

Agenda

This presentation shows the result of our SPRA Model

- 1. Why Streaming
 - 2. Business Case
- 3. High level Architectures
 - 4. Key Consideration
 - 5. Demo
 - 6. Concept
 - 7. Growth Strategy
- 8. Conclusion & Next Steps





1. Why streaming

Real time decision-making levels the value of information

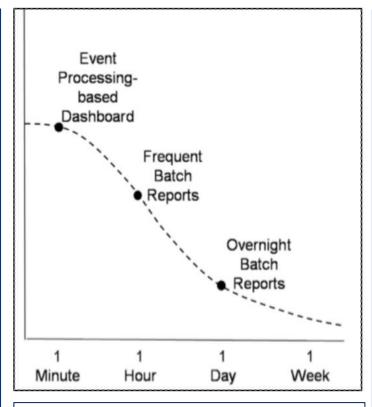
Information in real time



- Stock information is available at real time
- Fastest response time
- No need to store massive amounts of data & retain only useful parts



- Twitter, Newspaper, Reddit & much more info influences stock prices in real time
- 140 characters helps for quick analysis
- 130 million active users
- Personal data helps to segment



The value of information decreases over time, in this use case even within 10 minutes

Information flood

6.000

tweets per seconds

\$8.2 Mn

trading volume per day on Robinhood

80% Daily Traders

lose money on Etoro every day



2. Business case

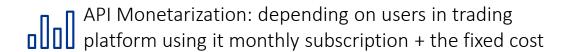
How will BELL monetize on its potential?

"In the stock market, information is money. Receiving the information first gives one a significant advantage over other traders. Thus, it makes sense that financial news have a great influence over the market."

B₂B



Integrations with banks or other relevant platforms depending on users + fixed cost



B₂C

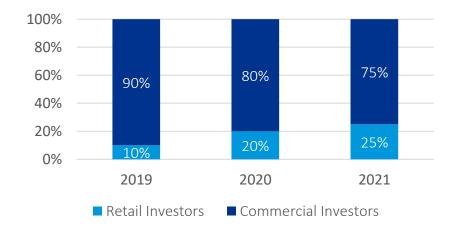


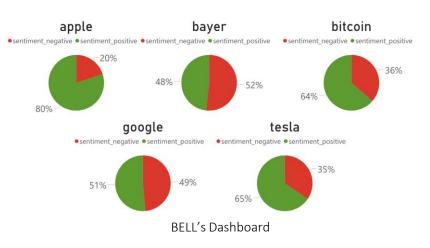
3 stock information for free



Different bundles:

- Amateur (popular stocks: Nasdaq + Dax)
- Intermediate (amateur + 10 stocks of choice)
- Expert (all available stocks, unlimited stock price prediction access)

