

## On the Uniqueness of the Shapley Value<sup>1</sup>)

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**Abstract:** *L.S. Shapley* [1953] showed that there is a unique value defined on the class  $D$  of all superadditive cooperative games in characteristic function form (over a finite player set  $N$ ) which satisfies certain intuitively plausible axioms. Moreover, he raised the question whether an axiomatic foundation could be obtained for a value (not necessarily the *Shapley* value) in the context of the subclass  $C$  (respectively  $C'$ ,  $C''$ ) of simple (respectively simple monotonic, simple superadditive) games *alone*. This paper shows that it is possible to do this.

Theorem I gives a new simple proof of *Shapley*'s theorem for the class  $G$  of *all* games (not necessarily superadditive) over  $N$ . The proof contains a procedure for showing that the axioms also uniquely specify the *Shapley* value when they are restricted to certain subclasses of  $G$ , e.g.,  $C$ . In addition it provides insight into *Shapley*'s theorem for  $D$  itself.

Restricted to  $C'$  or  $C''$ , *Shapley*'s axioms do *not* specify a unique value. However it is shown in theorem II that, with a reasonable variant of one of his axioms, a unique value is obtained and, fortunately, it is just the *Shapley* value again.

**Notation:** For a set  $S$  we denote by  $|S|$  the number of elements that  $S$  contains and frequently write it as  $s$ ; similarly  $t$  abbreviates  $|T|$  for a set  $T$ , etc.  $2^S$  denotes the class of all subsets of the set  $S$ .  $\emptyset$  stands for the empty set.  $R$ , as usual, represents the real line and  $Z^+$  the set of positive integers. For a vector  $v$  in  $R^n$ ,  $v_i$  is the  $i^{\text{th}}$  component of  $v$ . The symbol  $i$  is used both as a number and as the name of a player in  $N$ , but its meaning will be clear from the context.

### 1. Introduction

An *n-person cooperative game in characteristic function form* is a pair  $(N, v)$  where  $N = (1, 2, \dots, n)$  is a set of  $n$  players, and  $v$  is a function

$$v: 2^N \rightarrow R$$

with the property  $v(\emptyset) = 0$ . Intuitively  $v(S)$  represents the “worth” (“value”, “power”) of the coalition  $S$  of players, i.e., the least payoff that  $S$  can guarantee itself no matter what the other players (that are not in  $S$ ) do. Given a game  $v$  it is desirable to have a measure of the apriori “value” of each player in  $v$ .

Denote the class of all games on  $N$  by  $G$ .

Let  $\phi$  be a function

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$$\phi: G \rightarrow R^n$$

which we interpret as follows:  $\phi_i(v)$  is the *value* of the  $i^{th}$  player in the game  $v$ .

Shapley [1953] proposes three axioms which the function  $\phi$  ought to satisfy. In order to state them it is necessary to first define a few concepts. All games in the definitions below are assumed to be in  $G$ .

1.  $S$  is called a *carrier* for  $v$  if

$$v(T) = v(T \cap S) \text{ for all } T \subset N.$$

2. If  $\pi: N \rightarrow N$  is a permutation of  $N$ , then the game  $\pi v$  is defined by

$$\pi v(T) = v(\pi(T)) \text{ for all } T \subset N.$$

3. Given any two games  $v_1$  and  $v_2$ , the game  $v_1 + v_2$  is defined by

$$(v_1 + v_2)(T) = v_1(T) + v_2(T) \text{ for all } T \subset N.$$

Shapley's axioms are:

- S1. If  $S$  is any carrier for  $v$ , then  $\sum_{i \in S} \phi_i(v) = v(S)$ .

- S2. For any permutation  $\pi$  and  $i \in N$ ,

$$\phi_{\pi(i)}(\pi v) = \phi_i(v)$$

- S3. If  $v_1$  and  $v_2$  are any games, then

$$\phi(v_1 + v_2) = \phi(v_1) + \phi(v_2).$$

Shapley [1953] proved the following

*Theorem I.* There is a unique function  $\phi$ , defined on  $G$ , which satisfies the axioms S1, S2, S3.

