



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

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LaSalle Solutions Recognized as Cisco EnergyWise Suite Authorized Technology Provider Partner in the United States

Rosemont, Ill., – May 15, 2014 – LaSalle Solutions, a leading provider of life-cycle management services, announced today that it has achieved EnergyWise Suite Authorized Technology Provider (ATP) status from Cisco[®]. This designation recognizes LaSalle Solutions as having fulfilled the training requirements and program prerequisites to sell, deploy and support Cisco EnergyWise™ Suite products and solutions.

The Cisco EnergyWise Suite ATP Program assists partners in marketing and reselling the Cisco EnergyWise Suite to help energy-conscious customers control consumption, save money and boost performance. The program's goal is to enable partners to market a full breadth of services to turn savings into new network and data center business solutions.

“LaSalle Solutions is extremely proud of achieving this designation,” said Steve Robb, president of the Solutions Group at LaSalle Solutions. “This accomplishment not only signifies that LaSalle Solutions has met the rigorous Cisco certified personnel levels required for an EnergyWise Suite Integrator Partner, but that we have the expertise to provide the latest green technology to help our customers cut their energy costs and manage the energy use of their connected devices across their entire enterprise.”

The Cisco Authorized Technology Provider (ATP) Program is part of the Cisco go-to-market strategy for emerging technologies. The program helps Cisco to define the knowledge, skills and services that channel partners need to successfully sell, deploy and support an emerging technology. As the market changes, an ATP designation may be discontinued or may evolve into a Cisco specialization.

About the Cisco EnergyWise Suite

The Cisco EnergyWise Suite helps customers to measure and manage the energy use of all the connected devices across distributed office and data center environments. The Cisco EnergyWise Suite is designed to help customers cut energy costs across a distributed office by 35 percent and gain 100 percent visibility into the energy use of every device in the data center.

About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of life-cycle management services for technology and capital assets. These services include acquisition and financing, IT asset management, maintenance contracts management, remarketing and disposition. LaSalle Solutions' processes, outstanding customer service and powerful, market-leading cloud-based toolset, LAMP, enable customers to more economically and effectively manage and plan to meet their goals.

LaSalle Solutions is proud to have been awarded Cisco's US Services Partner of the Year in 2014. LaSalle Solutions is an independently operated company and a subsidiary of MB Financial Bank, a publicly traded Chicago-based bank holding company. MB Financial is traded on the NASDAQ as "MBFI." For more information on LaSalle Solutions, please visit www.elasalle.com and www.YouTube.com/LaSalleSolutions.

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