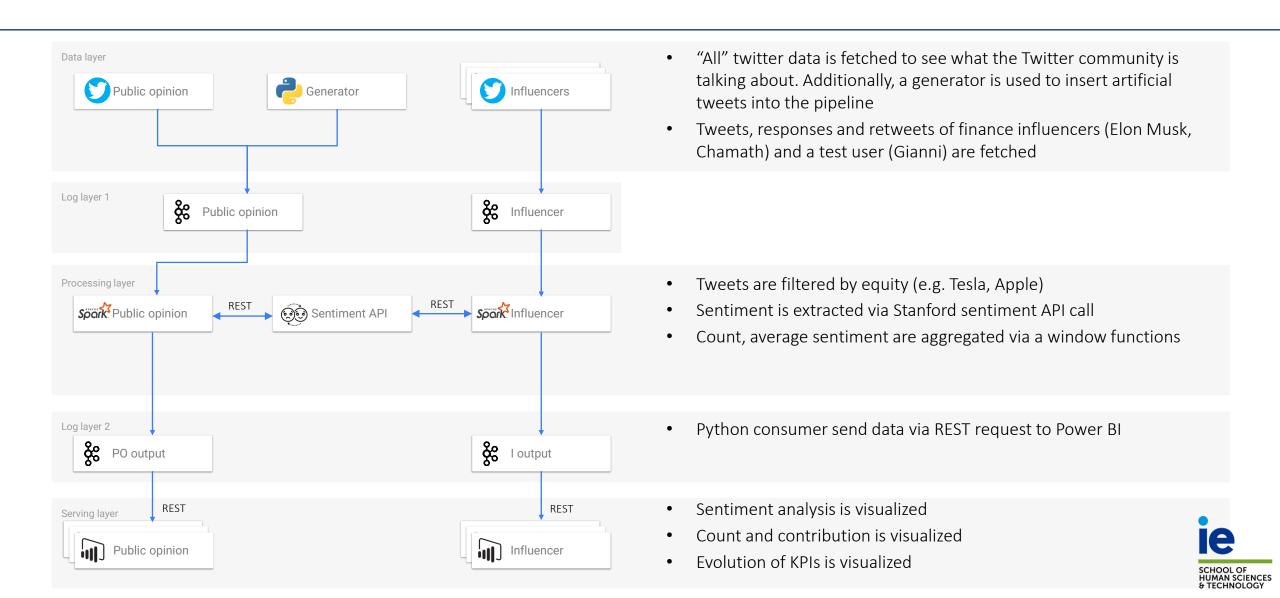






3. High level Architectures

We created a Kappa architecture to benefit from less tools and no code duplication



4. Key implementation considerations & next steps

We use many well-known streaming concepts. An additional implementation iteration could help us to refine parameters

Technical aspects





We receive 1% of tweets posted about Apple, Bitcoin, Bayer, Google, Tesla via REST requests



We created a tweet generator, so we don't have to rely on the 1% tweets we get from Twitter

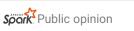


We created three producers for influencers to show case the multi insert capabilities of a Kafka topic

Next steps

• We want to insert real-time stock data to find correlations between these to streaming sources

Processing layer









We use the **Spark Structured Streaming** API to benefit from an easy to write and read concepts



We use a **non-sliding 10 seconds window** to **aggregate** the number of tweets and the average sentiment which leads to **information dependency data.** Windows are based on **processing time**.



We use the **output mode "append"** to be able to work with aggregated windows



We send tweets to the Stanford **Sentiment API via REST request** to outsource the sentiment analysis

- Spark streaming is only capable pf processing data in micro batches (<1 second). We should evaluate other tools like Storm or Flink (<100ms) to be sure that our latency is low enough for our use case
- We want to check if sliding windows and another window length will improve application
- We want to evaluate an in-house sentiment analysis to increase processing speed



5. Demo – public opinion

We clean, transform, aggregate and visualize tweets to provide key social media insights for our customers

