```
title: "Project 2: Used Cars Model Building"
author: "Safal Thapa"
date: "2024-12-15"
output:
pdf document: default
word document: default
html document: default
suppressMessages(library(data.table))
suppressMessages(library(stats))
suppressMessages(library(readr))
suppressMessages(library(car))
suppressMessages(library(lmtest))
suppressMessages(library(caret))
suppressMessages(library(caTools))
suppressMessages(library(corrplot))
suppressMessages(library(ggplot2))
suppressMessages(library(scales))
suppressMessages(library(tidyverse))
suppressMessages(library(gridExtra))
suppressMessages(library(lubridate))
```

#### PART 1: EDA AND DATA PREPARATION

#### Step 1: Reading and Understanding the Data

- Importing the data
- Understanding the structure of the data (identify the numerical and categorical variables)

```
set.seed(123)
library(data.table)
cars_data_original <-
    fread("/Users/shuffle/Desktop/DSE 1030/Project II/used_cars_data.csv",
        header = TRUE)

cars_data <- cars_data_original</pre>
```

#### First Step: Exploratory Data Analysis

- Is there a relationship between price to to Seller Rating?
- Relationship between mileage to Seller Rating?
- Relationship between City fuel economy or Highway fuel economy to Price?
- Relationship between Body type and Price?
- Relationship between Age and Price?

## Understanding the structure

```
set.seed(123)
# head(cars data)
# glimpse(cars_data)
colSums(is.na(cars_data))
##
                         vin
                                         back_legroom
                                                                             bed
##
                           0
                                                                                0
                                           bed_length
##
                 bed_height
                                                                       body_type
##
                                                                               0
##
                       cabin
                                                              city_fuel_economy
                                                  city
##
                           0
                                                     0
                                                                          491285
##
      combine_fuel_economy
                                         daysonmarket
                                                                      dealer_zip
##
                     3000040
##
                description
                                     engine_cylinders
                                                            engine displacement
##
                                                                          172386
                           0
##
                                       exterior_color
                                                                           fleet
                engine_type
                                                                         1426595
##
                           0
##
              frame_damaged
                                     franchise_dealer
                                                                 franchise_make
##
                     1426595
##
              front_legroom
                                     fuel_tank_volume
                                                                       fuel_type
##
##
                                                           highway_fuel_economy
              has accidents
                                                height
##
                    1426595
                                                                          491285
##
                 horsepower
                                       interior_color
                                                                           isCab
##
                     172386
                                                     0
                                                                         1426595
##
               is_certified
                                                                          is_new
                                                is_cpo
##
                    3000040
                                               2817142
                                                                               0
##
                  is_oemcpo
                                              latitude
                                                                          length
##
                    2864678
##
                listed date
                                        listing_color
                                                                      listing id
##
##
                  longitude
                                     main_picture_url
                                                                  major_options
##
                           0
                                                                                0
                                      maximum_seating
##
                  make_name
                                                                         mileage
##
                                                                          144387
##
                 model name
                                          owner count
                                                                           power
##
                                               1517013
##
                       price
                                               salvage
                                                                 savings_amount
##
                                               1426595
              seller_rating
##
                                                 sp id
                                                                         sp_name
##
                                                    96
                       40872
##
                theft title
                                                torque
                                                                   transmission
##
                    1426595
                                                     0
##
      transmission_display
                                                trimId
                                                                       trim_name
##
                                                     0
                                                                                0
   vehicle_damage_category
                                         wheel_system
                                                           wheel system display
##
                     3000040
```

##	wheelbase	width	year
##	0	0	0

## Analysing Data set:

After seeing the glimpse of the data set, I thought few columns could be turned into numerical values for further exploration by deleting string characters in their data. Chosen Variables are:front\_legroom (in), fuel\_tank\_volume (gal), height (in), length (in), width (in), wheelbase (in).

Solution: Create a function to clean the string-based above columns to numeric columns.

### Range Constraints:

Now let work on Range constraints.. I want to check if the seller\_rating is our of range. If it is than we need to clean the data.

```
sum(is.na(cars_data$seller_rating))
## [1] 40872
sum(cars_data$seller_rating == "NA", na.rm = TRUE)
## [1] 0
max(cars_data$seller_rating, na.rm = TRUE)
## [1] 5
min(cars_data$seller_rating, na.rm = TRUE)
## [1] 1
```

## Analysing seller\_rating

The values in seller\_rating are not out of range. It does have 40872 null values which needs addressing if it is used in the model later.

Since we have a huge dataset, I think it would be ideal to delete them rather than trying to fill it with values.

```
cars_data <- cars_data %>%
  filter(!is.na(seller_rating) & seller_rating != "NA")
```

No null values in seller's rating now.

```
nrow(cars_data)
## [1] 2959168
```

## Out of Range listed

Now lets make sure listed date is not out of range.

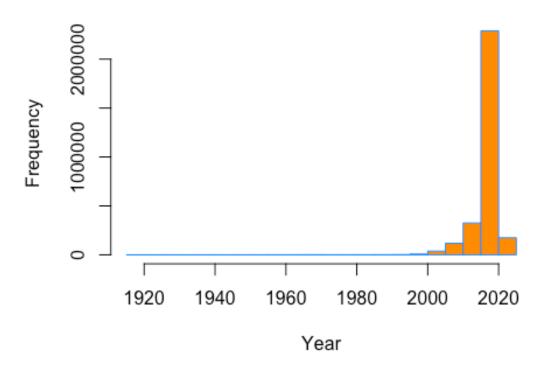
```
cars data %>% filter(listed date > today())
## Empty data.table (0 rows and 66 cols):
vin,back_legroom,bed,bed_height,bed_length,body_type...
numeric_vars <- sapply(cars_data, is.numeric)</pre>
cat_vars <- sapply(cars_data, is.factor)</pre>
# Printing variable types
print("Numerical Variables:")
## [1] "Numerical Variables:"
print(names(cars_data)[numeric_vars])
## [1] "city_fuel_economy"
                                "daysonmarket"
                                                       "engine_displacement"
                                                       "latitude"
## [4] "highway fuel economy" "horsepower"
## [7] "listing_id"
                               "longitude"
                                                       "mileage"
## [10] "owner count"
                               "price"
                                                       "savings amount"
## [13] "seller_rating"
                                                       "year"
                               "sp_id"
print("Categorical Variables:")
## [1] "Categorical Variables:"
print(names(cars_data)[cat_vars])
## character(0)
summary(cars data$price)
##
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                               Max.
       165 18500
                     26500
                             30003 38309 3299995
```

#### Analysing Price Values:

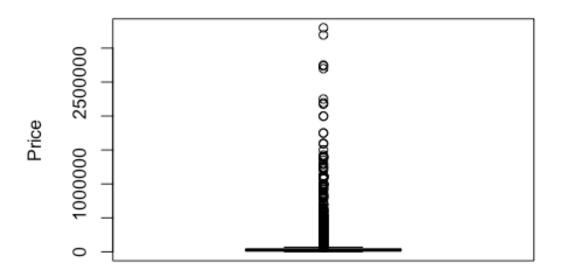
We also need to take care of the outliers in the prices. Some of the prices are way off. We can use a function to clear the outliers in the prices column.

```
hist(cars_data$year,
xlab = "Year",
main = "Histogram of Year",
col = "darkorange",
border = "dodgerblue",
breaks = 20)
```

# Histogram of Year



# **Original Price Boxplot**

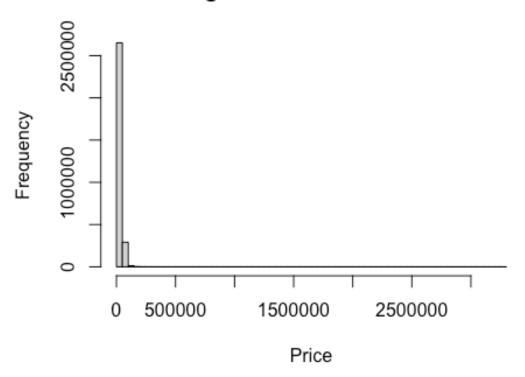


### Price

#### Outliers:

Too many outliers; price goes beyond 2.5 million. These are extreme prices. We need to select only those cars between certain price ranges for the model building.

