



# Notes

Mar 17, 2025

# J & K

Invited Kiyasha Singh Justin Germishuys

Attachments J & K

Meeting records Transcript

## Summary

Justin Germishuys and Kiyasha Singh reviewed significant market demand for their cyborg skills, showcasing successful proposals to clients like Astroenica and Coca-Cola Beverages South Africa. They decided to focus their workshops on habit formation using AI, preparing a presentation emphasizing this approach with contingency plans for technical issues, and planning for future intern cohorts and platform integration with Riptet. Next steps include finalizing the presentation slides, preparing a concise demo, and exploring Riptet platform integration with their cyborg skills URL.

## Details

- **Market Demand and Cyborg Skills:** Justin Germishuys and Kiyasha Singh discussed the significant market demand for their cyborg skills offerings. They noted multiple proposals sent to various clients, including Astroenica and Coca-Cola Beverages South Africa, demonstrating substantial interest ([00:06:20](#)) ([00:08:29](#)). The success of these proposals, despite minimal time investment, highlighted the effectiveness of their approach ([00:07:26](#)).
- **Cyborg Skills Workshop Approach:** They decided to focus on habit formation rather than the specific technology used in their cyborg skills workshops. The goal is to teach clients how to leverage AI for improved learning, regardless of the specific AI tool employed ([00:15:12](#)). Justin Germishuys suggested using their own experiences with Kiyasha Singh's cohort as a case study ([00:16:28](#)).

- **Platform Development and Client Needs:** The conversation touched on the development of their platform and its integration with existing client systems, such as Degreed ([00:12:58](#)). They acknowledged that the learning experience might be slightly affected by using Degreed, but the core benefit remains unaffected. The primary purpose of the platform is to reach a broader audience, not solely serve current clients ([00:14:04](#)).
- **Presentation Preparation and Strategy:** Kiyasha Singh presented slides for an upcoming presentation. Justin Germishuys provided feedback on the design, suggesting improvements to the visual elements and layout ([00:24:26](#)) ([00:29:12](#)). They discussed a contingency plan in case the presentation software experiences technical difficulties. The strategy includes emphasizing the habit-building aspects of their services and using alternative methods if the platform demonstration fails ([00:15:12](#)) ([00:27:05](#)).
- **Future Planning and Delegation:** Justin Germishuys emphasized the importance of long-term planning and delegation. They mentioned aiming to prepare for future intern cohorts by using current cyborg skills initiatives as a foundation. This approach aims to improve efficiency and free up their time for other tasks ([00:32:23](#)). They also discussed potentially using the Riptlet platform and connecting it to the cyborg skills URL ([00:34:43](#)).
- **Demo Preparation and Contingency:** Justin Germishuys advised Kiyasha Singh to prepare for a concise demo (2-3 minutes) and utilize pre-prepared tabs to prevent loading issues. They emphasized the importance of not overthinking the demo and assured her of backup plans if needed ([00:35:48](#)).

## Suggested next steps

- Kiyasha Singh will update the slides based on Justin Germishuys's feedback, ensuring a lighter blue background, removing blocks from the top left, incorporating speaker notes instead, and preparing a 2-3 minute demo showing the platform, using different tabs to avoid loading issues and showcasing prepared slides as a contingency.
- Justin Germishuys will try to incorporate colors from the Canva presentation into the agent and potentially show the agent during the presentation.
- The group will tweak videos, colors, and the user journey during the course of the week; improve the platform's efficiency by using AI to identify inefficiencies and

suggest improvements; and deploy it on Riplet, connecting it to the cyborg skills URL.

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# Transcript

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# J & K - Transcript

00:00:00

**Justin Germishuys:** Hi, Kasha. How are you?

**Kiyasha Singh:** I'm getting you

**Justin Germishuys:** All right. Right. Did you have a good weekend?

**Kiyasha Singh:** feels too short.

**Justin Germishuys:** Yeah. Well, that is startup life, I suppose.

**Kiyasha Singh:** And I understand why you keep using your example for four week work week.

**Justin Germishuys:** No. So, what I find interesting is I always say that I'm incredibly lazy and I'll work my ass off to make sure that I don't have to do stuff. Um, because actually that is the right way to go. If we're going to embrace this cyborg philosophy, we

**Kiyasha Singh:** What's

**Justin Germishuys:** need

**Kiyasha Singh:** up?

**Justin Germishuys:** to say what is chewing up all my time and how can I get AI to do this for me so that I don't have to. And the ultimate goal is to free you up to such an extent that money is just being made in your absence and you can lie on a beach in Bali if you want to sipping mojitos if that is your thing.

