# **Experience**

### Product Manager

Betterpath; New York, NY (March 2015-Present)

- Worked with the engineering and design teams to develop new features in order to increase user acquisition, reduce operational overhead, improve user experience, and scale the product.
- Built a user facing on-boarding flow that increased internal operational efficiency by removing all manual processes and allowing Betterpath to grow their user base 50x without an increase in overhead.
- Utilized Mixpanel to gather and analyze data about how users (internal and external) are using our product.
- Developed user stories and acceptance criteria based on end-user and internal stakeholder needs.
- Created wireframes and mockups in UXPin for upcoming features and functionality of our product.
- Managed a quality assurance team of 4 remote employees and owned the bug list as well as the release process to give the green light to ship to production.
- · Owned a 12-month product roadmap from product conception through execution.
- Designed and managed implementation of a solution to eliminate the use of Salesforce, Webmerge, and Typeform and bring functionality in-house.

## Systems Engineer

IBI Group; New York, NY (February 2014-March 2015)

- Developed requirements based on stakeholder needs.
- Acquired new business by creating a value proposition for our services.
- Selected Project: NYC Transit Integrated Service and Information Management
  - o Developed the system specification for a ~\$100 million train traffic management system.
  - o Created a comprehensive hardware and software cost model.
  - o Automated the specification publishing process, eliminating the need for a contractor and saving \$10,000.

#### Systems Engineer

DRS Technologies; Gaithersburg, MD (July 2011 – February 2014)

- Developed system and subsystem requirements for large scale defense systems.
- Created and executed test plans ranging from board level tests to fully deployed systems.
- Selected Project: Jordanian Armed Forces Special Communications Commission
  - o Managed and coordinated equipment installation, integration testing, and tower construction tasking for a 15 person cross-functional team at microwave communication sites throughout the Kingdom of Jordan.

#### Education

B.S. in Aerospace Engineering, May 2011 The Pennsylvania State University

## **Skills**

Trello, Asana, Github, UXPin, Assembla, TestRail, Mixpanel, Stakeholder Management, Requirements gathering, User Stories, Wireframing, UX, Conversion, Data analytics, SQL, Systems Integration