# **Original Price Distribution**

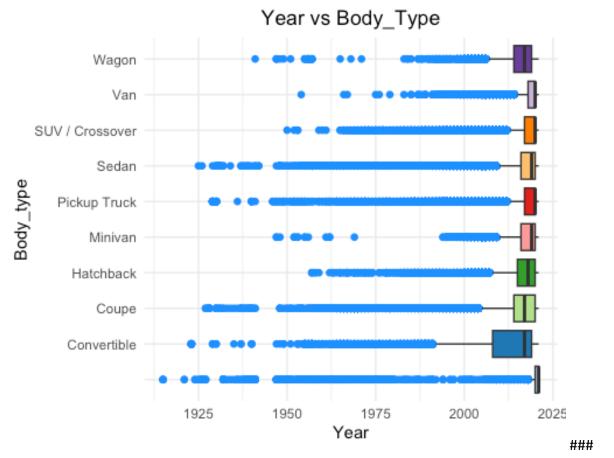


In the

above graph, it is clear the values of car price are skewed to the left.

```
cars data %>%
  group_by(body_type) %>%
  summarize(
    mean_price = mean(price),
    count = n()
  ) %>%
  arrange(desc(count))
## # A tibble: 10 × 3
##
      body_type
                         mean_price
                                       count
##
      <chr>>
                               <dbl>
                                       <int>
   1 "SUV / Crossover"
                              30776. 1398664
##
##
    2 "Sedan"
                              22495.
                                      730781
    3 "Pickup Truck"
                             40644.
##
                                      467932
##
   4 "Hatchback"
                             17450.
                                       87085
   5 "Minivan"
##
                              24885.
                                       78517
##
   6 "Coupe"
                             40855.
                                       70827
    7 "Van"
##
                              29884.
                                       46566
    8 "Wagon"
                                       39811
                              20401.
    9 "Convertible"
                              46350.
                                       25673
## 10 ""
                              39164.
                                       13312
```

```
# Boxplot for year vs body_type
ggplot(cars_data, aes(x = year, y = body_type, fill = body_type)) +
    geom_boxplot(outlier.color = "dodgerblue", outlier.shape = 16, outlier.size
= 2) +
    labs(
        title = "Year vs Body_Type",
        y = "Body_type",
        x = "Year"
    ) +
    theme_minimal() +
    theme(
        plot.title = element_text(hjust = 0.5),
        legend.position = "none"
    ) +
    scale_fill_brewer(palette = "Paired")
```

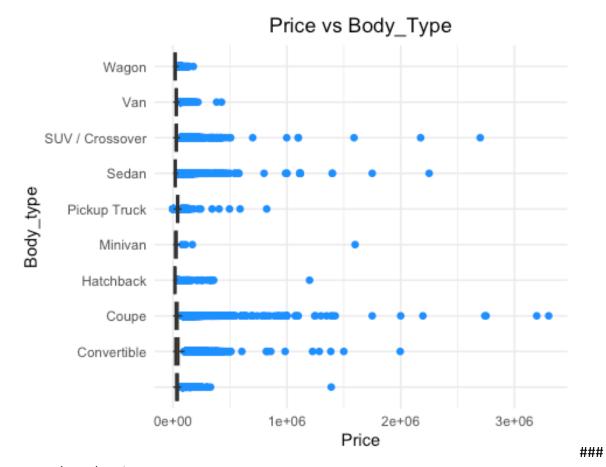


#### Dealing with outliers:

There are so many outliers. We need select cars between certain time period before building the model.

```
# Boxplot for year vs body_type
ggplot(cars_data, aes(x = price, y = body_type, fill = body_type)) +
   geom_boxplot(outlier.color = "dodgerblue", outlier.shape = 16, outlier.size
= 2) +
```

```
labs(
   title = "Price vs Body_Type",
   y = "Body_type",
   x = "Price"
) +
   theme_minimal() +
   theme(
    plot.title = element_text(hjust = 0.5),
    legend.position = "none"
)
```



More data cleaning..

There are a lot of null values in body\_type. Lets delete it as it can skew analysis and visualization.

```
cars_data <- cars_data %>%
filter(!is.na(body_type) & body_type != "")
```

# Combined\_fuel\_economy column is empty:

We can fill this column by utilizing average of city\_fuel\_economy and highway\_fuel\_economy.

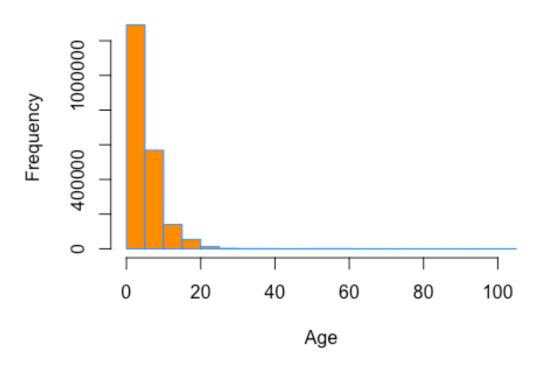
#### New Car Age column:

There is no age column in the dataset. It might be beneficial to derive it from the make\_year column.

```
# Function to clean the columns that are string-based to numeric columns
string numeric <- function(data, column) {</pre>
  numeric_values <- as.numeric(gsub("[^0-9.]", "", data[[column]]))</pre>
  data[[paste0(column, " numeric")]] <- numeric values</pre>
  data[[column]] <- NULL</pre>
  return(data)
}
# Function to handle the outliers in our data set using IQR method
remove outliers <- function(data, column){</pre>
  Q1 <- quantile(data[[column]], 0.25)
  Q3 <- quantile(data[[column]], 0.75)
  IQR <- Q3 - Q1
  lower bound <- Q1 - 1.5 * IQR
  upper_bound <- Q3 + 1.5 * IQR
  data %>%
    filter(
      .data[[column]] >= lower_bound,
      .data[[column]] <= upper bound
    )
}
# Main data preparation function
prepare car data <- function(file, seed = 123) {</pre>
  set.seed(seed)
  # 2. Clean String-based Numeric Columns
  columns to clean <- c(
    "maximum_seating", "front_legroom", "fuel_tank_volume",
"height", "length", "width", "wheelbase"
  for (col in columns_to_clean) {
    cars data <- string numeric(cars data, col)</pre>
  }
  # 5. Outlier Handling
  cars_data <- remove_outliers(cars_data, "price")</pre>
  # 7. Feature Engineering
  cars data <- cars data %>%
    # Calculate car age
```

```
mutate(
      age = 2024 - year,
      # Combine fuel economy
      combine_fuel_economy = (city_fuel_economy + highway_fuel_economy) / 2
    )
  # 8. Subset to Top 10 Makes
 top_10_makes <- c('Ford', 'Chevrolet', 'Toyota', 'Nissan', 'Honda',</pre>
                    'Jeep', 'Hyundai', 'Kia', 'RAM', 'GMC')
  cars_data_subset <- cars_data %>%
    filter(make_name %in% top_10_makes)
  return(cars_data_subset)
set.seed(123)
df_cars_data <- prepare_car_data(cars_data)</pre>
hist(df_cars_data$age,
xlab = "Age",
main = "Histogram of Age",
col = "darkorange",
border = "dodgerblue",
breaks = 20)
```

# **Histogram of Age**



### Age

### Histogram

The age histogram in not normally distributed. Let's check with less than 5 years old cars and see how the result comes.

```
library(dplyr)
df_cars_data %>%
    summarise(across(everything(), ~sum(is.na(.))))
     vin back_legroom bed bed_height bed_length body_type cabin city
##
## 1
     city fuel economy combine fuel economy daysonmarket dealer zip
##
description
                                                        0
## 1
                335711
                                      335711
                                                                   0
0
     engine_cylinders engine_displacement engine_type exterior_color
##
## 1
                                    108266
##
     frame damaged franchise dealer franchise make fuel type has accidents
## 1
           1020763
                                                                    1020763
##
     highway_fuel_economy horsepower interior_color
                                                       isCab is_certified
is_cpo
## 1
                   335711
                              108266
                                                   0 1020763
                                                                  2071440
1967460
     is_new is_oemcpo latitude listed_date listing_color listing_id longitude
              1967460
```

```
main picture url major options make name mileage model name owner count
power
## 1
                                            0 102059
                                                                      1082666
0
     price salvage savings amount seller rating sp id sp name theft title
##
torque
## 1
                                0
                                               0
                                                     0
         0 1020763
                                                             0
                                                                   1020763
##
    transmission transmission display trimId trim name
vehicle damage category
## 1
2071440
     wheel system wheel system display year maximum seating numeric
##
## 1
##
     front_legroom_numeric fuel_tank_volume_numeric height_numeric
length numeric
## 1
                     94819
                                               95067
                                                              94644
94636
     width numeric wheelbase numeric age
##
             94655
                               94619 0
```

