

Welcome & Introduction

WERNER KNOBLICH

SVP and General Manager, Red Hat EMEA

THE CHANGING ROLE OF I.T. IN THE ENTERPRISE

"IT doesn't matter."

Nicolas G. Carr Harvard Business Review, May 2003



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"Every organization - whether services, manufacturing or healthcare - is becoming a technology company."

> Joe McKendrick Forbes.com, April, 2015



DIGITAL TRANSFORMATION IS A <u>CEO</u> PRIORPTY

"WE'RE ALSO TAKING ADVANTAGE OF THE IMMENSE BUSINESS OPPORTUNITIES OFFERED BY DIGITALIZATION" "THE POSSIBILITIES OF THE DIGITAL REVOLUTION MUST BE PUT TO GOOD USE" "WE WILL LEAD THE DIGITAL REVOLUTION SWEEPING THROUGH THE WORLD" "WE FELT WE HAVE TO GO DIGITAL IN A MUCH MORE PROACTIVE WAY"



JOE KAESER, CEO SIEMENS



TOM ENDERS, CEO AIRBUS



JES STANLEY, CEO BARCLAYS



PAUL BULCKE, CEO NESTLE



DIGITAL TRANSFORMATION

Changing enterprises and entire industries in fundamental ways



New ways of developing, delivering, and integrating applications



Modernize existing and build new cloud-based infrastructure



More agile process across both IT and the business

By 2018, 67% of Global 2000 CEO's will have Digital Transformation at the center of their corporate strategy – IDC, 2016



OPEN SOURCE COLLABORATIVE DEVELOPMENT

Driving today's software innovation





RED HAT'S UNIQUE APPROACH

Harness Open Source innovation & deliver mission-critical IT solutions





#1 OPEN SOURCE LEADER AND FIRST \$2 BILLION DOLLAR OPEN SOURCE COMPANY IN THE WORLD







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