
                            : 320.9
                                       Mean
                                               :3.648
    3rd Qu.:45500
                                       3rd Qu.:4.400
##
                     3rd Qu.: 375.0
##
    Max.
           :99000
                     Max.
                            :1020.0
                                       Max.
                                               :8.300
##
    engine_type
##
    Length: 3765
##
    Class : character
    Mode : character
##
##
##
#turning each categorial column into a factor type
data[sapply(data, is.character)] <- lapply(data[sapply(data, is.character)], as.factor)</pre>
#one hot encoding Some models will require one hot encoding. For these models, we create a new dataset
and apply this one hot encoding
dummy_model <- dummyVars(~ ., data = data)</pre>
data_one_hot <- as.data.frame(predict(dummy_model, newdata = data))</pre>
#Final Summary Statistics
dim(data one hot)
## [1] 3765
               46
summary(data_one_hot)
##
      model_year
                       mileage
                                      fuel_type.Diesel fuel_type.Electric
##
    Min.
           :1992
                           :
                                100
                                      Min.
                                              :0.00000
                                                         Min.
                                                                 :0.00000
                    Min.
    1st Qu.:2012
                    1st Qu.: 26600
                                      1st Qu.:0.00000
                                                         1st Qu.:0.00000
   Median:2017
                    Median : 57237
                                      Median :0.00000
                                                         Median :0.00000
##
    Mean
           :2015
                    Mean
                           : 68075
                                      Mean
                                              :0.02895
                                                         Mean
                                                                 :0.06135
##
    3rd Qu.:2020
                    3rd Qu.: 97000
                                      3rd Qu.:0.00000
                                                         3rd Qu.:0.00000
##
           :2024
                    Max.
                           :405000
                                              :1.00000
                                                                 :1.00000
                                      Max.
                                                         Max.
##
    fuel_type.Flex Fuel fuel_type.Gasoline fuel_type.Hybrid
                                                                  fuel_type.NA
    Min.
           :0.000
                                :0.0000
                                                     :0.00000
                                                                        :0.0000
##
                         Min.
                                             Min.
                                                                 Min.
##
                         1st Qu.:0.0000
    1st Qu.:0.000
                                             1st Qu.:0.00000
                                                                 1st Qu.:0.0000
##
   Median :0.000
                         Median :1.0000
                                             Median :0.00000
                                                                 Median :0.0000
##
   Mean
           :0.034
                         Mean
                                 :0.6887
                                             Mean
                                                     :0.00425
                                                                 Mean
                                                                        :0.1737
    3rd Qu.:0.000
                         3rd Qu.:1.0000
##
                                             3rd Qu.:0.00000
                                                                 3rd Qu.:0.0000
##
   Max.
           :1.000
                         Max.
                                 :1.0000
                                             Max.
                                                     :1.00000
                                                                        :1.0000
                                                                 Max.
```

1st Qu.:0.00000 Median :0.00000

:0.00000

fuel\_type.Plug-In Electric/Gas transmission.6-Speed A/T

Min.

##

##

 $\mathtt{Min}.$ 

:0.00000

1st Qu.:0.00000

Median :0.00000

