



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

Press Contact:

Beth Kirshenberg
LaSalle Solutions
847.823.9600
marketing@elasalle.com

Tim Montgomery
Cooper Hong Inc.
630.377.2555
tmontgomery@cooperhong.com

LaSalle Solutions Wins Cisco Services US Partner of the Year Award at Cisco Partner Summit 2014

*Award comes on heels of achieving Cisco Master Unified Communications
Specialization in the United States*

Rosemont, Ill., – April 1, 2014 – LaSalle Solutions, a leading provider of life-cycle management services for technology and capital assets, announced today that it is the recipient of the Cisco[®] Services Partner of the Year for the United States. Cisco unveiled the award winners at a global awards reception during its annual partner conference this week in Las Vegas.

Presented at three levels – global, theater and region – Cisco Partner Summit awards recognize exemplary partners, like LaSalle Solutions, who demonstrate best-in-class business practices and serve as a model to the industry. Areas of consideration to win an award include innovative practices, application successes, unique programs, problem solving and sales approaches. Award recipients are selected by a group of Cisco Worldwide Partner Organization and regional executives.

“Being recognized as Cisco Services US Partner of the Year is a tremendous honor for LaSalle Solutions,” said Steven Robb, president of the Solutions Group at LaSalle Solutions. “This prestigious acknowledgement of our stellar performance, extensive expertise and customer service excellence as a Cisco Partner further solidifies LaSalle Solutions’ position as the gold standard in the industry and serves as a testament to the hard work, performance and dedication of our entire organization.”

“Cisco values the efforts and contributions of its partners, and it is an honor to recognize LaSalle Solutions as a Cisco Services US Partner of the Year award winner,”

said Wendy Bahr, senior vice president, Americas' Partner Organization at Cisco. "We are pleased to recognize the amazing achievements LaSalle Solutions has accomplished."

This recognition of LaSalle Solutions as an elite Cisco partner builds on several Cisco-related milestones the company has previously achieved, including:

- Cisco Master Unified Communications Specialization
- Cisco® Gold Certified Partner
- Global Partner Network Partner
- Advanced Collaboration Architecture Specialization
- TelePresence Video Advanced Authorized Technology Provider (ATP) status
- Advanced Unified Computing Technology Specialization
- Advanced Borderless Network Architecture Specialization
- Customer Satisfaction Excellence Gold Star – 37 consecutive quarters
- Cisco Services Partner of the Year, Central Region – 2009, 2010, 2011, 2012

About Cisco

Cisco is the worldwide leader in networking that transforms how people connect, communicate and collaborate. Information about Cisco can be found at <http://www.cisco.com>.

About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of life-cycle management services for technology and capital assets. These services include acquisition and financing, IT asset management, maintenance contracts management, remarketing and disposition. LaSalle Solutions' processes, outstanding customer service and powerful, market-leading cloud-based toolset, LAMP, enable customers to more economically and effectively manage and plan to meet their goals.

LaSalle Solutions is an independently operated company and a subsidiary of MB Financial Bank, a publicly traded Chicago-based bank holding company. MB Financial is traded on the NASDAQ as "MBFI." For more information on LaSalle Solutions, please visit www.elasalle.com and www.YouTube.com/LaSalleSolutions.

LaSalle Solutions and LAMP are registered trademarks of LaSalle Solutions in the United States. Cisco, the Cisco logo and Cisco Systems are registered trademarks of Cisco Systems Inc. in the United States and certain other countries.

###

