



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

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LaSalle Solutions Named to CRN's 2016 Solution Provider 500 List

ROSEMONT, Ill., June 7, 2016 — LaSalle Solutions, a leading provider of technology lifecycle management services, announced today that CRN®, a brand of The Channel Company, has named LaSalle Solutions to its 2016 Solution Provider 500 list. LaSalle placed 74th in CRN's annual ranking of the largest technology integrators, solution providers and IT consultants in North America by revenue, 12 spots higher than in 2015.

The SP500 is CRN's predominant channel partner award list, serving as the industry standard for recognition of the most successful solution provider companies in the channel since 1995.

"We are honored to once again be ranked among the top 500 channel partners in North America," said Steven Robb, president of the solutions group at LaSalle Solutions. "That we continue to move up on the SP500 list can be attributed to our focused team, consistent message and the value we provide to our customers."

"The 2016 Solution Provider 500 represent a total, combined revenue of over \$334 billion—a testament to their success in keeping pace with the rapidly changing demands of today's IT market," said Robert Faletra, CEO, The Channel Company. "This prestigious list recognizes those companies with the highest revenue and serves as a valuable industry resource for vendors seeking out top solution providers to partner with. We congratulate each of the Solution Provider 500 companies and look forward to their continued success."

A sampling from the 2016 Solution Provider 500 list will be featured in the June issue of CRN Magazine and at www.CRN.com/sp500.

About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of IT lifecycle management services for technology and capital assets. These services include acquisition and financing, asset management, maintenance contracts management, remarketing and disposition. LaSalle Solutions' processes, outstanding customer service and

powerful, market-leading cloud-based toolset, LAMP, enable customers to more economically and effectively manage and plan to meet their goals.

LaSalle Solutions is a subsidiary of MB Financial Bank, N.A., a commercial bank headquartered in Chicago, Illinois. MB Financial, Inc. is the publicly traded holding company for MB Financial Bank, N.A. and is traded on the NASDAQ as “MBFI.”

For more information on LaSalle Solutions, please visit www.elasalle.com and www.YouTube.com/LaSalleSolutions.

About the Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequaled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelco.com

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