



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

Press Contact

Beth Kirshenberg
LaSalle Solutions
847.823.9600
marketing@elasalle.com

LaSalle Solutions again achieves Cisco Gold Certification, Master Specializations in US

LaSalle one of fewer than 30 Cisco partners worldwide with Gold Partner Status and Master Specializations in both Security and Collaboration

ROSEMONT, Illinois, Jan 19, 2016 — LaSalle Solutions announced today it has again achieved Gold Certification, Master Security Specialization and Master Collaboration Specialization from Cisco®. Cisco's Channel Partner Program recognizes partners with the highest level of collaboration expertise, life-cycle services and success in sales.

"LaSalle Solutions is proud to once again receive Gold Certification as well as Master Specializations in both Security and Collaboration from Cisco," said Steven Robb, president of the solutions group at LaSalle Solutions. "As a Gold Partner, we have confirmed our commitment to providing superior solutions and ensuring customer satisfaction. The Master Security and Collaboration Specializations recognize our fulfillment of the necessary training and programs to deliver on these commitments by giving us the skills and practices to meet our customers' evolving needs."

The Cisco Channel Partner Program provides partners with the training required to build sales, technical and Cisco Life-cycle Services skills, and then validates their skills through a third-party audit. Cisco Channel partner certifications—Select, Premier, and Gold—represent an increasing breadth of skills across key technologies and a partner's ability to deliver integrated networking solutions.

Cisco Channel partner specializations—SMB, Express, Advanced and Master—reflect an increasing depth of sales, technical and service expertise in particular technologies. Cisco Gold Certification and the Master Specializations provide LaSalle Solutions access to comprehensive sales, technical, and life-cycle services training and support available from Cisco.

About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of life-cycle management services for technology and capital assets. These services include acquisition and

financing, IT asset management, maintenance contracts management, remarketing and disposition. LaSalle Solutions' processes, outstanding customer service and powerful, market-leading cloud-based toolset, LAMP, enable customers to more economically and effectively manage and plan to meet their goals.

LaSalle Solutions is a subsidiary of MB Financial Bank, N.A., a commercial bank headquartered in Chicago. MB Financial, Inc. is the publicly traded holding company for MB Financial Bank, N.A. and is traded on the NASDAQ as "MBFI."

For more information on LaSalle Solutions, please visit www.elasalle.com and www.YouTube.com/LaSalleSolutions.

LaSalle Solutions and LAMP are registered trademarks of LaSalle Solutions in the United States. Cisco and the Cisco logo are trademarks or registered trademarks of Cisco and/or its affiliates in the U.S. and other countries.

#

