CS 372

Assignment 2 - Decision Trees

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- Brandon L'Abbe
- Lane Thompson

Exploratory Data Analysis (Grace Biggs)

We begin this Decision Tree assignment by parsing the provided XLSX file into a Pandas dataframe for future modification. Our target feature is the binary Personal Loan field, denoting whether a customer accepted a personal loan offer during the bank's last campaign. Besides that, our other features are:

Binary: Personal Loan, Securities Account, CD Account, Online, Credit Card

• Continuous: Age, Experience, Income, CCAvg, Mortgage

• Ordinal: Family

• Categorical: Education

Other: ZIP Code

We drop the ID column per the assignment instructions as it contains no useful information. Similar to the ID, the ZIP Code feature is also of dubious use in constructing a Decision Tree - while it may encode some useful information regarding a customer's geoeconomic status, we would need to treat it as a broad categorical feature with dozens if not hundreds of sparsely-populated categories that may not generalize well. As we'll see later, there is also an extremely high correlation between the Age and Experience features, and we could theoretically drop one or the other from our dataframe safely, but will leave them in for the sake of posterity.

There are no duplicates in the dataframe, and just 6 missing values. Because only 6 rows out of 5000 (0.12%) are missing data, we can safely drop the rows with missing values.

```
In [1]: import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns

df = pd.read_excel('Personal Loan Data_DT.xlsx', sheet_name='Data')
    df = df.drop(columns=['ID']) # Drop ID column - provides no useful info.
    # df = df.drop(columns=['Age']) # Extremely high correlation between Age and Experience. Drop Age?

print("First 10 rows in Dataframe: ")
    print(df.head(10))
    print("Number of Duplicates: ")
    print(df.duplicated().sum()) # 0 duplicates.
    print("Number of missing values: ")
    print(df.isnull().sum()) # 2 missing experience, 4 missing education
    # We're making a Decision Tree from this dataset of 5000 rows. Because only 6 rows (0.12%) are missing data, we can s
    df = df.dropna()
```

First	10	rows	in	Dataframe	•
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	Age	Experience	Income	ZIP Code	Family	CCAvg	Education	Mortgage	\
0	47	23.0	148	94551	2	7.5	Undergrad	0	
1	48	24.0	71	93117	2	1.7	Undergrad	145	
2	62	37.0	58	91320	4	1.7	Undergrad	0	
3	57	32.0	28	95831	3	0.2	Undergrad	0	
4	51	26.0	70	90089	1	1.2	Undergrad	169	
5	41	17.0	78	94025	4	0.8	Undergrad	78	
6	55	29.0	99	92121	2	1.4	Undergrad	264	
7	65	40.0	53	91711	3	2.2	Undergrad	0	
8	47	21.0	138	94583	1	0.0	Undergrad	0	
9	66	41.0	18	92691	3	0.5	Undergrad	0	

	Personal Loan	Securities Account	CD Account	Online	CreditCard
0	0	0	1	1	1
1	0	0	0	0	1
2	0	0	0	1	0
3	0	0	0	1	1
4	0	0	0	0	0
5	0	0	0	1	0
6	0	0	0	1	1
7	0	0	0	0	1
8	0	0	0	0	0
9	0	0	0	0	1

Number of Duplicates:

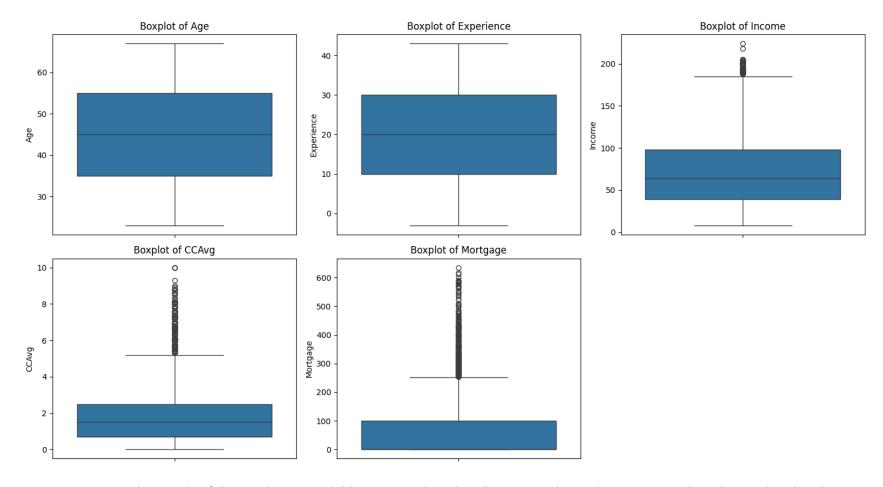
0

Number of missing values:

Mamper of minaging	varacs
Age	0
Experience	2
Income	0
ZIP Code	0
Family	0
CCAvg	0
Education	4
Mortgage	0
Personal Loan	0
Securities Account	. 0
CD Account	0
Online	0
CreditCard	0
dtype: int64	
7	