```
Mean
           :0.00903
                                  Mean
                                         :0.09535
##
   3rd Qu.:0.00000
                                  3rd Qu.:0.00000
          :1.00000
                                  Max.
                                         :1.00000
   transmission.6-Speed M/T transmission.7-Speed A/T transmission.8-Speed A/T
##
   Min. :0.00000
                            Min. :0.00000
                                                     Min. :0.00000
##
   1st Qu.:0.00000
                            1st Qu.:0.00000
                                                     1st Qu.:0.00000
   Median :0.00000
                            Median :0.00000
                                                     Median :0.00000
   Mean
         :0.06348
                                                     Mean :0.09854
##
                            Mean
                                  :0.05206
##
    3rd Qu.:0.00000
                            3rd Qu.:0.00000
                                                     3rd Qu.:0.00000
##
   Max.
                            Max.
                                  :1.00000
                                                     Max.
                                                             :1.00000
          :1.00000
   transmission.A/T transmission.Automatic transmission.Other
                    Min.
##
   Min. :0.0000
                           :0.00000
                                           Min. :0.0000
   1st Qu.:0.0000
                    1st Qu.:0.00000
                                            1st Qu.:0.0000
##
   Median :0.0000
                    Median :0.00000
                                           Median :0.0000
##
   Mean
         :0.2667
                    Mean
                           :0.05657
                                           Mean
                                                  :0.2709
##
   3rd Qu.:1.0000
                     3rd Qu.:0.00000
                                            3rd Qu.:1.0000
##
          :1.0000
                            :1.00000
   Max.
                    Max.
                                           Max.
                                                  :1.0000
   transmission. Transmission w/Dual Shift Mode ext col. Black
                                                               ext col.Brown
##
   Min. :0.00000
                                                               Min. :0.00000
                                               Min.
                                                      :0.000
##
   1st Qu.:0.00000
                                                1st Qu.:0.000
                                                               1st Qu.:0.00000
##
   Median :0.00000
                                                Median :0.000
                                                               Median : 0.00000
##
   Mean :0.09641
                                                       :0.255
                                                               Mean
                                                                      :0.02125
                                                Mean
##
   3rd Qu.:0.00000
                                                3rd Qu.:1.000
                                                               3rd Qu.:0.00000
   Max. :1.00000
                                                       :1.000
                                                               Max.
                                                                       :1.00000
##
                                               Max.
##
     ext col.Gold
                      ext col.Gray
                                      ext col.Other
                                                        ext col.White
   Min.
          :0.00000
                     Min. :0.0000
                                      Min. :0.0000
                                                       Min.
                                                               :0.000
##
   1st Qu.:0.00000
                     1st Qu.:0.0000
                                      1st Qu.:0.0000
                                                       1st Qu.:0.000
   Median :0.00000
                     Median :0.0000
                                      Median :0.0000
                                                       Median :0.000
##
   Mean
         :0.01116
                     Mean
                           :0.2653
                                      Mean
                                             :0.2133
                                                       Mean
                                                              :0.234
                      3rd Qu.:1.0000
                                                        3rd Qu.:0.000
   3rd Qu.:0.00000
                                      3rd Qu.:0.0000
##
   Max.
         :1.00000
                     Max.
                             :1.0000
                                      Max. :1.0000
                                                       Max.
                                                               :1.000
##
    int_col.Beige/Ivory int_col.Black
                                         int_col.Gray
                                                         int_col.Other
##
   Min. :0.0000
                       Min. :0.0000
                                        Min. :0.0000
                                                         Min. :0.0000
##
   1st Qu.:0.0000
                        1st Qu.:0.0000
                                        1st Qu.:0.0000
                                                          1st Qu.:0.0000
##
   Median :0.0000
                       Median :1.0000
                                        Median :0.0000
                                                         Median :0.0000
##
   Mean
          :0.1392
                       Mean
                              :0.5214
                                        Mean
                                               :0.1246
                                                         Mean
                                                                :0.2149
##
   3rd Qu.:0.0000
                        3rd Qu.:1.0000
                                        3rd Qu.:0.0000
                                                          3rd Qu.:0.0000
##
   Max.
          :1.0000
                       Max.
                              :1.0000
                                        Max.
                                               :1.0000
                                                         Max.
                                                                 :1.0000
##
       accident
                     clean title
                                         price
                                                       horsepower
##
          :0.0000
                    Min. :0.0000
                                     Min. : 2000
                                                     Min. : 70.0
   Min.
   1st Qu.:0.0000
                     1st Qu.:1.0000
                                     1st Qu.:16500
                                                     1st Qu.: 263.0
##
   Median :0.0000
                    Median :1.0000
                                    Median :29600
                                                     Median : 310.0
   Mean :0.2595
                                                     Mean : 320.9
                    Mean :0.8608
                                     Mean
                                            :33518
##
   3rd Qu.:1.0000
                     3rd Qu.:1.0000
                                     3rd Qu.:45500
                                                     3rd Qu.: 375.0
                                            :99000
   Max.
          :1.0000
                    Max.
                           :1.0000
                                     Max.
                                                     Max.
                                                            :1020.0
##
    displacement
                    cylinders.10 Cylinder cylinders.12 Cylinder
                          :0.000000
                                         Min.
                                                :0.000000
##
   Min.
          :0.650
                   Min.
##
   1st Qu.:2.500
                   1st Qu.:0.000000
                                          1st Qu.:0.000000
   Median :3.500
                   Median :0.000000
                                         Median :0.000000
##
   Mean
         :3.648
                   Mean
                          :0.002922
                                         Mean
                                               :0.005578
##
   3rd Qu.:4.400
                   3rd Qu.:0.000000
                                          3rd Qu.:0.000000
##
   Max. :8.300
                   Max. :1.000000
                                         Max. :1.000000
   cylinders.3 Cylinder cylinders.4 Cylinder cylinders.5 Cylinder
## Min. :0.000000
                        Min. :0.0000
                                             Min. :0.000000
```