00:06:20

**Justin Germishuys:** Uh so I often also forget that that's the point. But then the problem is I always come up with another idea and then there's a new thing to do. And so then I find that I end up working on weekends which should I should ideally not do and nobody should. It's the whole point of weekends, right? But the problem is that there are so many meetings and things during the week that you don't actually get to do the things that you tell people you're going to do in the meetings that you have to fill up your time. So, but you saw that we got that proposal out to uh to Astroenica and that took us what 30 to 40 minutes to do. Okay, granted the precondition was that there was a clear idea that we had on the call, but similarly I had to send off a proposal for the NT um

workshop that they want to do at the end of the month, which is crazy cuz they say they don't want the good thing that we can give them.

00:07:26

**Justin Germishuys:** They just want to do something to use their budget in a two-day workshop at the end of the month. And we told them a two-day workshop is pointless. It's not going to change anything, but that's what they want and there's money on the table, so we're going to give them a two-day workshop. Um, Coca-Cola Beverages South Africa. So, the all of these proposals I didn't actually write. This is the point that I'm trying to make. I just hopped on a call, had a conversation with people, everything came out, and then we just did a proposal in like 20, 30 minutes after that, and then sent it out, and they're all succeeding. Uh, Coca-Cola Beverages South Africa wants to do Cyborg Skills. The only thing they didn't like about the proposal is that it didn't include an in-person session. So now either Allison and I will do like an in-person session with them. So that's like three things around cyborg skills, right? Well, not the work. The NT workshop could have been more cyborgy skills, but it's not going to be.

00:08:29

**Kiyasha Singh:** Sorry, I'm just hyping up this. Okay. So, that means that there's a lot of people that actually want this. That's good. That's

**Justin Germishuys:** So,

**Kiyasha Singh:** really

**Justin Germishuys:** we're seeing serious market demand for what we're selling.

**Kiyasha Singh:** okay.

**Justin Germishuys:** And um Miche from um Astroenica, he sent an email with lots of questions about how does the agent work, what do we do with the data, etc., etc. I ended up speaking to Allison yesterday for about two hours because it's the only time when she and I get to talk like normally. Um, and I explained that the agent isn't it's the agent itself isn't important, but what it does is. So, if they're concerned about how the AI agent is handling their data, what's happening to it, we can just say, look, we we can achieve the same result by other means. So for instance, we could set it up so that there is just a half an hour check-in every day like physically like I did with your cohort. We'd meet 30 minutes in the morning or 15 minutes in the morning and then maybe 15

minutes in the afternoon and the thing in the morning was to give you the thing to do for the day and the thing in the afternoon was to get you to reflect on it.

00:09:53

**Justin Germishuys:** And then we just recorded all of you talking about what you did. And then I had Yiannis take all of those recordings and pull out insights, which is exactly what we're doing, but through the platform.

**Kiyasha Singh:** Can I ask a question?

**Justin Germishuys:** Yeah.

**Kiyasha Singh:** So, would you suggest that we also do that for the cyborg skills that we're going to have with the inco team?

**Justin Germishuys:** So the Inca Beco team, you're going to do like a one-day thing with them this week, right?

**Kiyasha Singh:** Yes,

**Justin Germishuys:** You and Fiana. So you're you're going to be ready for that. And as we discussed, you're just going to focus on those two.

**Kiyasha Singh:** that's

**Justin Germishuys:** They don't even have to know that it's cyborg skills yet. It's just something that empowers them. But I mean, you can choose. There's there's no way you can do it wrong. Like

**Kiyasha Singh:** okay.

**Justin Germishuys:** the worst that can happen is nothing. Um so that's fine. And you've both been using it so much that and you know what the value of explain it simply.

00:10:53

**Justin Germishuys:** you know why you want to ask for examples and analogies as well. So it's not just explain it like I'm five or 10 or 11 or 12 or whatever. Um it's also give me examples and analogies that will help me understand like that that is very important. And then the other one is um walk me through it. I can't do it myself but if you you take me and that's why the stepbystep thing. So you almost sometimes want to prompt it to say, "Please take me through this step by step, but don't leave out any steps or don't assume any prior knowledge." By adding that last bit in, it doesn't skip over things. It doesn't assume that you just happen to know something. That's the problem with a lot

of guides and workbooks is they assume you already know something and they don't tell you again. And um AI does that too. So you need to just get around that. But if every single student just starts doing that now within six months, right?

