

CHAPTER 10



Post-Engagement Activities

Old Episode
5.01

Episode 10.01 – Report Writing

Objective 4.1 Compare and contrast important components of written reports

PEN TEST REPORT

- Communicate findings AND recommendations
- Primary deliverable
- Only chance to make your points
- Digest of all activities and conclusions

Some conclusions are drawn
during tests

Some result from post-test analysis

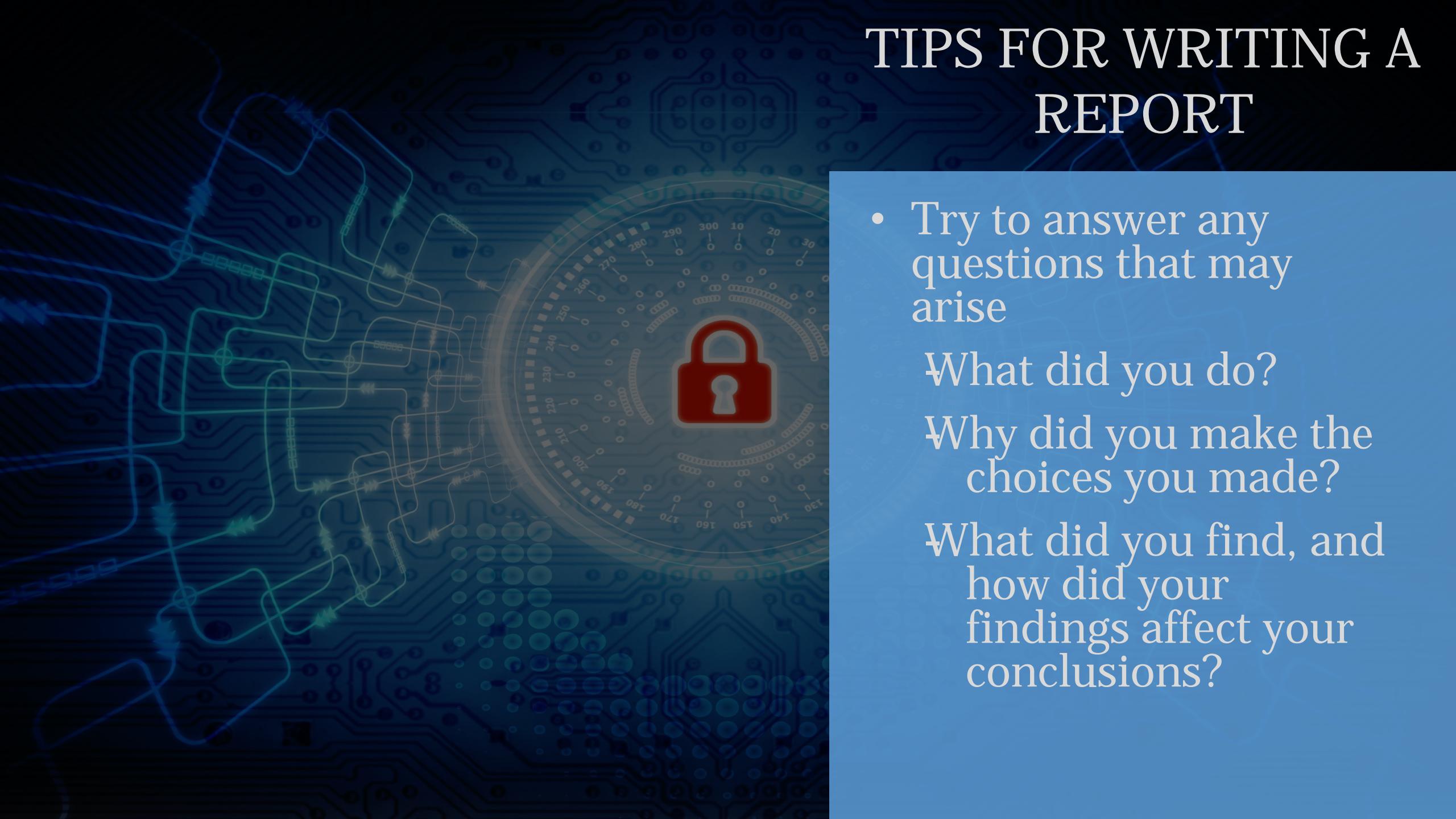
SAMPLES AND TEMPLATES

- <http://www.pentest-standard.org/index.php/Reporting>
- <https://github.com/juliocesarfort/public-pentesting-reports>
- <https://www.offensive-security.com/reports/sample-penetration-testing-report.pdf>
- http://www.niiconsulting.com/services/security-assessment/NII_Sample_PT_Report.pdf