```
1st Qu.:0.000000
                          1st Qu.:0.0000
                                                 1st Qu.:0.000000
##
    Median :0.000000
                          Median : 0.0000
                                                 Median: 0.000000
                                  :0.1958
##
    Mean
           :0.003453
                          Mean
                                                Mean
                                                        :0.005312
##
    3rd Qu.:0.000000
                          3rd Qu.:0.0000
                                                 3rd Qu.:0.000000
##
    Max.
           :1.000000
                          Max.
                                  :1.0000
                                                 Max.
                                                        :1.000000
    cylinders.6 Cylinder cylinders.8 Cylinder
##
                                                 cylinders.NA
                                                                   engine type.DOHC
           :0.0000
                                  :0.000
                                                        :0.0000
                                                                          :0.0000
    Min.
                          Min.
                                                Min.
    1st Qu.:0.0000
                          1st Qu.:0.000
                                                                   1st Qu.:0.0000
##
                                                 1st Qu.:0.0000
##
    Median :0.0000
                          Median : 0.000
                                                 Median :0.0000
                                                                  Median :0.0000
##
    Mean
           :0.3118
                          Mean
                                  :0.251
                                                 Mean
                                                        :0.2242
                                                                  Mean
                                                                          :0.1039
##
    3rd Qu.:1.0000
                          3rd Qu.:1.000
                                                 3rd Qu.:0.0000
                                                                   3rd Qu.:0.0000
##
           :1.0000
                                  :1.000
                                                        :1.0000
                                                                          :1.0000
    Max.
                          Max.
                                                 Max.
                                                                   Max.
    engine_type.Electric Motor engine_type.NA
##
                                                   engine_type.SOHC
                                                          :0.00000
##
    Min.
           :0.00000
                                 Min.
                                        :0.0000
                                                   Min.
##
    1st Qu.:0.00000
                                 1st Qu.:1.0000
                                                   1st Qu.:0.000000
##
    Median :0.00000
                                 Median :1.0000
                                                   Median :0.000000
##
           :0.03825
                                        :0.8369
    Mean
                                 Mean
                                                   Mean
                                                          :0.005578
##
    3rd Qu.:0.00000
                                 3rd Qu.:1.0000
                                                   3rd Qu.:0.000000
           :1.00000
                                        :1.0000
                                                          :1.000000
##
   Max.
                                Max.
                                                   Max.
##
    engine type. Turbo engine type. Twin Turbo
##
    Min.
           :0.00000
                       Min.
                               :0.000000
##
    1st Qu.:0.00000
                       1st Qu.:0.000000
##
   Median :0.00000
                       Median :0.000000
           :0.01275
##
    Mean
                       Mean
                               :0.002656
##
    3rd Qu.:0.00000
                       3rd Qu.:0.000000
    Max.
           :1.00000
                       Max.
                               :1.000000
```

## Unsupervised Learning

Apply at least three clustering algorithms to the processed dataset. Determine the appropriate number of clusters and discuss the interpretability of these clusters. Do they hold any meaningful distinctions? Examine whether the clustering results are associated with your outcome variable.

## 1. KMeans Clustering

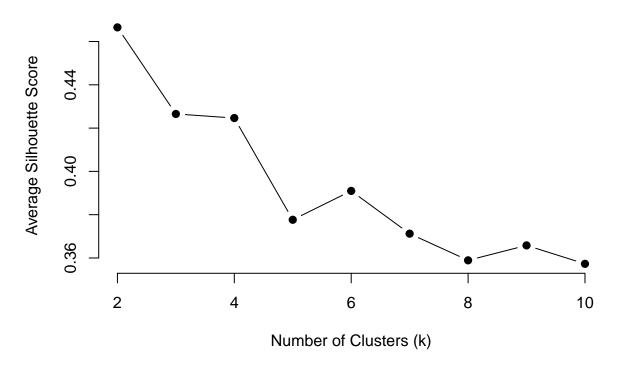
```
data_subset <- data[, c("model_year", "price")]
data_subset <- na.omit(data_subset)
data_subset_scaled <- scale(data_subset)</pre>
```

We decided to use kmeans to examine the relation between model\_year and price, as we noticed a similar examination in one of the papers while doing the literature review. Because K-means utilizes distance metrics, we scale the data before clustering.

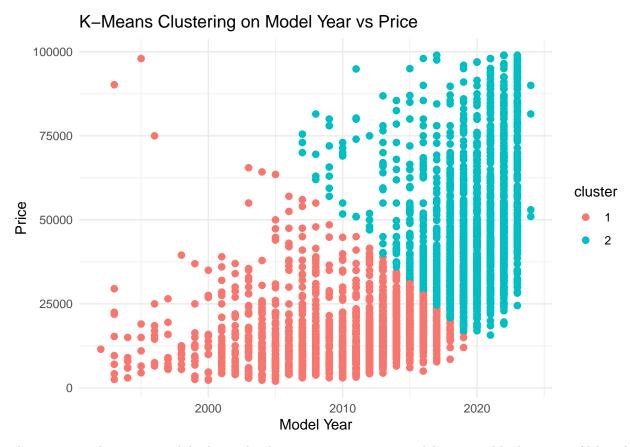
```
set.seed(1)

