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| Matthew Stokes  I am a self-taught developer, passionate about learning new technologies, languages and designs. I enjoy working in teams to achieve the bigger goal. Actively searching for junior positions in front-end development. | Dukes Hill Cottage,  Bracknell Road,  Surrey,  GU19 5HT  **07889818417**  **mattstokes94@yahoo.co.uk** |
| EXPERIENCE  **Castle Eaton**, Surrey— *Team Leader* September 2018 - PRESENT  * Motivated and oversaw a team of 4 colleagues ensuring that weekly objectives were carried out. * Collaborated with foreman and owner on upcoming plans and foreshadowed any potential setbacks. Prepared and executed daily tasks on the back of this. * Skills improved upon: **Problem solving** (issues constantly arising, need continuous workarounds). **Communication** (delegating roles and getting the best out of labourers and finding out specific details from clients and foreman). **Attention to detail (**Great care has to be taken with all near finished projects)  Softcat, Marlow— *Account Manager*November 2016 - July 2018  * Cultivated effective teams capable of delivering 6-figure IT solutions for my clients, on time, within budget and having achieved complicated customer targets. * Negotiated new and recurring business with multiple stakeholders increasing profits (on some projects by over 100%) while ensuring that the clients’ needs were exceeded. * Outperformed colleagues in terms of KPI’s and Gross Profit, achieved via proactive targeting, outstanding verbal and written communication skills and an in-depth knowledge of our value added offering.   **Notable Achievements:**   * Top 2% of KPI’s and first Rookie in Team (by gross profit). * Achieved multiple incentives caused by 160% of target hit each quarter. Managed all of this by effective communication, passion to deliver solutions to clients and great resilience.   EDUCATION Roehampton University, London— *Classics (2:1)*September 2013 - May 2016 | TECHNICAL SKILLS   * Front End: Javascript (+ES6), HTML, CSS (+SASS), ReactJS   Back End: SQL (MySQL)  Design Tools: Adobe XD, InVision, Figma  IDE’s: Atom, Webstorm, Pycharm   * Other: Git, NPM * PROJECTS   <https://github.com/stokesy94>  ADDITIONAL INFO  During the summer of 2016 I partook in ‘The Mongol Rally’ where I drove from London to Mongolia and raised over £6000 for charity as part of a team.  Driven across Morocco on a 50cc Monkey Bike  I enjoy fitness, travelling and coding in my spare time and regularly build upon my portfolio and learn new technologies. |
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