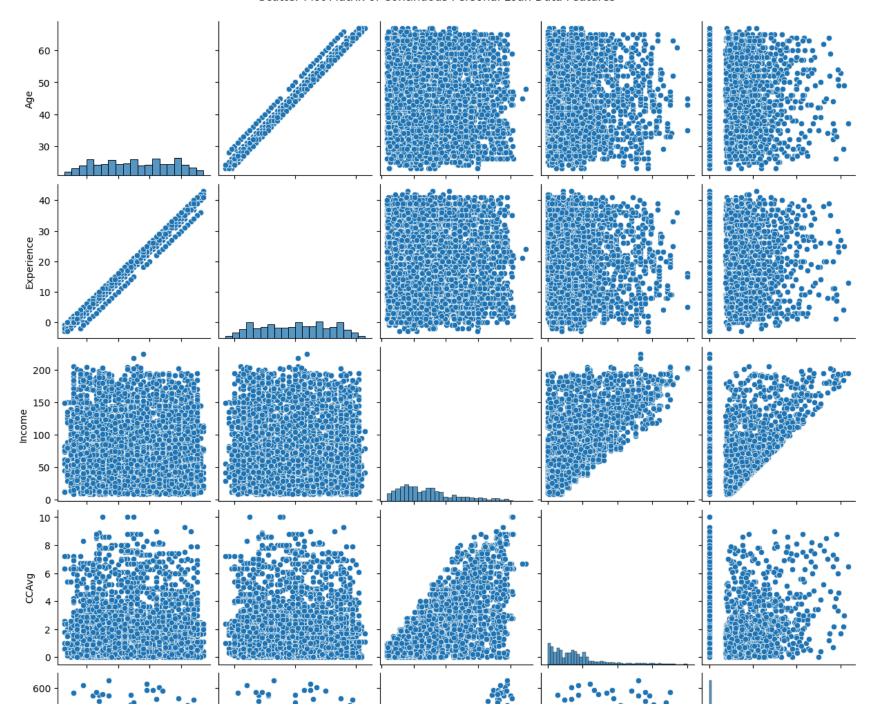
Next up, we check for outliers by creating boxplots of the continuous variables in the dataframe. Age and Experience do not contain outliers, while Income, CCAvg, and Mortgage predictably contain wealthy/indebted outliers as their values grow further from 0. Because we split the decision tree based on purity and not the distance between feature values, we don't need to do anything special as far as preprocessing for outliers goes. What we *do* need to be conscious of later is overfitting and pruning, but for now that's not an issue, and so we'll leave the outliers alone.

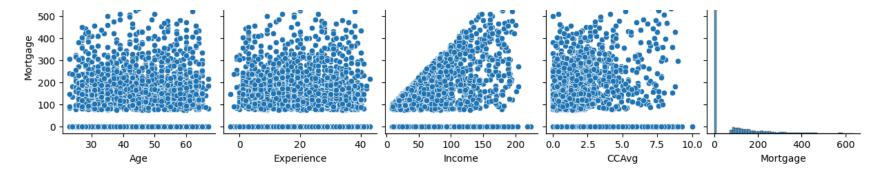
```
In [2]: # Check for outliers with Boxplots.
    continuous_vars = ['Age', 'Experience', 'Income', 'CCAvg', 'Mortgage']
    plt.figure(figsize=(15,8))
    for i, col in enumerate(continuous_vars, 1):
        plt.subplot(2, 3, i)
        sns.boxplot(y=df[col])
        plt.title(f'Boxplot of {col}')
    plt.tight_layout()
    plt.show()
```



Next, a scatter plot matrix of the continuous variables. As mentioned earlier, Age and Experience are *very* linearly correlated and we could probably drop one or the other from the dataframe without issue, but won't for posterity. Income seems moderately correlated to CCAvg and Mortgage. Everything else looks too noisy to draw strong conclusions about.

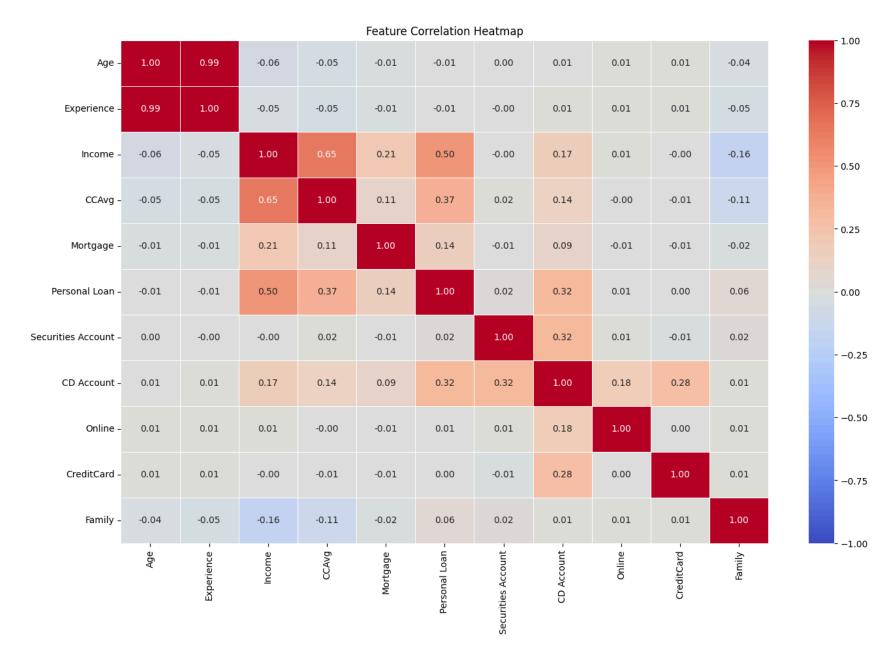
```
In [3]: # Draw scatter plot matrix for all features. Comment.
    sns.pairplot(df[continuous_vars])
    plt.suptitle('Scatter Plot Matrix of Continuous Personal Loan Data Features', y=1.02)
    plt.show()
```





Finally, a heatmap plot between all of our continuous, binary, and ordinal features. Besides the obvious correlation between Age and Experience, the next-hottest correlation is between Income and CCAvg. Looking at the Personal Loan correlations, we can see that the most important features influencing whether a customer accepts a loan are their Income, CCAvg, CD Account, and Mortgage. CD Account in particular is in turn positively correlated with other features like Securities Account, Online, and CreditCard. On the flip side, Family has the chilliest relationship with other features out of any of them, with the most notable negative correlation being between Family and Income.

