

#### What we do

- Digital consumer choice platform
- Connect online customers with products and services across highgrowth industries:
  - Home services
  - Financial services
  - Healthcare

# Bankrate®





creditcards+com

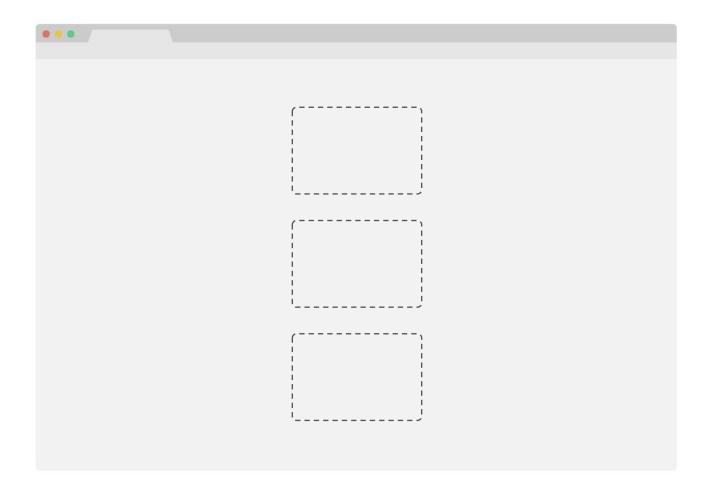


**Reviews.com** 



### How does data science add value?

## Product recommendation





#### Real-Time Predictions

#### Requirements

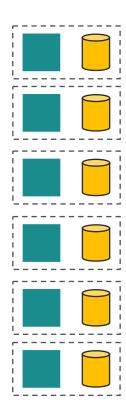
