

# KEVIN G. SMITH, CPP

803-367-3613 | kgsmithcpp@gmail.com  
www.linkedin.com/in/kevingsmith1

## CAREER HIGHLIGHTS

Co-founded and currently lead the Financial Industry Security Network (FISN) which is a group of financial/insurance security management professionals to share best practices and to provide access to connect with other security industry peers.

Documented and supervised security protocols for Nationwide in conjunction with local, state, and federal law enforcement for presidential candidate campaign site visits.

Saved Circle K/ConocoPhillips ~\$1.2M in annual budgetary costs and reduced robberies by 10% across 400 locations with a pinpointed security strategy.

Established a Community Resource Office at Nationwide for Des Moines Police Department to provide space for police officers to write reports, host public meetings, and enhance local crime prevention with presence of officers and patrol cars.

Developed a now-standard assessment process that assigns security risk profiles for all Circle K/ConocoPhillips sites, used to determine appropriate levels of technology and staffing.

Designed and managed installation of Nationwide Security Operations Center (SOC) for improved officer productivity and overall security.

Replaced contracted security officers with full-time Nationwide employees for higher-quality service, greater employee satisfaction, and better alignment with corporate

## EXECUTIVE-LEVEL CORPORATE SECURITY & SAFETY DIRECTOR

Certified and consultative security management professional who executes cost-saving measures to improve service quality, safety, and loss. Partners with law enforcement to create innovative programs that enhance security and set new standards. Skilled trainer, SME, and expert witness on threat assessment, risk assessment/mitigation, prevention, crisis response, emergency management, policy development, project management and incident investigation.

## WORK EXPERIENCE

**REGIONAL SECURITY DIRECTOR**, Nationwide Insurance, 08/2010 to 11/2020  
*Reporting to the Assistant VP of Corporate Security, oversee safety and security protocols, personnel, and equipment for the East Coast—comprising 37 sites in 13 states with a \$2M+ annual budget and a team of 30 supervisors and uniformed officers.*

- Develop and implement security and safety awareness training for 4,600+ employees
- Design and coordinate installation of security technology in all locations
- Lead cross-functional Incident Management Team to conduct threat assessment, prevention, and management planning associated with workplace violence
- Conduct annual security assessments at all locations to evaluate current risks and determine security measures needed to protect employees and the facility
- Regularly brief senior business unit executives on security issues, risks, incidents, programs, events, and projects

**SECURITY CONSULTANT**, Insight Security & Investigations, LLC, Rock Hill, SC – 09/2006 to 08/2010 & 12/2003 to 07/2005 – *As a subject-matter expert and resource, advised retailers, corporations, professional service firms, attorneys, distribution centers, and community organizations on security management and incident investigation.*

- Served as an expert witness for case litigation associated with security negligence, premises liability, shoplifting, and workplace violence
- Developed and led presentations and workshops on theft, fraud, and other security issues and concerns

**LOSS PREVENTION & SAFETY MANAGER**, Ross Stores, Inc., Fort Mill, SC – 07/2005 to 09/2006

*Administrated and ensured safe and secure working conditions for 1,800+ employees in a 1.3M-sq.-ft. retail distribution center.*

- Hired, trained, and supervised a team of 30 loss prevention supervisors and agents
- Managed workers' compensation claims and litigation to reduce employee injury rate by 20% in 12 months
- Developed and led safety training for all employees and management
- Oversaw all incident, injury, and theft investigations

## ADDITIONAL EXPERIENCE

**REGIONAL LOSS PREVENTION & SAFETY MANAGER**, Circle K/ConocoPhillips

## CERTIFICATION & AFFILIATIONS

**American Society of Industrial Security (ASIS)** - Certified Protection Professional  
**InfraGard**  
**Association of Threat Assessment Professionals**

EDUCATION

**BS in Security Management**, Bellevue University