By this heatmap, we should expect our Decision Tree to look at the Income, CCAvg, Mortgage, and CD Account features when predicting if a customer will accept a Personal Loan, and by extension, it may also look closely at features associated with CD Accounts as well.



Decision Trees (Brandon L'Abbe, Lane Thompson)

```
In [5]: import sklearn.compose
        import sklearn.model selection
        import sklearn.tree
        import time
        X = df.drop(columns=['Personal Loan'])
        y = df['Personal Loan']
        # Convert categorical columns into one-hots with ColumnTransformer()
        ct = sklearn.compose.ColumnTransformer(
            transformers=[('cat', sklearn.preprocessing.OneHotEncoder(drop='first'), ['Education'])],
            remainder='passthrough'
        state value = 42
        # Apply the transformation to the features
        X processed = ct.fit_transform(X)
        # split the data into training and validation sets
        data_train, data_test, label_train, label_test = sklearn.model_selection.train_test_split(X_processed, y, test_size=
        # Build and compare two Decision Trees, based on Gini Impurity and Entropy.
        start = time.time()
        gini_tree = sklearn.tree.DecisionTreeClassifier(criterion='gini',random_state=state_value)
        gini tree.fit(data_train, label_train)
        end = time.time()
        gini_train_time = end - start
        print("Time taken to train Gini Tree: ", gini_train_time)
        print("Gini Tree Score: ", gini_tree.score(data_test, label_test))
        start = time.time()
        entropy tree = sklearn.tree.DecisionTreeClassifier(criterion='entropy',random_state=state_value)
        entropy_tree.fit(data_train, label_train)
        end = time.time()
        entropy_train_time = end - start
        print("Time taken to train Entropy Tree: ", entropy_train_time)
        print("Entropy Tree Score: ", entropy_tree.score(data_test, label_test))
        # Visualize the fully-grown Decision Trees you built with a tree graph.
        # Include the feature name in the visualization of the trees, not the index of the feature.
        plt.figure(figsize=(35,15))
        sklearn.tree.plot_tree(gini_tree, fontsize=7, feature_names=df.columns, class_names=["Decline", "Accept"], label='roc
```

```
plt.figure(figsize=(35,18))
sklearn.tree.plot_tree(entropy_tree, fontsize=10, feature_names=df.columns, class_names=["Decline", "Accept"], label:
```

Time taken to train Gini Tree: 0.006129264831542969

Gini Tree Score: 0.974974974974975

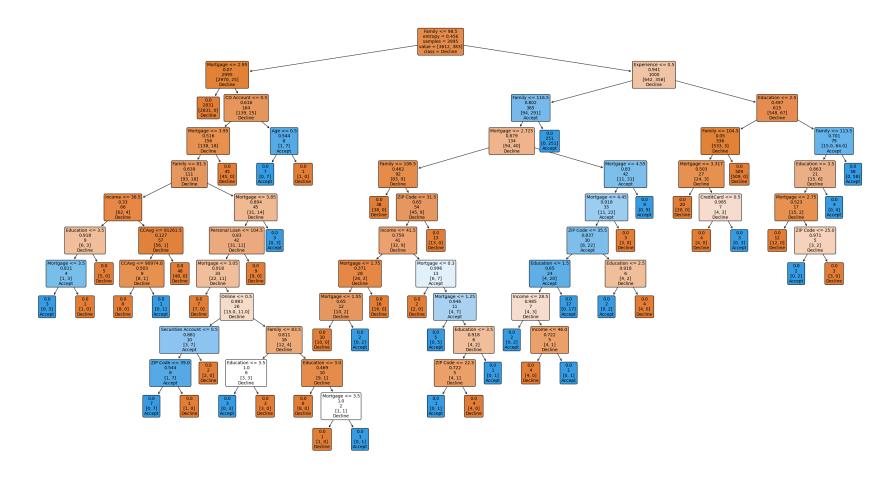
Time taken to train Entropy Tree: 0.005070924758911133

Entropy Tree Score: 0.972972972973

```
Out[5]: [Text(0.4887640449438202, 0.9615384615384616, 'Family <= 98.5\nentropy = 0.456\nsamples = 3995\nvalue = [3612, 383]
                \nclass = Decline'),
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```

```
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```

```
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Text(0.9775280898876404, 0.6538461538461539, '0.0\n58\n[0, 58]\nAccept')]
```



Model Evaluation (Lane Thompson)

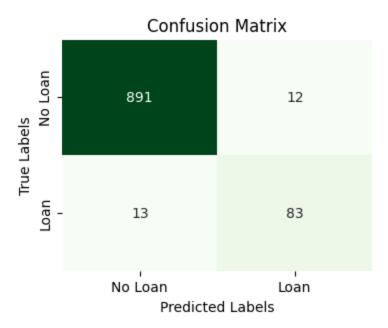
- Evaluate the performance of your classifier using:
 - execution time
 - accuaracy
 - confusion matrix (comment on the results)
- Analyze, explain, and comment on the evaluation results
- How does the Number of training sample affect performance (accuracy, time, etc.)? Explain and draw graphs to support your claims.

