Mod 4 project Executive Summary

Andrew Hotchkiss

Assignment

- What are the top 5 best zip codes to invest in?
 - Use forecasted data (i.e. not data from the original data set) for your recommendations
- Define "Best"
 - Lowest risk investment → which zip codes are the safest investment where I have the least chance of losing my money?
- Ada County (Boise), Idaho selected as best county in the country to invest for the lowest risk, 2-year investment

Why Boise, ID?



OSEMN process overview

Obtain

Scrub

Explore

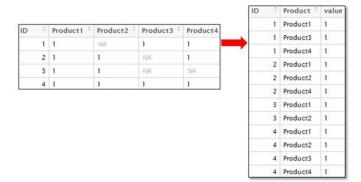
Model

iNterpret

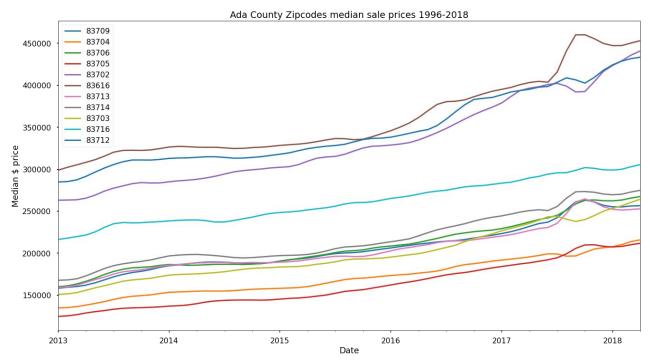
Obtain/Scrub

- Zillow data overview
 - 14,723 zip codes with 265 months of data from
 1996-04 to 2018-04 → sampled monthly
 - Wide format
- Pre-processing steps
 - Drop unnecessary columns → anything but County == 'Ada'
 - Convert from Wide to Long format for visualization and modeling
 - Cut data from before 2013 → only need data from +2-years ago (from 2018) to make forecasts
 2-years into future (to 2020)

Wide-to-Long format



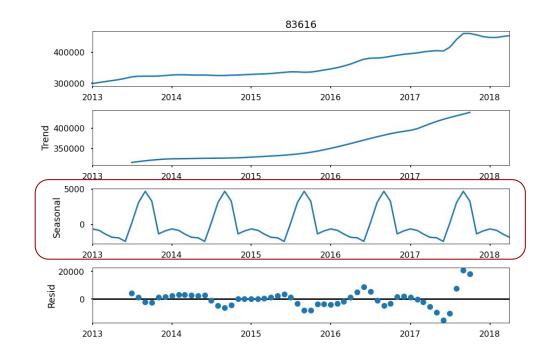
Explore - Non-stationary analysis



Strong positive trend in all zip codes

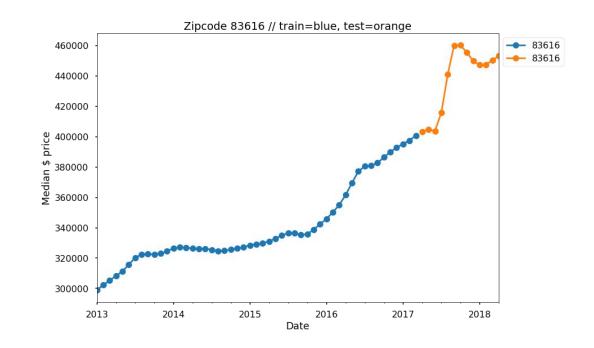
Explore - Non-stationary analysis (cont.)

