



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

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LaSalle Solutions Wins Central Region Cisco Services Partner of the Year Award at Cisco Partner Summit 2012

Chicago, IL, USA – April 20, 2012 – LaSalle Solutions announced today that it is the recipient of a Cisco Partner Summit regional award for Services Partner of the Year, Central Region. Cisco unveiled the winners April 17 at its annual channel partner conference in San Diego, Calif.

“Cisco is proud to partner with so many well-respected and industry-leading organizations, and it is an honor to recognize LaSalle Solutions as a Cisco Partner Summit theater award winner,” said Jim Sherriff, senior vice president, Americas Partner Organization at Cisco. “The Central Region Cisco Services Partner of the Year Award presented to LaSalle Solutions recognizes its performance and expertise as a Cisco channel partner in Central Region in 2011.”

“Being chosen as Central Region Services Partner of the Year is a tremendous recognition by Cisco for our exceptional business practices and customer service excellence,” said Steven Robb, vice president and general manager at LaSalle Solutions. “Being honored with this award for the second year in a row and third time in six years, affirms our long-standing relationship with Cisco and acknowledges our shared commitments to make our customers’ business endeavors easier and more productive.”

Cisco Partner Summit awards are presented at three levels: regional, theater and global. Cisco Partner Summit U.S. and Canada regional awards reflect a partner’s performance in a given geographic region of the United States or Canada.

About LaSalle Solutions:

LaSalle Solutions is a leading provider of life-cycle management services of technology and capital assets from acquisition and financing through IT asset management, maintenance and



disposition. LaSalle's processes, outstanding customer service, and powerful online toolset LAMPSM, enable to more economically and effectively manage time, maintenance credits and equipment deployment, tracking and decommissioning.

Founded in 1980, LaSalle Solutions is an independently operated company and a subsidiary of MB Financial, a publicly traded Chicago-based bank holding company. MB Financial is traded on the NASDAQ as "MBFI."

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