Toufic Saleh

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EDUCATION

Virginia Tech   **Blacksburg, VA**
Computer Science / Undergraduate   Grad May 2025
Overall GPA: 3.4/ 4.0
In-Major GPA: 3.5 / 4.0

PROFESIONAL EXPERIENCE

Ascend   **Riyadh, Saudi**
Software Engineering Intern   **Arabia**
- Created and implemented chatbots or automated systems to help clients or users, exhibiting expertise in bot development and integration.   Summer 2023
- Contributed to developing a hospital ticketing system, which improved consumer requests and complaints.
- Collaborated effectively with cross-functional teams, including developers, designers, and project managers, to achieve project goals and deliver high-quality results.

Popeyes
Regional Manager
- Organized budgets, oversaw P&Ls, and achieved margin targets consistently to stay on track with growth plans.
- Reduced costs, managed delivery schedules, and performed risk analysis to improve overall profitability.   **Northern, VA**
- Delivered business strategy and developed systems and procedures to improve operational quality and team efficiency   December 2020 - Present

Cheesecake Factory
Waiter
- Provided exceptional customer service by promptly greeting and seating guests, taking orders, and addressing inquiries, resulting in consistently high customer satisfaction ratings.   **Tysons, VA**
- Adapted to shifting consumer needs and restaurant dynamics, ensuring service delivery flexibility.   September 2022 - January 2023
- Expertly handled many tables and orders simultaneously, remaining calm throughout hectic shifts and providing a flawless dining experience.

LEADERSHIP EXPERIENCE

Project X   **Blacksburg, VA**
Project Manager   Fall 2022
- Lead a cross-functional team of 5 people through the planning, implementation, and delivery of a video game computer science project.
- Making use of project management applications to keep tabs on development, organize resources, and prevent setbacks.

Sports-Betting Predictor
Personal Project
- Built a Python sports betting bot using advanced algorithms to analyze historical data and predict game outcomes to improve real-time betting decisions.
- Using machine learning models to learn from game outcomes, improved prediction accuracy and optimized sports betting strategies.
- Integrating the bot with sports betting APIs to automatically place bets on predicted outcomes yielded high success and ROI.

TECHNICAL SKILLS

Core Competencies: Problem Analysis, Data Analysis, Computer Programming, Project Management, Leadership, Teamwork, Communication
Computer Experience: Microsoft Office, Java, JavaScript, TypeScript, Python, HTML/CSS, Swift, C++, Linux, Windows, MacOS, SolidWorks, Docker, DigitalOcean

ACHIEVEMENTS

Northern Virginia Community College   Fall 2021, Spring 2022, Fall 2022
Presidential Scholar's List