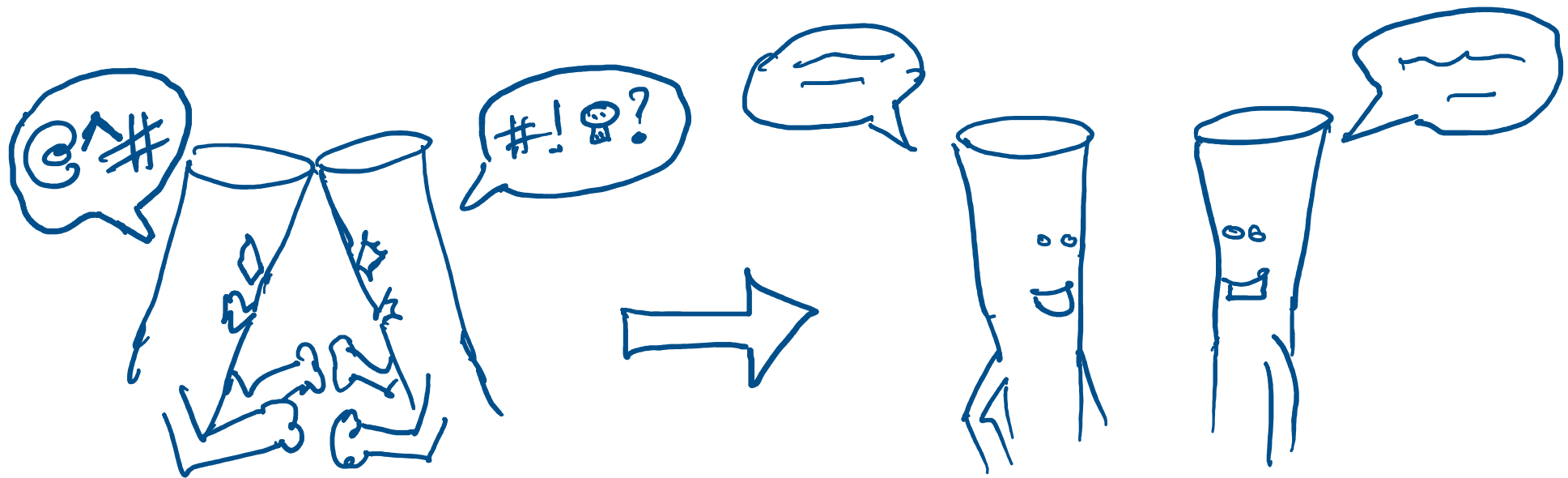


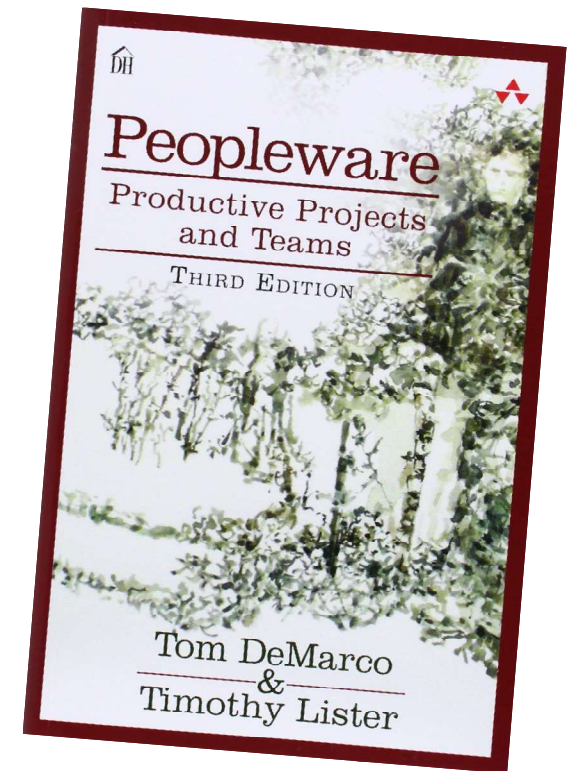
Why?