#### Column with null values:

combined\_fuel\_economy, horsepower, mileage, maximum\_seating\_numeric, front\_legroom\_numeric, fuel\_tank\_volume\_numeric, height\_numeric, length\_numeric, width\_numeric, wheelbase\_numeric, mileage.

```
# Replacing mileage with mean values for cars from 2015 and newer
df_cars_data <- df_cars_data %>%
  group_by(year) %>%
  mutate(mileage = ifelse(year >= 2015,
                         mean(mileage),
                         mileage)) %>%
  ungroup()
# Setting mileage to 0 for new cars with missing mileage
df cars data <- df cars data %>%
  mutate(mileage = if_else(is.na(mileage) & is_new == TRUE,
                          0,
                          mileage))
# Removing any remaining rows where mileage is NA
df_cars_data <- df_cars_data %>%
  filter(!is.na(mileage))
df cars data <- df cars data %>%
  filter(!is.na(maximum_seating numeric),
         !is.na(front legroom numeric),
         !is.na(fuel_tank_volume_numeric),
         !is.na(height_numeric),
```

```
!is.na(length numeric),
         !is.na(width numeric),
         !is.na(wheelbase_numeric),
         !is.na(combine fuel economy),
         !is.na(horsepower)
         )
df cars data %>%
  select(where(is.numeric)) %>%
  summary()
    city_fuel_economy combine_fuel_economy daysonmarket
engine displacement
## Min.
          : 9.00
                       Min.
                               : 9.50
                                             Min.
                                                         0.00
                                                                Min.
                                                                        :1000
    1st Qu.:18.00
##
                       1st Qu.:21.00
                                             1st Qu.:
                                                        18.00
                                                                1st Qu.:2000
##
    Median :22.00
                       Median :25.50
                                             Median :
                                                        43.00
                                                                Median :2500
##
    Mean
           :23.05
                       Mean
                               :26.26
                                             Mean
                                                        90.14
                                                                Mean
                                                                        :2830
                       3rd Qu.:30.00
##
    3rd Qu.:27.00
                                             3rd Qu.: 124.00
                                                                3rd Qu.:3500
    Max.
           :58.00
                       Max.
                                             Max.
                                                     :2688.00
##
                               :58.00
                                                                Max.
                                                                        :8100
##
##
    highway_fuel_economy
                            horsepower
                                            latitude
                                                            listing_id
##
    Min.
           :10.00
                          Min.
                                  : 55
                                         Min.
                                                 :21.30
                                                          Min.
                                                                  : 58515071
##
    1st Qu.:24.00
                          1st Qu.:170
                                         1st Qu.:33.39
                                                          1st Qu.:271699248
##
    Median :29.00
                          Median :203
                                         Median :37.68
                                                          Median :277807690
##
    Mean
           :29.47
                          Mean
                                  :237
                                         Mean
                                                 :36.91
                                                          Mean
                                                                  :274418431
##
    3rd Qu.:34.00
                          3rd Qu.:295
                                         3rd Qu.:41.03
                                                          3rd Qu.:280154232
##
    Max.
           :61.00
                                  :662
                                                 :61.16
                                                          Max.
                          Max.
                                         Max.
                                                                  :282019143
##
##
      longitude
                          mileage
                                          owner_count
                                                               price
##
    Min.
           :-157.93
                       Min.
                                     0
                                         Min.
                                               : 1.0
                                                           Min.
                                                                   : 350
    1st Qu.: -96.89
##
                       1st Qu.:
                                     0
                                         1st Qu.: 1.0
                                                           1st Qu.:20413
##
    Median : -87.28
                       Median :
                                     0
                                         Median : 2.0
                                                           Median:27206
                                                : 2.2
##
    Mean
           : -90.46
                       Mean
                               : 20988
                                         Mean
                                                           Mean
                                                                   :29148
                                         3rd Qu.: 3.0
##
    3rd Qu.: -80.88
                       3rd Qu.:
                                     0
                                                           3rd Qu.:38440
##
           : -67.23
                                                 :15.0
    Max.
                       Max.
                               :397322
                                         Max.
                                                           Max.
                                                                   :67840
##
                                         NA's
                                                 :874519
##
                     seller_rating
    savings_amount
                                          sp_id
                                                             year
                                             : 42627
                                                        Min.
##
    Min.
                 0
                                                                :1988
                     Min.
                            :1.000
                                      Min.
##
    1st Qu.:
                     1st Qu.:4.000
                                      1st Qu.: 59024
                                                        1st Qu.:2020
##
    Median :
                     Median :4.309
                 0
                                      Median :277941
                                                        Median :2020
##
    Mean
               150
                     Mean
                            :4.236
                                      Mean
                                             :216166
                                                        Mean
                                                                :2018
                     3rd Qu.:4.571
##
    3rd Qu.:
                0
                                      3rd Qu.:327033
                                                        3rd Qu.:2020
                                             :440591
##
    Max.
           :25226
                     Max.
                             :5.000
                                      Max.
                                                        Max.
                                                               :2021
##
    maximum seating numeric front legroom numeric fuel tank volume numeric
##
##
    Min.
           : 2.000
                             Min.
                                     :38.00
                                                     Min. : 7.00
##
    1st Qu.: 5.000
                             1st Qu.:41.10
                                                     1st Qu.:14.00
##
    Median : 5.000
                             Median :42.10
                                                     Median :16.40
##
    Mean
           : 5.445
                             Mean
                                     :42.25
                                                     Mean
                                                            :17.98
    3rd Qu.: 6.000
##
                             3rd Qu.:43.10
                                                     3rd Qu.:21.50
```

```
##
   Max. :15.000
                         Max.
                                :54.40
                                             Max.
                                                    :42.00
##
## height_numeric
                   length_numeric width_numeric
                                                wheelbase_numeric
## Min. : 46.00
                   Min.
                         :143.1
                                 Min. :57.00
                                                Min. : 86.6
                                                1st Qu.:106.3
## 1st Qu.: 58.50
                   1st Qu.:180.9
                                  1st Qu.:72.40
## Median : 66.50
                   Median :189.8
                                 Median :74.90
                                                Median :111.2
## Mean : 66.35
                   Mean :193.3
                                 Mean :77.91
                                                Mean :115.4
## 3rd Qu.: 70.70
                   3rd Qu.:201.8
                                                3rd Qu.:119.1
                                  3rd Qu.:82.10
## Max. :109.40
                   Max. :263.9
                                 Max. :98.60
                                                Max. :164.6
##
##
       age
## Min. : 3.000
## 1st Qu.: 4.000
## Median : 4.000
## Mean : 5.625
## 3rd Qu.: 4.000
## Max. :36.000
##
```

#### Data Filtering:

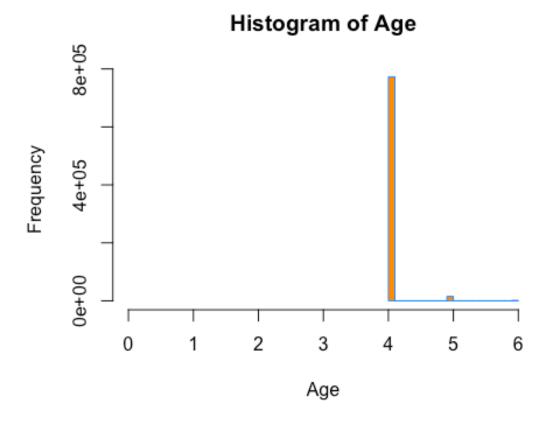
Based on the above observations and identifying the outliers present in our predicted variable; price, I decided to filter the dataset by removing the outliers based on the below criteria.

For Price: Selecting those price which is greater than or equal to 1,000 and less than or equal to 60,000. This removes any outliers in price entries.