sil_scores <- sapply(2:10, function(k) {
   km <- kmeans(scale(data_subset_scaled[, c("model_year", "price")]), centers = k, nstart = 10)
   silhouette(km$cluster, dist(scale(data_subset[, c("model_year", "price")]))) %>%
        summary() %>%
        .$avg.width
})
```

# Silhouette Method for Optimal k



We decided to use the Silhouette Method to determine the optimal number of clusters. This method essentially uses distance measures calculating how close clusters are to themselves and how far away they are to other clusters to judge the optimal number of clusters. In this case, 2 has the highest average silhouette score so we will use k=2.



There seems to be a pretty solid relationship between a more recent model\_year and higher price. Although the 2 clusters seem to be mostly dominated by model year, it's clear that the average price of cluster 2 is higher than cluster 1.

## 2. Hierarchical Clustering

Next, we will try hierarchical clustering with three different linkage methods(single, complete, and average) using euclidean distance. Hierarchical Clustering begins with each data point starting as its own cluster. The goal is to progressively group them together until there is only one group. The process involves choosing the closest two groups, calculated through a specific distance metric.

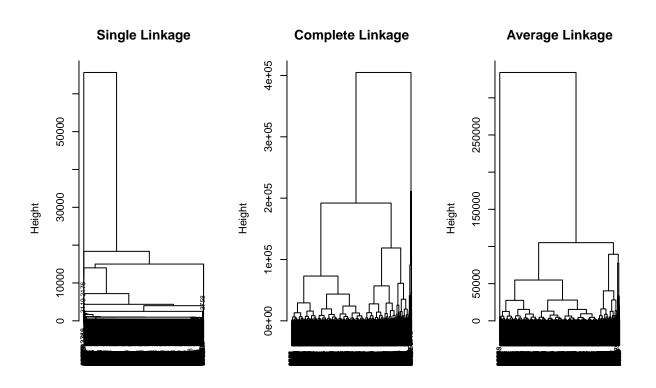
```
#numeric_data <- data[, c("model_year", "price")]
numeric_data <- data[, sapply(data, is.numeric)]
numeric_data_without_price <- numeric_data[, !colnames(numeric_data) %in% "price"]</pre>
```

Removing non-numeric features as clustering requires numeric features. Also, removed the target feature price.

