LaSalle Solutions
Helping You Manage the Life-Cycle of Your Assets.

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EDITORIAL FACT SHEET

LaSalle Solutions

LaSalle Solutions is a leading provider of asset life-cycle management services. These services include acquisition and financing, technology asset management, maintenance contracts management, remarketing and disposition. LaSalle Solutions' outstanding customer service, processes, and powerful toolset, LAMP℠, enable customers to more economically and effectively manage and plan to meet their goals.

Headquarters

6111 North River Road, Rosemont, Ill., 60018

History

LaSalle Solutions has been in business for more than 30 years. The company was originally founded in 1980, with a specialized focus on lease financing. In 2002, LaSalle was acquired by MB Financial Bank, N. A., a publicly traded Chicago-based bank holding company. In 2007, the company changed its name to LaSalle Solutions to reflect its business growth and expansion of services. Today, LaSalle Solutions helps customers improve operational efficiencies within their organizations by providing solutions to the ever-changing challenges and complexities of the IT arena.

LAMP

LaSalle Solutions' proprietary, cloud-based toolset, LAMP, streamlines processes and helps customers manage maintenance contracts, equipment lease schedules and asset information. LAMP enables users to easily manage all assets and contracts by serial number, location and other customer designated categories. With LAMP customers better manage, report and plan for equipment operations, migration and upgrades. Customers search quickly and view assets and contract information by location or from a variety of other perspectives. Customers can quickly manage equipment and contract changes, request audits and quotes, start RMAs and report on existing information to better plan for their current and future business needs.

Through LAMP, customers are able to organizationally and visually see the impact of their maintenance contracts and assets. LAMP is available for customers where and when they need it through any browser and iOS or Android devices.

Demand Better
Better Information. Better Process. Better Results.

Value-added reseller
As a value added reseller (VAR) for a number of innovative and established hardware manufacturers and enterprise and backbone software organizations, LaSalle Solutions provides customers with flexible, cost-effective technology solutions.

Cisco Services Partner
As a valued partner with Cisco, the worldwide leader in networking, LaSalle Solutions delivers the people, process and technology busy IT executives need to simplify their operations, grow their business and reduce risks of information bottlenecks and downtime. LaSalle Solutions has partnered with Cisco to provide best-in-class solutions and customer service excellence.

Awards / Recognitions

As the most recognized services partner in Cisco's history, and the leading Cisco maintenance partner in the United States, LaSalle Solutions has achieved several Cisco-related milestones in recent years, including:

- Cisco Services US Partner of the Year 2014
- Advanced Data Center Specialization
- Cisco Master Collaboration Specialization
- Cisco® Gold Certified Partner
- Global Partner Network Partner
- Advanced Collaboration Architecture Specialization
- TelePresence Video Advanced Authorized Technology Provider (ATP)
- EnergyWise Suite ATP
- Advanced Unified Computing Technology Specialization
- Advanced Borderless Network Architecture Specialization
- Customer Satisfaction Excellence Gold Star – 37 consecutive quarters
- Cisco Services Partner of the Year, Central Region – Awarded at Cisco Partner Summits 2010, 2011, 2012, 2013

LaSalle Solutions has also been recognized six times by CRN's Solution Provider 500 list, which identifies the top technology integrators in the United States and Canada based on revenue size.

LaSalle Solutions and LAMP are registered trademarks of LaSalle Solutions in the United States.

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