For year: We also narrowed the dataset by selecting from a 6-year period between 2015 to 2020. There were outliers outside these years.

```
df_cars_age <- df_cars_data %>%
    filter(year > 2015, year <= 2020)

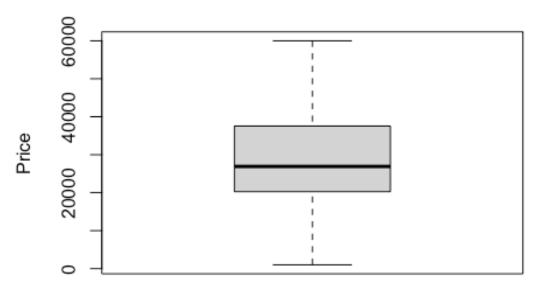
hist(df_cars_age$age,
    xlab = "Age",
    main = "Histogram of Age",
    col = "darkorange",
    border = "dodgerblue",
    #breaks = c(1, 2, 3, 4, 5),
    xlim = c(0, 6))</pre>
```



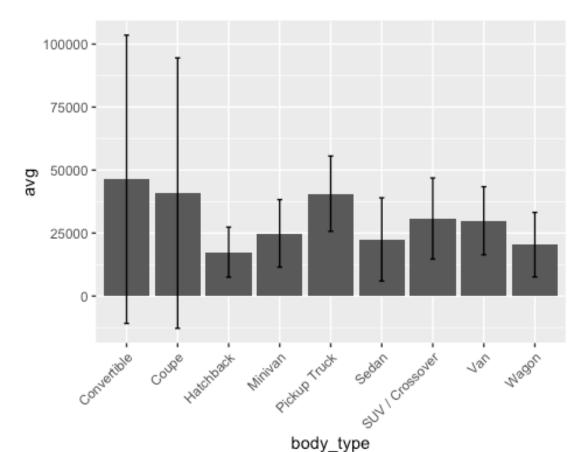
###

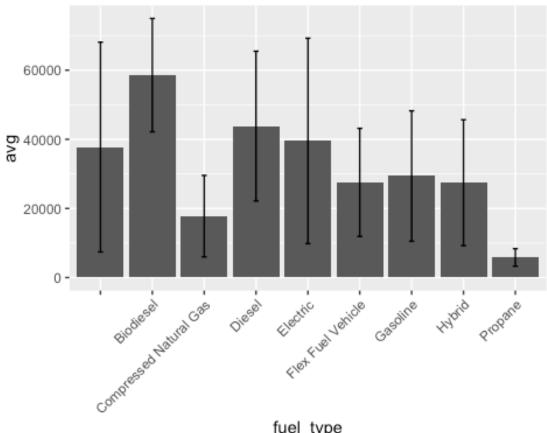
Above Histogram conclusion We can conclude that age column is not great for our model.

# Original Price Boxplot



```
# Now lets sure listed_date is not out of range
df cars data %>% filter(listed date > today())
## # A tibble: 0 × 67
## # 🚺 67 variables: vin <chr>, back_legroom <chr>, bed <chr>, bed_height
<chr>>,
       bed_length <chr>, body_type <chr>, cabin <chr>, city <chr>,
## #
       city_fuel_economy <dbl>, combine_fuel_economy <dbl>, daysonmarket
## #
<int>,
## #
       dealer_zip <chr>, description <chr>, engine_cylinders <chr>,
       engine_displacement <dbl>, engine_type <chr>, exterior_color <chr>,
## #
       fleet <lgl>, frame_damaged <lgl>, franchise_dealer <lgl>,
## #
## #
       franchise_make <chr>, fuel_type <chr>, has_accidents <lgl>, ...
nrow(df_cars_data)
## [1] 1044672
cars body desc <- cars data %>%
  select(body_type, price) %>%
  pivot_longer(!body_type, names_to = "key",
               values_to = "value") %>%
  group_by(body_type) %>%
  summarise(avg = mean(value),
```





fuel\_type

```
df cars data %>%
  group_by(body_type) %>%
  summarize(
    mean_price = mean(price),
    count = \mathbf{n}()
  ) %>%
  arrange(desc(count))
## # A tibble: 9 × 3
##
     body_type
                      mean_price count
##
     <chr>>
                            <dbl> <int>
## 1 SUV / Crossover
                           28506. 519328
## 2 Sedan
                           20699. 238898
                          40077. 197633
## 3 Pickup Truck
## 4 Hatchback
                          17830.
                                   28756
## 5 Minivan
                          29622.
                                   23247
## 6 Coupe
                          24508.
                                   17273
## 7 Van
                          23769.
                                   12493
## 8 Convertible
                           27596.
                                    3787
## 9 Wagon
                            8178.
                                    3257
```

## **Body Type Summary**

From above can we predict SUV/Crossover is the preffered body type? Does convertible has highest average price than hatchback?

```
# Summary statistics by make (top 10)
make_summary <- df_cars_data %>%
 group by(make name) %>%
 summarise(
    mean price = mean(price),
   median_price = median(price),
   count = n(),
   mean mileage = mean(mileage, na.rm = TRUE),
   mean_combine_fuel_economy = mean(combine_fuel_economy, na.rm = TRUE)
  ) %>%
 arrange(desc(count))
make_summary
## # A tibble: 10 × 6
     make_name mean_price median_price count mean_mileage
mean_combine_fuel eco...¹
     <chr>
                    <dbl>
##
                                <dbl> <int>
                                                    <dbl>
<dbl>
## 1 Ford
                   32113. 31320. 233768
                                                    19771.
24.0
## 2 Chevrolet
                   28046.
                                26023 169537
                                                    21385.
24.4
## 3 Honda
                   26424.
                                26387 142996
                                                    23105.
29.8
## 4 Toyota
                   27022.
                                26594. 121474
                                                    30285.
31.2
## 5 Nissan
                   23140.
                                22508 107780
                                                    19251.
29.0
                   31420.
                                29882. 83310
## 6 Jeep
                                                    19345.
22.5
## 7 Hyundai
                   22997.
                                24070 63413
                                                    16851.
29.2
## 8 Kia
                                22340. 48066
                   22352.
                                                    17414.
29.0
## 9 GMC
                   32227.
                                32612 37283
                                                    31065.
22.3
## 10 RAM
                   41942.
                                43428
                                       37045
                                                    10218.
19.0
## # i abbreviated name: 1mean combine fuel economy
```

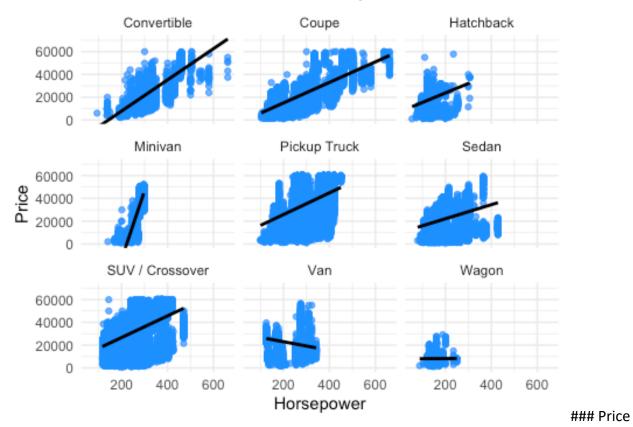
#### Car Make Summary

From above, we can conclude that most selling companies are: Ford, Chevrolet, Toyota, Nissan, Honda, Jeep, Hyundai, Kia, RMC and GMC

```
set.seed(123)
cars data subset <- df cars data
top_10_makes <- c('Ford', 'Chevrolet', 'Toyota', 'Nissan', 'Honda',</pre>
                   'Jeep', 'Hyundai', 'Kia', 'RAM', 'GMC')
df_cars_data <- cars_data_subset[cars_data_subset$make_name %in%</pre>
                                         top_10_makes,
  ]
# glimpse(df cars data)
find missing columns <- function(df, missing threshold = 0.4) {
  cols_to_drop <- c()</pre>
  for (c in names(df)) {
    count_nulls <- sum(is.na(df[[c]]))</pre>
    null_rate <- count_nulls / nrow(df)</pre>
    if (null rate > missing threshold) {
      cols to drop <- c(cols to drop, c)
  }
  return(cols_to_drop)
}
cols to drop <- find missing columns(df cars data)</pre>
cols_to_drop
  [1] "fleet"
##
                                    "frame_damaged"
  [3] "has accidents"
                                    "isCab"
##
## [5] "is certified"
                                    "is cpo"
## [7] "is_oemcpo"
                                    "owner_count"
                                    "theft_title"
  [9] "salvage"
## [11] "vehicle damage category"
df_cars_data <- df_cars_data[, !names(df_cars_data) %in% cols_to_drop]</pre>
numerical_cols <- names(df_cars_data[sapply(df_cars_data, is.numeric)])</pre>
pros.cor <- cor(df cars data[numerical cols])</pre>
pros.cor <- round(pros.cor,3)</pre>
price_correlations <- pros.cor[,"price"]</pre>
price_correlations <- sort(abs(price_correlations), decreasing = TRUE)</pre>
price correlations
##
                       price
                                             horsepower
                                                                           mileage
##
                       1.000
                                                  0.637
                                                                             0.615
##
                                                                wheelbase_numeric
                        year
                                                    age
##
                       0.609
                                                  0.609
                                                                             0.552
##
              length_numeric
                                         height numeric
                                                                    width_numeric
                       0.541
##
                                                  0.534
                                                                             0.487
                                   engine_displacement
## fuel_tank_volume_numeric
                                                                    savings_amount
##
                       0.453
                                                  0.406
                                                                             0.373
##
       highway_fuel_economy
                                  combine fuel economy
                                                          maximum_seating_numeric
##
                       0.352
                                                  0.311
                                                                             0.302
```

```
##
          city fuel economy
                                                sp id
                                                          front legroom numeric
##
                                                0.192
                      0.260
                                                                          0.109
##
              seller_rating
                                         daysonmarket
                                                                      longitude
                                                                          0.006
##
                      0.014
                                                0.008
##
                 listing_id
                                             latitude
##
                      0.005
                                                0.001
ggplot(df cars data, aes(x = horsepower, y = price)) +
  geom_point(color = "dodgerblue", alpha = 0.7) +
  geom_smooth(method = "lm", color = "black", se = F) +
  labs(title = "Price vs. Horsepower ",
       x = "Horsepower",
       y = "Price") +
  theme_minimal() +
  theme(plot.title = element_text(hjust = 0.5)) +
  facet_wrap(~body_type) +
  coord cartesian(ylim = c(0, NA))
## `geom_smooth()` using formula = 'y ~ x'
```