- 1 Speed
- 2 Consistency

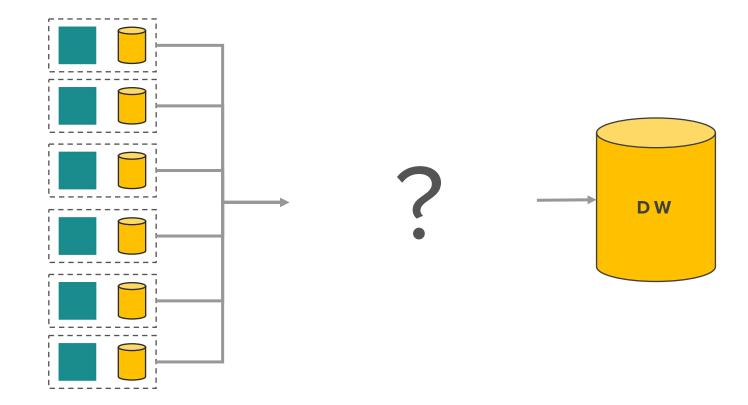
#### Data Science Process

- 1 Data Collection
- 2 Machine Learning Pipelines
- 3 Model Deployment

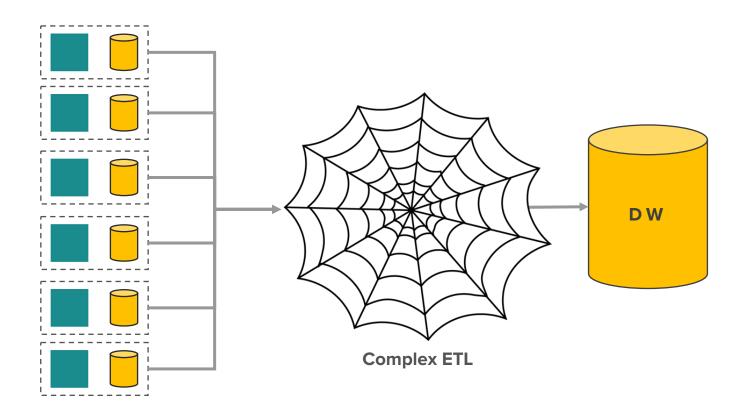
#### Data Science Process

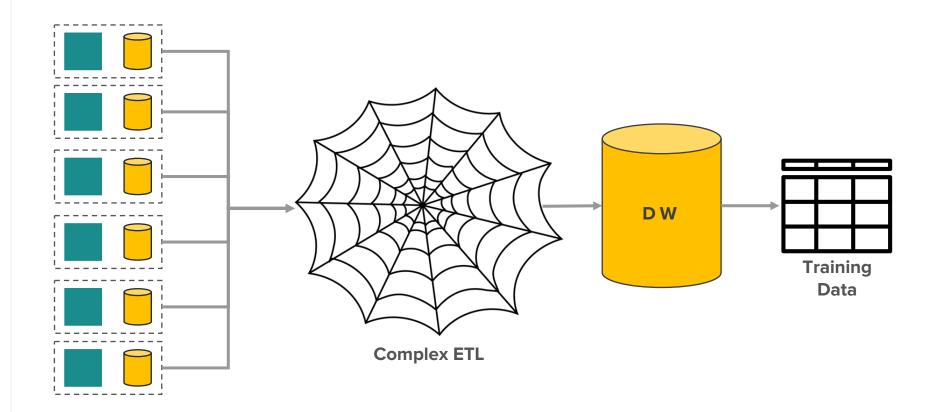
- 1 Data Collection
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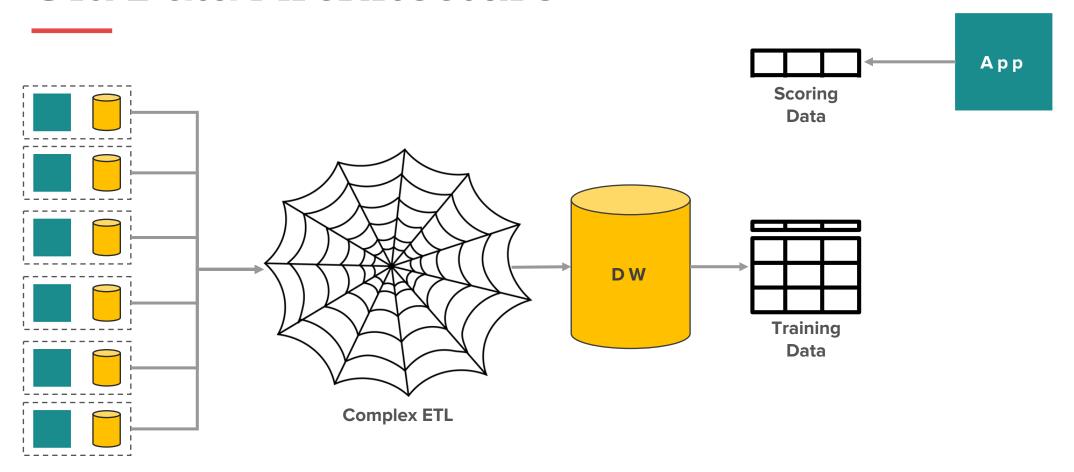












