LAMP LETTER

Cisco Live 2016 | LaSalle Solutions | Booth #1231

Let your customers know LaSalle will be at Cisco Live in Booth #1231.

Learn how LaSalle works with customers to integrate LAMP with Smart Net Total Care, ServiceNow and other systems to enable better results! See how LAMP, LaSalle's industry-leading cloud-based platform, helps customers better manage maintenance contracts, assets, credits and many other criteria to provide better processes and business outcomes.

You're Invited: The LaSalle Cisco Live VIP Party

Tuesday, July 12 | TopGolf Las Vegas

Private VIP Reception | TRG-Aston Martin Racing Cars | Private hitting bays, full bar and an open wine tasting from Adobe Road Winery

RSVP at **www.elasalle.com/VIP** today!

RSVP TODAY ▶

LaSalle Continues to Add Success with New Tech Solutions

LaSalle Solutions, the company that was the first ACI lab in the US, and one of the first to implement a Meraki Solution, is now the first to add Cisco HyperFlex to our lab. We have implemented this next generation hyperconverged infrastructure in our own facility's lab and are impressed by its performance. We look forward to sharing our findings with our customers who are looking to deploy hyperconverged infrastructures on their own networks.

Our trained team of professionals is currently working with some of you and our customers & prospects around projects with these technologies. We want to share our success with you.

Contact us to learn how we can develop, sell, and deliver HyperFlex Solutions together.

LaSalle Continues to Excel in Services

LaSalle Solutions is proud to consistently be ranked in the top tier for Renewal and Attachment Rates.

LaSalle Annual FY15 Renewal Rate: 85.8% - IRanking #2 of the SPAB group

LaSalle rolling 4-quarter Attach Rate: 90.9% - IRanking #3 of the SPAB group (as of Cisco Q3 FY16)

***LaSalle currently ranks #1 for both Renewal and Attachment Rates for larger partners overall (partners with more than $50 Million in sales).**

Discover How LaSalle Empowers Simplicity & Integration

Watch our latest video and see how LaSalle helps empower our customers' entire IT infrastructure lifecycle through LAMP and integration with their other systems, unlocking the efficiency potential buried in the details of their data. LaSalle brings better information through integration.

Visit **www.elasalle.com/LAMP** to learn more and watch the video.
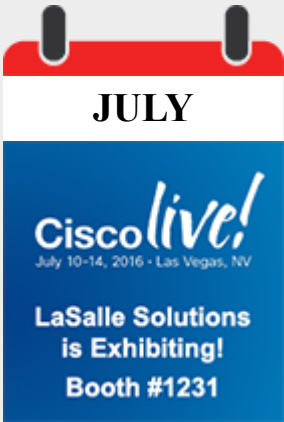
WATCH VIDEO ▶

LaSalle in the News

LaSalle Named to   **LaSalle Renews**   **LaSalle Donates IT**   **LaSalle Named**

Events

JULY

Cisco live!
July 10-14, 2016 · Las Vegas, NV
LaSalle Solutions is Exhibiting!
Booth #1231

AUGUST

ILTACON 2016
AUGUST 28 - SEPTEMBER 1
NATIONAL HARBOR, MD
LaSalle Solutions is Exhibiting!
Booth #126

Interested in joining us at an event? Email us at marketing@elasalle.com.

Recognition

- CRN Solution Provider 500 LIst
- 2016 Cisco Services Partner of the Year, Americas Central
- 2015 Cisco Enterprise Partner of the Year, US Central
- Customer Service Excellence Every Quarter

Certifications

Cisco Gold Partner

Cisco Master Collaboration Partner   Cisco Master Security Partner

- Advanced Borderless Network Architecture Specialization
- Advanced Collaboration Architecture Specialization
- Advanced Data Center Architecture Specialization
- Advanced Enterprise Networks Architecture Specialization
- Advanced Unified

2016 Solution Provider 500 List

LaSalle Solutions has been named to the 2016 Solution Provider 500 (SP500) list by The Channel Company's CRN. LaSalle placed 74th this year and has been named to the list for more than five years.

READ THE RELEASE ▶

Cisco Advanced Tech Specializations

LaSalle has renewed its Cisco Specializations for Advanced Collaboration Architecture, Advanced Data Center Architecture and Advanced Enterprise Networks Architecture.

READ THE RELEASE ▶

Equipment and Services to Little City Foundation

In support of Autism Awareness Month in April, LaSalle Solutions provided complimentary IT support and Meraki Solution Services to Little City at its three Illinois locations.

READ THE RELEASE ▶

2016 Cisco Services Partner of the Year, Americas Central

LaSalle is once again the recipient of the the award, which was presented at the Cisco partner summit Feb. 29-March 3.

READ THE RELEASE ▶

Computing Specialization

SEE ALL RECOGNITION ▶

See more LaSalle news.

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CISCO
Gold Partner

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