TIPS FOR WRITING A REPORT

- Tell your story
- Know your audience(s)
 - Executive 1-page summary
 - Technical/management
 - Motivation – audit?
- Leave the reader with a call to action
 - Include steps to fix the issues
- Your report will be your voice after you leave



TIPS FOR WRITING A REPORT

- Try to answer any questions that may arise

What did you do?
Why did you make the choices you made?
What did you find, and how did your findings affect your conclusions?



TIPS FOR WRITING A REPORT

- After settling on format, you need data
- Mostly presentation and summary of data
- Collect data
 - Transform as needed into a common format

Don't spend too much time on this,
but try to harmonize data format

- Use tools like MS Excel

Easier to read and analyze

COMMON SECTIONS

- Executive summary
 - 1 page max - High level summary
 - Targeted at executives – few details
 - State the test goals and general findings

COMMON SECTIONS

- Methodology
 - Your approach to the overall test activities
 - Tools and techniques
 - Why you did what you did
 - And why you didn't do more

COMMON SECTIONS

- Findings and remediation
 - Ranked list (more details than Executive summary)
 - What you found (important findings first)
 - What you recommend the client does – provide options as appropriate





COMMON SECTIONS

- Metrics and measures
 - Details of what you found
 - How you assessed each finding
 - Risk rating - <http://www.pentest-standard.org/index.php/Reporting>
- Conclusion
 - Wrap up, summary, and call to action

BEST PRACTICES

- Risk appetite

Amount of risk client is willing to accept

Tone of the entire report is based on the company's appetite for risk

Risk appetite statement should appear in the report introduction



BEST PRACTICES

- Report storage
 - Reports should become part of the organization's document repository
 - Used as input for future pen tests and other assessments
 - Security policy should state how long reports are kept
- Report handling and disposition
 - Security policy should state how assessment reports are stored
 - At end of life, how are reports disposed of?

QUICK REVIEW

- The Pen Test report is your best opportunity to leave a lasting message
- Start writing your report early in the testing project
- Write to your audiences (executive vs. technical)
- Provide a definite "call to action" with remediation recommendations

New Episode

Episode 10.02 - Important Components of Written Reports

Objective 4.1 Compare and contrast important components of written reports

SLATE

Clip: Roll 2 Clip 23

Chapter Name: 10 Post-Engagement Activities

Proposed Episode #: 10.02

Episode Name: Important Components of Written Reports

Date: 3/9/22

IMPORTANT COMPONENTS OF WRITTEN REPORTS

- Note taking
 - Do not rely on memory for any meetings or activities
 - Ongoing documentation during tests
 - Screenshots

IMPORTANT COMPONENTS OF WRITTEN REPORTS

- Common themes/root causes
 - Vulnerabilities
 - Use common vulnerability entries
 - Observations
 - Capture environment and any noticeable conditions
 - Lack of best practices
 - Document any procedures that deviate from well-known best practices

QUICK REVIEW

- Keep careful notes of all activities
- Include screenshots in notes
- Document recurring trends
- Note lack of best practices

Old Episode
5.03

Episode 10.03 - Mitigation Strategies

Objective 4.2 Given a scenario, analyze the findings and recommend the appropriate remediation within a report



RECOMMENDED MITIGATION STRATEGIES

- Nearly every pen test will discover multiple vulnerabilities
- A pen test report should contain recommendations to mitigate each vulnerability
- Solutions vary, depending on the vulnerability