*Proof.* For each coalition  $S$  define the game  $v_{S,c}$  by

$$v_{S,c}(T) = \begin{cases} 0 & \text{if } S \not\subset T \\ c & \text{if } S \subset T. \end{cases}$$

Then it is clear that  $S$  and its supersets are all carriers for  $v_{S,c}$ . Therefore, by S1,

$$\sum_{i \in S} \phi_i(v_{S,c}) = c, \text{ and}$$

$$\sum_{i \in S \cup \{j\}} \phi_i(v_{S,c}) = c \text{ whenever } j \notin S$$

This implies that  $\phi_j(v_{S,c}) = 0$  whenever  $j \notin S$ . Also if  $\pi$  is a permutation of  $N$  which interchanges  $i$  and  $j$  (for any  $i \in S$  and  $j \in S$ ) and leaves the other players fixed, then it is clear that  $\pi v_{S,c} = v_{S,c}$  and thus, by S2,

$$\phi_i(v_{S,c}) = \phi_j(v_{S,c}) \text{ for any } i \in S \text{ and } j \in S.$$

Therefore  $\phi(v_{S,c})$  is unique, if  $\phi$  exists, and is given by

$$\phi_i(v_{S,c}) = \begin{cases} c/|S| & \text{if } i \in S \\ 0 & \text{if } i \notin S \end{cases}$$

Now the games  $\{v_{S,c} \mid \emptyset \neq S \subset N, c \in R\}$  form an additive basis for the vector space  $G$ , and a proof of the theorem could be obtained by showing this [Shapley, 1953]. However, for our purposes, it is useful to consider the games  $\{v'_{S,c} \mid \emptyset \neq S \subset N, c \in R\}$  defined by

$$v'_{S,c}(T) = \begin{cases} c & \text{if } T = S \\ 0 & \text{if } T \neq S. \end{cases}$$

Any game  $v$  can be written as a finite sum of games of the type  $v'_{S,c}$ . Hence the uniqueness of  $\phi$  follows, using S3, if we can show that each  $\phi(v'_{S,c})$  is unique.

Assume that  $\phi(v'_{S,c})$  is unique for  $|S| = k+1, \dots, n$ . (This is obviously true for  $|S| = n$  because  $v'_{N,c} = v_{N,c}$ .) We will then show that  $\phi(v'_{S,c})$  is unique for  $|S| = k$ .

Let  $S_1, \dots, S_l$  be all of the proper supersets of  $S$ . Note that  $|S_i| > k$  for  $i = 1, \dots, l$ , thus  $\phi(v'_{S_i,c})$  is unique by the inductive assumption.

But

$$v_{S,c} = v'_{S,c} + v'_{S_1,c} + \dots + v'_{S_l,c}$$

Therefore, by S3,

$$\phi(v_{S,c}) = \phi(v'_{S,c}) + \phi(v'_{S_1,c}) + \dots + \phi(v'_{S_l,c}) \quad (1)$$

Since all the terms except  $\phi(v'_{S,c})$  are unique, so is  $\phi(v'_{S,c})$ . This concludes the proof that  $\phi$ , if it exists, is unique.

The proof of uniqueness has implicit in it, as was to be expected, a recipe for constructing  $\phi$ . Suppose

$$\begin{aligned} \phi_i(v'_{S,c}) &= \frac{(s-1)!(n-s)!}{n!} \cdot c \text{ if } i \in S \\ &= \frac{s}{n-s} \frac{(s-1)!(n-s)!}{n!} \cdot c \text{ if } i \notin S \end{aligned}$$

for  $s = |S| = k + 1, \dots, n$ . This is obviously true for  $|S| = n$  since  $v'_{N,c} = v_{N,c}$ . It follows, using (1), that

$$\begin{aligned}\phi_i(v'_{S,c}) &= \frac{(s-1)!(n-s)!}{n!} \cdot c \quad \text{if } i \in S \\ &= \frac{s}{n-s} \cdot \frac{(s-1)!(n-s)!}{n!} c \quad \text{if } i \notin S\end{aligned}$$

for  $|S| = k$ .

It is now straightforward to obtain  $\phi(v)$  for any  $v$ .

$$\text{Since } v = \sum_{\emptyset \neq S \subset N} v'_{S,v(S)}$$

$$\phi(v) = \sum_{\emptyset \neq S \subset N} \phi(v'_{S,v(S)}) \text{ by } S3.$$

The right-hand-side, when simplified, gives

$$\phi_i(v) = \sum_{\{i \in T \subset N\}} \frac{(t-1)!(n-t)!}{n!} v(T) - v(T - \{i\}),$$

*Shapley's* familiar formula. It is easy to verify that  $\phi$ , defined as above, satisfies the axioms  $S1, S2, S3$ . This completes the proof of theorem I.