Goal of Verbal Aikido

- To get from conflict to conversation
- To nurture long- term relationships

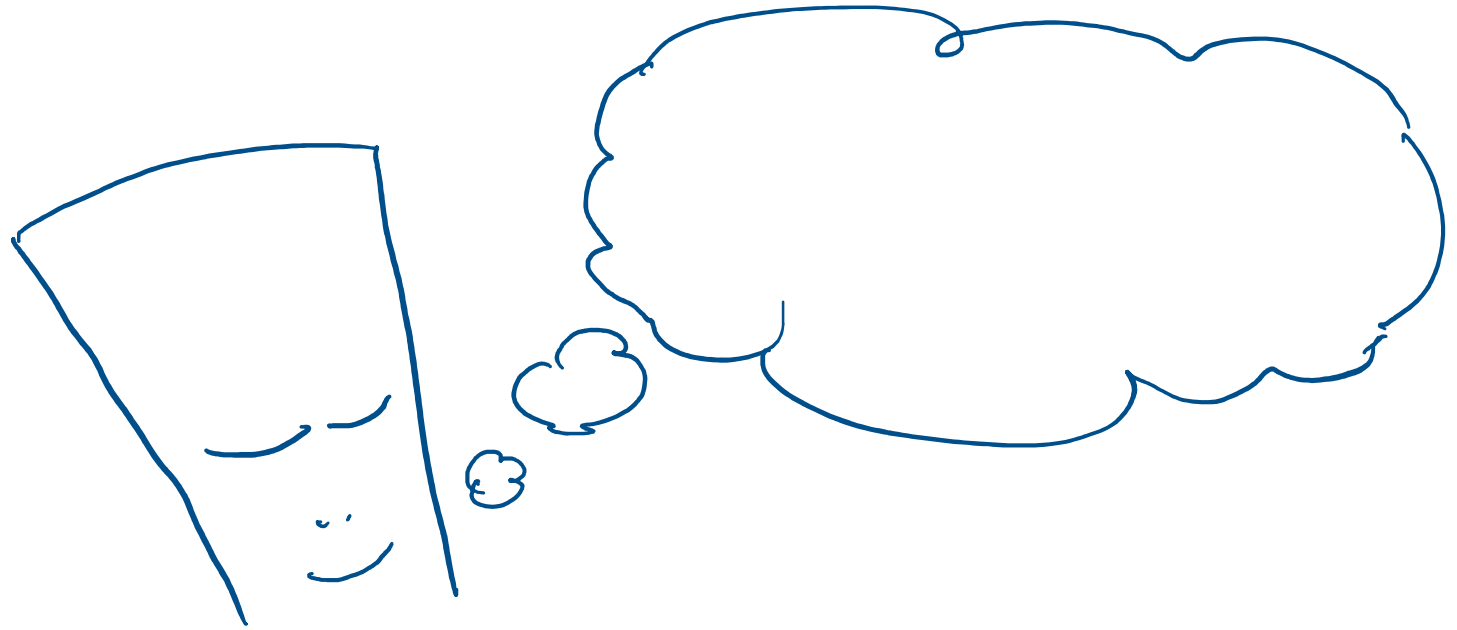


Always a people problem

No matter how it looks at first, it's always a people problem. ([J. Weinberg](#))

Demarco and Lister demonstrate that the major issues of software development are human, not technical. Their answers aren't easy--just incredibly successful. (Back-cover of [Peopleware](#))

Junior programmer's bookshelf: 90% APIs and programming languages; Senior programmer's bookshelf: 80% applied psychology. ([J.B. Rainsberger](#))



My dream

With a non-violent way to deal with conflicts, we will:

- Inspire others
- Block "bullies"
- Do more quality work!