- Seasonal_decompose library from statsmodels
- Explore one zip code (83616)
- Positive trend confirmed, Seasonal component uncovered
- Use auto_arima for parameter selection to determine best way to deal with non-stationary features



Model - Importance of Train/Test split

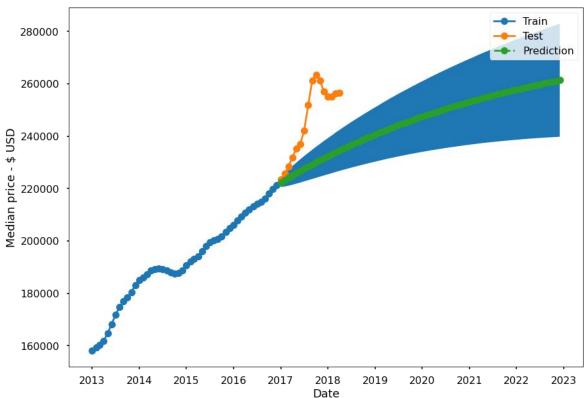
- Visualize train/test split with time series
- Models and forecasts are very sensitive to where the split occurs
- Balance between goodness-of-fit and overfitting can change drastically by adjusting train/test split



Model - auto_arima and SARIMAX

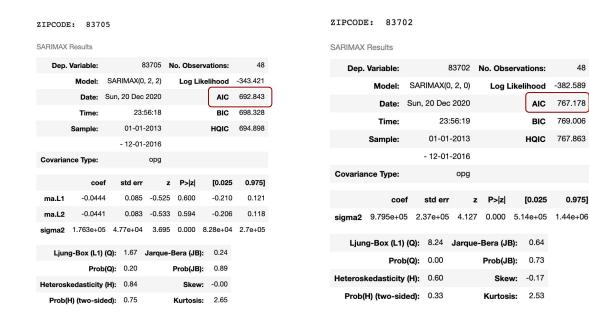
Zip code 83709

- auto_arima for model and parameter selection
- Model with SARIMAX using parameters selected by auto_arima



iNterpret

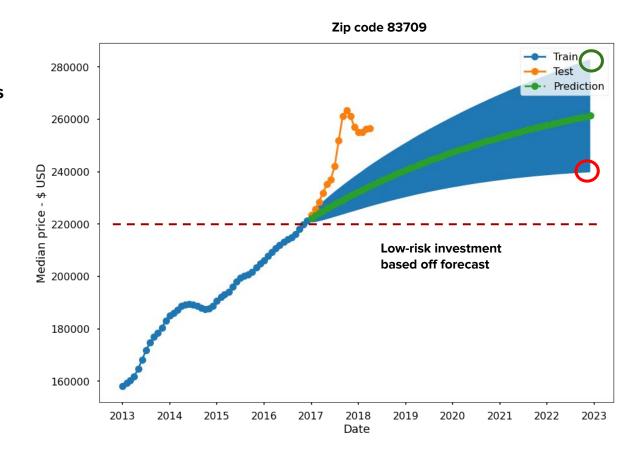
 Use lowest relative Akaike Information Criteria (AIC) to gauge model performance (assess goodness-of-fit)



Zip code 83705 has a lower AIC [692.843] compared to 83702 [767.178]

iNterpret (cont.)

- Visualize confidence intervals to determine risk of losing money
- If confidence interval drops below current value, negative ROI is more likely
- Calculate highest and lowest ROI potential by subtracting the last known median price [2018-04-01] from the upper and lower confidence interval on [2020-04-01]



Recommendations

- The top five lowest risk zip codes to invest in based off 2-year forecasts are:
 - 1. 83714 Lowest ROI: \$26,198
 - 2. 83713 Lowest ROI: \$17,166
 - 3. 83706 Lowest ROI: \$620
 - 4. 83704 Lowest ROI: \$15,785
 - 5. 83716 Lowest ROI: \$18,105
- This means that you are least likely to lose your money and most likely to increase your ROI by investing in these zip codes.

Future Work

- Dig deeper into auto_arima to see if there are better options for hyper parameter tuning to improve our models' fit.
- Get more recent data (the current data set only includes dates up to April 2018) to be able to forecast more accurately into the future.
- Research other data preprocessing techniques to see if we can improve model performance and forecasts.

Thank you!

Contact info: a.hotchkiss13@gmail.com