## 2. Uniqueness for Subclasses

One can restrict  $S1, S2, S3$  to subclasses  $K$  of  $G$ .  $S2$  is then required to hold only if  $\pi v \in K$  whenever  $v \in K$ , and  $S3$  only if  $v_1 + v_2 \in K$  whenever  $v_1 \in K$  and  $v_2 \in K$ . The question arises whether the axioms, so restricted, specify a unique  $\phi$  on  $K$ . That they specify at least one  $\phi$  is clear by considering the restriction of the *Shapley* value on  $G$  to  $K$ . By following the procedure given in the above proof we can establish the uniqueness of  $\phi$  for certain  $K$ . It needs to be emphasized that *in each case* the proof of the uniqueness of  $\phi$  on  $K$  is given by a recursive construction of  $\phi$  on  $K$  which parallels the construction in the proof of theorem I. (The case  $K = D$  requires a somewhat special treatment which is outlined below). Therefore it is *not* necessary to turn to  $\phi$  on  $G$  and restrict its domain to  $K$  in order to prove the existence of  $\phi$  on  $K$ .

*The case  $K = D$ .*  $D$  is the subclass of  $G$  which consists of all *superadditive games* in  $G$ , i.e., games  $v$  in  $G$  for which  $v(S \cup T) \geq v(S) + v(T)$  whenever  $S \cap T = \emptyset$ . Though *Shapley's* proof in [*Shapley*, 1953] is also a proof of theorem I, it is essentially concerned with  $D$ , which is perhaps why games of the type  $v'_{S,c}$  are not considered in it. (Recall that  $v'_{S,c}$  is not in  $D$  if  $S \neq N$ ). However  $\{v'_{S,c} \mid \emptyset \neq S \subset N, c \in R\}$  does help one to construct *Shapley's* proof also. We first show that  $\{v'_{S,c} \mid \emptyset \neq S \subset N, c \in R\}$  forms a basis for  $G$ . Suppose that  $v'_{S,1}$  is in the linear span of  $\{v_{T,1} \mid T \text{ is a superset of } S\}$  when  $|S| = k + 1, \dots, n$ . This is trivially true for  $|S| = n$  because, as we have remarked before,  $v_{N,c} = v'_{N,c}$ . Let  $|S^*| = k$ . Since

$$v'_{S^*,1} = v_{S^*,1} - v'_{S_1^*,1} - \dots - v'_{S_j^*,1} \quad (2)$$

where  $S_1^*, \dots, S_j^*$  are all the proper supersets of  $S^*$ , and since by the inductive assumption each  $v'_{S_i^*,1}$  is in the linear span of  $\{v_{T,1} \mid T \text{ is a superset of } S_i^*\}$ , it follows that  $v'_{S^*,1}$  is in the linear span of  $\{v_{T,1} \mid T \text{ is a superset of } S^*\}$ . From the fact that  $\{v_{S,1} \mid \emptyset \neq S \subset N\}$  spans  $G$ , we now see that  $\{v_{S,1} \mid \emptyset \neq S \subset N\}$  also spans  $G$ . It is in fact a basis for  $G$  because it has the same number of elements as  $\{v'_{S,1} \mid \emptyset \neq S \subset N\}$  which is well known to be a basis.

Express a  $v$  in  $D$  *uniquely* as:  $v = \sum c_S v_{S,1}$ . Some of the  $c_S$  on the right hand side may be negative so that the equation may contain games that are not in  $D$ . This would prevent an application of S3 which is restricted to  $D$ . To overcome this, transpose terms with negative  $c_S$  coefficients to the left. Then it is easy to see that the new equation will only contain games that are in  $D$ . An application of S3 now proves the uniqueness of  $\phi$  on  $D$ . To find  $c_S$  explicitly, first express each  $v'_{S,1}$  in terms of the basis  $\{v_{S,1} \mid \emptyset \neq S \subset N\}$  using (2) and induction, and then substitute into  $v = \sum_{\emptyset \neq T \subset N} v'_{T,1} v(T)$ . It can be shown in this way that  $c_S = \sum_{T \subset S} (-1)^{s-t} v(T)$ , which of course enables us to write out an explicit formula for  $\phi(v)$  as is done by Shapley [1953]. This is not simple, however, and it is easier to show the existence of  $\phi$  on  $D$  by restricting the previously obtained  $\phi$  on  $G$  to  $D$ .

