



# LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

## Press Contact

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## **LaSalle Solutions named 2016 Cisco Services Partner of the Year, Americas Central**

**ROSEMONT, Ill., March 8, 2016** — LaSalle Solutions announced today that it is once again the recipient of a Cisco Partner Summit award for Services Partner of the Year, Americas Central. Cisco presented the award at a reception held during its annual partner summit, which took place Feb. 29–March 3 in San Diego.

Awarded to exemplary channel partners, the Cisco Partner Summit Geographical Region awards are designed to recognize best-in-class business practices and serve as a model to the industry within their respective regions. Areas of consideration include innovative practices, architecture-led approach successes, strategic business outcome-focused programs, seizing new opportunities and sales approaches.

The Cisco Partner Summit awards the top-performing partners within specific technology markets across all geographical regions. Award recipients are selected by a group of Cisco Worldwide Partner Organization and regional executives.

“We are honored to again receive the Central Region Services Partner of the Year award,” said Steven Robb, president of the solutions group at LaSalle Solutions. “LaSalle is dedicated to providing best-in-class solutions to our customers, and we are proud to have a partner like Cisco that both recognizes and shares our commitment. We look forward to our continued collaboration with Cisco and the amazing results it will continue to produce.”

LaSalle Solutions is a Cisco Gold Certified Partner with Cisco Master Specializations in Security and Collaboration. The company holds Cisco Advanced Specializations in Borderless Network Architecture Specialization, Collaboration Architecture Specialization and Data Center Architecture. In addition, LaSalle Solutions holds Cisco Authorized Technology Provider (ATP) designations in Application Centric Infrastructure, TelePresence Video Master, ServiceGrid, Data Virtualization Reseller, Energy Management Suite Integrator and Identity Services Engine.

LaSalle Solutions was named U.S. Central Region Enterprise Partner of the Year in 2015, Cisco Services Partner of the Year in 2014, Central Region Cisco Services Partner of the

Year from 2010 to 2013 and has received the Cisco Customer Satisfaction Excellence Award for 40 consecutive quarters.

### **About LaSalle Solutions**

Founded in 1980, LaSalle Solutions is a leading provider of technology life-cycle asset management services. LaSalle enables its customers to improve their technology operations through enhanced processes, management and reporting for better planning and return on investment. LaSalle Solutions' processes, outstanding customer service and powerful, market-leading cloud-based toolset, LAMP, enable customers to obtain better business outcomes through transparency and reliable results at their fingertips.

LaSalle Solutions is a subsidiary of MB Financial Bank, N.A., a commercial bank headquartered in Chicago, Illinois. MB Financial, Inc. is the publicly traded holding company for MB Financial Bank, N.A. and is traded on the NASDAQ as "MBFI."

For more information on LaSalle Solutions, please visit [www.elasalle.com](http://www.elasalle.com) and [www.YouTube.com/LaSalleSolutions](http://www.YouTube.com/LaSalleSolutions).

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