```
# Perform hierarchical clustering with scaled data
hclust_single <- hclust(dist(numeric_data_without_price, method = "euclidean"), method = "single")
hclust_complete <- hclust(dist(numeric_data_without_price, method = "euclidean"), method = "complete")
hclust_average <- hclust(dist(numeric_data_without_price, method = "euclidean"), method = "average")

# Plot the dendrograms
par(mfrow = c(1, 3)) # Arrange plots side by side
plot(hclust_single, main = "Single Linkage", xlab = "", sub = "", cex = 0.6)</pre>
```

```
plot(hclust_complete, main = "Complete Linkage", xlab = "", sub = "", cex = 0.6)
plot(hclust_average, main = "Average Linkage", xlab = "", sub = "", cex = 0.6)
```



```
par(mfrow = c(1, 1)) # Reset plotting layout
\# Cut the dendrogram into 2 clusters using complete linkage
clusters_complete <- cutree(hclust_complete, k = 2)</pre>
# Assign cluster labels to the dataset
data$cluster <- as.factor(clusters_complete)</pre>
# View the cluster sizes
table(data$cluster)
##
##
           2
      1
## 3674
# Summarise cluster statistics
library(dplyr)
cluster_summary <- data %>%
  group_by(cluster) %>%
  summarise(
```

```
avg_price = mean(price, na.rm = TRUE),
avg_model_year = mean(model_year, na.rm = TRUE),
avg_accident = mean(as.numeric(accident), na.rm = TRUE),  # Convert accident to numeric if necessar
avg_mileage = mean(mileage, na.rm = TRUE),
avg_horsepower = mean(horsepower, na.rm = TRUE),
count = n()
)

# Print the cluster summary
print(cluster_summary)
```

```
## # A tibble: 2 x 7
     cluster avg_price avg_model_year avg_accident avg_mileage avg_horsepower count
##
                 <dbl>
                                 <dbl>
                                               <dbl>
                                                            <dbl>
                                                                            <dbl> <int>
                34086.
                                 2015.
                                               0.254
                                                                                   3674
## 1 1
                                                           64111.
                                                                             322.
## 2 2
                10588.
                                 2007.
                                               0.484
                                                          228100.
                                                                             267.
                                                                                     91
```

There are a lot of correlations here that make sense between the 2 clusters. Cluster 1, with a more recent avg\_model\_year, also has a lower avg\_mileage and a lower avg\_accident rate, probably because the car has been driven for less time, this cluster also has a much higher avg\_price in comparison to cluster 2. The data isn't distributed very well however as a vast majority of the points sit in cluster 1, perhaps suggesting that hierarchical clustering isn't suitable for this dataset.

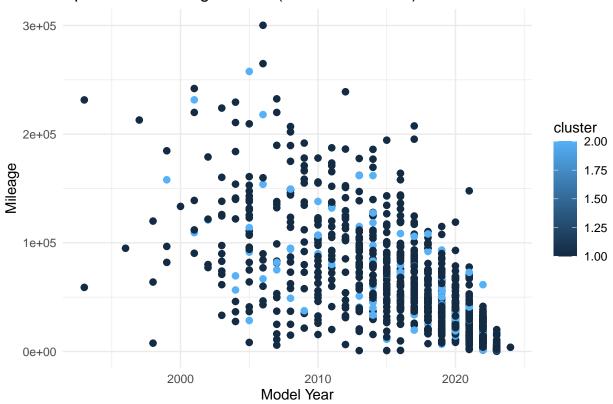
## 3. Spectral Clustering

Finally, we will try spectral clustering, which aims to group observations based on their proximity information. This method involves 2 main steps, the first being using the eigenvalues of a similarity matrix to perform dimension reduction, followed by applying a clustering algorithm like K-means.

