

Marko Stokic

<https://markosuniverse.xyz/>

[@markowifk](mailto:marko.stokic@pm.me) | marko.stokic@pm.me



PROFESSIONAL

Oasis - Privacy-focused L1

Head of AI

Remote

04/2024

- Leading all our AI efforts
- Supporting builders with partnerships, grants and development.

Forbes - Leading business & tech magazine

Contributor

Remote

06/2025

- Thought leadership Crypto x AI
- <https://www.forbes.com/sites/markostokic/>

idOS - Identity Layer developed by Fractal ID

Ecosystem Lead

Remote

09/2023 – 03/2024

- Project management of the technical implementation by NEAR, Gnosis and Aleph Zero
- Responsibility for product adoption by ecosystem clients' dApps

Fractal ID - Crypto DIDs & Compliance

Founders Associate

Remote

09/2022 – 09/2023

- Founder support through strategic partnerships and investor reporting
- Sales strategy responsibility with team management (3 sales managers, 2 lead gen specialists)

Wayra - Telefónica's VC Arm

Investment Analyst

Munich, Germany

05/2020 – 05/2022

- 2-person investment team with 6 investments and 2 exits
- Lead for AI and Blockchain markets

ACADEMIC

Università Bocconi

MSc. in Management

Milan, Italy

08/2018 – 05/2020

- **Major:** Entrepreneurship and Innovation
- **Clubs:** Research Lead @Bocconi Blockchain and Cryptocurrencies Association
- **Thesis:** "State of Venture Capital and the Government's Role – Case of Germany"

Göteborgs Universitet - Handelshögskolan

Exchange Semester

Göteborg, Sweden

09/2019 – 01/2020

Goethe Universität

BSc. in Economics and Business Administration

Frankfurt/Main, Germany

04/2014 – 06/2017

- **Major:** Finance & Accounting
- **Thesis:** "Market Reaction to Designation of Systemically Important Financial Institutions"

SKILLS & INTERESTS

Languages: German, English (native); Serbo-Croatian (fluent)

Interests: Chess, Kitesurfing, Food Fermentation, Hugo Award Books