00:11:51

**Justin Germishuys:** Like their learning will have been supercharged. The important thing is what happens after the workshop is that we actually have to give them lots of things to do where we say use AI to explain it to you. Simply use AI to take you through the step by step so that they can do it enough times so that in 6 months they're not even thinking about doing it anymore. They just naturally do it. and then they'll just be better at using AI and just doing anything really. So that's that's what you're aiming for. You're aiming for what's going to happen in six months, not for what's going to happen now. Um, and that's basically the philosophy behind all of this. So I think we're we're good. I think that again always people don't understand. They can't understand that something so apparently simple can have any real effect. But it's because of that that people don't do the things that re really make a difference. Um, which is crazy. But in any case, um, I saw your slides.

00:12:58

**Justin Germishuys:** I think they're fine. Um, again, I don't have any desire to overengineer anything before there's money on the table. I know it seems like silly, but I just want to do put in enough effort and tell a good enough story to these prospects so that they say, "Sure, we'll pay you." And then once they pay us, we say, "We will deliver in two weeks." And then we take that money and then we really do it. Because if we're investing too much time in making something perfect without money on the table and then we don't make a sale, we've lost hundreds of other opportunities that could have made us money. So, it's just bad bad sense to do that. So, I don't want to obviously we need to get the platform up and running, but there's a very strong possibility that Astroenica won't even use our platform.

**Kiyasha Singh:** Oh Yes, they did talk about it in the email they responded with as well that it should be the platform that will incorporate into their

**Justin Germishuys:** degreed.

**Kiyasha Singh:** Yes.

00:14:04

**Justin Germishuys:** So degressed it's fine. I mean the learning experience will be slightly affected but there's not much online learning experience, right? It's not like you're going to spend an hour in our environment and during that hour we need to keep your attention and give you badges and keep the movement going. Like that's not it. You come in just so that we can tell you to go off and do something else. That's it. So it doesn't matter whether I tell you to go and do it in person, whether I tell you via email, whether I tell you on Degreed, whether I create a mobile app. The reason we're creating the platform more than anything is so that the general public can sign up and use it for their general purposes. Um, cool. So, what do you want to focus on now while we have a little bit of time?

**Kiyasha Singh:** Um, well, now I'm not too sure cuz now now I don't know what I wanted to say. I forgot. I'm sorry.

00:15:12

**Justin Germishuys:** I'm sorry.

**Kiyasha Singh:** No,

**Justin Germishuys:** No,

**Kiyasha Singh:** it's

**Justin Germishuys:** that's

**Kiyasha Singh:** okay.

**Justin Germishuys:** my Okay,

**Kiyasha Singh:** Um, so the slides are okay for the presentation.

**Justin Germishuys:** show them to me again.

**Kiyasha Singh:** Um, okay. Because I did update it based on um what you mentioned.

**Justin Germishuys:** Okay, so the slides are kind of a backup. So maybe what we can do is I am going to ask you. So what I'll most likely do in the session today if they want to know more I want to tell them that the whole thing is focused on habits not the technology. The technology can be anything. You could even replace it with, you know, a very helpful and capable human being who's just around and you ask them questions, right? If you're in the habit of drawing explanations, guidance, hypothetical situations, critiques towards yourself from any source that helps you improve. It's just the source

happens to be AI and it doesn't matter which LLM. So completely agnostic about which LLM to use.

00:16:28

**Justin Germishuys:** The agent will be designed to model good judgment, but I could very well just record some videos of myself running through some examples and then I will model good judgment. Maybe not as effectively, but we get around the issue of the data. Um, I do want to tell them the story of how it started with you to say, "Look, you know, before we had any of this stuff in the morning, I would hop on a quick call with Kasha's co cohort and for 10 15 minutes just to make sure that I could give them an opportunity or tell them what I'd like them to do. checked back in with him in the afternoon, recorded that, and that's how we learned our lessons about what was working and what didn't work. And um so hopefully that'll be fine. And then we can say, look, if you want to see how this looks on our platform, Kasha will show you. And then you just take a minute or two and you just make sure you have something on a screen and you can speak to it.