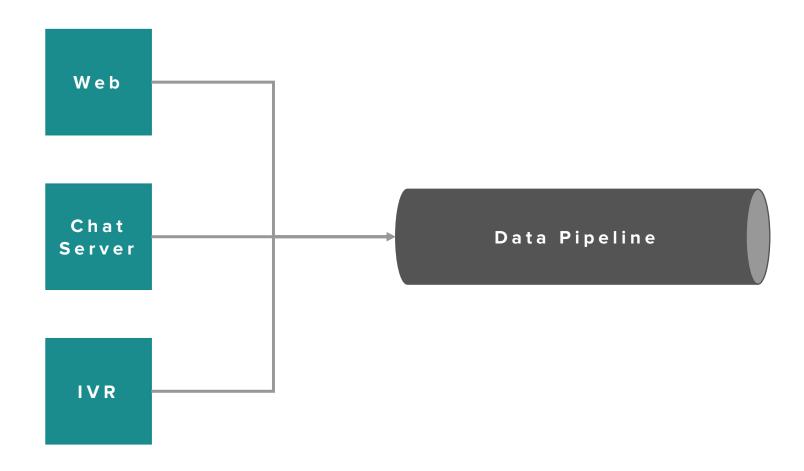
### Pain Points

- Duplication of business logic
- Data drift

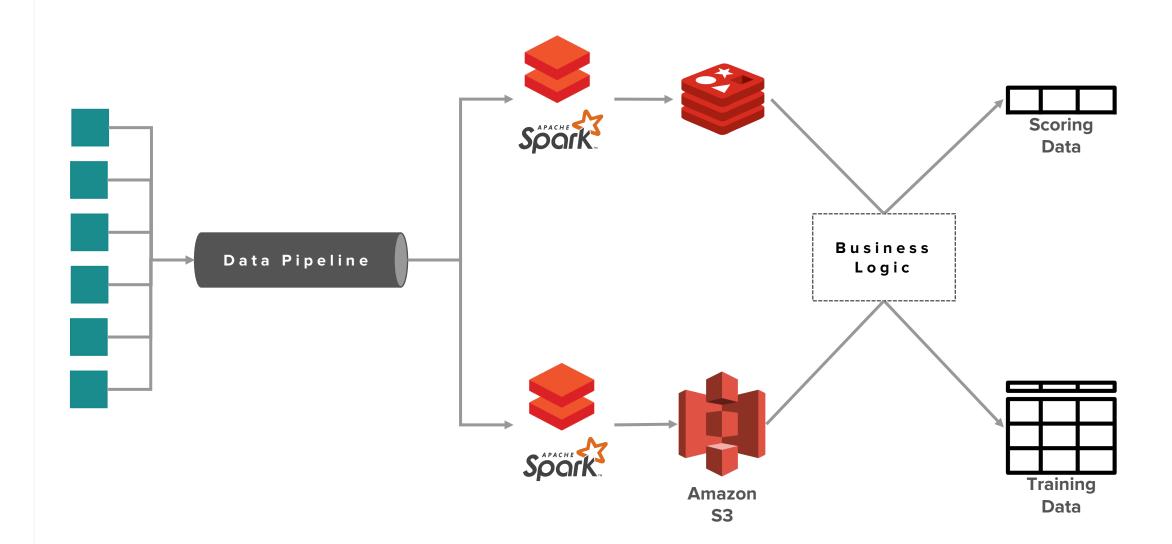
### Goals

- 1 Immutable data
- Write business logic once
- Make data available in real-time

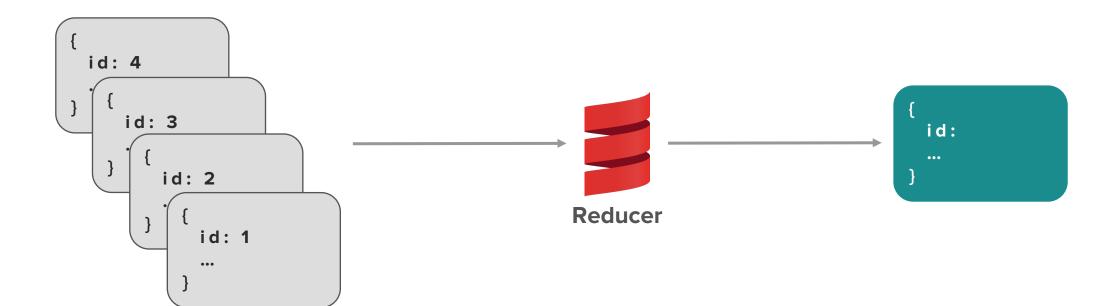
### **Event-Driven Architecture**



### New Data Architecture



# Projections



### **Credit Card Recommendation**

User Id	Keyword	Page View Count	Card Shown	Clicked
а	best travel cards	2	Travel	1
b	credit cards	3	Cash Back	0
С	top credit cards	1	Cash Back	1
d	credit cards	1	Travel	0