Gini Impurity

```
In [6]: ## Evaluate the performance of your classifier using:
        # execution time
        import time
        import sklearn
        start = time.time()
        label_prediction = gini_tree.predict(data_test)
        end = time.time()
        gini_test_time = end - start
        print(f"Execution time: {gini_test_time:.4f} seconds")
        # accuracy
        accuracy = sklearn.metrics.accuracy_score(label_test, label_prediction)
        print(f"Accuracy: {accuracy:.4f}")
        # confusion matrix
        confusion_matrix = sklearn.metrics.confusion_matrix(label_test, label_prediction)
        print("Confusion Matrix:")
        plt.figure(figsize=(4, 3))
        sns.heatmap(sklearn.metrics.confusion_matrix(label_test, label_prediction),
                    annot=True, fmt='d', cmap='Greens', cbar=False,
                    xticklabels=['No Loan', 'Loan'], yticklabels=['No Loan', 'Loan'])
        plt.xlabel("Predicted Labels")
        plt.ylabel("True Labels")
        plt.title("Confusion Matrix")
        plt.show()
```

Execution time: 0.0006 seconds

Accuracy: 0.9750 Confusion Matrix:



Entropy

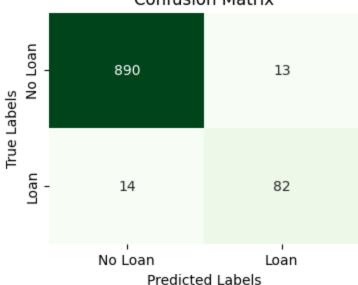
```
In [7]: ## Evaluate the performance of your classifier using:
        # execution time
        import time
        import sklearn
        start = time.time()
        label_prediction = entropy_tree.predict(data_test)
        end = time.time()
        entropy test time = end - start
        print(f"Execution time: {entropy_test_time:.4f} seconds")
        # accuracy
        accuracy = sklearn.metrics.accuracy_score(label_test, label_prediction)
        print(f"Accuracy: {accuracy:.4f}")
        # confusion matrix
        confusion_matrix = sklearn.metrics.confusion_matrix(label_test, label_prediction)
        print("Confusion Matrix:")
        plt.figure(figsize=(4, 3))
        sns.heatmap(sklearn.metrics.confusion_matrix(label_test, label_prediction),
                    annot=True, fmt='d', cmap='Greens', cbar=False,
                    xticklabels=['No Loan', 'Loan'], yticklabels=['No Loan', 'Loan'])
```

```
plt.xlabel("Predicted Labels")
plt.ylabel("True Labels")
plt.title("Confusion Matrix")
plt.show()
```

Execution time: 0.0010 seconds

Accuracy: 0.9730 Confusion Matrix:

Confusion Matrix



In [8]: from sklearn.model_selection import train_test_split

def split_and_test(X, y, test_size=0.5, random_state=None, tree_type='gini'):
 X_train, X_test = train_test_split(X, test_size=test_size, random_state=random_state)
 y_train, y_test = train_test_split(y, test_size=test_size, random_state=random_state)

 start = time.time()
 tree = sklearn.tree.DecisionTreeClassifier(criterion=tree_type, random_state=random_state)
 tree.fit(X_train, y_train)
 score = sklearn.metrics.accuracy_score(tree.predict(X_test), y_test)
 end = time.time()
 test_time = end - start

 return test_time, score

```
class tests:
            def __init__(self, data, labels, test_sizes, random_state, tree type):
                self.data = data
                self.labels = labels
                self.test sizes = test sizes
                self.random state = random state
                self.tree_type = tree_type
                self.results = []
                for test size in self.test sizes:
                    train time, score = split and test(data, labels, test size=test size, random state=self.random state, tre
                    self.results.append((train_time, score))
        test_sizes = [0.1, 0.2, 0.3, 0.4, 0.5, 0.6, 0.7, 0.8, 0.9]
        random state = 42
        gini_tests = tests(X_processed, y, test_sizes, random_state, 'gini')
        entropy_tests = tests(X_processed, y, test_sizes, random_state, 'entropy')
In [9]: # Plot the accuracy and execution time of the gini decision tree for different test sizes
        gini_times = [result[0] for result in gini_tests.results]
        gini scores = [result[1] for result in gini tests.results]
        fig, ax1 = plt.subplots(figsize=(8, 5))
        color = 'tab:blue'
        ax1.set xlabel('Test Size')
        ax1.set_ylabel('Accuracy', color=color)
        ax1.plot(test_sizes, gini_scores, marker='o', color=color, label='Accuracy')
        ax1.tick_params(axis='y', labelcolor=color)
        ax1.set_ylim(0.8, 1.01)
        ax2 = ax1.twinx()
```

color = 'tab:red'

fig.tight_layout()

plt.show()

ax2.set_ylabel('Execution Time (s)', color=color)

ax2.tick_params(axis='y', labelcolor=color)

ax2.plot(test_sizes, gini_times, marker='s', color=color, label='Execution Time')

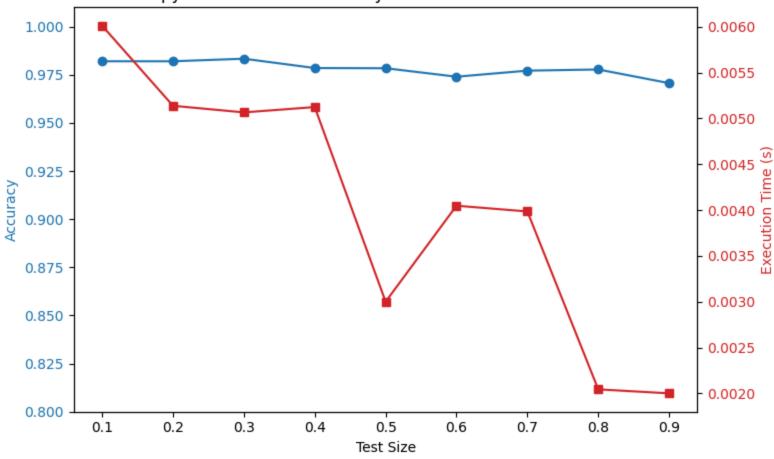
plt.title('Gini Decision Tree: Accuracy and Execution Time vs Test Size')

```
# Plot the accuracy and execution time of the entropy decision tree for different test sizes
entropy_times = [result[0] for result in entropy_tests.results]
entropy_scores = [result[1] for result in entropy_tests.results]
fig, ax1 = plt.subplots(figsize=(8, 5))
color = 'tab:blue'
ax1.set xlabel('Test Size')
ax1.set_ylabel('Accuracy', color=color)
ax1.plot(test_sizes, entropy_scores, marker='o', color=color, label='Accuracy')
ax1.tick_params(axis='y', labelcolor=color)
ax1.set_ylim(0.8, 1.01)
ax2 = ax1.twinx()
color = 'tab:red'
ax2.set_ylabel('Execution Time (s)', color=color)
ax2.plot(test_sizes, entropy_times, marker='s', color=color, label='Execution Time')
ax2.tick_params(axis='y', labelcolor=color)
plt.title('Entropy Decision Tree: Accuracy and Execution Time vs Test Size')
fig.tight_layout()
plt.show()
```

