

AVANCE DE VENTAS POR VENDEDOR AREQUIPA - TODOS

01/12/2019 AL 31/12/2019

ZONA	VENDEDOR	VENTA BRUTA	N/CREDITO	VENTA NETA	CUOTA	(%)	COBRADO	X COBRAR	MOROSIDAD	TOT.CLIENTES	COB.VENTA	COB.COBA
FARMA LOCAL AREQUIPA												
005	GAONA JUSCAMAYTA DAVID ELVIS	167709.12	2137.86	165571.26	171400.75	96.60	208511.72	289721.56	4.65	94	83	68
002	ESCOBEDO DUANI	142725.16	2098.69	140626.47	160927.46	87.39	141097.16	307761.62	23.87	105	57	55
004	MIRANDA CCOILA PATRICIA	156585.19	1574.94	155010.25	206510.12	75.06	200686.73	368574.69	4.44	52	36	25
006	GARCIA GARCIA ROXANA	285165.05	4520.38	280644.67	443336.18	63.30	454604.10	696268.14	4.00	15	14	8
008	QUISPE GARCIA JACKELINE	62516.96	2930.83	59586.13	114356.74	52.11	117829.09	232096.39	14.29	108	54	47
007	SANTOS TORRES OSCAR LUIS	173583.60	6318.89	167264.71	350211.82	47.76	451561.19	692118.64	1.76	15	10	4
TOTAL FARMA LOCAL AREQUIPA :		988,285.08	19,581.59	968,703.49	1,446,743.07	66.96	1,574,289.99	2,586,541.04				
FARMA PROVINCIA AREQUIPA												
033	MILLA CHAMBI MARIA ELENA	282029.05	5570.00	276459.05	276233.59	100.08	327057.65	691894.11	4.53	80	45	40
030	APAZA YANA SANDRA	239358.82	1697.20	237661.62	237721.73	99.97	286939.85	702678.59	5.45	73	43	39
032	ESPEJO RODRIGUEZ GABRIEL	130022.88	1553.61	128469.27	139609.21	92.02	147707.32	395290.44	13.93	65	33	33
031	FLORES GARCIA DIEGO	116305.54	1246.77	115058.77	133812.47	85.99	161610.27	336089.79	10.58	73	47	32
TOTAL FARMA PROVINCIA		767,716.29	10,067.58	757,648.71	787,377.00	96.22	923,315.09	2,125,952.93				
OFICINA FARMA AREQUIPA												
001	OFICINA FARMA	49601.12	51.97	49549.15	0.00	0.00	49926.10	535239.61	26.23	909	10	47
010	FARMA COMERCIAL	82664.99	4879.08	77785.91	0.00	0.00	33234.25	407022.17	31.14	6	2	0
024	CERRO VERDE	33402.00	0.00	33402.00	0.00	0.00	556242.44	107817.08	18.99	1	1	0
025	KIMBERLY CLARCK	0.00	0.00	0.00	0.00	0.00	0.00	88437.03	100.00	25	0	0
TOTAL OFICINA FARMA AREQUIPA		165,668.11	4,931.05	160,737.06	0.00	0.00	639,402.79	1,138,515.89				
INSTITUCIONES												
020	OFICINA INSITUCIONES	52250.71	561.56	51689.15	200000.00	25.84	125528.40	102256.22	39.18	158	11	7
021	LICITACION INSTITUCIONES	56147.18	52228.80	3918.38	200000.00	1.96	731803.30	1263155.19	86.59	131	7	19
022	SANTOS TORRES OSCAR LUIS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2	0	0
TOTAL INSTITUCIONES :		108,397.89	52,790.36	55,607.53	400,000.00	13.90	857,331.70	1,365,411.41				
CONSUMO AREQUIPA												
056	RAMOS CHACON CARMEN ROSA	74586.10	1282.29	73303.81	83100.00	88.21	100616.91	18460.40	1.64	204	117	74
053	COTACALLAPA JOVE ROBERTO	82211.75	2000.41	80211.34	113350.00	70.76	93200.03	123805.20	24.79	109	26	8
052	SUPERVISOR CONSUMO	0.00	0.00	0.00	0.00	0.00	0.00	24256.14	72.87	208	0	0
054	CHICATA APAZA JOSE LUIS	617.25	0.00	617.25	0.00	0.00	728.35	0.00	0.00	136	2	0
055	PROBLEMA CHICATA APAZA JOSE	0.00	0.00	0.00	0.00	0.00	2000.00	17115.84	100.00	85	0	0
TOTAL CONSUMO AREQUIPA :		157,415.10	3,282.70	154,132.40	196,450.00	78.46	196,545.29	183,637.58				

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OFICINA CONSUMO												
060	OFICINA CONSUMO	67223.85	6176.21	61047.64	40000.00	152.62	118041.07	211719.41	14.25	503	8	0
050	OFICINA PERSONAL	2492.30	8830.09	-6337.79	0.00	0.00	360.16	9868.71	0.57	270	35	3
TOTAL OFICINA CONSUMO :		69,716.15	15,006.30	54,709.85	40,000.00	136.77	118,401.23	221,588.12				
FARMA LOCAL CUSCO												
043	OLAECHEA LOZANO DANNY MANUEL	125002.56	2527.87	122474.69	143512.35	85.34	118204.35	359891.08	26.14	79	29	36
048	HUERTAS BRIONES RICARDO	211653.09	28719.07	182934.02	237255.21	77.10	291110.31	712456.97	11.22	105	35	32
045	DOLMOS PACHECO CARMEN ROSA	145280.61	2513.45	142767.16	228451.88	62.49	266571.10	467883.11	11.61	60	35	31
042	SALAZAR VALLENAS JULIO	85413.39	2066.50	83346.89	152263.79	54.74	164301.71	272097.44	8.46	48	22	24
041	FLORES PALOMINO JIM	82672.45	1753.98	80918.47	160698.41	50.35	128132.72	306158.30	28.13	91	33	37
TOTAL FARMA LOCAL CUSCO :		650,022.10	37,580.87	612,441.23	922,181.64	66.41	968,320.19	2,118,486.90				
DOCUMENTOS PROBLEMA												
505	DOCUMENTO PROBLEMA	0.00	0.00	0.00	0.00	0.00	0.00	264594.10	5.18	15	0	0
TOTAL DOCUMENTOS PROBLEMA		0.00	0.00	0.00	0.00	0.00	0.00	264,594.10				
OFICINA TRANSPORTE												
090	OFICINA TRANSPORTE	599874.76	19224.50	580650.26	475000.00	122.24	275021.94	1202461.47	31.44	88	18	0
TOTAL OFICINA TRANSPORTE :		599,874.76	19,224.50	580,650.26	475,000.00	122.24	275,021.94	1,202,461.47				
Total General		3,507,095.48	162,464.95	3,344,630.53	4,267,751.71	78.37	5,552,628.22	11,207,189.44				