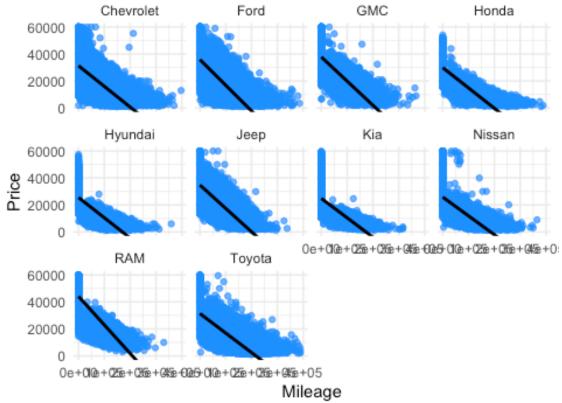
# Price vs. Horsepower



vs Horsepower by Body\_Type

Almost all body\_types have positive correlation between price and horsepower in a car. Only van shows negative correlation which may be odd.

## Price vs. Mileage



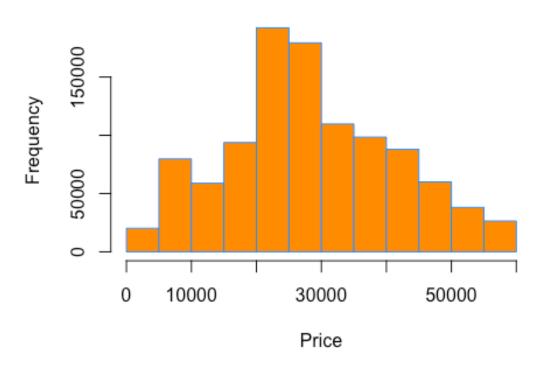
### Price

Vs Mileage by make\_name

Almost all make\_name have negative correlation between price and mileage.

```
hist(df_cars_data$price,
xlab = "Price",
main = "Histogram of Price",
col = "darkorange",
border = "dodgerblue",
breaks = 20)
```

# **Histogram of Price**

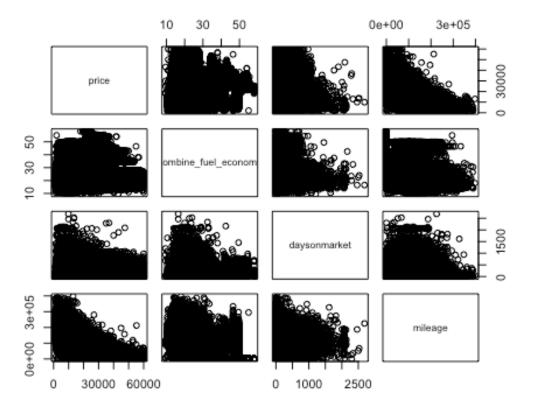


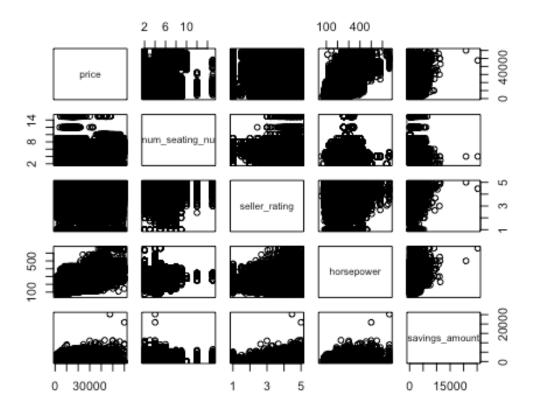
###

Right Skewed Price Values:

The histogram of price appears to be right-skewed. The distribution has a longer tail extending towards the higher price values. We may need to do log transformation of the price variable as it may be beneficial for building a linear regression model.

```
pairs(~ price + combine_fuel_economy + daysonmarket +
    mileage, data=df_cars_data)
```





###

Features Selection For further process, I am selecting following variables after analysing the above correlations with prices.

## Target variable:

price

#### Features:

```
combined_fuel_economy
daysonmarket
mileage
body_type
maximum_seating_seats
seller_rating
horsepower
savings_amount
```

I have decided on this columns after a thorough EDA of the data set.

#### Step 4: Hypothesis Testing

#### Hypothesis 1:

```
# Hypothesis 1: Is there a significant difference in prices between different
body types?
body type anova <- aov(price ~ body type, data = cars_data_subset)</pre>
summary(body_type_anova)
                          Sum Sq
                                   Mean Sq F value Pr(>F)
## body type
                     8 4.623e+13 5.779e+12
                                              48044 <2e-16 ***
## Residuals
               1044663 1.257e+14 1.203e+08
## ---
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
# Post-hoc test if ANOVA is significant
tukey_results <- TukeyHSD(body_type_anova)</pre>
print("Tukey's HSD test results:")
## [1] "Tukey's HSD test results:"
print(tukey_results)
##
     Tukey multiple comparisons of means
       95% family-wise confidence level
##
##
## Fit: aov(formula = price ~ body type, data = cars_data_subset)
##
## $body type
##
                                        diff
                                                     lwr
                                                                 upr
                                                                        p adj
## Coupe-Convertible
                                 -3088.0150
                                              -3698.3937
                                                          -2477.6362 0.00e+00
## Hatchback-Convertible
                                 -9766.4688 -10354.5247
                                                          -9178.4128 0.00e+00
## Minivan-Convertible
                                  2025.6495
                                               1429.5404
                                                           2621.7587 0.00e+00
## Pickup Truck-Convertible
                                 12480.5720
                                              11922.5188
                                                          13038.6253 0.00e+00
## Sedan-Convertible
                                 -6897.3108
                                              -7454.4572
                                                          -6340.1644 0.00e+00
## SUV / Crossover-Convertible
                                                355.0651
                                                           1464.6532 1.29e-05
                                   909.8591
## Van-Convertible
                                 -3827.0293
                                              -4458.0563
                                                          -3196.0023 0.00e+00
## Wagon-Convertible
                                -19418.4714 -20231.4047 -18605.5381 0.00e+00
                                 -6678.4538
                                             -7005.9222 -6350.9854 0.00e+00
## Hatchback-Coupe
## Minivan-Coupe
                                  5113.6645
                                              4771.9455
                                                           5455.3835 0.00e+00
## Pickup Truck-Coupe
                                 15568.5870
                                              15298.6811
                                                          15838.4929 0.00e+00
## Sedan-Coupe
                                 -3809.2958
                                              -4077.3216
                                                          -3541.2700 0.00e+00
## SUV / Crossover-Coupe
                                  3997.8741
                                               3734.7730
                                                           4260.9752 0.00e+00
## Van-Coupe
                                  -739.0143
                                             -1138.5400
                                                           -339.4886 3.00e-07
## Wagon-Coupe
                                -16330.4564 -16980.2920 -15680.6209 0.00e+00
## Minivan-Hatchback
                                              11492.0858
                                                          12092.1508 0.00e+00
                                 11792.1183
## Pickup Truck-Hatchback
                                 22247.0408
                                              22032.3391
                                                          22461.7425 0.00e+00
## Sedan-Hatchback
                                  2869.1580
                                               2656.8247
                                                           3081.4913 0.00e+00
## SUV / Crossover-Hatchback
                                 10676.3279
                                             10470.2459 10882.4100 0.00e+00
## Van-Hatchback
                                  5939.4395
                                               5574.9283
                                                           6303.9507 0.00e+00
```

```
-9652.0026 -10280.9174 -9023.0878 0.00e+00
## Wagon-Hatchback
## Pickup Truck-Minivan
                                10454.9225 10219.0557 10690.7893 0.00e+00
## Sedan-Minivan
                                -8922.9603 -9156.6733 -8689.2473 0.00e+00
## SUV / Crossover-Minivan
                                -1115.7904 -1343.8389 -887.7418 0.00e+00
## Van-Minivan
                                -5852.6788 -6230.0443 -5475.3133 0.00e+00
## Wagon-Minivan
                               -21444.1209 -22080.5721 -20807.6697 0.00e+00
## Sedan-Pickup Truck
                               -19377.8828 -19481.3192 -19274.4464 0.00e+00
## SUV / Crossover-Pickup Truck -11570.7129 -11660.6210 -11480.8048 0.00e+00
## Van-Pickup Truck
                               -16307.6013 -16621.4198 -15993.7828 0.00e+00
## Wagon-Pickup Truck
                               -31899.0434 -32499.9989 -31298.0879 0.00e+00
## SUV / Crossover-Sedan
                                 7807.1699
                                             7723.0742
                                                         7891.2657 0.00e+00
## Van-Sedan
                                 3070.2815
                                             2758.0786
                                                         3382.4844 0.00e+00
## Wagon-Sedan
                               -12521.1606 -13121.2740 -11921.0472 0.00e+00
                                -4736.8884 -5044.8739 -4428.9029 0.00e+00
## Van-SUV / Crossover
## Wagon-SUV / Crossover
                               -20328.3305 -20926.2607 -19730.4004 0.00e+00
## Wagon-Van
                               -15591.4421 -16260.7097 -14922.1745 0.00e+00
```

