



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

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LaSalle Solutions Named to CRN's 2014 Solution Provider 500 List

Rosemont, IL – July 10, 2014 – LaSalle Solutions, a leading provider of life-cycle management services, announced it has been named to the 2014 Solution Provider 500 (SP500) list by The Channel Company's CRN. The list ranks the top revenue-generating technology integrators in the U.S. and Canada whose forward-thinking approach to the channel has helped them evolve and thrive in today's cloud and services-driven IT era. The list spans eight categories from hardware and software sales, to managed IT services. LaSalle Solutions placed #102 in the annual ranking.

Revenue size is determined by the amount of annual products and services sold over the course of 2013. Companies with no public documentation were required to submit a notarized affidavit attesting to their 2013 revenue.

"We are once again honored to be recognized and ranked even higher on the CRN SP500 List," said Steven Robb, President of the Solutions Group at LaSalle Solutions. "Our growth has been organic and our success enabled by our commitment to providing the right solutions and world-class customer service."

This is LaSalle's seventh time on the Solution Provider 500 List, improving its ranking each year. Other recent notable awards regarding LaSalle's dedication to customers are Cisco Services US Partner of the Year and Cisco Customer Satisfaction Excellence Award for 38 consecutive quarters.

"The annual Solution Provider 500 represents those companies that truly understand the needs of customers today as the IT landscape evolves," said Robert Faletra, CEO, The Channel Company. "With so many options, this list has become an

invaluable resource for vendors working hard to navigate the solution provider community and identify the best partner for their business. We congratulate the featured solution providers and look forward to covering their continued success.”

A sampling of the 2014 SP500 list is featured in the June issue of CRN Magazine and is featured online at www.crn.com and in the CRN Tech News app, available for [iPad](#) and [Windows 8](#).

About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of life-cycle management services for technology and capital assets. These services include acquisition and financing, IT asset management, maintenance contracts management, remarketing and disposition. LaSalle Solutions’ processes, outstanding customer service and powerful, market-leading cloud-based toolset, LAMP, enable customers to more economically and effectively manage and plan to meet their goals.

LaSalle Solutions is an independently operated company and a subsidiary of MB Financial Bank, a publicly traded Chicago-based bank holding company. MB Financial is traded on the NASDAQ as “MBFI.” For more information on LaSalle Solutions, please visit www.elasalle.com and www.YouTube.com/LaSalleSolutions.

About The Channel Company

The Channel Company is the channel community's trusted authority for growth and innovation, with established brands including CRN, XChange Events, IPED, and SharedVue. For more than three decades, we have leveraged our proven and leading-edge platforms to deliver prescriptive sales and marketing solutions for the technology channel. The Channel Company provides Communication, Recruitment, Engagement, Enablement, Demand Generation and Intelligence services to drive technology partnerships. Learn more at www.thechannelcompany.com.

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