![LaSalle Solutions — Helping You Manage the Life-Cycle of Your Assets.](logo)

Press Contact:
Steven Robb
LaSalle Solutions
847.823.9600
marketing@elasalle.com

LaSalle Solutions Recognized as Cisco Identity Services Engine Authorized Technology Provider Partner in the United States

Chicago, IL, USA – November 29, 2012 – To support the expanding role of access control solutions that leverage the intelligence of the network, LaSalle Solutions announced today that it has achieved Identity Services Engine (ISE) Authorized Technology Provider (ATP) status from Cisco. This designation recognizes LaSalle Solutions as having fulfilled the training requirements and program prerequisites to sell, deploy and support Cisco ISE products and solutions.

The Cisco ISE platform is a comprehensive, next-generation, contextually-based access control solution that offers exceptional visibility and control to ensure a highly secure enterprise and efficiently enforce security policy across an entire distributed network. The Cisco ISE offers authenticated network access, profiling, posture, and guest management along with monitoring, reporting and troubleshooting capabilities on a single physical or virtual appliance. The Cisco ISE enables scalable and flexible enforcement mechanisms leveraging existing identity-aware network infrastructure, and ships on a wide range of physical appliances with different performance settings to address multiple deployment requirements.

"LaSalle is proud to to add the Identity Services Engine (ISE) authorization to our Cisco capabilities, enabling us to help our customers effectively manage access to-sensitive and confidential resources that enforce compliance, enhance security, and increase productivity for them," says Steven Robb, vice president and general manager of LaSalle Solutions. "We are committed to helping our customers understand this

technology, and more importantly, the business requirements and risks that go along with Bring Your Own Device (BYOD) to further enhance their security position while enabling the use of mobile devices to increase productivity and support efforts for business transformation."

The Cisco ATP program is part of the go-to-market strategy for Cisco ISE solutions. The program helps define the knowledge, skills and services that channel partners need to successfully sell, deploy and support ISE solutions.

This status adds to LaSalle Solutions existing Cisco Specializations and Recognitions including Advanced Borderless Network Architecture Specialization, Advanced Collaboration Architecture Specialization, Advanced Data Center Architecture Specialization, Advanced Routing & Switching, Advanced Unified Communications, Advanced Unified Computing Technology Specialization. LaSalle has consistently been recognized by Cisco for Excellence in Customer Satisfaction, winning the Gold Star every quarter for seven consecutive years. Find LaSalle in the Cisco Partner Locator.

About LaSalle Solutions:

LaSalle Solutions (www.elasalle.com) is a leading provider of life-cycle management services of technology and capital assets from acquisition and financing through IT asset management, maintenance and disposition. LaSalle's processes, outstanding customer service, and powerful online toolset LAMP^{SM}, enable customers to more economically and effectively manage time, maintenance credits and equipment deployment, tracking and decommissioning.

Founded in 1980, LaSalle Solutions is an independently operated company and a subsidiary of MB Financial, a publicly traded Chicago-based bank holding company. MB Financial is traded on the NASDAQ as "MBFI."

Learn more by visiting www.elasalle.com and www.YouTube.com/LaSalleSolutions.

LaSalle Solutions and LAMP are registered trademarks of LaSalle Solutions in the U.S. and other countries. Cisco and the Cisco logo are trademarks or registered trademarks of Cisco and/or its affiliates in the U.S. and other countries. A listing of Cisco's trademarks can be found at www.cisco.com/go/trademarks.