MITIGATION STRATEGY CATEGORIES

- People – behavior changes
Social engineering
Passwords
- Process – how things are done
Backup media handling
ID management
- Technology
Controls based on hardware and/or software

COMMON FINDINGS

- Shared local administrator credentials
Randomize credentials/LAPS
- Weak password complexity
Minimum password requirements/password filters
- Plain text passwords
Encrypt the passwords



COMMON FINDINGS

- No multifactor authentication
Implement multifactor authentication
- SQL injection
Sanitize user input/parameterize queries
- Unnecessary open services
Disable or remove unneeded services (system hardening)

QUICK REVIEW

- Recommend mitigation activities for each identified vulnerability
- Suggest different classes of mitigations (technical, administrative, etc.)
- Know common findings and mitigations for the PenTest+ exam

New Episode

Episode 10.04 – Technical and Physical Controls

Objective 4.2 Given a scenario, analyze the findings and recommend the appropriate remediation within a report

SLATE

Clip: Roll 2 Clip 24

Chapter Name: 10 Post-Engagement Activities

Proposed Episode #: 10.04

Episode Name: Technical and Physical Controls

Date: 3/9/22

TECHNICAL CONTROL RECOMMENDATIONS

- Process-level remediation
 - Recommend procedure changes to increase security
- Patch management
 - Plan, test, execute, and manage recurring patch activity
- Key rotation
 - Document key rotation cycles and validate that procedures are followed

TECHNICAL CONTROL RECOMMENDATIONS

- Certificate management
 - Ensure that certificates are managed properly and securely
- Secrets management solution
 - Document how IP and other sensitive data is handled and managed
- Network segmentation
 - Review network segmentation policy and procedures for validating compliance

PHYSICAL CONTROL RECOMMENDATIONS

- Access control vestibule
 - Inner and outer doors
 - Allows personnel or automated controls to determine authorization prior to opening inner door
 - Organization can help separate subjects during authorization

PHYSICAL CONTROL RECOMMENDATIONS

- Biometric controls
 - What you are or what you do
 - Characteristics associated with the subject
 - Harder to spoof
 - Lower requirements

PHYSICAL CONTROL RECOMMENDATIONS

- Video surveillance
 - Helps detect unusual behavior
 - Can provide valuable evidence during a post-incident investigation

QUICK REVIEW

- Recommend controls at multiple layers
- Technical controls rely on hardware, software, and settings
- Physical controls are things you can touch

New Episode

Episode 10.05 – Administrative and Operational Controls

Objective 4.2 Given a scenario, analyze the findings and recommend the appropriate remediation within a report

ADMINISTRATIVE CONTROL RECOMMENDATIONS

- Role-based access control
 - Define policies for determining roles and permissions required for each role
- Secure software development lifecycle
 - Implement SCM, SDLC, or other formal development lifecycle

ADMINISTRATIVE CONTROL RECOMMENDATIONS

- Minimum password requirements
 - Develop password policy based on best practices and organizational needs
 - Balance security and usability requirements
- Policies and procedures
 - Use best practices and popular security frameworks to validate that all necessary policies and procedures are in place

OPERATIONAL CONTROL RECOMMENDATIONS

- Job rotation
 - Helpful to identify personnel taking advantage of privilege
- Time-of-day restrictions
 - Limit resource and facility access to align with work duty hours

OPERATIONAL CONTROL RECOMMENDATIONS

- Mandatory vacations
 - Scheduled work activity pauses for audits
- User training
 - Ensure recurrent training on security awareness and procedures

QUICK REVIEW

- Administrative controls focus on policies and procedures
- Operational controls govern how day-to-day activities are managed

Old Episode
5.04

Episode 10.06 – Communication

Objective 4.3 Explain the importance of communication during the penetration testing process