*Others cases,  $K \neq D$ .* In the following examples (which are by no means exhaustive) the proof of the uniqueness of  $\phi$  on the given  $K$  is completely parallel to the proof of theorem I, and involves a similar recursive construction of  $\phi$ .

- A. The subclass of all *simple games*, i.e., all games  $v$  for which  $v(S) = 0$  or 1, for any  $S \subset N$ .
- B. The subclass of all games  $v$  for which  $v(S) = 0$  whenever  $|S| \leq k$ ; as well as the subclass of all simple games with this restriction.
- C. The subclass of all games  $v$  in which certain players  $i_1, \dots, i_k$  are distinguished and  $v(S) = 0$  if  $\{i_1, \dots, i_k\} \not\subset S$ ; as well as the subclass of all simple games with this restriction.

*Remarks.* (I). The convex cone generated by the simple games with veto players (i.e., players  $i$  such that  $v(S) = 0$  if  $i \notin S$ , for all  $S \subset N$ ) is the subclass  $L$  of all games with non-empty cores [Spinneto, 1971]. Therefore case C shows that the axioms uniquely specify the Shapley value on  $L$ . In fact this is true for convex cones generated by the class of games in any one of A, B, or C or their unions.

(II). For any  $P \subset G$ ,  $|P| < \infty$ , we can determine in a finite number of steps whether or not the axioms uniquely specify the Shapley value on  $P$ ; and if they do not, we can construct different  $\phi$ 's on  $P$  which satisfy the axioms. Indeed, this corresponds to checking whether a certain system of linear equations has a unique solution or not. The size of this system can be cut down using a procedure which mimics the proof of theorem I. (We omit the details.)

### 3. Monotonic Simple Games

Let  $C'$  be the subclass of all *monotonic simple games* in  $G$ , i.e., simple games  $v$  for which  $v(S) = 1$  implies that  $v(T) = 1$  whenever  $S \subset T$ . And let  $C''$  be the subclass of all *superadditive simple games* in  $G$ .

The axioms  $S1, S2, S3$  do *not* uniquely specify the *Shapley* value on  $C'$  or  $C''$  if  $|N| > 2$ . First note that the games in  $C'$  or  $C''$  for which the value is determined by  $S1$  and  $S2$  alone are precisely of the type  $v_{S,1}$ . Pick a game  $v$  in  $C''$  (and thus also in  $C'$  since  $C'' \subset C'$ ) which is not of the type  $v_{S,1}$ . An example of one is:

$$v(N - \{i\}) = v(N - \{j\}) = v(N) = 1, \text{ and} \\ v(S) = 0 \text{ for all other } S \subset N$$

where  $i$  and  $j$  are any two distinct players in  $N$ , and where we assume that  $|N| > 2$ .

Set  $\phi_i(v) = \phi_j(v) = p$ , where  $p$  is an arbitrary real number, and set

$$\phi_k(v) = \frac{1 - 2p}{|N - \{i, j\}|} \text{ for } k \neq i, j.$$

Then it is obvious that  $\phi(v)$  satisfies  $S1$  and  $S2$ . It also satisfies  $S3$  vacuously. For suppose  $v + v' = v''$  for a  $v' \in C'$  and a  $v'' \in C'$ . Then  $v(N) + v'(N) = v''(N)$ . But  $v(N) = 1$ , therefore  $v''(N) = 1$ , which implies that  $v'(N) = 0$ . Thus  $v' = 0$  since  $v'$  is monotonic. Also, if  $v - v' = v''$  for a  $v' \in C'$  and a  $v'' \in C'$ , then two cases arise: (a)  $v''(N) = 1$ , therefore  $v'(N) = 0$ , and so  $v' = 0$ . (b)  $v''(N) = 0$  which implies that  $v'' = 0$ , and hence  $v' = v$ . There is no question, therefore, of  $S3$  being violated for any choice of  $p$ , and so  $\phi$  is not uniquely specified on  $C'$  or  $C''$  by  $S1, S2, S3$ .

