

Vladimir Budakov

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Skills and abilities

- Fluent in English, Russian, Armenian
- Strong interpersonal and communication skills
- Outstanding sales and cross-sales skills
- Business development-oriented
- Solid knowledge of Microsoft Office software
- Great attention to details; ability to multi-task effectively
- Efficient and professional

Related Work Experience

U.S. Bank

February 2016 – Present

Universal Banker

- Over \$500,000 in pipeline at any given time
- Outstanding customer service satisfaction rating

U.S. Bank

January 2015 – February 2016

Teller

- Constantly top 3 for referrals in the district (#1 in the district for the most recent quarter)
- Accumulated a total of 80+ approved accounts (referred over 500 accounts)
- Deep knowledge of products/services and recognition of cross-selling opportunities
- Provided outstanding customer service (personal KDS for the most recent quarter is 70%)

B-Social, LLC

January 2014 – January 2015

Business Development Manager

- Identified and contacted prospects; Grew clients list
- Developed and closed new business contracts

Holmes College

January 2013 – February 2014

International Student Recruiter

- Met or exceeded performance measurements for recruitment and admissions
- Reported admissions and recruitment progress
- Participated in the on-going development of an enrollment management program

University of Colorado Denver

September 2012 – December 2013

Student Assistant I; International Admissions office

- Performed support operations, such as correspondence and maintaining office records
- Developed contacts with international students
- Supported coordination through appointment setting, event planning

Education

University of Colorado Denver

August 2011– Present

B.A., Emphasis: International Studies