



LaSalle Solutions

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LaSalle Solutions Becomes Nimble Storage Authorized Solutions Provider

LaSalle Solutions to Expand the Reach of the Nimble Predictive Flash Platform

ROSEMONT, Ill., Aug. 24, 2016 — LaSalle Solutions, a leading provider of technology lifecycle management services, announced today that it has joined the Nimble Partner Program as a value-added reseller. Nimble Storage is the leader in predictive flash storage, enabling customers to experience absolute performance, nonstop availability and cloud-like agility that accelerate critical business processes. The Nimble Storage Predictive Flash platform offers All Flash arrays and a series of Adaptive Flash arrays — all of which are supported by InfoSight Predictive Analytics.

The Nimble Predictive Flash platform provides fast, reliable access to data. By combining predictive analytics with all flash storage, Nimble frees businesses from infrastructure constraints. Over 8,000 customers use Nimble for their on-premise private clouds, SaaS and managed services. The Nimble Predictive Flash platform combines the All Flash and Adaptive Flash arrays into a single consolidation architecture with common data services. Since Nimble All Flash and Adaptive Flash arrays run the same NimbleOS, and management and functionality are identical, arrays can be seamlessly clustered and managed as a single entity. InfoSight Predictive Analytics predicts and prevents performance issues across the infrastructure stack before they occur.

LaSalle Solutions helps customers simplify their complex technology operations with full-service solutions that include LAMPSM, LaSalle's cloud-based asset and maintenance contract management platform. With a dedication to customer service and technology leadership, LaSalle customizes its solutions to meet each customer's unique needs, helping them drive better business outcomes, increased productivity and innovation.

"Our customers depend on data to drive their business processes, and any infrastructure delays could be costly," said Steven Robb, president of the solutions group at LaSalle Solutions. "With Nimble's Predictive Flash platform, we help our

customers avoid the app-data gap and ensure that they have the information they need when they need it, without disruption or delay.”

“At Nimble Storage, we are committed to providing our partners with a combination of best-in-class storage solutions and comprehensive enablement resources, which we believe will prove invaluable in bringing the Nimble Predictive Flash platform to enterprises worldwide,” said Leonard Iventosch, vice president of worldwide channel sales at Nimble Storage. “We know that the success of our organization is dependent on our partners’ ability to successfully and independently sell our products and solutions. Because of this, we’ve fostered a global network of partners to provide enterprises access to our innovative storage solutions.”

About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of technology lifecycle asset management services. LaSalle enables its customers to improve their technology operations through enhanced processes, management and reporting for better planning and return on investment. LaSalle Solutions’ processes, outstanding customer service and powerful, market-leading cloud-based toolset, LAMP, enable customers to obtain better business outcomes through transparency and reliable results at their fingertips.

LaSalle Solutions is a subsidiary of MB Financial Bank, N.A., a commercial bank headquartered in Chicago. MB Financial Inc. is the publicly traded holding company for MB Financial Bank, N.A. and is traded on the NASDAQ as “MBFI.”

For more information on LaSalle Solutions, please visit www.elasalle.com and www.YouTube.com/LaSalleSolutions.

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