LaSalle Solutions
Helping You Manage the Life-Cycle of Your Assets.

Phased Migration Plan Updates Back-End Network, Increases Security

Company gains visibility into assets and maintenance contracts and completes network upgrade on time, within budget

Better Information. Better Process. Better Results.

CHALLENGE
A restaurant franchise with 300 plus locations utilizing Point of Sale (PoS), iPad ordering and guest internet was struggling with an outdated network, security concerns, and asset and maintenance contract management. The Company needed a plan to upgrade their network, safeguard their business, and better track their assets.

SOLUTION
LaSalle conducted wireless assessments to determine the Customer's existing coverage and identify all assets in their restaurants and offices. LaSalle then developed a new process using LAMP^{SM}, LaSalle's industry-leading cloud-based platform, to not only manage the Company's asset information, but also give them visibility into their network, including maintenance contract coverage, vulnerabilities, and end-of-life/end-of service issues. LaSalle worked closely with the Customer to create a four-year migration plan to refresh the Company's network, redesign their domain controller (DC), increase security and upgrade the back-end of their restaurants to ensure the necessary speed, storage, features and security.

Phase 1 was an upgrade of their network at their main office/DC with new switches, Adaptive Security Appliances (ASAs), a Unified Computing System (UCS) and virtualization. Phase 2 was the addition of voice, Virtual Desktop Infrastructure (VDI) and a new UCS disaster recovery (DR) site. Phase 3 was an overhaul of the restaurants, which was itself two phases, including new access points (APs) and switches, with 150+ stores per phase. Phase 4 included implementation of routers in all restaurants.

RESULTS
The Customer now has complete network visibility, including asset location, maintenance contracts coverage, and end-of-life/end-of service information. With LAMP, they continue to effectively manage their assets and maintenance contracts to make informed, timely decisions about lifecycle management, upgrade paths and implementing new technologies.

HIGHLIGHTS

Customer:
Large Restaurant Franchisee

Challenge:
- Asset & maintenance contract management
- Outdated network
- Security vulnerabilities

Solution:
- Phased network upgrades
- Created asset & maintenance contract management process
- Increased security
- Provided LAMP

Results:
- Asset & maintenance contract management
- Outdated network