



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

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LaSalle Solutions Achieves Advanced Data Center Storage Networking Specialization from Cisco in the United States

Chicago, IL, USA – May 11, 2011 – [LaSalle Solutions](http://www.elasalle.com) announced today that it has achieved the Advanced Data Center Storage Networking Specialization from Cisco®. This specialization recognizes LaSalle Solutions as having fulfilled the training requirements and program prerequisites to sell, deploy and support comprehensive Cisco data center storage networking solutions, including the Cisco MDS Family of directors and fabric switches.

“We are pleased to earn the Cisco Advanced Data Center Storage Networking (DCNI) Specialization certification, reflecting our continued commitment to helping our customers within the data center,” says Steven Robb, vice president and general manager of LaSalle Solutions. “As the data center continues to evolve, we see our role increasing substantially.”

“As a Cisco Data Center Storage Networking Specialized Partner, LaSalle Solutions’ investment in the training and equipment required to provide integrated, collaborative and adaptive storage networking solutions ranks them among the industry’s most-qualified,” said John Growdon, director of marketing for worldwide channels at Cisco.

The Cisco Advanced Data Center Storage Networking Specialization is designed to help partners—whether small to medium-sized businesses or enterprise-scale organizations—meet a wide range of customer needs. The Advanced Data Center Storage Networking Specialization curriculum focuses on enabling Cisco partners to build cost-effective storage area networks in support of creating better resource management, improved business continuance and enhanced data security. These resale channel partners are specialists in building storage solutions based on industry-leading Cisco data center storage networking products. These include Cisco MDS 9000

Series Multilayer Directors and Fabric Switches, MDS 9000 IP Storage Services Modules, MDS 9000 Caching Services Modules, MDS 9000 Advanced Services Modules, MDS 9000 Fibre Channel Switching Modules, MDS 9000 Port Analyzer Adapters, MDS 9100 and 9200 Multilayer Fabric Switches, MDS 9500 Series Multilayer Directors and MDS 9500 Series Supervisor Modules.

The Cisco Resale Channel Program provides partners with the training required to build sales, technical and Cisco Lifecycle Services skills, and then validates their skills through a third-party audit. Cisco resale partner certifications—Select, Premier, Silver and Gold—represent an increasing breadth of skills across key technologies and a partner's ability to deliver integrated networking solutions. Cisco resale partner specializations—SMB, Express, Advanced and Master—reflect an increasing depth of sales, technical and service expertise in particular technologies. Achieving Cisco Advanced Data Center Storage Networking Specialization also provides LaSalle Solutions access to comprehensive sales, technical, and lifecycle services training and support available from Cisco.

About LaSalle Solutions:

LaSalle Solutions is a leading provider of life-cycle management services of technology and capital assets from acquisition and financing through IT asset management, maintenance and disposition. LaSalle's processes, outstanding customer service, and powerful online toolset LAMPSM, enable customers to more economically and effectively manage time, maintenance credits and equipment deployment, tracking and decommissioning.

Founded in 1980, LaSalle Solutions is an independently operated company and a subsidiary of MB Financial Bank, N.A., which is a subsidiary of MB Financial, Inc., traded on the NASDAQ as "MBFI."

Learn more by visiting www.elasalle.com.

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