

STUART BURTON

SECURITY CLEARED, SENIOR SOLUTIONS ENGINEER



CONTACT

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SKILLS

- UK public sector & healthcare services
- VMware platforms
- Technical consulting & design
- Critical infrastructure management
- Relationship & business management
- Revenue growth & customer success
- Mentoring and leadership
- Stakeholder engagement & delivery
- Private cloud platforms
- Change advisory
- Problem solving

REFERENCE

Stuart Hardman

Manager, Systems Engineering

Phone: +44(0) 7803 117 989

Further references are available upon request



PROFILE

At my core I'm a fastidious IT engineer with a 20+ year background in IT systems and infrastructure. Using a "do it right, do it once" and customer focused attitude to implementation, ensuring a high level of quality upon delivery. Always keen to implement new and useful technologies to ensure the IT systems do all the hard work and not the consumer.



EMPLOYMENT HISTORY

VMware UK Ltd

2022 - PRESENT

Senior Solutions Architect

- Initially supporting two regional UK healthcare public sector territories and later moving into UK Home Office and Policing; I'm focused on supporting the account executive and our customers close deals in excess of \$10M ABV.
- Running regular technical discovery sessions and customer engagement days where we understand more about the business growth opportunities in the customers language.
- I consistently knowledge share and up skill colleagues with less experience of a public sector working life and the day to day challenges faced.
- I have been working with VMware technology for the last 16 years and I continue to support customers transitioning to VMware by Broadcom.

The Christie NHS Foundation Trust

2016 - 2022

Infrastructure Technical Architect

- Technical design lead for the hospitals move to a colocated HCI platform.
- Interim management of the critical infrastructure team.
- Founded the hospitals Technical Design Authority and Change Advisory Board. Platform and process designer for all TDA requests.
- Architecture lead for hospitals VMware platform, NetApp Storage Area Network and route to public cloud.
- Architecture and engineering lead for the trust's container platform.