



Think Preferred Mutual When Writing Wholesale Distributors!

At Preferred Mutual, we've enjoyed mutual success with our agents in providing wholesale distributors with comprehensive insurance coverage at a competitive price.

We want to make sure all of our agents can take advantage of our competitive pricing, so we've identified the following list of characteristics that best align with our appetite.

Wholesale Distributors That Are a **GREAT FIT** for Preferred Mutual:

- Appliance/Household Products
- Auto Parts
- Beer Distributors (CPP only)
- Janitorial Supplies
- Gardening/Light Farming Tools and Equipment
- Electrical (CPP only)
- Meat/Fish Poultry Distributors (No processing)
- Office Supplies
- Plumbing/HVAC Products



Wholesale Distributors That Are **NOT A GOOD FIT** for Preferred Mutual:

- Children's Clothing
- Chemical Products
- Petroleum Based Products
- Medical and Hospital Supplies
- Cosmetics, Hair and Facial Products
- Paint Distributors



The above lists are intended to be used as guidelines. We understand that risks vary and we encourage you to contact your underwriter to discuss risks that fall outside the scope of these guidelines.