



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

EDITORIAL FACT SHEET

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LaSalle Solutions

LaSalle Solutions is a leading provider of asset life-cycle management services. LaSalle enables its customers to better manage their technology operations through improved processes, visibility and reporting for better planning and return on investment. LaSalle Solutions' processes, outstanding customer service, and powerful cloud-based platform, LAMPSM, enable customers to more economically and effectively manage and plan to meet their goals.

Main Office Locations

Headquarters:

9550 W. Higgins Road, Suite 600, Rosemont, IL 60018

West Coast:

3200 Park Center Drive, Suite 1100, Costa Mesa, CA 92626

History

The company was founded in 1980, with a specialized focus on lease financing of technology equipment. In 2002, LaSalle was acquired by MB Financial Bank, N.A., a commercial bank headquartered in Chicago. In 2007, the company changed its name to LaSalle Solutions to reflect its business growth and expansion of services. Today, LaSalle Solutions helps customers improve operational efficiencies within their organizations by providing solutions to their ever-changing challenges and complexities in the IT arena.

Equipment Leasing

Leasing with LaSalle provides peace of mind through customized, flexible lease options that complement our customers' business objectives without any hidden details, fees or clauses. Our Lease Programs enable customers to order equipment when they need it, cut capital expenses and stay current with technology.

Value-Added Reseller

As a value-added reseller (VAR) for a number of innovative and established hardware manufacturers and backbone software organizations, LaSalle Solutions provides customers with flexible, cost-effective technology solutions: www.elasalle.com/partners.



LAMP

LAMPSM, LaSalle's proprietary cloud-based platform, enables LaSalle customers to search, track and manage their service <trying to incorporate the maintenance contracts and lease schedules?? What do you think?> contracts quickly and easily with full transparency. Through LAMP, users streamline their processes and better plan for future expansions and upgrades by providing the organization with accurate management and reporting of equipment information, including location, maintenance contracts, lease maturity, end-of-life and end-of-service.

LAMP is available through any browser, iOS or Android device, delivering customer information the way they want it, when and where they need it.

Cisco Services Partner

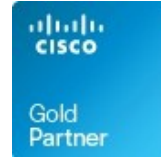
As a valued partner with Cisco, the worldwide leader in networking, LaSalle Solutions delivers the people, processes and technology that busy IT executives need to simplify their operations, grow their business and reduce risks of information bottlenecks and downtime. LaSalle Solutions has partnered with Cisco to provide best-in-class solutions and customer service excellence: www.elasalle.com/CiscoServices.

Awards/Recognitions

As the most recognized services partner in Cisco's history, and the leading Cisco maintenance partner in the United States, LaSalle Solutions has achieved several Cisco related and other recognized milestones:

- **Cisco Services Partner of the Year, Americas Central – 2016**

- **Partner of the Year, US Central – 2015**
- **Cisco Services Partner of the Year, US - 2014**
- **Cisco Gold Certified Partner**
- **Cisco Master Security Specialization**
- **Cisco Master Collaboration Specialization**
- **Advanced Data Center Specialization**



- Global Partner Network Partner
- Advanced Collaboration Architecture Specialization
- Application Centric Infrastructure (ACI) Authorized Technology Provider (ATP)
- TelePresence Video Master ATP
- Data Virtualization ATP
- Energy Management Suite Integrator ATP
- ServiceGrid ATP
- Identity Services Engine ATP
- Advanced Unified Computing Technology Specialization
- Advanced Borderless Network Architecture Specialization
- Advanced Enterprise Networks Architecture
- Customer Satisfaction Excellence Gold Star – 41 consecutive quarters as of January 2016

Other Awards and Recognition include the following:

- TMC 2014 infoTECH Spotlight Data Center Excellence Award
- CRN's Solution Provider 500 list – Eight consecutive years
- Monitor 100 List – Six consecutive years

To view LaSalle Solutions achievements, go to www.elasalle.com/awards.

Customer Communications

LaSalle Solutions reaches out and communicates with our customers to share updates, new ideas and announcements through LAMP, email and social media.



LinkedIn

www.linkedin.com/company/lasalle-solutions



YouTube

www.youtube.com/LaSalleSolutions



Facebook

www.facebook.com/LaSalleSolutions



Google+

www.google.com/+LaSalleSolutionsLAMP



Twitter

[@ManageSMARTnet](https://twitter.com/ManageSMARTnet)

Some LaSalle Solutions social media campaigns in 2015 include the following:

#CutThroughtheNoise

#ManageSMARTnet

#DemandBetter

#LAMP

#LaSalleRaces

#LaSalleintheNews