## **EMMA STOCKIN**

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### **FULL STACK WEB DEVELOPER**

Web Developer at the junior level skilled at both frontend and backend technologies.

## **TECHNICAL SKILLS**

HTML5 - CS3 - JavaScript - jQuery - Bootstrap - API - JSON - AJAX - Firebase - React - Heroku - Git - GitHub MySQL - MongoDB - Node - Express - MVC - User Authentication - ORM - Algorithms - SASS

#### **EDUCATION & TRAINING**

University of North Carolina—Charlotte, Full Stack Web Development Certificate

08/2017

Comprehensive six month full stack development training program

University of North Carolina—Charlotte, BSBA Business Administration

06/2013

## PROFESSIONAL EXPERIENCE

Junior Achievement 3/2015 - 7/2016

## **Development Manager/Interim Development Director**

- Worked alongside the CEO to run the development department
- Built and maintained a development plan and budget to support strategic plan of the staff and Board leadership
- Designed and executed a comprehensive written annual fundraising plan
- Provided leadership and supervision to the development department as well as training new staff as needed
- Maintained, researched, cultivated and grew the grants/foundation revenue stream for the organization
- Supported the management, maintenance and growth of corporate partners for the organization
- Helped create and maintain a corporate stewardship and growth strategy
- Planned, coordinated, marketed and managed special event activities for the main office throughout the year
- Developed, planned, executed, and maintained overall communication plan
- Responsible for organization-wide website maintenance and updates and digital communications
- Oversaw all social media channels organization-wide

# Junior Achievement Development Coordinator

5/2013 - 3/2015

- Collaborated with organization leadership and investors to successfully manage market, organize and execute all
  aspects 20+ fundraising and stewardship events, totaling over \$300,000 in annual revenue. Activities include
  sponsorship outreach and stewardship, budget oversight, contract negotiation, volunteer management and logistics.
- Directed all organizational marketing initiatives including monthly e-newsletter, social media, website maintenance and updates, communication calendar.
- Managed all aspects of organization website redesign and launch
- Oversaw social media outreach organization-wide; developed relevant content and grew following by 174%.
- Partnered with Resource Development Director to establish a new volunteer council for young professionals