



LaSalle Solutions

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LaSalle Solutions renews Cisco Gold Certification, Master Specializations in US

ROSEMONT, Ill., Dec. 15, 2016 — LaSalle Solutions announced today that it has once again achieved Gold Certification, Master Security Specialization and Master Collaboration Specialization from Cisco. LaSalle is one of an elite group of Cisco Partners worldwide with all three designations.

The accomplishment recognizes LaSalle as having once again proven its ability to provide innovative, value-added solutions through in-depth sales capabilities, technology skills and service offerings.

“LaSalle Solutions is thrilled to achieve and recertify our status of Cisco Gold Certified Partner, Master Collaboration and Master Security Specializations,” said Steven Robb, president of the Solutions Group at LaSalle Solutions. “It takes a lot of hard work to meet Cisco’s rigorous standards for these achievements, so we take great pride each year in the accomplishment.”

The Cisco Channel Partner Program provides a framework for partners to build the sales, technical and Cisco Lifecycle Services skills required to deliver Cisco solutions to end customers. Through the program’s specializations and certifications, Cisco recognizes a partner’s expertise in deploying solutions based on Cisco advanced technologies and services. Using a third-party audit process, the program validates a partner’s technology skills, business practices, customer satisfaction, presales and post-sales support capabilities, and other critical factors that customers consider when choosing a trusted partner.

About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of technology lifecycle asset management services. LaSalle enables its customers to improve their technology operations through enhanced processes, management and reporting for better planning and return on investment. LaSalle Solutions’ processes, outstanding customer service and powerful, market-leading cloud-based toolset, LAMP, enable



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customers to obtain better business outcomes through transparency and reliable results at their fingertips.

LaSalle Solutions is a subsidiary of MB Financial Bank, N.A., a commercial bank headquartered in Chicago, Illinois. MB Financial, Inc. is the publicly traded holding company for MB Financial Bank, N.A. and is traded on the NASDAQ as “MBFI.”

For more information on LaSalle Solutions, please visit www.elasalle.com and www.YouTube.com/LaSalleSolutions.

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