LaSalle Solutions Deploys Adeptia's Enterprise Business Integration Management Platform

LaSalle Solutions switches integration vendors to Adeptia and reduces development time and expense by over 75%.

([PRWEB](#)) January 11, 2012 -- Adeptia today announced that LaSalle Solutions, a leading provider of IT life-cycle asset management services and tools, has deployed Adeptia's Enterprise Business Integration Platform into its contract management infrastructure, expanding the breadth and quality of its service offering to both customers and vendors.

Prior to standardizing on Adeptia, LaSalle for years had used another prominent integration product. However, LaSalle switched to Adeptia for faster implementation cycles, inexpensive development, less dependence on consultants, a low total cost of ownership, and the overall potential for positive effect this has on customer and vendor relationships.

"I was very impressed with Adeptia from the outset, downloading the application and completing a fairly complex integration pilot project that included ETL, ESB, B2B and BPM elements in just two to three days, with no training. Using our previous integration software and given our reliance on external consultants, the same project would have taken us a month or two to implement the solution." said Bernal Schooley, Director of Application Development at LaSalle Solutions. "Our client vendor was floored when I told him that I had completed the development so quickly. And we ended up with a much closer relationship with that client vendor, performing additional projects with them, and with LaSalle leading the charge rather than following."

"I'm not surprised. We hear that a lot," said Deepak Singh, Adeptia President and CTO. "This was my vision from the very beginning, to create a new category of enterprise business integration that combines the converging disciplines of ETL, ESB, B2B and BPM within a single, packaged product, enabling customers to significantly reduce development efforts. We compete very well against single-source vendors, typically mega vendors that offer these disciplines in separate products."

About LaSalle Solutions:
LaSalle Solutions is a leading provider of life-cycle management services for technology and capital assets from acquisition and financing through IT asset management, maintenance and disposition. LaSalle's processes, outstanding customer service, and powerful online toolset LAMPSM enable customers to more economically and effectively manage time, maintenance credits and equipment deployment, tracking and decommissioning.

Founded in 1980, LaSalle Solutions is an independently operated company and a subsidiary of MB Financial Bank, N.A., which is a subsidiary of MB Financial, Inc.

Learn more by visiting www.elasalle.com.

About Adeptia:
Adeptia is an enterprise software company that provides Enterprise Business Integration Management, enabling customers to easily and quickly automate business processes and data flows using industry-specific standards. Adeptia's unique solution combines ETL, ESB, B2B and BPM into a single application. Over 300 customers,

ranging from Fortune 1000 companies to mid-sized and small businesses have deployed Adeptia's reusable and highly scalable technology.

Learn more by visiting www.adeptia.com.

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