



# LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

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## **LaSalle Solutions Achieves Advanced Data Center Architecture Specialization from Cisco in the United States**

**Chicago, IL, USA – April 30, 2012** – LaSalle Solutions announced today that it has achieved the Advanced Data Center Architecture Specialization from Cisco. This specialization recognizes LaSalle Solutions as having fulfilled the training requirements and program prerequisites to sell, design and deploy comprehensive Cisco® Data Center solutions.

The specialization provides role-based training in three essential areas: Unified Fabric for optimizing data and storage needs; Unified Computing for streamlining data center resources and uniting network, computational, storage and virtualization platforms; and Unified Network Services for advancing the way application delivery and security services are provided in the data center network or computing environment.

“We are pleased to earn the Cisco Advanced Data Center Architecture Specialization certification,” says Steven Robb, vice president and general manager of LaSalle Solutions. “This achievement reinforces our commitment to our customers to deliver solutions that enable them to easily scale, integrate, and manage their data centers reducing costs and simplifying operations. This specialization is another pillar that complements LaSalle’s existing specializations in Unified Computing, Wireless LAN, and, Data Storage Networking.”

“As a Cisco Advanced Data Center Architecture Specialized Partner, LaSalle Solutions has made a significant investment in the training required to help customers accelerate their business growth, reduce the total cost of ownership, and extend the life of its current infrastructure by making its data center more efficient, agile and resilient,” said Ralph Nimergood, vice president of data center architecture for the worldwide partner department at Cisco.



The Cisco Resale Channel Program provides partners with the training required to build sales, design and technical talent and then validates their skills through a third-party audit.

**About LaSalle Solutions:**

LaSalle Solutions is a leading provider of life-cycle management services of technology and capital assets from acquisition and financing through IT asset management, maintenance and disposition. LaSalle's processes, outstanding customer service, and powerful online toolset LAMP<sup>SM</sup>, enable to more economically and effectively manage time, maintenance credits and equipment deployment, tracking and decommissioning.

Founded in 1980, LaSalle Solutions is an independently operated company and a subsidiary of MB Financial, a publicly traded Chicago-based bank holding company. MB Financial is traded on the NASDAQ as "MBFI."

Learn more by visiting [www.elasalle.com](http://www.elasalle.com).

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