Gini Decision Tree: Accuracy and Execution Time vs Test Size - 0.007 1.000 0.975 0.006 0.950 - 000. 0.925 Accuracy 0.900 0.875 0.850 - 0.003 0.825 0.002 0.800 0.2 0.4 0.7 0.3 0.5 0.6 0.8 0.9 0.1

Test Size

Entropy Decision Tree: Accuracy and Execution Time vs Test Size



```
In [10]: fig, ax1 = plt.subplots(figsize=(8, 5))

# Accuracy plot
ax1.set_xlabel('Test Size')
ax1.set_ylabel('Accuracy', color='tab:blue')
ax1.plot(test_sizes, gini_scores, marker='o', color='tab:blue', label='Gini Accuracy')
ax1.plot(test_sizes, entropy_scores, marker='s', color='tab:cyan', label='Entropy Accuracy')
ax1.tick_params(axis='y', labelcolor='tab:blue')
ax1.set_ylim(0.8, 1.01)

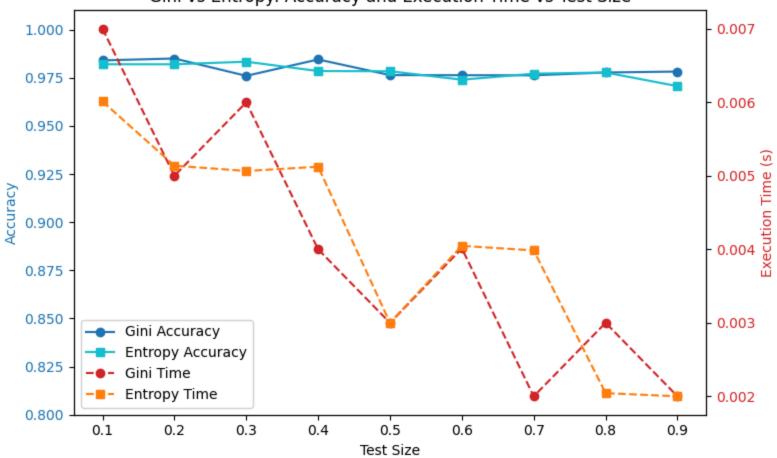
# Execution time plot
ax2 = ax1.twinx()
```

```
ax2.set_ylabel('Execution Time (s)', color='tab:red')
ax2.plot(test_sizes, gini_times, marker='o', linestyle='--', color='tab:red', label='Gini Time')
ax2.plot(test_sizes, entropy_times, marker='s', linestyle='--', color='tab:orange', label='Entropy Time')
ax2.tick_params(axis='y', labelcolor='tab:red')

# Legends
lines_1, labels_1 = ax1.get_legend_handles_labels()
lines_2, labels_2 = ax2.get_legend_handles_labels()
ax1.legend(lines_1 + lines_2, labels_1 + labels_2, loc='lower left')

plt.title('Gini vs Entropy: Accuracy and Execution Time vs Test Size')
fig.tight_layout()
plt.show()
```

Gini vs Entropy: Accuracy and Execution Time vs Test Size



Analyze, explain, and comment on the evaluation results

How does the Number of training sample affect performance (accuracy, time, etc.)? Explain and draw graphs to support your claims.

Changing the percentage of the test-train split has an interesting performance effect. While I would have expected Gini to be a more faster, it took longer to train and predict than entropy in almost all cases.

The difference in accuracy between the two models seems non-significent. Looking at the confusion matrices, it shows that both models were accurate with little difference between them. Additionally, there was little difference in the number of false negatives to false positives, and each model leaned in opposite directions for their incorrect classifications.

Tree Pruning (Grace Biggs)