```
# Step 1: Prepare and scale data
# Select numeric columns only
numeric_data <- data[, sapply(data, is.numeric)]</pre>
numeric_data <- numeric_data[sample(nrow(numeric_data)), ]</pre>
numeric_data_without_price <- numeric_data[, !colnames(numeric_data) %in% "price"] # Exclude 'price' c
numeric_data_without_price_scaled <- scale(numeric_data_without_price) # Scale the data
# Step 2: Subset the first 1000 points
subset_data <- numeric_data_without_price_scaled[1:1000, ]</pre>
# Step 3: Perform spectral clustering
set.seed(1) # For reproducibility
n_clusters <- 2 # Number of clusters</pre>
specc_result <- specc(as.matrix(subset_data), centers = n_clusters, kernel = "rbfdot")</pre>
# Step 4: Add cluster assignments to the original dataset
data$cluster <- NA # Initialize cluster column
data$cluster[1:1000] <- as.factor(specc_result@.Data) # Assign clusters to the first 1000 points
# Step 5: Summarize the clusters
cluster_summary <- data %>%
 filter(!is.na(cluster)) %>%
  group_by(cluster) %>%
```

```
summarise(
    avg_model_year = mean(model_year, na.rm = TRUE),
   avg_mileage = mean(mileage, na.rm = TRUE),
   avg_accident = mean(as.numeric(accident), na.rm = TRUE), # Convert 'accident' to numeric if necess
   avg_horsepower = mean(horsepower, na.rm = TRUE),
    count = n()
  )
# Print the cluster summary
print(cluster_summary)
## # A tibble: 2 x 6
     cluster avg_model_year avg_mileage avg_accident avg_horsepower count
                                               <dbl>
##
                      <dbl>
                                  <dbl>
                                                               <dbl> <int>
                      2016.
                                               0.246
## 1
           1
                                 60899.
                                                                325.
                                                                       859
## 2
                      2016.
                                 60429.
                                               0.220
                                                                329.
                                                                       141
# Step 6: Visualize the clusters (optional)
ggplot(data %>% filter(!is.na(cluster)), aes(x = model_year, y = mileage, color = cluster)) +
  geom_point(size = 2) +
  labs(title = "Spectral Clustering Results (First 1000 Points)", x = "Model Year", y = "Mileage") +
  theme_minimal()
```

## Spectral Clustering Results (First 1000 Points)



Similar to Cluster 1, with a more recent avg\_model\_year, also has a lower avg\_mileage and a lower avg\_accident rate, this cluster also has a much higher avg\_price in comparison to cluster 2. The distribution

of data points between the 2 clusters seem to be more even in comparison to heirarchicaly clustering, meaning that perhaps spectral clustering is more suitable for this dataset.

#### Prediction Models

For all the supervised models below, we will split the data into training sets for model training and testing sets to evaluate performance and accuracy

```
y = data_one_hot$price
X <- data_one_hot[, !(colnames(data_one_hot) %in% "price")]</pre>
\#test_idx = sample(nrow(data), size = 0.2 * nrow(data))
\#xtrain = X[-test_idx,]
\#xtest = X[test_idx,]
#ytrain = y[-test_idx]
#ytest = y[test idx]
sample <- sample(c(TRUE, FALSE), nrow(data), replace=TRUE, prob=c(0.8, 0.2))</pre>
xtrain <- X[sample, ]</pre>
xtest <- X[!sample, ]</pre>
ytrain = y[sample]
ytest = y[!sample]
#as.matrix(xtrain)
#sum(is.na(xtrain)
#colnames(xtrain)
head(xtrain)
```

```
##
     model_year mileage fuel_type.Diesel fuel_type.Electric fuel_type.Flex Fuel
## 1
           2013
                   51000
## 2
           2021
                   34742
                                          0
                                                               0
                                                                                    0
## 3
           2022
                   22372
                                          0
                                                               0
                                                                                    0
           2015
## 4
                   88900
                                          0
                                                               1
                                                                                    0
## 5
           2021
                    9835
                                                                                    0
           2016 136397
                                                                                    0
## 6
##
     fuel_type.Gasoline fuel_type.Hybrid fuel_type.NA
## 1
                       0
                       0
                                          0
## 2
                                                        1
## 3
                       0
                                          0
                                                        1
                       0
                                          0
## 4
                                                        0
## 5
                       0
                                          0
                                                        1
## 6
                        0
                                          0
     fuel_type.Plug-In Electric/Gas transmission.6-Speed A/T
##
## 1
                                    0
                                    0
## 2
                                                                0
## 3
                                    0
                                                                0
## 4
                                    0
                                                                0
## 5
                                    0
                                                                0
## 6
     transmission.6-Speed M/T transmission.7-Speed A/T transmission.8-Speed A/T
##
## 1
## 2
                              0
                                                         0
                                                                                    0
## 3
                              0
                                                         0
                                                                                    0
                              0
                                                                                    0
## 4
                                                         1
```

