

STEVEN RICHARD SIMON

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LinkedIn: <https://www.linkedin.com/in/steven-richard-b2a42563> | GitHub: <https://github.com/stevierichard> | Portfolio: https://stevierichard.github.io/react_portfolio_app/

SUMMARY

Full Stack Web Developer with a background and experience in business with a passion for technology. Recently completed a bootcamp course at UC Berkeley Extension University where I developed skills in building front-end websites from scratch with ready-made frameworks, creating full-stack single-page web applications with RESTful routes and Ajax methods and generating dynamic content and implement user-authentication schemes by incorporating two types of databases—MySQL and MongoDB.

TECHNICAL SKILLS

Languages: JavaScript, HTML5, CSS3, Ajax, NODE.JS, React.js, JQuery, Mysql, MongoDB, Bootstrap, Materialize, Material UI

PROJECTS

Project Name | Link to GitHub | Link to Deployed Project

Health tracker | https://github.com/stevierichard/health_tracker | <https://group4-mern-tracker.herokuapp.com/>

- A web application which utilizes Edamam API that can be used to track daily and weekly nutritional intake along with weight goals and the progress
- Responsible for the whole layout design of the application
- Built with React, Material UI, Recharts, Express, Jwt, Bcrypt, Sequelize, Cors, Passport and React Router Dom

Project Name | Link to GitHub | Link to Deployed Project

Stock tracker | <https://github.com/stevierichard/StockTracker> | <https://app-stocktracker.herokuapp.com>

- Stock Tracker web application is the snapshot of the stocks for monitoring stock market and financial ideas for various stocks in the world.
- Responsible for the layout design of the application
- Built with Materialize, Express, Jwt, Bcrypt, Sequelize, MySQL, Passport & JQuery

EXPERIENCE

BUSINESS DEVELOPMENT EXECUTIVE

2012–2014

SCI TANZANIA LIMITED

Dar Es Salaam, Tanzania

- Locates and proposes potential business deals by contacting potential partners; discovering and exploring opportunities by meeting yearly sales targets. I was able to achieve more than 70% of the sales target.
- Closes new business deals by coordinating requirements; developing and negotiating contracts and product prices.
- Negotiating prices for various products and services from our vendor partners across the globe
- Providing quotations and project proposals to the clients

SALES EXECUTIVE

2011–2012

COMPUTECH ICS TANZANIA LIMITED

Dar Es Salaam, Tanzania

- Plan and carry out direct marketing activities for the company IT products by working with various vendors across the globe
- Provide sales explanation of products to customers and assist to choose suitable products for their business IT needs
- Carry out market research, competitor and customer surveys
- Acquiring new businesses to expand customer base for both small and large enterprise
- Collecting market/competitor information from the field and feeding this to the management with a view to improving company products
- Meet quarterly and yearly sales targets. I was able to achieve more than 60% of my yearly target

EDUCATION**Bootcamp Certificate: UC Berkeley Extension**, Berkeley, California

A 24-week intensive program focused on gaining technical programming skills in HTML5, CSS3, Javascript, JQuery, Bootstrap, Materialize, Material UI, Node Js, MySQL, MongoDB, Express, Handelbars.js & ReactJS.

Bachelor Degree: College of Business Education, Dar Es Salaam, Tanzania

A 3 years degree in Business administration major in entrepreneurship and management

Diploma Certificate: College of Business Education, Dar Es Salaam, Tanzania

A 2 years diploma in Information and Communication Technology