The analysis shows that car body type significantly affects price (p < 2e-16). Tukey's test confirms notable price differences between body types, such as pickup trucks being costlier than sedans and wagons being cheaper than SUVs, all highly significant.

#### Hypothesis 2:

```
# Hypothesis 2: Is there a significant correlation between price and mileage?
cor test mileage <- cor.test(cars data subset$price,</pre>
cars data subset$mileage)
print("Correlation test between price and mileage:")
## [1] "Correlation test between price and mileage:"
print(cor_test_mileage)
##
## Pearson's product-moment correlation
##
## data: cars data subset$price and cars data subset$mileage
## t = -797.7, df = 1044670, p-value < 2.2e-16
## alternative hypothesis: true correlation is not equal to 0
## 95 percent confidence interval:
## -0.6164466 -0.6140632
## sample estimates:
##
          cor
## -0.6152563
```

The correlation test reveals a significant negative relationship between car price and mileage (correlation = -0.615, p < 2.2e-16). Higher mileage is associated with lower prices, with a 95% confidence interval for the correlation ranging from -0.616 to -0.614.

## Hypothesis 3:

```
# Hypothesis 3: Are Toyota prices significantly different from the
# mean price of all other makes?
toyota prices <- cars_data_subset$price[cars_data_subset$make_name ==
"Toyota"]
other prices <- cars data subset$price[cars data subset$make name !=
"Toyota"]
t test toyota <- t.test(toyota prices, other prices)
print("T-test comparing Toyota prices with other makes:")
## [1] "T-test comparing Toyota prices with other makes:"
print(t_test_toyota)
##
## Welch Two Sample t-test
##
## data: toyota_prices and other_prices
## t = -43.606, df = 160474, p-value < 2.2e-16
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -1690.327 -1544.911
## sample estimates:
## mean of x mean of y
## 27021.80 28639.42
```

The t-test indicates a significant difference in mean prices between Toyota vehicles and other makes (p < 2.2e-16). Toyota vehicles have a lower average price (\$27,021.80) compared to other makes (\$28,639.42), with a 95% confidence interval for the mean difference between - 1,690.33 and -1,544.91.

#### PART 2: MODEL BUILDING AND DIAGNOSTICS

```
# Splitting the dataset into training and testing sets
split <- sample.split(cars_data_subset$price, SplitRatio = 0.7)</pre>
df train <- subset(cars data subset, split == TRUE)</pre>
df test <- subset(cars data subset, split == FALSE)</pre>
# Initializing K-Fold Cross-Validation (k = 5)
train_control <- trainControl(method = "cv", number = 5)</pre>
colnames(df_train)
## [1] "price"
                                   "combine_fuel_economy"
## [3] "daysonmarket"
                                   "mileage"
## [5] "body type"
                                   "fuel type"
## [7] "maximum seating numeric" "make name"
## [9] "seller rating"
                                   "horsepower"
## [11] "savings_amount"
```

## Building the model

```
df_train$log_price <- log(df_train$price)
df_test$log_price <- log(df_test$price)</pre>
```

#### Model 1: Model without Interaction

First we will evaluate our model without interaction:

```
model no interaction <- train(</pre>
  log price ~ mileage + horsepower + combine fuel economy + daysonmarket +
seller_rating + maximum_seating_numeric + savings_amount,
  data = df_train,
  method = 'lm',
  trControl = train_control
  )
model no interaction
## Linear Regression
##
## 732175 samples
##
        7 predictor
##
## No pre-processing
## Resampling: Cross-Validated (5 fold)
## Summary of sample sizes: 585741, 585740, 585741, 585739, 585739
## Resampling results:
##
##
     RMSE
                Rsquared
                           MAE
##
     0.2225011 0.8475355 0.1642396
##
## Tuning parameter 'intercept' was held constant at a value of TRUE
```

#### K-Fold Cross Validation

K-fold cross-validation was used with 732,175 samples and 7 predictors, splitting the data into 5 folds. Each fold trained on about 585,740 samples. The model's performance was evaluated using metrics: RMSE (0.2225011), R-squared (0.8475355), and MAE (0.1642396). These results indicate the model has a good fit, explaining about 84% of the variance in the data, though some errors in predictions remain.

```
summary(model_no_interaction)

##

## Call:

## lm(formula = .outcome ~ ., data = dat)

##

## Residuals:

## Min    1Q    Median    3Q    Max

## -2.93378 -0.12543    0.00356    0.13183    2.39106

##
```

```
## Coefficients:
##
                           Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                          9.268e+00 3.427e-03 2704.60 <2e-16 ***
## mileage
                         -9.113e-06 6.879e-09 -1324.67 <2e-16 ***
                          3.162e-03 4.637e-06 681.88 <2e-16 ***
## horsepower
## combine_fuel_economy
                          1.073e-03 5.669e-05 18.93 <2e-16 ***
                         -6.419e-05 2.337e-06 -27.47 <2e-16 ***
## daysonmarket
## seller rating
                          2.323e-02 5.020e-04 46.27 <2e-16 ***
                                               127.42 <2e-16 ***
## maximum_seating_numeric 3.464e-02 2.719e-04
                          1.090e-05 6.695e-07 16.28
## savings amount
                                                        <2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2225 on 732167 degrees of freedom
## Multiple R-squared: 0.8475, Adjusted R-squared: 0.8475
## F-statistic: 5.814e+05 on 7 and 732167 DF, p-value: < 2.2e-16
```

#### Key takeaway from above summary:

- A linear regression model was built with seven predictors, showing strong performance  $(R^2 = 0.8475)$ .
- Significant predictors include mileage (-9.113e-06), horsepower (3.162e-03), days on market (-6.419e-05), seller rating (2.323e-02), maximum seating (3.464e-02), and savings amount (1.090e-05).
- The residual standard error is 0.2225, and the F-statistic (5.814e+05, p < 2.2e-16) confirms the model's overall significance.

