



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

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LaSalle Solutions Recertified Cisco Gold Certification in the United States

Rosemont, IL, – December 30, 2014 – LaSalle Solutions announced today it has again achieved Cisco® Gold Certification. To earn Gold Certification, LaSalle Solutions had to meet rigorous standards set forth by Cisco in networking competency, service, support and customer satisfaction.

“Receiving the Gold Partner status was a great achievement,” said Steven Robb, President – Solutions Group at LaSalle Solutions. “This recertification shows our continued commitment to Cisco and our customers as a key strategic partner. This recognition reflects our dedication to providing a team, processes and tools to exceed expectations and deliver superior solutions.”

“We are committed to providing the tools, training and programs that facilitate partner growth, differentiation and profitability,” said Edison Peres, senior vice president of worldwide channels at Cisco. “With specializations in unified communications, routing and switching, security, and wireless LAN, LaSalle Solutions has made an investment in developing the capability to deliver the integrated and customized technology solutions that today’s customers demand.”

The Cisco Resale Channel Program provides a framework for partners to build the sales, technical and Cisco Lifecycle Services skills required to deliver Cisco solutions to end customers. Through the program's specializations and certifications, Cisco recognizes a partner's expertise in deploying solutions based on Cisco advanced technologies and services. Using a third-party audit process, the

program validates a partner's technology skills, business practices, customer satisfaction, presales and postsales support capabilities, and other critical factors that customers consider when choosing a trusted partner.

As a Cisco Gold Certified Partner LaSalle Solutions has met the requirements for attaining the broadest range of expertise across multiple technologies by achieving Cisco advanced specializations in unified communications, routing and switching, security, and wireless LAN. In addition, LaSalle Solutions has integrated Cisco Lifecycle Services into its offerings and is required to maintain high levels of customer satisfaction. Cisco Gold Certification provides LaSalle Solutions with access to comprehensive sales, technical, and lifecycle services training and support available from Cisco.

About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of life-cycle management services for technology and capital assets. These services include acquisition and financing, IT asset management, maintenance contracts management, remarketing and disposition. LaSalle Solutions' processes, outstanding customer service and powerful, market-leading cloud-based toolset, LAMP, enable customers to more economically and effectively manage and plan to meet their goals.

LaSalle Solutions is an independently operated company and a subsidiary of MB Financial Bank, a publicly traded Chicago-based bank holding company. MB Financial is traded on the NASDAQ as "MBFI".

For more information on LaSalle Solutions, please visit www.elasalle.com and www.YouTube.com/LaSalleSolutions.