Visualization

Sentiment Overview

Tweet Distribution

TC_Time/Company

SO_Detailed

S Time

TC Time

Table

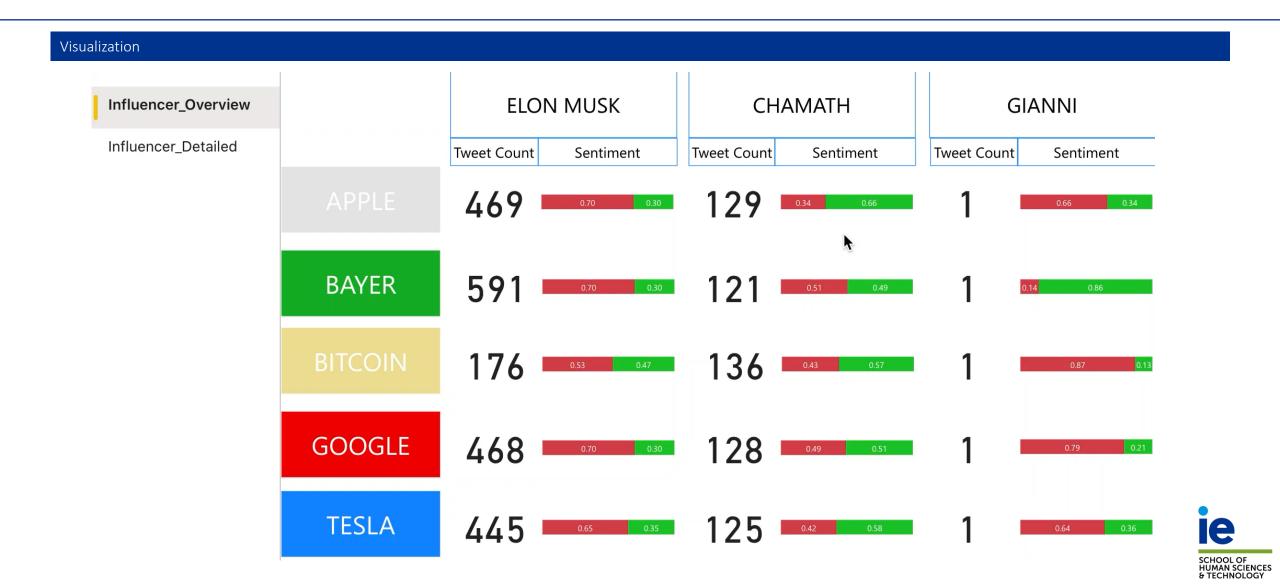
Under the hood After Data layer We only keep the tweets itself... tweet_str {"text": "@BitcoinMagazine The biggest advantage \$BTC has over \$ETH is that you don't have to trust Ethereum people. You don'\u2026 https://t.co/2L87z3GN5n"} tweet str { "text": "RT @icospeaks: Bitcoin PR Services and everything related to crypto marketing.\nhttps://t.co/BqDmoWkSRk\n\n#cryptocurrency #crypto #Cryptocurr\u2026"} After processing ... We aggregate tweets ... |company| sentiment positive|sentiment negative|tweet count| 0.4 googlel 0.01 1.01 9|2021-05-10 23:53:...| |bitcoin|0.35714285714285715|0.6428571428571429| 14|2021-05-10 23:53:...| apple | 0.0833333333333333 | 0.916666666666666666 | 12|2021-05-10 23:53:...| 1|2021-05-10 23:53:...| Before data gets to PowerBI ... We send the results via REST request to Power BI [{'company': 'bitcoin', 'sentiment_positive': 0.25, 'sentiment_negative': 0.75, 'tweet_count': 16, 'time': '2021-05-10T23:58:34.711+02:00'}] <Response [200]> [{'company': 'google', 'sentiment_positive': 0.0625, 'sentiment_negative': 0.9375, 'tweet_count': 16, 'time': '2021-05-10T23:58:34.711+02:00'}]

| company | sentiment_positive ▼ | sentiment_negative | tweet_count | %tweet_count |
|---------|----------------------|--------------------|-------------|--------------|
| apple | 0.78 | 0.23 | 125.00 | 19.53% |
| tesla | 0.65 | 0.35 | 153.00 | 23.91% |
| bitcoin | 0.63 | 0.37 | 169.00 | 26.41% |
| google | 0.51 | 0.49 | 124.00 | 19.38% |
| bayer | 0.49 | 0.51 | 69.00 | 10.78% |



5. Live Demo – financial influencers

Finance Influencers highly influence market dynamics



6. Growth Strategy

Who will we target?

Value Proposition

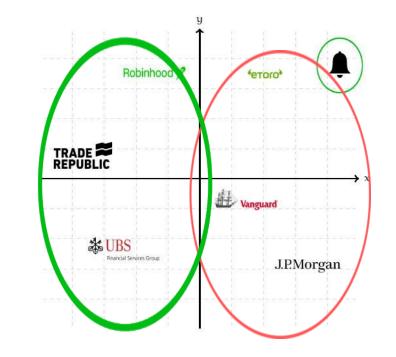
Retail Investors:

- Give more live information to the users to base their trades off
- Create a benchmark score which can help investors makes buy and sell decisions

Institutional:

