



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

Press Contact:
Steven Robb
LaSalle Solutions
847.823.9600
marketing@elasalle.com

LaSalle Solutions Achieves the Advanced Unified Computing Technology Specialization from Cisco in the United States

Chicago, IL, USA – May 15, 2013 – LaSalle Solutions announced today that it has achieved the Advanced Unified Computing Technology Specialization from Cisco. This specialization recognizes LaSalle Solutions as having fulfilled the role-based training requirements to sell, design, and deploy Cisco® Unified Computing System B-series technology solutions within the Cisco Data Center solution portfolio.

“As our customer demand for new ways to tackle technology challenges, LaSalle continues to find solutions that optimize and integrate data center solutions,” says Steven Robb, President –Solutions Group, LaSalle Solutions. “Our recognition by Cisco through this Advanced Unified Computing Specialization certification reinforces this commitment to Cisco and our customers.”

As part of the foundation for the Cisco Data Center Business Advantage architectural framework, Cisco Unified Computing systems complement Cisco Unified Network Services and Cisco Unified Fabric solutions to help enable IT to run their data centers with more agility and efficiency to drive business innovation. The Cisco Unified Computing System is a next-generation data center platform that unites computing, network, storage access and virtualization into a cohesive system.

As a Cisco Advanced Unified Computing Technology Specialized Partner, LaSalle Solutions has invested in the technology training that provides the ability to showcase its rack-mount and blade server expertise to deliver a scalable and flexible unified computing infrastructure for virtualized and cloud computing data center needs.

The Cisco Advanced Unified Computing Technology Specialization is designed to help Cisco resale channel partners support customers as they evolve and adapt their data centers to

their changing business needs. The specialization provides role-based training for sales personnel, presales engineers and postsales deployment engineers.

The Cisco Resale Channel Program provides partners with the training required to build sales, design and technical talent, and then validates their skills through a third-party audit.

About LaSalle Solutions:

LaSalle Solutions (www.elasalle.com) is a leading provider of life-cycle management services for technology and capital assets. From acquisition and financing through IT asset management, maintenance and disposition, LaSalle's processes, outstanding customer service, and powerful online toolset LAMP, enable customers to more economically and effectively manage time, maintenance credits, as well as equipment deployment, tracking and decommissioning.

Founded in 1980, LaSalle Solutions is an independently operated company and a wholly-owned subsidiary of MB Financial Bank, N. A. MB Financial Bank's holding company, MB Financial, Inc., is traded on the NASDAQ as "MBFI".

Learn more by visiting www.elasalle.com and www.YouTube.com/LaSalleSolutions.

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