Below, we take our Gini and Entropy trees and post-prune them with a few different techniques - limiting the maximum depth, setting the minimum number of samples needed to split on a node, and cost complexity pruning to remove nodes with low alpha values. To find the best depth limit, the minimum number of samples, and the ideal alpha value we should use, we take advantage of 5-fold cross validation - more specifically, scikit-learn's GridSearchCV function, which performs cross validation on models based on parameters you give it to iterate through and find the best value for.

```
In [16]: # Model training
         from sklearn.tree import DecisionTreeClassifier # https://scikit-learn.org/stable/modules/generated/sklearn.tree.Deci
         from sklearn.model_selection import GridSearchCV, cross_val_score # https://scikit-learn.org/stable/modules/generated
         # GridSearchCV is a function that performs Cross Validation on models based on some parameters you
         # give it to iterate through and find the best value for (e.g., max depth, min samples).
         # https://stackoverflow.com/questions/35097003/cross-validation-decision-trees-in-sklearn
         # gini tree and entropy tree
         # data train/data test/label train/label test
         # Max Depth 5-fold Cross Validation
         params = {'max_depth': range(1, 21)}
         grid_search = GridSearchCV(
             DecisionTreeClassifier(criterion='gini', random_state=state_value),
             params,
             cv=5,
             scoring='accuracy'
         grid_search.fit(data_train, label_train) # Best to do CV on training set.
```

```
depth_gini = grid_search.best_estimator_
print(depth_gini)
grid search = GridSearchCV(
    DecisionTreeClassifier(criterion='entropy', random_state=state_value),
    params,
   cv=5,
   scoring='accuracy'
grid_search.fit(data_train, label_train) # Best to do CV on training set.
depth_entropy = grid_search.best_estimator_
print(depth_entropy)
# Minimum-Sample 5-fold Cross Validation
params = {'min_samples_leaf': range(1, 101, 5)}
grid search = GridSearchCV(
    DecisionTreeClassifier(criterion='gini', random_state=state_value),
   params,
   cv=5,
    scoring='accuracy'
grid_search.fit(data_train, label_train)
minsamp_gini = grid_search.best_estimator_
print(minsamp_gini)
grid_search = GridSearchCV(
    DecisionTreeClassifier(criterion='entropy', random_state=state_value),
    params,
   cv=5,
    scoring='accuracy'
grid search.fit(data train, label train)
minsamp_entropy = grid_search.best_estimator_
print(minsamp_entropy)
# Cost Complexity Pruning
# https://scikit-learn.org/stable/auto_examples/tree/plot_cost_complexity_pruning.html#sphx-glr-auto-examples-tree-pl
ccp_base_gini = DecisionTreeClassifier(criterion='gini', random_state=state_value)
path = ccp_base_gini.cost_complexity_pruning_path(data_train, label_train)
ccp_alphas, impurities = path.ccp_alphas[:-1], path.impurities[:-1] # Remove the max-effective alpha value since it's
params = {'ccp_alpha': ccp_alphas}
grid_search = GridSearchCV(
```

```
DecisionTreeClassifier(criterion='gini', random state=state value),
     params,
     cv=5,
     scoring='accuracy'
 grid_search.fit(data_train, label_train)
 ccp_gini = grid_search.best_estimator_
 print(ccp_gini)
 ccp_base_entropy = DecisionTreeClassifier(criterion='entropy', random state=state value)
 path = ccp_base_entropy.cost_complexity_pruning_path(data_train, label_train)
 ccp_alphas, impurities = path.ccp_alphas[:-1], path.impurities[:-1] # Remove the max-effective alpha value since it's
 params = {'ccp_alpha': ccp_alphas}
 grid search = GridSearchCV(
     DecisionTreeClassifier(criterion='entropy', random_state=state_value),
     params,
     cv=5,
     scoring='accuracy'
 grid_search.fit(data_train, label_train)
 ccp_entropy = grid_search.best_estimator_
 print(ccp entropy)
DecisionTreeClassifier(max_depth=5, random_state=42)
DecisionTreeClassifier(criterion='entropy', max_depth=4, random_state=42)
DecisionTreeClassifier(random_state=42)
DecisionTreeClassifier(criterion='entropy', min_samples_leaf=21,
                       random_state=42)
DecisionTreeClassifier(ccp_alpha=0.0003960995200044014, random_state=42)
DecisionTreeClassifier(ccp_alpha=0.00237996980608475, criterion='entropy',
                       random state=42)
```

Model Accuracy (Grace Biggs)

After building our pruned trees, we compare their accuracy and training and evaluation times against the fully-grown trees'. There are only negligible differences between each tree's accuracy - each at 97% - and all prediction times were so fast they've seemingly been confused for floating point errors and rounded down to 0. This leaves the training time as the only real metric that lets us glean information about the models' performance with the new pruning. Indeed, there's a major difference with the full entropy tree taking 0.006s to train, compared to the pruned entropy trees which average 0.0046s - nearly 25% faster. Of these, the minimum-sample entropy tree had the best performance of .004s, followed closely by the depth entropy tree. Looking at Gini, it

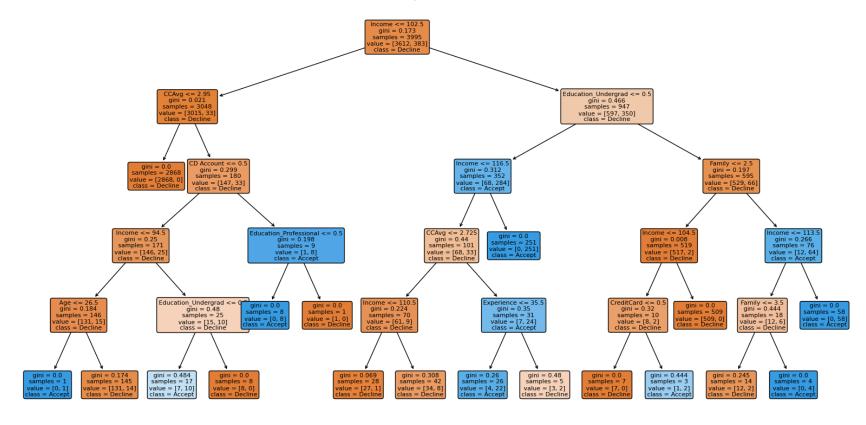
seems the original tree was faster than any others, though the pruned trees aren't quite out of the running by virtue of being just slightly more accurate by fractions of a percent.