#### MODEL 1: (Model with no Interaction) Evaluation and Diagnostics.

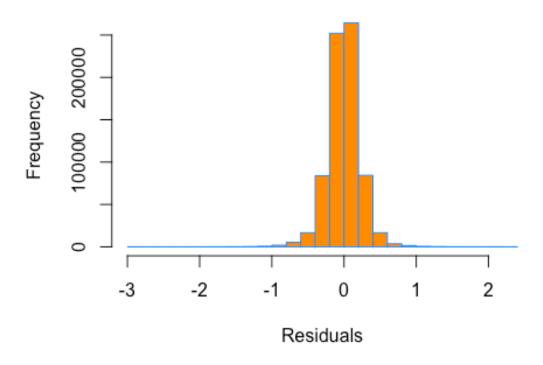
### Plotting residual histogram:

#### Histograms

We have a number of tools for assessing the normality assumption. The most obvious would be to make a histogram of the residuals. If it appears roughly normal, then we'll believe the errors could truly be normal.

```
hist(resid(model_no_interaction),
xlab = "Residuals",
main = "Histogram of Residuals, Model without Interaction",
col = "darkorange",
border = "dodgerblue",
breaks = 20)
```

# Histogram of Residuals, Model without Interaction

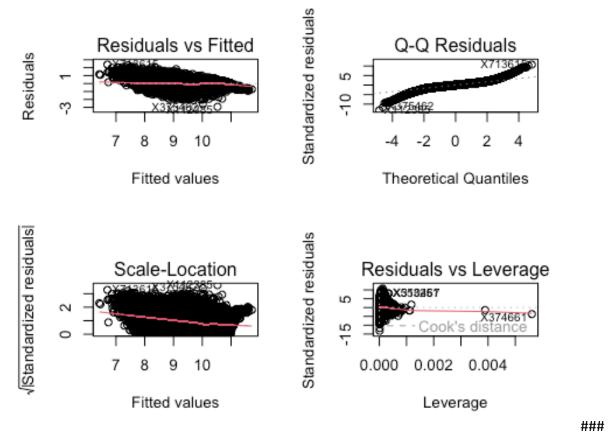


###

Plotting residual histogram:

Plot 1: Residuals Vs Fitted - The points are scattered fairly evenly around the horizontal line at 0, suggesting the assumption of homoscedasticity (constant variance) is likely met. Plot 2: Q-Q Residuals - There may be some slight deviations from the line at the tails, but overall the residuals appear to be reasonably close to a normal distribution. Plot 3: Scale-Location - The points are fairly evenly spread around the horizontal line, indicating the assumption of homoscedasticity is likely met. Plot 4: Residuals vs Leverage - The residuals are fairly evenly distributed across the range of leverage values.

```
model_no_in <- model_no_interaction$finalModel
par(mfrow = c(2, 2))
plot(model_no_in)</pre>
```



#### **Breusch-Pagan Test**

Testing for homoscedasticity; the test for constant variance. • Null Hypothesis (Ho): Homoscedasticity. The errors have constant variance about the true model.

• Alternative Hypothesis(HA): Heteroscedasticity. The errors have non-constant variance about the true model.

```
base_model <- model_no_interaction$finalModel
bptest(base_model)

##

## studentized Breusch-Pagan test
##

## data: base_model

## BP = 109417, df = 7, p-value < 2.2e-16</pre>
```

Here, the test statistic (BP = 109417) with 7 degrees of freedom and a p-value < 2.2e-16 indicates strong evidence of heteroscedasticity, meaning the residuals' variance is not constant.

#### Shapiro-Wilk Test

Null Hypothesis (Ho): The data (residuals) follow a normal distribution Alternative Hypothesis(HA): The data(residuals) does not follow a normal distribution

```
sample_residuals <- sample(resid(model_no_interaction), size = 5000)
shapiro.test(sample_residuals)

##
## Shapiro-Wilk normality test
##
## data: sample_residuals
## W = 0.96435, p-value < 2.2e-16</pre>
```

## Above Shapiro-Wilk normality test result interpretation:

- The W-statistic is 0.96435 (close to 1) which indicate the data are somewhat close to a normal distribution but not sure.
- The p-value, however, is very small (p = 2.2e-16) which < 0.005. So we reject the null hypothesis suggesting that the residuals do not follow a normal distribution.

#### MODEL 2: Model with Interaction

```
model with interaction <- train(</pre>
  log_price ~ mileage + horsepower + body_type + mileage:combine_fuel_economy
    body_type:daysonmarket:seller_rating + mileage:savings_amount,
  data = df_train,
  method = 'lm',
  trControl = train_control
model with interaction
## Linear Regression
##
## 732175 samples
        7 predictor
##
##
## No pre-processing
## Resampling: Cross-Validated (5 fold)
## Summary of sample sizes: 585741, 585741, 585739, 585739, 585740
## Resampling results:
##
##
                Rsquared
                           MAE
     RMSE
     0.2122681 0.8612358 0.1550252
##
## Tuning parameter 'intercept' was held constant at a value of TRUE
```

#### Model Result:

Model was evaluated using 5-fold cross-validation on 732,175 samples with 7 predictors.

#### Result:

- Root Mean Square Error (RMSE): 0.2122681 (average prediction error magnitude).
- R-squared: 0.8612358 (model explains ~86% of the variance in the data).

• Mean Absolute Error (MAE): 0.1550252 (average absolute difference between predicted and actual values).

```
summary(model_with_interaction)
##
## Call:
## lm(formula = .outcome ~ ., data = dat)
## Residuals:
                      Median
##
       Min
                 1Q
                                   3Q
                                           Max
## -2.95954 -0.11450 0.00553 0.11952 2.42063
## Coefficients:
                                                          Estimate Std.
##
Error
## (Intercept)
                                                         9.347e+00 4.918e-
03
                                                        -9.142e-06 1.989e-
## mileage
98
## horsepower
                                                         3.153e-03 4.331e-
06
## body_typeCoupe
                                                        -2.189e-02 5.202e-
03
## body_typeHatchback
                                                         1.491e-01 5.174e-
03
                                                         2.503e-01 5.120e-
## body typeMinivan
03
## `body typePickup Truck`
                                                         2.397e-01 4.734e-
03
## body_typeSedan
                                                         1.435e-01 4.785e-
03
## `body_typeSUV / Crossover`
                                                         2.942e-01 4.734e-
03
## body_typeVan
                                                         2.742e-01 5.857e-
03
## body_typeWagon
                                                         2.763e-02 7.052e-
03
## `mileage:combine_fuel_economy`
                                                        -1.267e-08 8.200e-
10
## `mileage:savings amount`
                                                         6.635e-10 5.646e-
12
## `body_typeConvertible:daysonmarket:seller_rating` -1.253e-05 6.561e-
06
## `body_typeCoupe:daysonmarket:seller_rating`
                                              1.098e-05 4.012e-
06
## `body_typeHatchback:daysonmarket:seller_rating` 2.646e-05 3.212e-
06
## `body_typeMinivan:daysonmarket:seller_rating`
                                                      -1.563e-05 3.621e-
06
## `body_typePickup Truck:daysonmarket:seller_rating` -1.827e-05 1.204e-
```

```
06
## `body typeSedan:daysonmarket:seller rating`
                                                          -9.477e-06 1.108e-
06
## `body typeSUV / Crossover:daysonmarket:seller_rating` -3.468e-05 7.361e-
97
## `body_typeVan:daysonmarket:seller_rating`
                                                          9.469e-06 3.482e-
06
## `body typeWagon:daysonmarket:seller rating`
                                                         -7.959e-06 7.823e-
06
##
                                                          t value Pr(>|t|)
                                                          1900.732 < 2e-16
## (Intercept)
***
                                                          -459.545 < 2e-16
## mileage
***
                                                           727.997 < 2e-16
## horsepower
***
## body_typeCoupe
                                                            -4.209 2.57e-05
## body typeHatchback
                                                            28.824 < 2e-16
***
                                                            48.898 < 2e-16
## body typeMinivan
## `body_typePickup Truck`
                                                            50.641 < 2e-16
***
                                                            29.982 < 2e-16
## body typeSedan
                                                            62.147 < 2e-16
## `body typeSUV / Crossover`
***
## body_typeVan
                                                            46.821 < 2e-16
***
                                                             3.917 8.95e-05
## body_typeWagon
***
## `mileage:combine fuel economy`
                                                           -15.453 < 2e-16
## `mileage:savings_amount`
                                                           117.513 < 2e-16
***
## `body typeConvertible:daysonmarket:seller rating`
                                                           -1.910 0.05615 .
## `body_typeCoupe:daysonmarket:seller_rating`
                                                             2.736 0.00621 **
                                                            8.239 < 2e-16
## `body typeHatchback:daysonmarket:seller rating`
***
## `body_typeMinivan:daysonmarket:seller_rating`
                                                           -4.316 1.59e-05
***
## `body typePickup Truck:daysonmarket:seller rating`
                                                          -15.179 < 2e-16
## `body_typeSedan:daysonmarket:seller_rating`
                                                           -8.556 < 2e-16
***
## `body_typeSUV / Crossover:daysonmarket:seller_rating` -47.110 < 2e-16</pre>
## `body_typeVan:daysonmarket:seller_rating`
                                                             2.719 0.00654 **
## `body typeWagon:daysonmarket:seller rating`
                                                            -1.017 0.30896
```

```
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2123 on 732153 degrees of freedom
## Multiple R-squared: 0.8613, Adjusted R-squared: 0.8612
## F-statistic: 2.164e+05 on 21 and 732153 DF, p-value: < 2.2e-16
```

#### Key takeaway from above summary:

- The Residual Standard Error is 0.2123 on 732153 degrees of freedom which is small and indicates better fit.
- The adjusted R-squared value is 0.8612 which shows significant variability in response variable.
- The p-value is (< 2.2e-16) which indicate the model is highly significant i.e it explains variability in response variable significantly better than model with no predictors.

