Matthew Stokes

I am a self-taught developer, passionate about learning new technologies, languages and designs. I enjoy working in teams to achieve the bigger goal. Actively searching for junior positions in front-end development.

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EXPERIENCE

Castle Eaton, Surrey— *Team Leader*

September 2018 - PRESENT

- Motivated and oversaw a team of 4 colleagues ensuring that weekly objectives were carried out.
- Collaborated with foreman and owner on upcoming plans and foreshadowed any potential setbacks. Prepared and executed daily tasks on the back of this.
- Skills improved upon: **Problem solving** (issues constantly arising, need continuous workarounds). **Communication** (delegating roles and getting the best out of labourers and finding out specific details from clients and foreman). **Attention to detail (**Great care has to be taken with all near finished projects)

Softcat, Marlow— *Account Manager*

November 2016 - July 2018

- Cultivated effective teams capable of delivering 6-figure IT solutions for my clients, on time, within budget and having achieved complicated customer targets.
- Negotiated new and recurring business with multiple stakeholders increasing profits (on some projects by over 100%) while ensuring that the clients' needs were exceeded.
- Outperformed colleagues in terms of KPI's and Gross Profit, achieved via proactive targeting, outstanding verbal and written communication skills and an in-depth knowledge of our value added offering.

Notable Achievements:

- Top 2% of KPI's and first Rookie in Team (by gross profit).
- Achieved multiple incentives caused by 160% of target hit each quarter. Managed all of this by effective communication, passion to deliver solutions to clients and great resilience.

EDUCATION

Roehampton University, London— *Classics (2:1)*

September 2013 - May 2016

TECHNICAL SKILLS

Front End: Javascript (+ES6), HTML, CSS (+SASS), ReactJS

Back End: SQL (MySQL)

Design Tools: Adobe XD, InVision, Figma

IDE's: Atom, Webstorm, Pycharm

Other: Git, NPM

PROJECTS

https://github.com/stokesy94

ADDITIONAL INFO

During the summer of 2016 I partook in 'The Mongol Rally' where I drove from London to Mongolia and raised over £6000 for charity as part of a team.

Driven across Morocco on a 50cc Monkey Bike

I enjoy fitness, travelling and coding in my spare time and regularly build upon my portfolio and learn new technologies.