However, if we replace  $S3$  by a variant of it,  $S3'$  (which will be stated below), then a unique  $\phi$  is specified on  $C'$  or  $C''$  and it is just the *Shapley* value.

In what follows we will write out only the case for  $C''$ , because the case for  $C'$  is obtained by replacing  $C''$  by  $C'$  throughout.

First we make a few definitions. For  $v \in C''$  and  $v' \in C''$  let  $v \vee v'$  denote the game given by

$$(v \vee v')(S) = \begin{cases} 1 & \text{if either } v(S) = 1 \text{ or } v'(S) = 1 \\ 0 & \text{if } v(S) = 0 \text{ and } v'(S) = 0. \end{cases}$$

Note that  $v \vee v'$  may not always be in  $C''$  for a  $v$  in  $C''$  and a  $v'$  in  $C''$ . (However  $v \wedge v'$  is in  $C'$  whenever  $v$  is in  $C'$  and  $v'$  is in  $C'$ ). Let  $v \wedge v'$  denote the game given by

$$(v \wedge v')(S) = \begin{cases} 1 & \text{if } v(S) = 1 \text{ and } v'(S) = 1 \\ 0 & \text{if } v(S) = 0 \text{ or } v'(S) = 0. \end{cases}$$

Let us make a simple check to see that  $v \wedge v' \in C''$  whenever  $v \in C''$  and  $v' \in C''$ . If  $v \wedge v' \notin C''$ , then there are coalitions  $S$  and  $T$ ,  $S \cap T = \emptyset$ , such that  $(v \wedge v')(S \cup T) < (v \wedge v')(S) + (v \wedge v')(T)$ . But by the definition of  $v \wedge v'$  this means

that either  $v(S \cup T) < v(S) + v(T)$  or  $v'(S \cup T) < v'(S) + v'(T)$ , which is a contradiction. (A similar argument shows that  $C'$  is closed under  $\wedge$ ).

We are now in a position to state  $S3'$ :

$S3'$ . If  $v \vee v' \in C''$  whenever  $v \in C''$  and  $v' \in C''$  then

$$\phi(v \vee v') + \phi(v \wedge v') = \phi(v) + \phi(v').$$

(In stating  $S3'$  for  $C'$  we may drop the "if" because  $v \vee v' \in C'$  always.)

**Theorem II.** There is a unique function  $\phi$ , defined on  $C''$ , which satisfies the axioms  $S1, S2, S3'$ . Moreover, this  $\phi$  is just the *Shapley value*.

*Proof.* Every  $v$  in  $C''$  has a finite number of minimal winning coalitions  $S_1, \dots, S_k$ , i.e. coalitions  $S_i$  such that  $v(T) = 1$  if  $S_i \subset T$  for some  $i$  and  $v(T) = 0$  if  $S_i \not\subset T$  for all  $i$ . Clearly

$$v = v_{S_1,1} \vee v_{S_2,1} \vee \dots \vee v_{S_k,1}$$

where the right hand side is defined associatively. Let  $n^1(v) = \min \{p \in \mathbb{Z}^+ \mid \text{there exists a minimal winning coalition } T \text{ of } v \text{ such that } |T| = p\}$  and let  $n^2(v) = \text{the number of winning coalitions } T \text{ of } v \text{ such that } |T| = n^1(v)$ .

The proof of the uniqueness of  $\phi$  will be by induction on  $n^1(v)$  and  $n^2(v)$ .

For  $n^1(v) = n$ ,  $v = v_{N,1}$ , in which case  $\phi(v)$  is obviously unique.

Suppose  $\phi(v)$  has been shown to be unique for all  $v$  such that  $n^1(v) = k + 1$ ,  $k + 2, \dots, n$ . Then  $\phi(v)$  is unique when  $n^1(v) = k$  and  $n^2(v) = 1$ .

Let  $S$  be the unique minimal winning coalition with  $k$  players. If  $S$  is the only minimal winning coalition of  $v$ , then  $v = v_{S,1}$  and  $\phi(v)$  is unique. Otherwise let  $S_1, \dots, S_m$  denote all of the minimal winning coalitions of  $v$  apart from  $S$ .

