# FLATIRON SCHOOL

Understanding King County Housing Prices

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# PROBLEM STATEMENT

- What factors affect the price of a house in King County?
- An understandable model

# BUSINESS VALUE

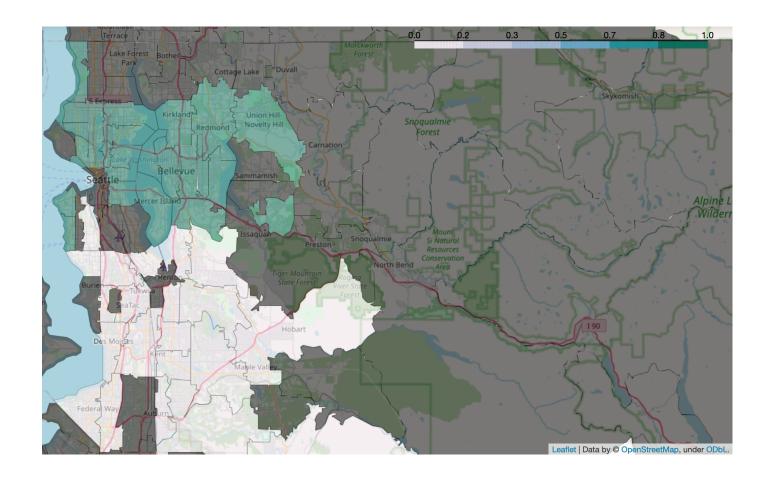
- Deeper understanding of housing market
  - Factors with highest affect on value? Lowest?
  - Factors with positive affect on value? Negative?
- A model for predicting a house's value

# METHODOLOGY

- 1. Clean and reshape data
- 2. Find baseline model
- 3. Remove factors (but retain model accuracy)

# FINDINGS

- Highest impact factors:
  - Zip code
  - Square footage
  - Presence of a basement
  - Grade
  - Waterfront location
  - Renovation



Zipcodes by Positive/Negative Impact

# CONCLUSIONS

### **POSITIVE EFFECT**

- Basement
- Renovation
- •Grade of 9 or higher
- Waterfront location
- Zip codes near Seattle, Bellevue

### **NEGATIVE EFFECT**

- •Grade of 7 or lower
- Zip codes south of Seattle

### **SCALING EFFECT**

Square footage of house

# Future Work

- Prediction-focused model
  - Higher accuracy, less interpretability
  - A "black box" model

# Thank You!

# Citations and Acknowledgments

- https://giskingcounty.opendata.arcgis.com/datasets/e6c555c6ae7542b2bdec92485892b6e6\_1
  13/data (List of King County Zipcodes)
- <u>https://github.com/OpenDataDE/State-zip-code-GeoJSON</u> (zipcode GeoJSON data)

# Appendix 1: Positive Impact Factor Coefficients

feature	coefficient
zipcode_98004	0.521011
zipcode_98039	0.508023
zipcode_98112	0.420499
zipcode_98119	0.355919
zipcode_98105	0.324765
zipcode_98109	0.307728
waterfront_1.0	0.292281
zipcode_98040	0.279702
zipcode_98199	0.271987
zipcode_98103	0.256475

zipcode_98102	0.255622
zipcode_98115	0.25031
zipcode_98117	0.245765
view_4.0	0.233761
zipcode_98107	0.230771
zipcode_98033	0.220859
zipcode_98122	0.202291
zipcode_98116	0.17351
grade_10	0.124267
zipcode_98005	0.108034

grade_11	0.103897
view_3.0	0.0839275
zipcode_98136	0.0805921
grade_9	0.0721661
zipcode_98052	0.0715896
zipcode_98008	0.0713831
zipcode_98006	0.0672796
zipcode_98144	0.0671594
condition_5	0.0507265
view_2.0	0.0496268

renovated	0.0463937
floors_1.5	0.0268665
view_1.0	0.0186502
month_sold_4	0.0146636
zipcode_98053	0.0113463
zipcode_98007	0.00856
grade_12	0.00804484
zipcode_98029	0.00686909
basement	0.00276861
zipcode_98177	0.00242109
sqft_living	0.000221837
sqft_living15	0.000114527

# Appendix 2: Negative Impact Factors

feature	coefficient
icatuic	COCINCICIE

condition_3	-0.0174655
zipcode_98106	-0.0240696
zipcode_98148	-0.0244981
condition_2	-0.0359858
zipcode_98059	-0.0363614
grade_4	-0.0382272
zipcode_98056	-0.0386621
zipcode_98146	-0.0532703
grade_7	-0.0883592
zipcode_98188	-0.18085

61	grade_6	-0.185186
55	zipcode_98178	-0.186794
34	zipcode_98058	-0.197554
32	zipcode_98055	-0.1983
26	zipcode_98038	-0.204068
19	zipcode_98022	-0.204984
60	grade_5	-0.243892
	9.440_0	-0.243032
57	zipcode_98198	-0.254735
57 23	0 -	

	0.077504
zipcode_98030	-0.277594
zipcode_98032	-0.302324
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zipcode_98042	-0.30372
-i l- 00000	0.044504
zipcode_98003	-0.311501
zipcode_98092	-0.313628
zipcode_96092	-0.313026
zipcode_98002	-0.314816
zipcode_3000z	-0.014010
zipcode_98023	-0.401641
2.p0000_00020	0.101011