RED VENTURES

E1 | D1

E2

E3

→ time

"userId": "",

"latestSearchKeyword": "",

"pageViewCount": 0,

"cardShown": "",

"clicked": 0

E1

D1

E2

E3

time

```
"id": 1,
"userId": "z",
"eventType": "Page Viewed",
"timestamp": "2018-03-01T10:00:00.000Z",
"data": {
    "url": "www.url.com/?keyword=airline...",
    "path": "/",
    "query": "keyword=airline%20miles%20card",
    "referrer": "www.google.com"
}
```



```
"userId": "z",
  "latestSearchKeyword": "airline miles card",
  "pageViewCount": 1,
  "cardShown": "",
  "clicked": 0
```

RED VENTURES

E1

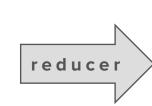
D1

E2

E3

time

```
{
    "id": 2,
    "userId": "z",
    "eventType": "Product Viewed",
    "timestamp": "2018-03-01T10:00:00.300Z",
    "data": {
        "type": "Credit Card",
        "name": "Travel"
    }
}
```



```
"userId": "z",
   "latestSearchKeyword": "airline miles card",
   "pageViewCount": 1,
   "cardShown": "Travel",
   "clicked": 0
}
```

RED VENTURES

E1

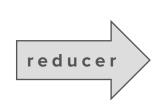
D1

E2

E3

time

```
{
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    "userId": "z",
    "eventType": "Product Clicked",
    "timestamp": "2018-03-01T10:02:00.000Z",
    "data": {
        "type": "Credit Card",
        "name": "Travel"
    }
}
```



```
"userId": "z",
"latestSearchKeyword": "airline miles card",
"pageViewCount": 1,
"cardShown": "Travel",
"clicked": 1
}
```

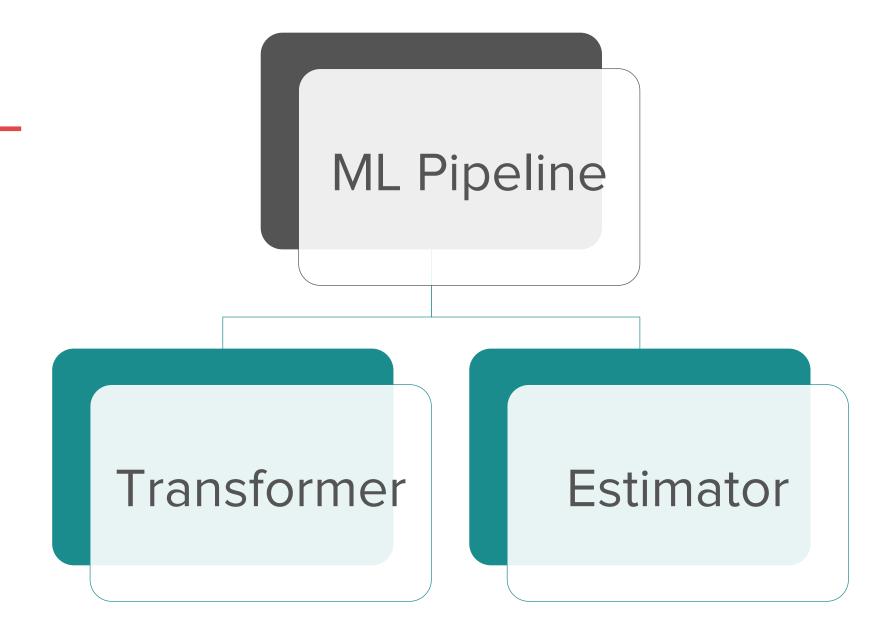
RED VENTURES

### Credit Card Recommendation

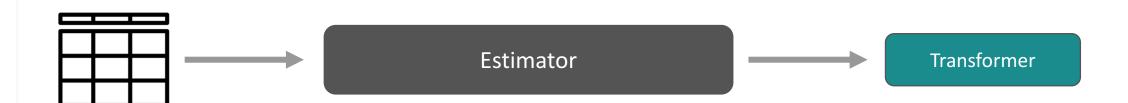
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а	best travel cards	2	Travel	1
b	credit cards	3	Cash Back	0
С	top credit cards	1	Cash Back	1
d	credit cards	1	Travel	0
Z	airline miles card	1	Travel	1