00:17:40

**Justin Germishuys:** So you say okay so if you come and again the usual good practice you start at the beginning the user starts their day there's an email or some reminder that tells them to do their daily challenge they'll click it'll bring them into the space where they they it'll bring them here they can click on this so there are two entryways they can either come in on their own and do this in any order they want or we'll be firing messages off to them with suggestions of what they should do today. So we do have a um path but the path is arbitrary. You could really start anywhere except with critique it because critique it is a meta habit right? You can critique any of the others anything that is produced by any of the other habits you can critique. You can even critique a critique, right? So, um, but you can't run a now. Okay, I'm not going to get into that, but so essentially what you'll try to do is just tell the story. So, you'll say, okay, there are two paths.

00:18:56

**Justin Germishuys:** Then one, they can follow a structured path where every day they'll get a message with a recommendation and they'll click through and they'll get a deep link to the challenge we recommend they do today. Alternatively, they can just click into the platform and choose what they want to do. So there's that freedom. But let's look at the path where they just click in. So here we have the screen with the seven habits. And today they want to focus on the explained habit. They click into the explained habit. And here's a screen with the available activities that they can do to build that habit. These activities are a blend of habit building activities but also environmental trigger activities. The environmental trigger activities are where we give them something to put a cue or a trigger in their environment to help prompt the habit throughout their day or the behavior throughout their day. Then you can so you might actually want to pause and say okay once they click into the habit there's an introductory video for the whole habit and below this we have the habits they can choose from if they choose I suppose I keep forgetting about the videos you come in and you can watch the introductory video you can see all the habit categories that are available you can click into a habit category inside you'll see a

00:20:31

**Justin Germishuys:** video explaining what this habit is and why it matters and then underneath you can choose which activity you want to do. The activities are a blend of habit forming but also trigger embedding activities and then you can show that when you go in you get this card. The card tells you what you should go and do. And then when you come back in the into the platform the following day, you can click and here's an opportunity for reflection. The only thing that's missing is above the reflection question there should be like a little check box

**Kiyasha Singh:** Okay.

**Justin Germishuys:** which says I did this activity.

**Kiyasha Singh:** Okay.

**Justin Germishuys:** Um

**Kiyasha Singh:** Okay.

**Justin Germishuys:** that way we get the I did this and then what did I experience?

**Kiyasha Singh:** Okay.

**Justin Germishuys:** Um and then that's that. So that that's basically what you would do and you would run through it pretty quickly.

**Kiyasha Singh:** Okay.

**Justin Germishuys:** Okay. Does that give you some structure?

**Kiyasha Singh:** It does. Um, does the H I'd have to open the whole thing again.

**00:21:43**

**Kiyasha Singh:** I wanted to show you the images that I used for the explain it. Um, so I don't like the first image. Remember I sent you uh pictures a screenshot on WhatsApp of the images that I now placed which I basically took from the challenge cards itself.

**Justin Germishuys:** Yes. Do

**Kiyasha Singh:** So

**Justin Germishuys:** you want

**Kiyasha Singh:** for

**Justin Germishuys:** to bring

**Kiyasha Singh:** the

**Justin Germishuys:** it up or

**Kiyasha Singh:** uh it's running on my side so I just have to open it again. I'm sorry.

**Justin Germishuys:** Okay. Just give me a minute to respond to another message that has just come in.

**Kiyasha Singh:** Sure.

**Justin Germishuys:** Sorry, I won't be much longer.

**Kiyasha Singh:** All right.

**Justin Germishuys:** I just don't know how to spell the name Phipe. Is it two L's or two P's? Sorry. Uh

**Kiyasha Singh:** Yeah, I actually don't know. That's funny.

**Justin Germishuys:** Okay, that's good. Okay, you shared the can. Oh, do you have it on the screen or

**Kiyasha Singh:** Uh yes, it's just loading

**00:24:26**

**Justin Germishuys:** taking?

**Kiyasha Singh:** on my end. Uh

**Justin Germishuys:** Okay.

**Kiyasha Singh:** I did send the link for the Canva, but

**Justin Germishuys:** Okay. So, what I would like you to do is um aha, that's better. Okay. Um Okay, cool. But now at slide three, it suddenly changes the background color. I like the lighter blue background color to be perfectly honest. Now, Allison might say that it's a little bit um not corporaty enough. I don't know. But I personally like this.

