

Nitin Jain

61-15 98th Street, #16J, Rego Park, NY 11374

NJ460@NYU.EDU | 347-439-2006

Education

Bachelor of Science Urban Policy with minor in Management 9/2010 - 12/2014

New York University – Polytechnic School of Engineering, Brooklyn, NY

- Member, NYU Stern Investment Analysis Group (2/2012 - 5/2012); United Sikh Association (9/2013 – 12/2014)
- GPA: 3.2/4.0
- Courses Taken: Advanced Corp. Fin., Financial Acctg., Intro to Urban Policy, Intro to Finance, Project Management, Traffic Engineering, History of NY's Urban Infrastructure, Managerial Economics

Professional Work Experience

Value Line, New York, NY 10/2013 – Present

Institutional Sales Assistant

Lead generation & marketing of the Value Line Investment Survey, a stock ranking system covering approx. 1,700 large-cap equities to institutional subscribers as well as other Value Line ranking systems on ETFs, small-cap companies & Mutual funds; Assisting sales executives in their daily needs, including billing, order entry and directing inbound calls about the Investment Survey to appropriate persons.

Buzon Pedestals, New York, NY 6/2013 – 8/2013

Market Analysis & Research Intern

Market research, analysis and outreach on architects, contractors & engineering firms in the Eastern United States in regards to the use of Buzon screw-jack pedestals; cold-called the estimating & purchasing departments of leading engineering firms to see if they were interested in the product

RE/MAX Midtown, New York, NY 2/2013 - 5/2013

Real Estate Marketing & Research Intern

Sales, marketing and research intern on apartments in the Manhattan real estate market; provided leads on listings throughout Manhattan, including rentals; Occasional social media updates on social media sites such as Tumblr about the Manhattan real estate market

Ernst Capital Partners/Ocean Capital, New York, NY 9/2012 - 1/2013

Research Analyst Intern

Provided equity research analysis on small-cap mining, oil & natural gas companies listed on Canadian stock exchanges to senior managers who then recommended the needed strategies to companies they advised

TriPoint Global Equities, New York, NY 5/2012 - 8/2012

Sales & Trading Summer Analyst

Sales & trading analyst intern for small & midcap telecom & pharmaceutical companies; assisted senior brokers on marketing equity products (PIPEs, registered directs, block trades, private placements) to institutional clients (hedge funds, PE firms, etc.)

Christie's, New York, NY 1/2012 - 5/2012

Operational & Regulatory Compliance Intern

Regulatory & background checks of clients from AML perspective, such as previous financial crimes, if they had a government/political background (diplomats, judges, government employees), etc.; Implemented AML policies in regards to the auction business; SOX compliance

Campus & Community Activities

Member, NYU United Sikh Association, New York, NY 9/2013 – 12/2014

Active and dedicated member of NYU's United Sikh Association; participate & volunteered in activities sponsored by the United Sikh Association

Member, NYU Stern Investment Analysis Group, New York, NY 2/2012 - 5/2012

Previous member of NYU investment club; Attended seminars/lectures on finance, banking and investing in general

ARISE Volunteer, South Asian Youth Action, Elmhurst, NY 9/2008 - 6/2010

Interned with local nonprofit on issues affecting teens such as the environment and social issues

Technical & Office Skills

Languages: Native Fluency in Hindi & English, Speaking proficiency in Urdu

Technical Skills: Bloomberg Terminal, Factset, S&P Capital IQ, Microsoft Office, Siebel CRM, SmarTerm Office

CRM, LabVIEW, Salesforce

Current Interests: Reading strategy novels such as Tom Clancy's *Jack Ryan* series; Basketball; passion in finance & investing by following daily trends in the capital markets