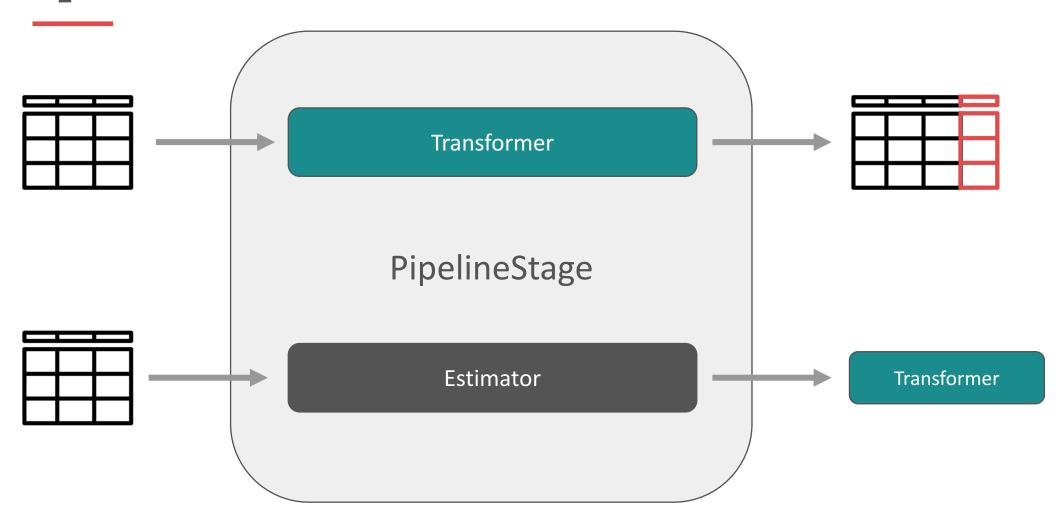
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- Model Deployment







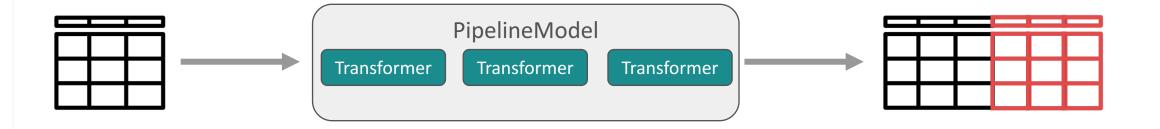




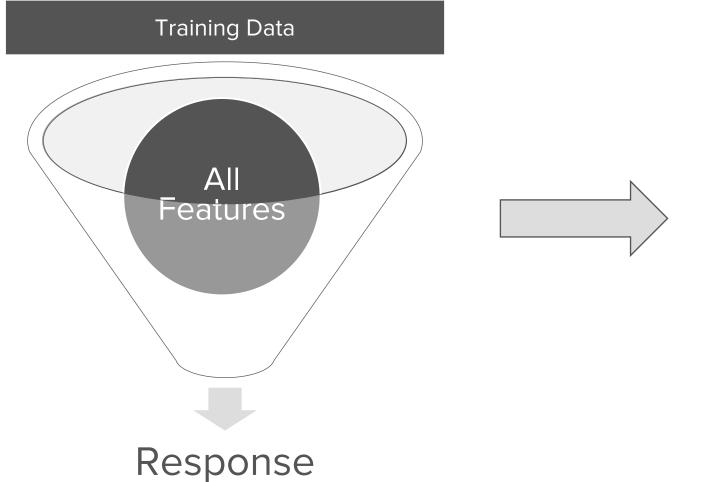


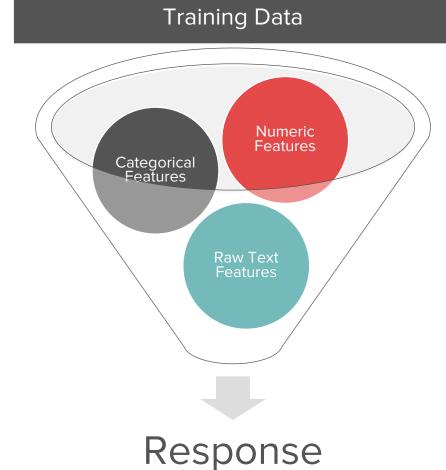
# How do ML algorithms fit in?