**Kiyasha Singh:** Okay.

**Justin Germishuys:** Like it immediately made me feel delight.

**Kiyasha Singh:** Okay.

**Justin Germishuys:** Um and that is a good reaction. Like it's what what you get from somebody when you when they're not overthinking it, right? So, um, cool. That's good. Okay. So, remember what I said? It looks like you've got it all here. What I don't like is you putting those blocks in the top left. Um, usually when you have a presentation, you have speaker notes.

**00:25:54**

**Justin Germishuys:** So you have your slide and the speaker notes says what you should be saying about the slide. You don't have to embed what you're saying

**Kiyasha Singh:** Oh,

**Justin Germishuys:** about the slide into the slide unless you want to share the slide deck with somebody else and they need to read it for themselves. But then speaker notes also help there. Um so what you could do is um what we the journey that I just explained to you now uh there are two paths in they can either get a a daily message. It could be on their standard communication system that they're using internally or via email or whatever saying come and do this challenge today, the recommended challenge. So there's a recommended path. That's path one. Path in which case they'll probably skip all of this and just get the challenge. That's it. But then there's a second path where they can come in and do more and we'll keep bringing them to the platform you know to encourage them to do more in it if they want to use it.

**00:27:05**

**Justin Germishuys:** Path two is they come in and then they start here and they can watch the introductory video. They can click which habit they want to focus on. They can watch the habit video. They can go into the specific activity for the day. And once they do it, they come back and say whether they did it or not and share a reflection on

what they did. And that provides us with the data we need to evaluate how well it's going. We need to capture. We need to make sure that that story is in the slide because if your thing doesn't load like it isn't loading right now. What I want you to do is to say okay I'm going to try and run this but it runs a bit slowly while I'm on a call. And then maybe half a minute later you say okay it's not working. I prepared some slides. Let's look at those rather. You can see why that makes it more impressive. Okay. So it

00:28:06

**Kiyasha Singh:** better

**Justin Germishuys:** makes us

**Kiyasha Singh:** prepared.

**Justin Germishuys:** see

**Kiyasha Singh:** It makes us seem better prepared.

**Justin Germishuys:** exactly and competent and it inspires confidence. So the other thing is it gives us an opportunity to show them how we deal with challenges that life throws at us. Um, subtly.

**Kiyasha Singh:** Okay, now I'm not too sure. So, should

**Justin Germishuys:** What?

**Kiyasha Singh:** I just say that it's not loading and show them the slides instead? Which would you suggest?

**Justin Germishuys:** Look, if it does load, show them, but load it. Get it in your browser and open different tabs that are on different screens if

**Kiyasha Singh:** Okay.

**Justin Germishuys:** you can, right? Because that way you can basically use the real thing as your slide presentation. You're just clicking through tabs. That would be first prize, right? What sometimes happens is you get it to that point and then your computer restarts just before the meeting or it suddenly decides it's time to refresh or clear your cache or your server doesn't work.

00:29:12

**Justin Germishuys:** You know, lots of things can go wrong. So what I'm suggesting is that um actually do you know what um you know you have the screenshot

**Kiyasha Singh:** Yes.

**Justin Germishuys:** maybe put a bar along the top and move the image down a bit if you can and then explain what's in the image at the top so that you can say we can share these slides with you because they might want to share the slides with somebody else. uh this isn't like a full this is just screenshots of the platform but it'll also illustrate that we can do something similar in degree. Okay, cool. So, um I'm not too concerned. I think that because you put this darker square on page two, that's the visual chain that connects the lighter blue background to the darker blue background. I'm still not happy with the darker blue back background, but I don't want you to mess with the version that we're going to show them. Also

**Kiyasha Singh:** Yeah.

**Justin Germishuys:** with I'm waiting for cursor to fix their s\*\*\* because cursor was working extremely well in version 4.5 but the updated versions 4.6 and 4.7 have gone completely awall and cause more trouble than anything.

**00:30:44**

**Justin Germishuys:** I you can still kind of figure out how to get around it, but you have to anticipate what it's going to do wrong and tell it not to do it, which is, you know, like it wants to on its using its own discretion change fundamental things that are working to fix something else which is actually an easy fix. And it didn't do that before. Like I'd rather have it struggle in trying to fix things as they are and then only after a couple attempts suggest bigger approach changes. But then again, not always. So, okay. Anyway, cool. So, what I'm going to do if I have time is I'm going to try to take some of the colors from this Canva presentation and put it into my agent and I'll try and show them the agent as well.