- Create a new category of trading for large corporations
- Help them develop their presents in the social media space
- Minimize losses when large social media events take place

Competitor and customer landscape



X-axis: The amount of information provided to clients

Y-axis: Barrier to enter

Potential customer



Robinhood: Provide our service to the customers



UBS: Additional source of information for analysts



Trade Republic: Make our API available to their customers on their application

Potential competitors



Etoro: Retail investing applications which allows user to copy portfolio in real time



Vanguard: ETF's which make it easy for investors to invest their retirement plans



J.P.Morgan: Recent acquisition of Etrade a retail investing platform



7. Strengths & Weaknesses

What are the implications?



A lot of research papers highlighting there can be **price indicators** derived from chosen sources

POC: would have given correct prediction in the past

Give retail investors **more information** than they usually consume

Literature illustrates that Twitter data does have a statistically significant impact on volume and fluctuations in price of a stock

Multiple use cases for further development



Opportunity cost: Indicator might arrive **too late** and price already fluctuated

Market volatility: dependency on market behaviour, which is **unpredictable**

Wrong predictions can always happen

Meme stocks can be **further pushed**, **retail investors** can be harmed by following the crowd

Trust of customers need to be gained

More time needed for training and testing



8. Conclusions & Next Steps

What did we find and how can it be improved?

"Making educated decision easy"

Conclusion



Proof of Concept achieved





Next Steps



Implement more streaming sources

- Reddit and/or Facebook API
- Real-time stock data



Tech: Evaluate and improve tool set



Vertical Integration

- Other Revenue Streams
- New Marketing Strategies derivation

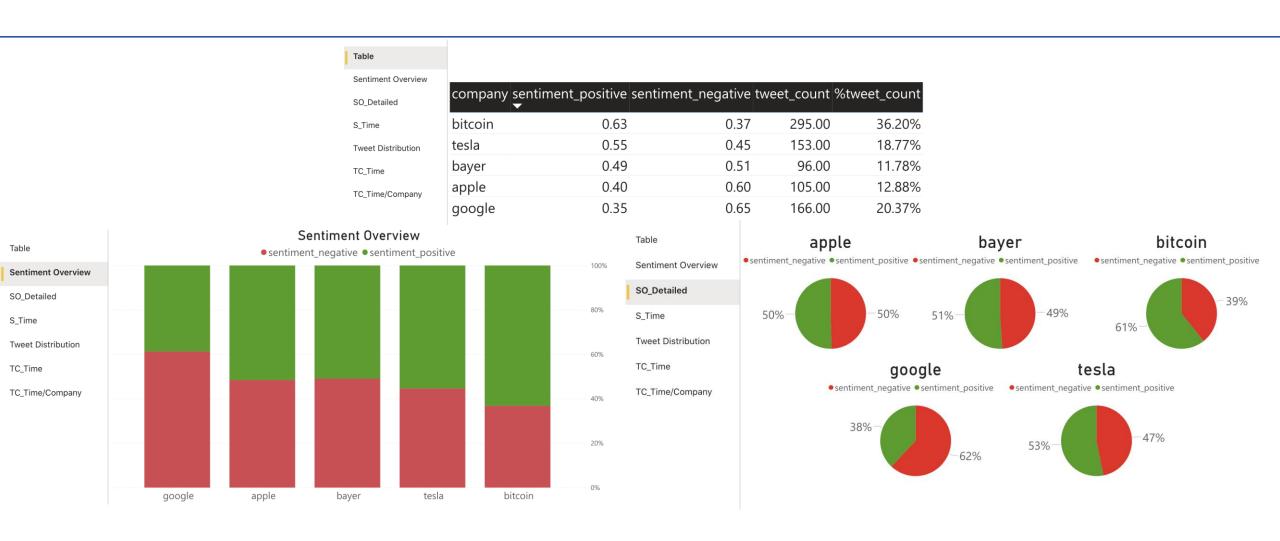


Thanks!



Appendix A

Public Opinion



Appendix A

Public Opinion



Appendix B

Financial Influencer