```
## 5
## 6
                                                                                  0
     transmission.A/T transmission.Automatic transmission.Other
                     0
                                             0
## 2
                     0
                                             0
## 3
                     0
                                             1
                                                                 0
                     0
## 5
                                             0
## 6
                                             0
     transmission.Transmission w/Dual Shift Mode ext_col.Black ext_col.Brown
                                                                1
## 2
                                                 0
                                                                0
                                                                               0
## 3
                                                 0
                                                                               0
## 4
                                                                               0
## 5
                                                 0
## 6
                                                 0
                                                                0
     ext_col.Gold ext_col.Gray ext_col.Other ext_col.White int_col.Beige/Ivory
                              0
## 2
                0
                              0
                                             1
                                                            0
                                                                                 0
## 3
                              0
                0
                                                            0
                                                                                 0
## 4
                0
                              0
                                                            0
                                                                                 0
                              0
                                             0
                                                            0
## 6
                0
                              1
     int_col.Black int_col.Gray int_col.Other accident clean_title horsepower
## 1
                 1
                               0
                                              0
                                                        1
                                                                    1
                 0
                               1
                                              0
                                                        1
                                                                    1
                                                                              310
## 3
                 1
                               0
                                              0
                                                        0
                                                                    0
                                                                              310
## 4
                 1
                                              0
                                                        0
                                                                              354
                               0
                                              0
                                                        0
                                                                              310
                 1
                 0
                               0
                                              1
                                                        0
     displacement cylinders.10 Cylinder cylinders.12 Cylinder cylinders.3 Cylinder
## 1
              3.7
                                        0
                                                               0
## 2
              3.8
                                        0
                                                               0
                                                                                      0
                                                                                     0
## 3
              3.5
                                        0
                                                               0
## 4
              3.5
## 5
              2.0
                                        0
                                                               0
                                                                                      0
              3.5
                                        0
     cylinders.4 Cylinder cylinders.5 Cylinder cylinders.6 Cylinder
## 1
## 2
                         0
                                               0
                                                                      0
## 3
## 4
                                               0
## 5
                         0
                                               0
     cylinders.8 Cylinder cylinders.NA engine_type.DOHC engine_type.Electric Motor
## 1
                         0
                                       0
                                                         0
## 2
                         0
                                                                                      0
                                       1
                                                         1
## 3
                                       1
                                                                                      0
                                                         1
## 4
                                                         0
                                                                                     0
## 5
                                                                                     0
## 6
                         0
                                       1
                                                         0
     engine_type.NA engine_type.SOHC engine_type.Turbo engine_type.Twin Turbo
## 1
                   1
                                    0
## 2
                   0
                                                        0
                                     0
                                                                                0
```

## 3	0	0	0	0
## 4	1	0	0	0
## 5	0	0	0	0
## 6	1	0	0	0

1. Linear Model. There are mainly three possible linear models: Lasso, Ridge, and Elastic Net. We will try all three models and see which one performs the best. Lasso, Ridge, and Elastic Net all benefit from feature scaling because these models involve regularization. which will penalize the size of coefficients of the model to avoid overfitting. All 3 models also involving a tuning parameter, and so we will use k-fold cross validation to find the best parameters. cv.glmnet will automatically scale and center the data as well.

Training our ridge model

```
ridgemodel = cv.glmnet(x = as.matrix(xtrain), y = ytrain, nfolds = 10, alpha = 0)
ridgemodel$lambda.min
## [1] 1368.33
pred = predict(ridgemodel, newx = as.matrix(xtest), s = "lambda.min")
sqrt(mean((pred - ytest)^2))
## [1] 12017.06
Training our lasso model
lassomodel = cv.glmnet(x = as.matrix(xtrain), y = ytrain, nfolds = 10, alpha = 1)
lassomodel$lambda.min
## [1] 82.02921
pred = predict(lassomodel, newx = as.matrix(xtest), s = "lambda.min")
sqrt(mean((pred - ytest)^2))
## [1] 11992.87
Training our elastic net model
elastic_net_model <- cv.glmnet(x = as.matrix(xtrain), y = ytrain, nfolds = 10, alpha = 0.5)
elastic_net_model$lambda.min
## [1] 149.4839
```