# Generalizing Data Science



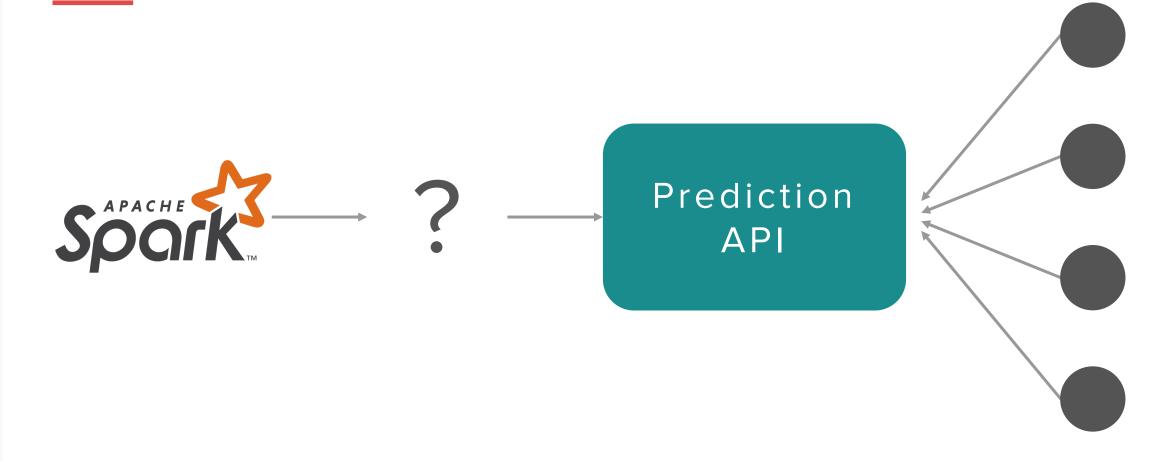


# We fit our pipeline... now what?

#### Data Science Process

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# Real-time scoring paradigm

