



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

FOCUS: MAINTENANCE CONTRACT CONSOLIDATION

Contract Consolidation & Streamlined Processes Cut Task Duration by Weeks, Months



Improved asset and maintenance contract management enables asset lookup and report generation in minutes

Better Information. Better Process. Better Results.

CHALLENGE

One of America's largest pediatric hospitals and an international leader in research was having trouble consolidating asset and maintenance contract information from a variety of previous partners. Visibility into their technology infrastructure was low, and it was difficult for them to verify which assets had already been decommissioned, which were covered for maintenance, and when/if contracts would renew. The issue required them to dedicate multiple engineers to asset lookup for a duration of several weeks to months.

SOLUTION

LaSalle's support team worked with the Customer to audit all equipment across their many locations, consolidating associated maintenance coverage into singular contracts, eliminating discrepancies, and identifying which assets were still on their network. A process was then created to track and manage the information using LAMPSM, LaSalle's industry-leading cloud-based platform.

RESULTS

After working with LaSalle and implementing LAMP, the Customer experienced immediate improvement in the way they managed their assets and maintenance contracts. For the first time, they were able to see a complete picture of their infrastructure and where they had coverage gaps, all in one place. For a process that once took weeks or months to complete, the Customer can now look up asset information and generate reports in minutes.

With LAMP, the Customer knows years in advance when each asset is approaching end of support (EoS) and can set up notifications to remind them when the dates are approaching. This helps to identify immediate and future needs to better plan and budget for migrations and upgrades.

HIGHLIGHTS

Customer:

Large Pediatric Hospital

Challenge:

- Contract stratification
- Asset & maintenance contracts management
- Process inefficiencies
- Task duration

Solution:

- Consolidated maintenance contracts
- Eliminated device coverage discrepancies
- Validated equipment inventory
- Provided LAMP
- Created asset & maintenance contracts management process

Results:

- Visibility into assets & maintenance contracts
- All information in one place
- Asset lookup, reporting in minutes—not weeks or months
- Early identification of EoS and other milestones
- Better refresh forecasting and budgeting

Find out how **LaSalle Solutions** can help you today!

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