```
pred1 = predict(elastic_net_model, newx = as.matrix(xtest), s = "lambda.min")
sqrt(mean((pred1 - ytest)^2))
```

## [1] 11993.98

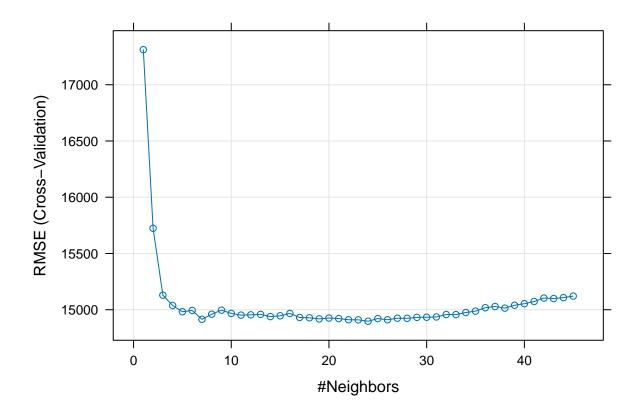
Out of our 3 linear models, Ridge performed the best, with a RMSE of 12261.19

2. K Nearest Neighbors(KNN) regression works by calculating the k nearest training set data points to the test point and predicting the target value by taking the average of their target values. KNN is sensitive to feature scaling, so we will need to scale the data. The reason behind this is for example, if one feature has ranges from 1-10 and another one has 1-10000, distance calcualtions will be biased and results will suffer as a result. KNN is also sensitive to the choice of k. To find the optimal value of k, we will perform k-fold cross validation.

```
set.seed(1)
# 2. Scale the numeric columns
preProcValues <- preProcess(xtrain, method = c("center", "scale"))</pre>
# Apply scaling and centering to the training and test data
xtrain_processed <- predict(preProcValues, xtrain)</pre>
xtest_processed <- predict(preProcValues, xtest)</pre>
pca_model <- prcomp(xtrain_processed, center = TRUE, scale. = TRUE)</pre>
explained_variance <- summary(pca_model) importance[3, ] # Cumulative variance
num_components <- which(explained_variance >= 0.95)[1] # First component to reach 95%
# Print the number of components
cat("Number of components to retain:", num_components, "\n")
```

## Number of components to retain: 32

```
# Transform the training and testing data
xtrain_pca <- pca_model$x[, 1:num_components] # Retain the first num_components
xtest_pca <- as.matrix(xtest_processed) %*% pca_model$rotation[, 1:num_components]</pre>
# 3. Train the KNN model using the processed data
control <- trainControl(method = "cv", number = 10)</pre>
knn.cvfit <- train(ytrain ~ ., method = "knn",</pre>
                   data = data.frame(xtrain_pca, ytrain),
                   tuneGrid = data.frame(k = seq(1, 45, 1)),
                   trControl = control)
# 4. Plot the cross-validation results
plot(knn.cvfit)
```



```
# 6. Print the best value of k based on cross-validation
print(paste("The best value of k based on cross-validation is: ", knn.cvfit$bestTune$k))
```

## [1] "The best value of k based on cross-validation is: 24"

```
# Train the final model using the best value of k and find the predictions
best_k <- knn.cvfit$bestTune$k
knn_predictions <- knn(train = xtrain_processed, test = xtest_processed, cl = ytrain, k = best_k)
# Calculate prediction error
print(paste("Prediction errort: ", sqrt(mean((as.numeric(knn_predictions) - ytest)^2))))</pre>
```

## [1] "Prediction errort: 39760.6901508748"

- 3. Random Forest
- 4. SVM? does this count as a linear model
- 5. Gradient Boosting Regressor

## Open-Ended Question/Conclusion

A researcher is interested in estimating the original price of the cars in your dataset as if they were brand new.

Since you are predicting prices without direct historical data for new cars, you may be extrapolating beyond the range of your training data, which can lead to inaccuracies. External factors such as changes in market

demand, economic conditions, in your model. $\\$	or new m	nodels	being rel	leased ca	n affect	car prices	but may r	ot be captured