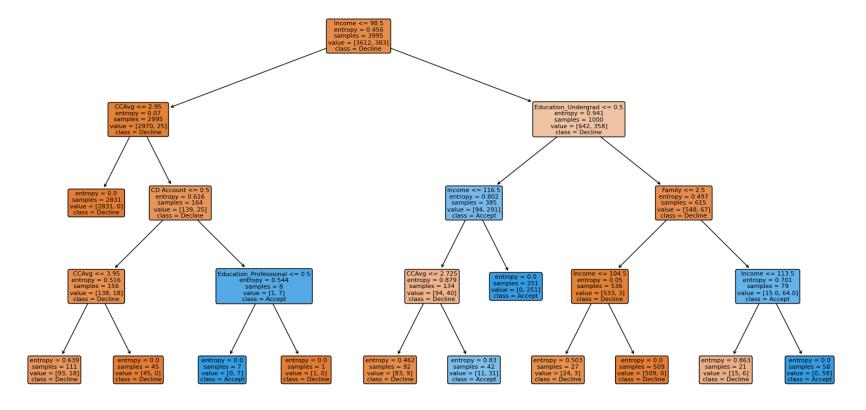
```
In [20]:
         models = {'depth_gini': depth gini,
                    'depth entropy': depth entropy,
                    'minsamp gini': minsamp gini,
                    'minsamp_entropy': minsamp_entropy,
                    'ccp_gini': ccp_gini,
                    'ccp_entropy': ccp_entropy,
                    'gini tree': gini tree,
                    'entropy tree': entropy tree
         metrics = {}
         for label, model in models.items():
             start = time.time()
             model.fit(data train, label train)
             train_time = time.time() - start
             start = time.time()
             label pred = model.predict(data test)
             pred_time = time.time() - start
             accuracy = sklearn.metrics.accuracy score(label test, label pred)
             metrics[label] = {'train_time': train_time,
                                'pred_time': pred_time,
                                'accuracy': accuracy
         print(metrics)
```

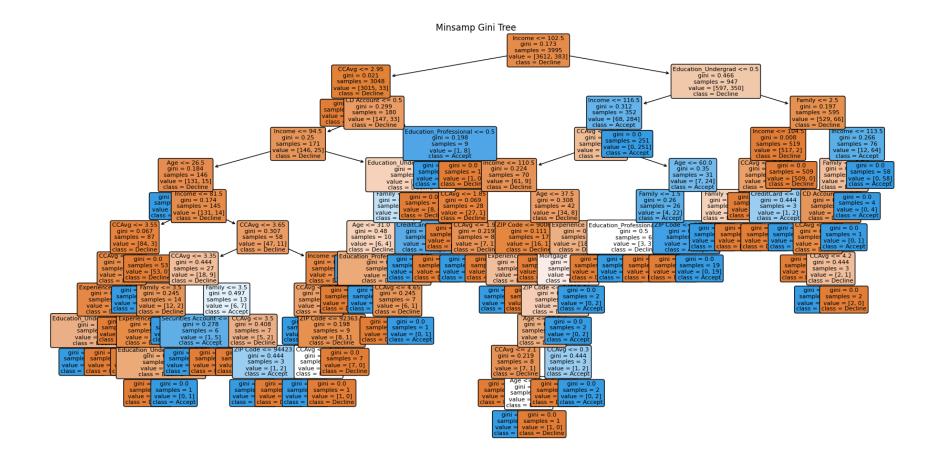
{'depth_gini': {'train_time': 0.004802703857421875, 'pred_time': 0.0, 'accuracy': 0.978978978978978978979}, 'depth_entrop
y': {'train_time': 0.004169940948486328, 'pred_time': 0.0, 'accuracy': 0.9769769769769769769}, 'minsamp_gini': {'train_t
ime': 0.004183769226074219, 'pred_time': 0.0, 'accuracy': 0.974974974974975}, 'minsamp_entropy': {'train_time': 0.004
001617431640625, 'pred_time': 0.0, 'accuracy': 0.975975975975976}, 'ccp_gini': {'train_time': 0.004670619964599609,
'pred_time': 0.0, 'accuracy': 0.978978978978979}, 'ccp_entropy': {'train_time': 0.005681276321411133, 'pred_time': 0.
0, 'accuracy': 0.978978978978979}, 'gini_tree': {'train_time': 0.0039997100830078125, 'pred_time': 0.0, 'accuracy':
0.974974974974975}, 'entropy_tree': {'train_time': 0.00605320930480957, 'pred_time': 0.0, 'accuracy': 0.9729729729729
73}}

Finally, we plot our trees. The most immediate observation is that pruned Entropy trees tend to be significantly smaller than their Gini counterparts. Particularly, CCP Entropy is the smallest tree of them all, even compared to Gini Entropy. Minsamp Gini also resembes the original Gini tree closely, in a way that the Minsamp and Original Entropy trees don't, and it's also just way busier than Minsamp Entropy. Overall, Entropy seems to encourage aggressive pruning in a way that Gini doesn't, CCP Entropy is the smallest tree at the cost of a few fractions of a second of training time, and all the trees' test performance is comparable. Seems Entropy is the winner here!

