



# LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

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## **LaSalle Solutions Recognized on the CRN Fast Growth 50 Up-and-Coming List**

**Chicago, IL, October 6, 2011** –[LaSalle Solutions](#), a life-cycle asset management company, today announced it has been recognized by [Everything Channel](#) on the [CRN](#) 2011 Fast Growth 50 Up-and-Coming list. The list recognizes the fastest growing solution providers in North America. The Fast Growth 50 Up-and-Coming list is an extension to the Fast Growth 100, recognizing emerging companies that have shown notable growth. Companies on the Fast Growth 100 list average a two-year revenue growth of 130 percent and average annual sales of products and services of \$172 million. The ranking is based on two years' growth of net sales from calendar year 2008 to calendar year 2010. LaSalle Solutions placed 113 in the annual ranking, with 32.3% growth.

“We appreciate the recognition and are excited to be included in the CRN Fast Growth 50 Up-and-Coming list,” said Steven Robb, vice president and general manager of LaSalle Solutions. “This acknowledgment is a testament to our continued innovation and the strong customer service our team provides. We know how fortunate we are to grow our business during this economy, and we’re very appreciative of our customers.”

Other recent notable awards regarding LaSalle’s dedication to their customers are Cisco Customer Satisfaction Excellence Award, Cisco Services Partner of the Year for the Central Region, and a CRN Top 100 Health-Care VAR.

This year’s Fast Growth 50 Up-and-Coming list reflects the high growth potential for solution providers offering innovative products, solutions and services,” said Kelley Damore, Vice President and Editorial Director for Everything Channel. “These up-and-comers are a subset of our Fast Growth 100 list and represent a very bright future for the channel. We

congratulate LaSalle Solutions on their well-earned success and expect to hear a lot more from them going forward.”

A sample of the 2011 Fast Growth 50 Up-and-Coming list can be found at [www.crn.com](http://www.crn.com)

CRN 2011 Fast Growth Conference & Awards  
*Achieving Superior Growth in Uncertain Times*

The 2011 CRN Fast Growth category and special awards will be presented during the annual conference, taking place October 5-6 at the Doral Resort in Miami. At the event, relationships will be formed and business opportunities will take place as channel executives gather together in an intimate setting with North America’s fastest growing solution providers. The event will honor leading-edge solution providers who are setting the agenda in today’s channel. To learn more about the event, go to [http://everythingchannelevents.com/crnfg\\_11](http://everythingchannelevents.com/crnfg_11)

**About LaSalle Solutions:**

LaSalle Solutions is a leading provider of life-cycle management services for technology and capital assets from acquisition and financing through IT asset management, maintenance and disposition. LaSalle’s processes, outstanding customer service, and powerful online toolset LAMP<sup>SM</sup> enable customers to more economically and effectively manage time, maintenance credits and equipment deployment, tracking and decommissioning.

Founded in 1980, LaSalle Solutions is an independently operated company and a subsidiary of MB Financial Bank, N.A., which is a subsidiary of MB Financial, Inc., traded on the NASDAQ as "MBFI.”

Learn more by visiting [www.elasalle.com](http://www.elasalle.com).

**About Everything Channel**

Everything Channel is the premier provider of IT channel-focused events, media, research, consulting, and sales and marketing services. With over 30 years of experience and engagement, Everything Channel has the unmatched channel expertise to execute integrated solutions for technology executives managing partner recruitment, enablement and go-to-market strategy in order to accelerate technology sales. Everything Channel is a UBM company.

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