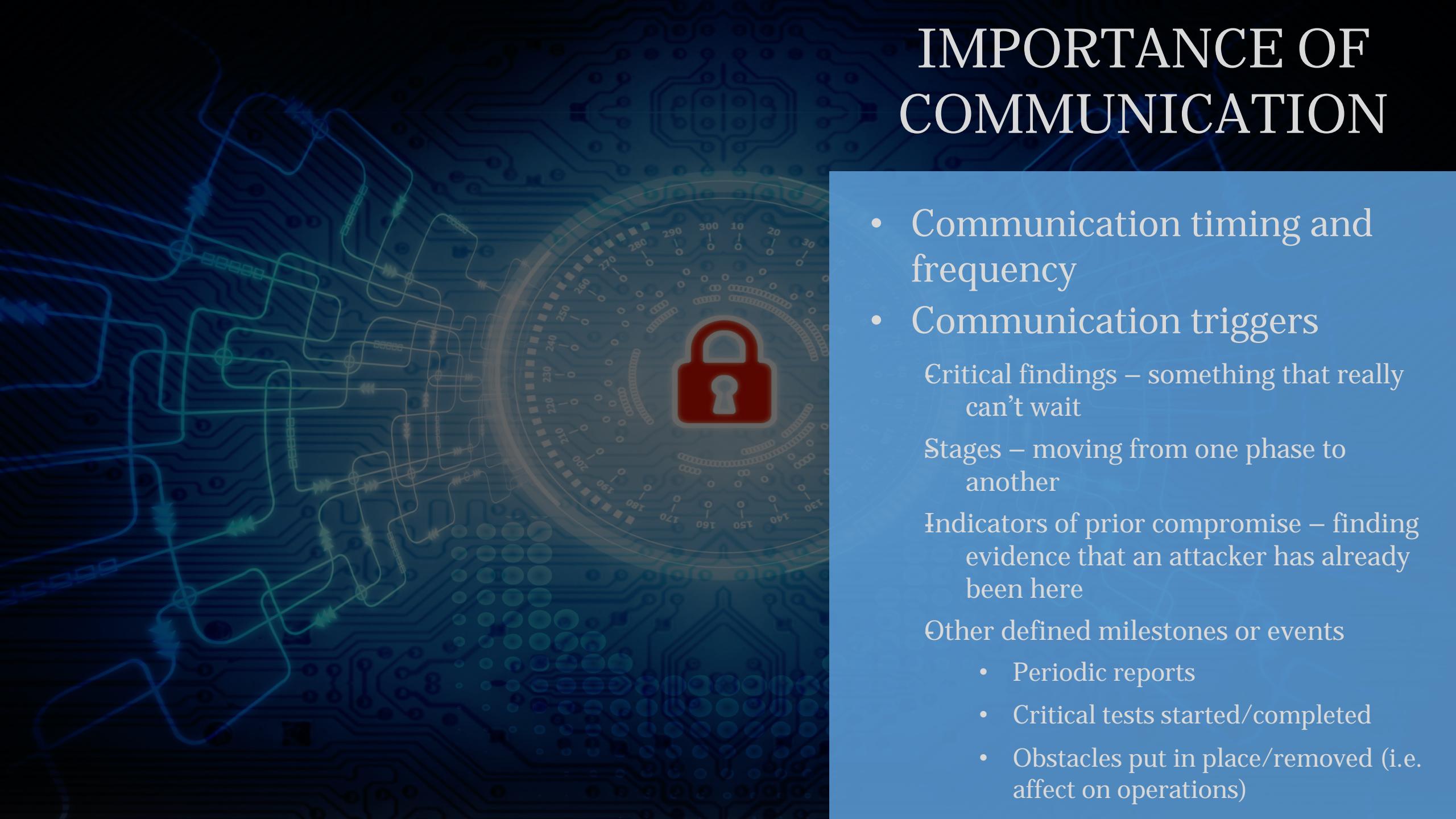
IMPORTANCE OF COMMUNICATION

- Good communication is critical to the penetration test success
- Most penetration tests should be conducted openly
 - Unless discretion is a stated goal
- Cooperation is enhanced with communication



IMPORTANCE OF COMMUNICATION

- Who authorizes the project and provides funding?
Project sponsor
- Who should be contacted if unexpected consequences occur?
- Who will resolve conflicts?
- Who will provide required technical assistance?
- How will you escalate issues that are not resolved in a timely manner?