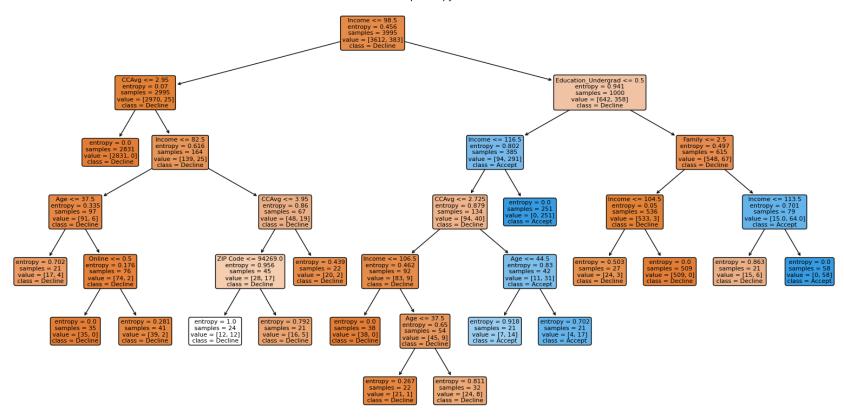
Depth Gini Tree

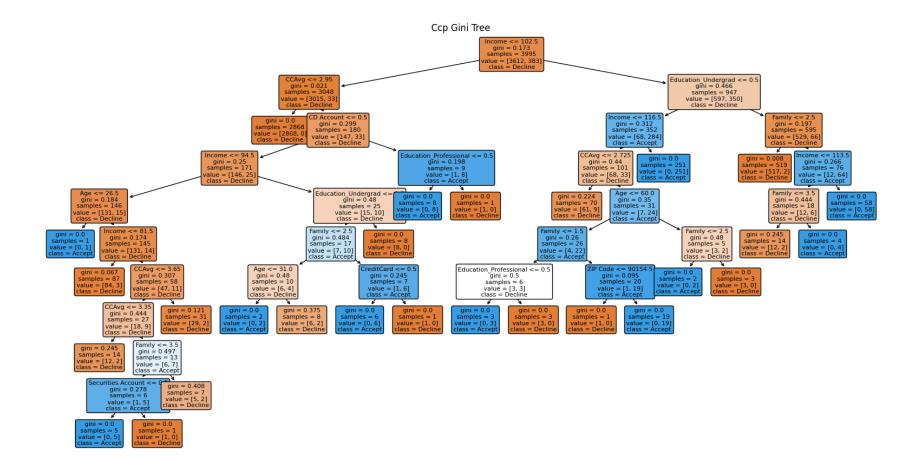


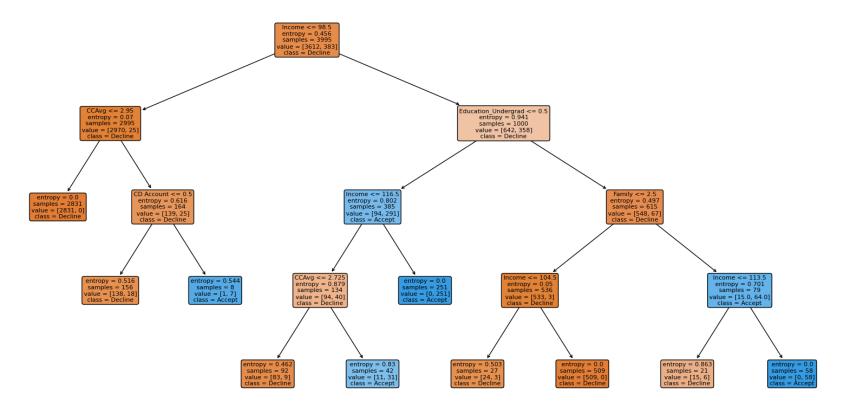


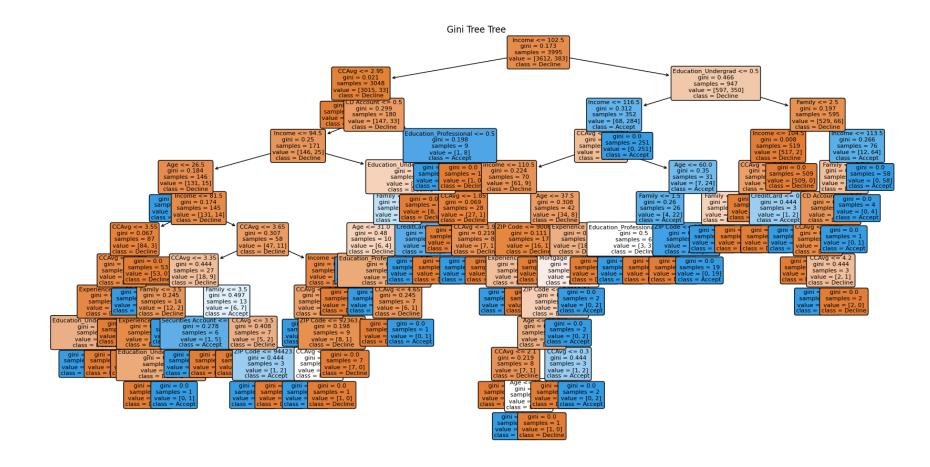


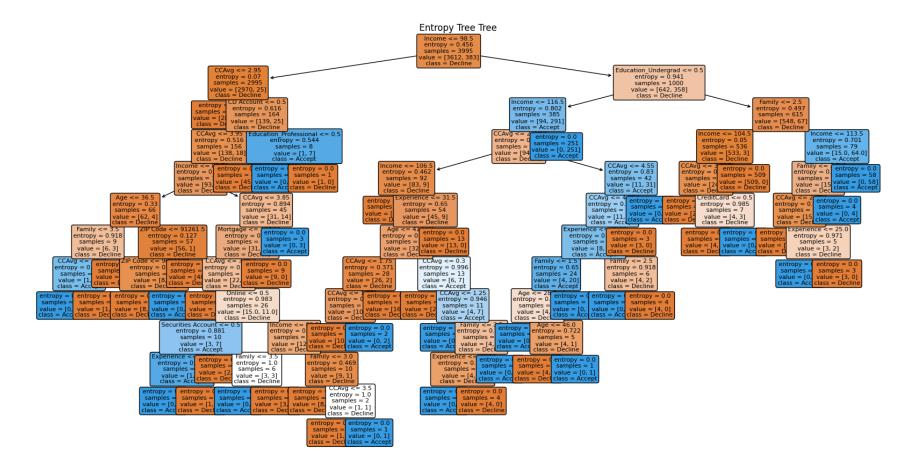
Minsamp Entropy Tree











Conclusion/Summary (Grace Biggs)

Overall, our Decision Trees all seem to work just fine on the data provided. Gini and Entropy both had comparable performance and accuracy, but pruned Entropy seemed to result in smaller, slightly-faster trees. Our heatmap and scatter plot matrix illustrated that Income and CCAvg are the most important continuous features for predicting the Personal Loan feature, and our Decision Trees revealed that possessing an Undergrad degree also plays a big role.