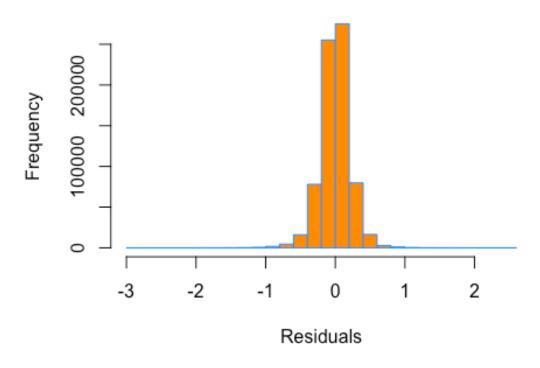
#### MODEL 2: (Model with Interaction) Evaluation and Diagnostics.

#### Histograms

We have a number of tools for assessing the normality assumption. The most obvious would be to make a histogram of the residuals. If it appears roughly normal, then we'll believe the errors could truly be normal.

```
hist(resid(model_with_interaction),
xlab = "Residuals",
main = "Histogram of Residuals, Model with Interaction",
col = "darkorange",
border = "dodgerblue",
breaks = 20)
```

# Histogram of Residuals, Model with Interaction



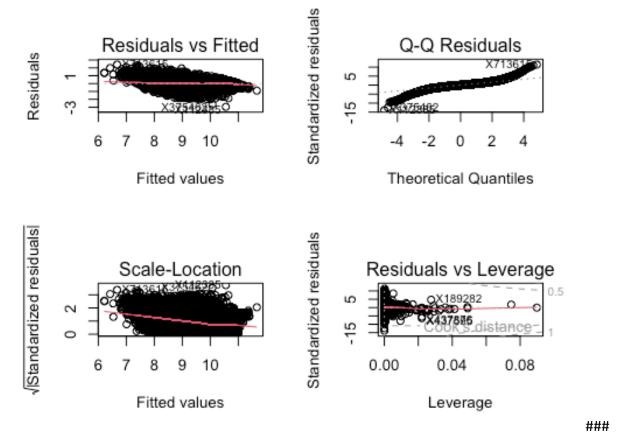
###

Plotting residual histogram:

Plot 1: Residuals Vs Fitted - The plot appears to show a fairly even spread of residuals around the horizontal line at 0, indicating the assumption of homoscedasticity (constant variance) is likely met. Plot 2: Q-Q Residuals

- The points generally follow the straight diagonal line, indicating the residuals are approximately normally distributed. We will run further tests to confirm it. Plot 3: Scale-Location - The plot exhibits a fairly even spread of points around the horizontal line. Plot 4: Residuals vs Leverage - The plot does not appear to show any concerning outliers or high-leverage points that could significantly influence the model.

```
model_with_in <- model_with_interaction$finalModel
par(mfrow = c(2, 2))
plot(model_with_in)</pre>
```



**Breusch-Pagan Test** 

Testing for homoscedasticity; the test for constant variance.

Null Hypothesis (Ho): Homoscedasticity. The errors have constant variance about the true model.

Alternative Hypothesis(HA): Heteroscedasticity. The errors have non-constant variance about the true model.

```
interaction_model <- model_with_interaction$finalModel
bptest(interaction_model)

##

## studentized Breusch-Pagan test

##

## data: interaction_model

## BP = 105243, df = 21, p-value < 2.2e-16</pre>
```

#### Test Result Summary:

- BP statistic: 105243 (indicating a large deviation from homoscedasticity)
- For the case of model with interaction, the p-value is equals to 2.2e-16 meaning that it is
  much lesser than the typical threshold of 0.05. In this case we reject the null hypothesis;
  meaning there is evidence of heteroscedascity in the interaction model.

## Shapiro-Wilk Test

Null Hypothesis (Ho): The data (residuals) follow a normal distribution Alternative Hypothesis(HA): The data(residuals) does not follow a normal distribution

```
sample_residuals <- sample(resid(model_with_interaction), size = 5000)
shapiro.test(sample_residuals)

##
## Shapiro-Wilk normality test
##
## data: sample_residuals
## W = 0.96146, p-value < 2.2e-16</pre>
```

#### Above: model with interaction test result interpretation:

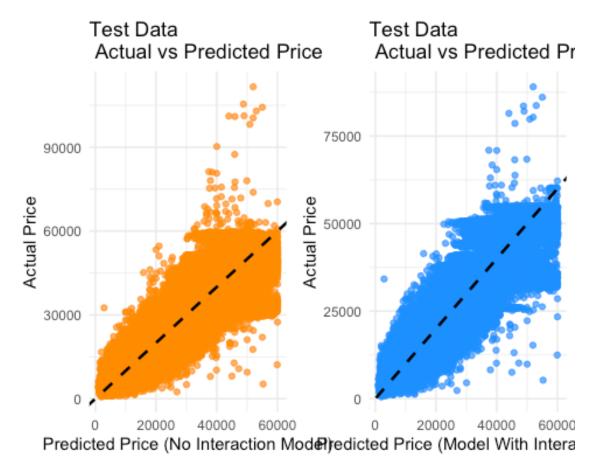
- The W-statistic (0.96146) is close to 1 which indicate the data are somewhat close to a normal distribution but not sure.
- The p-value p = 2.2e-16 which is extremely small and much smaller than the common threshold of 0.005.
  - So we reject the null hypothesis suggesting that the residuals slightly deviate from normality.

#### Part 3: Predictions and Evaluation of the Model.

```
df test2 <- df test
df_test$predicted_price <- exp(predict(model_no_interaction, newdata =</pre>
df_test))
df test2$predicted price <- exp(predict(model with interaction, newdata =</pre>
df_test2))
par(mfrow=c(2,2), mar=c(4,4,2,0.5))
# first model
plot1 <- ggplot(df_test, aes(x = price, y = predicted_price)) +</pre>
  geom point(alpha = 0.7, color = "darkorange") +
  geom abline(intercept = 0, slope = 1, linetype = "dashed", color = "black",
linewidth=0.9) +
  labs(
    title = "Test Data \n Actual vs Predicted Price",
    x = "Predicted Price (No Interaction Model)",
    y = "Actual Price"
  ) +
  theme minimal()
# second model
plot2 <- ggplot(df test2, aes(x = price, y = predicted price)) +</pre>
  geom_point(alpha = 0.7, color = "dodgerblue") +
 geom_abline(intercept = 0, slope = 1, linetype = "dashed", color = "black",
```

```
linewidth=0.9) +
  labs(
    title = "Test Data \n Actual vs Predicted Price",
    x = "Predicted Price (Model With Interaction)",
    y = "Actual Price"
  ) +
  theme_minimal()

grid.arrange(plot1, plot2, ncol=2)
```



The left plot represents the residuals from Model 1 (without interaction)
The right plot represents the residuals from Model 2 (with interaction)
Adding interaction terms enhances the model performance slightly. The interaction terms reduces the residuals making it better for the data.

Overall the model with interaction is the better model.

The orange points in the scatter plot represent residuals from Model 1 (without interaction) and blue points represent residuals from Model 2 ( With interaction)

#### Conclusion:

- Model 1 (no interaction) has an R<sup>2</sup> of 0.8475 and Model 2 (with interaction) has a slightly higher adjusted R<sup>2</sup> of 0.8612. This suggests Model 2 explains slightly more variability in the response variable
- Residual Standard Erro in Model 1 is 0.2225 and Model 2 is 0.2123. Model 2 has a lower residual standard error which indicate a marginally better fit. The differences are relatively small, suggesting both models are robust and perform well.