



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

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LaSalle Solutions renewed as Cisco TelePresence Video Master Authorized Technology Provider Partner in US

ROSEMONT, Ill., April 5, 2016 — LaSalle Solutions, a leading provider of technology life-cycle asset management services, announced today that it has been officially renewed as a Cisco TelePresence Video Master Authorized Technology Provider (ATP) in the U.S. This designation recognizes that LaSalle has again met the resource requirements and demonstrated its qualifications to sell, install and support customers with ATP – Cisco TelePresence Video Master products and solutions.

The Cisco TelePresence Video Master ATP Program is focused on providing a new way of working in which everyone, everywhere can be more productive through face-to-face collaboration with Cisco TelePresence Video solutions. A Cisco TelePresence Video Master ATP Partner has the greatest depth of knowledge and skill in deploying the entire Cisco video endpoint portfolio, which comprises single- and triple-screen Cisco TelePresence units, custom TelePresence suites, and infrastructure solutions. Cisco TelePresence Video Master ATP Partners possess deep networking and advanced Cisco Unified Communications capabilities, regional to global coverage and a strong and mature services practice.

“Our renewal as a Cisco TelePresence Video Master ATP demonstrates our continued commitment to providing our customers with the most comprehensive communication and collaboration solutions to help them maximize productivity,” said Steven Robb, president of the solutions group at LaSalle Solutions. “The ATP designation ensures that we can continue to deliver the tools our customers need to connect, collaborate and drive better business outcomes.”

About Cisco TelePresence and Video Collaboration Solution

Cisco TelePresence and Video collaboration solutions provide lifelike, high-definition conferencing facilities with superior audio and video, allowing participants to meet their colleagues, customers and business partners across a virtual table. Participants can enjoy a same-room meeting experience, even if they are located in different locations around the world. Participants can also meet more

often and enjoy more productive sessions, helping to improve business interactions while potentially building stronger customer relationships, accelerating sales cycles, improving project management and forming tighter integration with remote offices.

About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of technology life-cycle asset management services. LaSalle enables its customers to improve their technology operations through enhanced processes, management and reporting for better planning and return on investment. LaSalle Solutions' processes, outstanding customer service and powerful, market-leading cloud-based toolset, LAMP, enable customers to obtain better business outcomes through transparency and reliable results at their fingertips.

LaSalle Solutions is a subsidiary of MB Financial Bank, N.A., a commercial bank headquartered in Chicago, Illinois. MB Financial, Inc. is the publicly traded holding company for MB Financial Bank, N.A. and is traded on the NASDAQ as "MBFI."

For more information on LaSalle Solutions, please visit www.elasalle.com and www.YouTube.com/LaSalleSolutions.

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