



LaSalle Solutions

Helping You Manage the Life-Cycle of Your Assets.

Press Contact

Beth Kirshenberg
LaSalle Solutions
847.823.9600
marketing@elasalle.com

LaSalle Solutions recognized as Enterprise Partner of the Year (U.S. Central) at Cisco Partner Summit 2015

ROSEMONT, Ill., May 12, 2015 — LaSalle Solutions announced today that it is the recipient of the award for Cisco Enterprise Partner of the Year (U.S. Central). Cisco presented the award at a global awards reception during its annual partner summit, which took place April 27–30 in Montreal.

Awarded to exemplary channel partners, the Cisco Partner Summit Geographical Region awards are designed to recognize best-in-class business practices and serve as a model to the industry within their respective regions. Areas of consideration include innovative practices, architecture-led approach successes, strategic business outcome-focused programs, seizing new opportunities and sales approaches.

“We are incredibly honored to once again be recognized by Cisco with an award at the annual partner summit,” said Steven Robb, president of the solutions group at LaSalle Solutions. “Receiving the Central Region Enterprise Partner of the Year award is a result of our successful collaboration with Cisco and our shared commitment to providing top-level services and innovative solutions to our customers. We are proud to be a Cisco partner and look forward to working together to deliver continued results and value.”

The Cisco Partner Summit awards the top-performing partners within specific technology markets across all geographical regions. Award recipients are selected by a group of Cisco Worldwide Partner Organization and regional executives.

LaSalle Solutions is a Cisco Gold Certified Partner with Cisco Master Specializations in Security and Collaboration. The company holds Cisco Advanced Specializations in Borderless Network Architecture Specialization, Collaboration Architecture Specialization and Data Center Architecture. In addition, LaSalle Solutions holds Cisco Authorized Technology Provider (ATP) designations in Application Centric Infrastructure, TelePresence Video Master, ServiceGrid, Data Virtualization Reseller, Energy Management Suite Integrator and Identity Services Engine.

LaSalle Solutions was named Cisco Services Partner of the Year in 2014, Central Area Cisco Services Partner of the Year from 2010 to 2013 and received the Cisco Customer Satisfaction Excellence Award for 40 consecutive quarters.

About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of life-cycle management services for technology and capital assets. These services include acquisition and financing, IT asset management, maintenance contracts management, remarketing and disposition. LaSalle Solutions' processes, outstanding customer service and powerful, market-leading cloud-based toolset, LAMP, enable customers to more economically and effectively manage and plan to meet their goals.

LaSalle Solutions is a subsidiary of MB Financial Bank, N.A., a commercial bank headquartered in Chicago, Illinois. MB Financial, Inc. is the publicly traded holding company for MB Financial Bank, N.A. and is traded on the NASDAQ as "MBFI."

For more information on LaSalle Solutions, please visit www.elasalle.com and www.YouTube.com/LaSalleSolutions.

LaSalle Solutions and LAMP are registered trademarks of LaSalle Solutions in the United States. Cisco, the Cisco logo and Cisco TelePresence are trademarks or registered trademarks of Cisco and/or its affiliates in the U.S. and other countries. A listing of Cisco's trademarks can be found at www.cisco.com/go/trademarks.

###