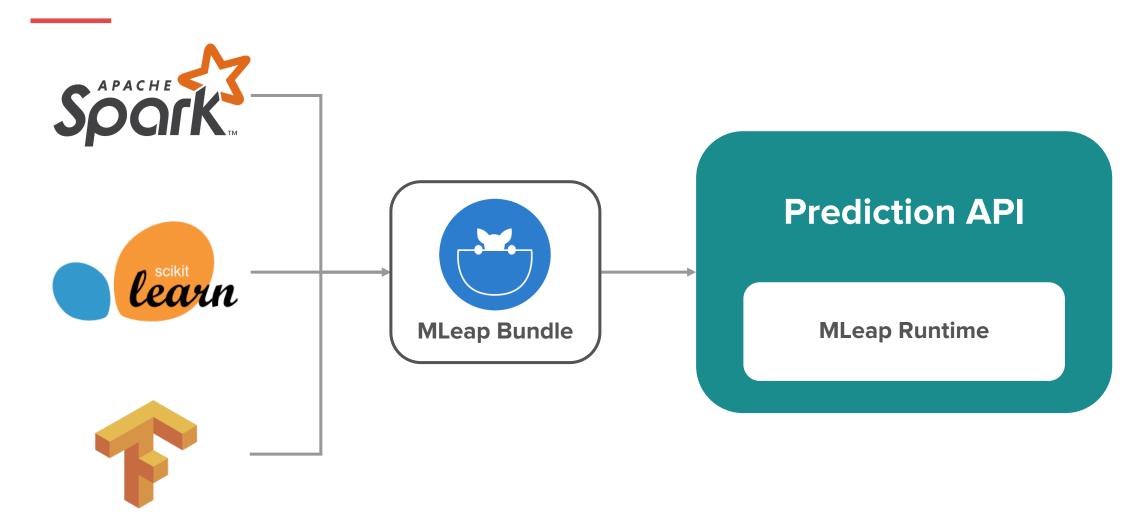


# Model evaluation in real-time – with Spark

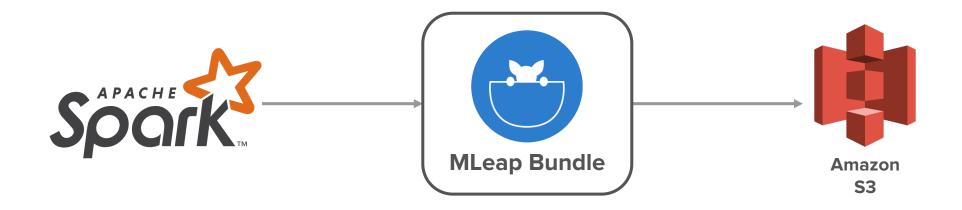




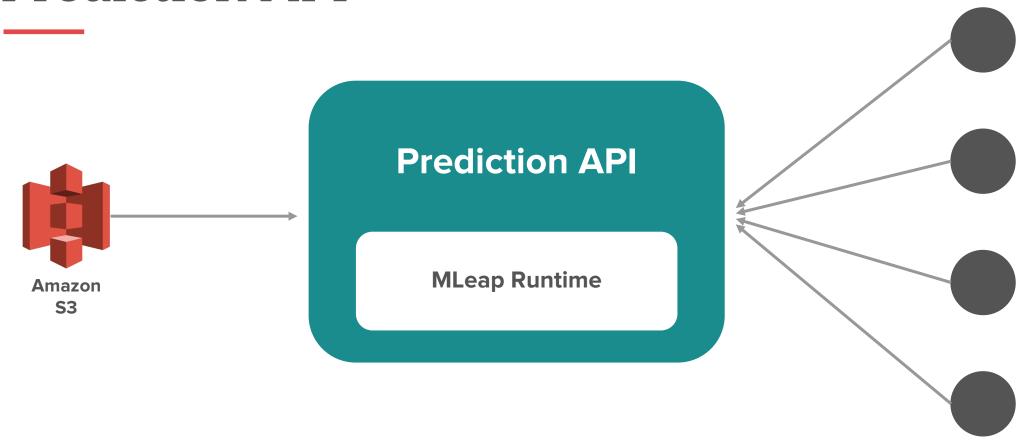
# Model evaluation in real-time – with MLeap

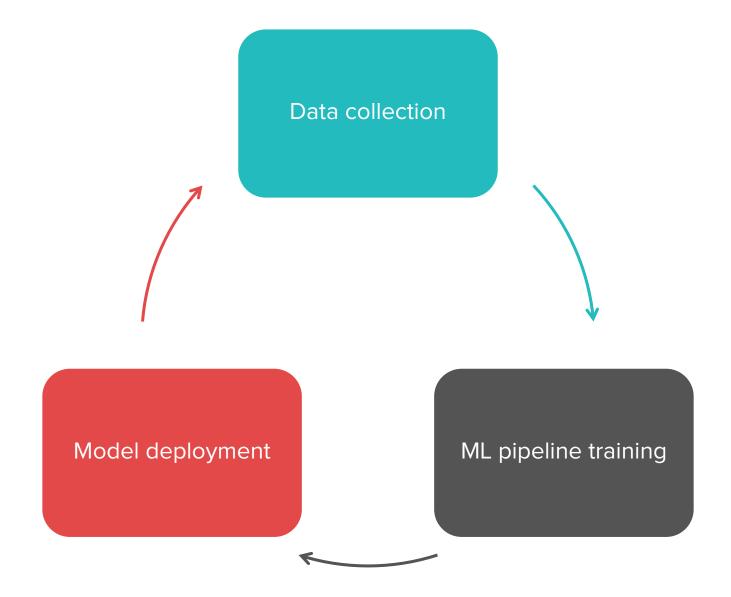


# Model deployment



### **Prediction API**





# Recap

- 1 Data Collection
- 2 Machine Learning Pipelines
- Model Deployment

# New capabilities



300+

1

**New algorithms** 

Real-Time Scoring Models

# of people required to productionize model

# We're hiring!

• redventures.com/careers