



# LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

## **Press Contact**

Beth Kirshenberg  
LaSalle Solutions  
847.823.9600  
[marketing@elasalle.com](mailto:marketing@elasalle.com)

## **LaSalle Solutions Recognized as Cisco ServiceGrid Authorized Technology Provider Partner in the United States**

**Rosemont, IL, May 7, 2015** — LaSalle Solutions announced today that it has achieved ServiceGrid™ Authorized Technology Provider (ATP) status from Cisco®. This designation recognizes LaSalle Solutions as having fulfilled the training requirements and program prerequisites to sell, deploy and support Cisco ServiceGrid software as a service (SaaS).

Cisco ServiceGrid is an integration platform in the cloud that seamlessly connects enterprise IT and service providers to enable automated multi-party service collaboration. The goal of the Cisco ServiceGrid ATP program is to accelerate the market opportunity of partners as they resell Cisco branded ServiceGrid offerings. Partners will also have the option of delivering their own assessment and deployment services to help customers realize a faster return on their technology investments.

“We are delighted to add the ServiceGrid ATP to our existing Cisco Specializations,” said Steven Robb, President - Solutions Group at LaSalle Solutions. “This ATP enables us to better assist our customers by increasing transparency, security and scalability across integrated services in their ecosystem. It shows our continued commitment to Cisco and to enhancing our capabilities to bring the most relevant and innovative solutions to our customers.”

The Cisco Authorized Technology Provider (ATP) Program is part of the Cisco go-to-market strategy for emerging technologies. The program helps Cisco to define the knowledge, skills and services that channel partners need to successfully sell, deploy and

support an emerging technology. As the market changes, an ATP designation may be discontinued or may evolve into a Cisco specialization.

### **About Cisco ServiceGrid Software**

Cisco ServiceGrid is an integration platform in the cloud. It provides a scalable, highly secure and quick way to integrate with everyone in the customer's ecosystem and meet business requirements. Participants can seamlessly build and scale service ecosystems, integrate multiple sources within the cloud, automate processes and increase transparency to better manage service level agreements and vendors.

### **About LaSalle Solutions**

Founded in 1980, LaSalle Solutions is a leading provider of life-cycle management services for technology and capital assets. These services include acquisition and financing, IT asset management, maintenance contracts management, remarketing and disposition. LaSalle Solutions' processes, outstanding customer service and powerful, market-leading cloud-based toolset, LAMP, enable customers to more economically and effectively manage and plan to meet their goals.

LaSalle Solutions is an independently operated company and a subsidiary of MB Financial Bank, N.A., a commercial bank headquartered in Chicago, Illinois. MB Financial Bank, N.A. and is traded on the NASDAQ as "MBFI".

For more information on LaSalle Solutions, please visit [www.elasalle.com](http://www.elasalle.com) and [www.YouTube.com/LaSalleSolutions](http://www.YouTube.com/LaSalleSolutions).

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