



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

EXECUTIVE BIO

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Steven Robb, President, LaSalle Solutions

As president of LaSalle Solutions, Steven Robb oversees the Solutions Group, which includes the Product Development, Professional Services and Group Operations teams. Steve is responsible for all sales, operations and the development of LaSalle's LAMPSM toolset, the market-leading, cloud-based platform that enhances customer life-cycle management of assets, maintenance contracts and leases. .

The principal customer liaison at LaSalle Solutions, Robb is committed to prioritizing customer successes and creating the best and most innovative long-term solutions for their businesses.

“Customer satisfaction is more than just a core value at LaSalle Solutions, it’s a key driver for our success, Robb says. “Not only are we Cisco Services US Partner of the Year, we have also been recognized for delivering Cisco Customer Satisfaction Excellence for 37 consecutive quarters. This means our customers are experiencing a true partnership, with flexible, responsive service.”

Robb joined LaSalle Solutions in 2004 as vice president and general manager. He has more than 20 years’ experience in the IT and networking arena. Prior to joining the company, Robb served as senior vice president of sales at Comdisco and central regional sales director for both Westinghouse Communications and Fiberlink Communications.

Robb is a graduate of Illinois State University with a B.S. in Economics.

About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of life-cycle management services for technology, healthcare and capital equipment assets. These services include acquisition and financing, IT asset management, maintenance contracts management, remarketing and disposition. LaSalle Solutions' processes, outstanding customer service and powerful, market-leading cloud-based toolset, LAMP, enable customers to more economically and effectively manage and plan to meet their goals.

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