**Kiyasha Singh:** Okay.

**Justin Germishuys:** Um, and then hopefully after today we make a sale and if we make a sale then that's cool. We might roll out to 10 people. But if they say this is something for the whole organization and this rolls out to 10,000 or 20,000 people and we're charging \$100 to \$200 per seat, then you can imagine the um so we might not make a lot of money right now, but it can open the door to a lot more if it works.

**00:32:23**

**Justin Germishuys:** And I would love that. And I would love to be able to go to another

organization after Astroenica and say, "Look, we ran cyborg skills with Astroenica because then we won't even have to prove that it works. Then we'll just get the bandwagon effect."

**Kiyasha Singh:** I think I'm looking forward, one thing I'm looking forward to is finishing the whole platform. I

**Justin Germishuys:** Yeah.

**Kiyasha Singh:** just want it to be finished because it's trial and error, but it's also frustrating. So, I just want to see finally learn to walk and then I'll be like, "Okay, you completed. Yay, now you can improve."

**Justin Germishuys:** Yeah, look, I think that in time what we might aim for is it depends on like which way you want to go. We'll probably end up so one of the reasons we run cyborg skills with DAB now is that in six months we might have another batch of interns to bring into stride shift and if we can get them started now then they'll probably be better prepared to do what we need them to do in 6 to 9 months.

00:33:33

**Justin Germishuys:** So in many ways we're planning for 2026 at the beginning of 2025 because then if cyborg skills takes off and we have a lot of people who are able to use AI to tweak and improve web apps then you can delegate to somebody else and then it's not something you need to keep doing. So again, you're trying to be lazy ultimately. Um like look at me. I didn't have to do any of this stuff. Uh okay, cool. Other than that, I think I'm generally happy with the way that things are going. Um look, obviously we need to sit down and say, okay, the videos need to be tweaked in this way. the colors need to be tweaked in this way. The user journey has to be tweaked in this way and that's fine and we will do that during the course of the week. I think um and what I suggested is you start you make a copy and you start working on the copy and then you start saying okay how do I improve this?

00:34:43

**Justin Germishuys:** What is needed? I really need you to think that through and also engage with AI and say okay look at this. How is this inefficient? How could this be made better? Uh what would I need to do? We'll probably end up deploying it on riplet, which

**Kiyasha Singh:** Okay.

**Justin Germishuys:** is pretty straightforward. We can do that in that in the week as well. And then I'll connect it to the uh cyborg skills URL. Um, and then hopefully if we close any one of these things with CCBA or with um with A, we will build this out. But if A doesn't want this, then we'll probably start we'll probably switch our attention to getting it ready for them specifically. Um, okay. But other than that, there's not much more I need to say to you. Is there

**Kiyasha Singh:** Okay.

**Justin Germishuys:** more you need from me?

**Kiyasha Singh:** Um, not at the moment. I think I'm just going to take the transcript and analyze it really hardcore so that I make sure I understand properly.

00:35:48

**Justin Germishuys:** Yeah, look, I think there's an opportunity for you to just do a little minor demo, maybe two or three minutes showing either remember it's important that you see if you can load tabs that are different screens. So you say, "Look, just so that you don't we don't end up with any loading issues, I've just prepared the different sections on different tabs. So I'm just going to change tabs instead of clicking through." And they'll appreciate that you're prepared for the demo. So I think that just from a learning experience, also don't psych yourself out along the way. It's not such a big deal. You're just talking to people. You're just talking some like friends over coffee. If you fumble, it's fine. You know, they're not going to nothing nothing will fail off the back of you succeeding or not succeeding, you might just add a little bit of an extra push. But if you don't, I will. And if I don't, Allison will. So, we all have like backups and contingencies. So, it's safe.

**Kiyasha Singh:** Okay.

**Justin Germishuys:** Okay, so don't stress.

**Kiyasha Singh:** Okay. Okay.

**Justin Germishuys:** Okay, nobody's going to die.

**Kiyasha Singh:** Okay.

**Justin Germishuys:** Okay, cool. Okay,

**Kiyasha Singh:** Thank

**Justin Germishuys:** thanks Kiyasha. And

**Kiyasha Singh:** you.

**Justin Germishuys:** I'll chat

**Kiyasha Singh:** Okay,

**Justin Germishuys:** you later. Okay, bye.

**Kiyasha Singh:** bye. I thank you.

**Transcription ended after 00:37:27**

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