IMPORTANCE OF COMMUNICATION

- Communication timing and frequency
- Communication triggers
 - Critical findings – something that really can't wait
 - Stages – moving from one phase to another
 - Indicators of prior compromise – finding evidence that an attacker has already been here
 - Other defined milestones or events
 - Periodic reports
 - Critical tests started/completed
 - Obstacles put in place/removed (i.e. affect on operations)



REASONS FOR COMMUNICATION

- Situational awareness
 - Most common recurring reason
- De-escalation
 - Information or action is needed to reduce critical risk
- De-confliction
 - Resolve conflict of any type
 - Pen test team vs. operations/users
 - Pen test team vs. service provider
 - Pen test team vs. management



REASONS FOR COMMUNICATION

- Goal reprioritization
 - €Changes to pen testing plan
 - Unexpected impact
 - Unexpected findings
 - Organizational changes – management change, merger, acquisition
 - Conflict with team, management, resources, etc.
 - All changes must follow change procedures

QUICK REVIEW

- Good communication is critical to pen test project success
- Managing communication expectations, including frequency, reduces conflict
- Define triggers that initiate communication

New Episode

Episode 10.07 - Presentation of Findings

Objective 4.3 Explain the importance of communication during the penetration testing process

PRESENTATION OF FINDINGS

- Executive
 - High-level bullet points
 - Align every point with a strategic objective
 - Use business language, not technical

PRESENTATION OF FINDINGS

- Management
 - Focus on high-level goals to satisfy business objectives
 - Align technical recommendations with business goals

PRESENTATION OF FINDINGS

- Technical
 - Summary section focuses on actions to implement
 - Details section provides lots of technical info to carry out recommended actions

QUICK REVIEW

- Change your presentation based on the audience
- Executives only want to see summaries and how findings impact the business
- Management needs more details, but still at a high level
- Technical presentations should include details

Old Episode
5.02

Episode 10.08 - Post-Report Activities

Objective 4.4 Explain post-report delivery activities



POST-REPORT DELIVERY ACTIVITIES

- Delivering the report isn't the end

There is more work to do
Delivering may include
presenting the report

POST-REPORT DELIVERY ACTIVITIES

- Post-report delivery activities – clean up any changes you made

Removing all of these

- Shells
- Tester-created credentials
- Tools

Clean up history

Leaving artifacts can weaken the client

```
root@kali:~# ls -al .bash_history
-rw----- 1 root root 8471 Jul 20 11:01 .bash_history
root@kali:~# tail .bash_history
ruby portscan.rb 10.10.1.10 22 80
ruby portscan.rb 10.10.1.11 20 100
clear
python portscan.py 10.10.1.10 20 80
clear
python portscan.py 10.10.1.10 20 80
pwd
cd Documents/
ls
ls -al
root@kali:~# rm .bash_history
```

This maps to the “clean up history” bullet point, as he talks about cleaning up bash history in linux. The “rm .bash_history” is the command to clean up, point that out with an arrow and text or something.



POST-REPORT DELIVERY ACTIVITIES

- Client acceptance

Formal cessation of project activities and acceptance of deliverable

The client formally says “You’re done.”

Client should sign an statement of acceptance
- Lessons learned

Crucial step in project closure

Helps to continuously improve



POST-REPORT DELIVERY ACTIVITIES

- Follow-up actions/retest
 - Client may need more actions based on findings
 - Be careful to avoid extending the project scope here without a change process
- Attestation of findings
 - Independent review and assurance of findings (i.e. third party)

QUICK REVIEW

- Remove all test activity artifacts
- Get formal client acceptance
- Conduct "lessons learned" sessions with client and capture the findings
- Follow up on client add-on requests

New Episode

Episode 10.09 - Data Destruction Process

Objective 4.4 Explain post-report delivery activities

DATA DESTRUCTION PROCESS

- Testing agreements should include destruction expectations
 - Follow and document adherence with expectations
- Identify what information collected is in scope
- Document procedures followed to dispose of covered data
- Provide all data to client in a secure manner and then dispose

QUICK REVIEW

- Pentests generate a lot of data
- Define the usable lifetime of all data
- Document procedures to dispose of the data
- Deliver pentest data securely and then delete it