*Note:*  $|S_i| > k$  for  $1 \leq i \leq m$  since  $n^2(v) = 1$ . Now

$$(v_{S_1,1} \vee v_{S_2,1} \vee \dots \vee v_{S_m,1}) \vee v_{S,1} = v$$

say,  $v' \vee v_{S,1} = v$

It follows that  $n^1(v') > k$ . Therefore  $\phi(v')$  is unique by the inductive assumption.

Further,  $n^1(v_{S,1} \wedge v') > k$ . This is obvious from the definition of  $\wedge$ . Therefore  $\phi(v \vee v')$  is also unique by the inductive assumption. Invoke axiom  $S3'$ . Then

$$\phi(v) = \phi(v' \vee v_{S,1}) = \phi(v') + \phi(v_{S,1}) - \phi(v_{S,1} \wedge v')$$

Since all the three vectors on the right hand side are unique, so is  $\phi(v)$ .

Next, suppose  $\phi(v)$  has been shown to be unique for all  $v$  such that either

$$n^1(v) = k + 1, \dots, n \tag{3}$$

$$\text{or } n^1(v) = k \text{ and } n^2(v) = 1, \dots, j \tag{4}$$

Then  $\phi(v)$  is unique when  $n^1(v) = k$  and  $n^2(v) = j + 1$ .

Indeed, let  $S_1, \dots, S_{j+1}$  be the minimal winning coalitions of  $v$  with  $k$  players each. And let  $T_1, \dots, T_m$  be all the other minimal winning coalitions of  $v$ . By the conditions on  $n^1(v)$  and  $n^2(v)$  it is clear that  $|T_i| > k$  for  $1 \leq i \leq m$ . Now

$$(v_{T_1,1} \vee \dots \vee v_{T_m,1} \vee v_{S_1,1} \vee \dots \vee v_{S_j,1}) \vee v_{S_{j+1},1} = v.$$

$$\text{say, } v'' \vee v_{S_{j+1},1} = v$$

clearly  $v''$  satisfies (4) and  $v'' \wedge v_{S_{j+1},1}$  satisfies (3). Therefore  $\phi(v'')$  and  $\phi(v'' \wedge v_{S_{j+1},1})$  are both unique by the inductive assumption.

By  $S3'$ ,

$$\phi(v) = \phi(v'' \vee v_{S_{j+1},1}) = \phi(v'') + \phi(v_{S_{j+1},1}) - \phi(v'' \wedge v_{S_{j+1},1})$$

which proves the uniqueness of  $\phi(v)$ .

Putting together the two results we get that  $\phi(v)$  is unique for any feasible numbers  $n^1(v)$  and  $n^2(v)$ , i.e., for all  $v \in C''$ .

It is clear that the *Shapley* value  $\phi$  on  $G$  satisfies  $S1, S2, S3'$  when it is restricted to  $C''$ . Indeed  $v + v' = (v \vee v') + (v \wedge v')$  where we regard the  $+$  as taking place in the vector space  $G$ . Hence by  $S3$   $\phi(v) + \phi(v') = \phi(v \vee v') + \phi(v \wedge v')$ . Thus the *Shapley* value is the unique  $\phi$  on  $C''$  which satisfies  $S1, S2, S3'$ .

However, we need not depend on the  $\phi$  already defined on  $G$  to establish the existence of  $\phi$  on  $C''$ . It is quite clear that implicit in the proof of uniqueness is a recursive construction of  $\phi$ . (We omit this because it is straightforward.)

*Remarks:* (III) Theorem II holds when we replace  $C'$  (respectively  $C''$ ) by certain subclasses of  $C'$  (respectively  $C''$ ). The proofs are similar and involve stopping the induction at appropriate stages, and considering games that take on values in  $\{c, 0\}$  instead of  $\{1, 0\}$ . We give just two examples: Subclasses of  $C'$  (or  $C''$ ) for which (1)  $v(S) = 0$  if  $|S| \leq k$ , (2)  $v(S) = 0$  if  $\{i_1, \dots, i_k\} \not\subseteq S$ .

(IV) By changing  $S1$ , but retaining  $S2$  and  $S3'$ , we can obtain an axiomatic foundation for the *Banzhaf* value in its unnormalized form [Lucas, 1973] when it is restricted to  $C'$  or  $C''$ . The proof of this is similar to the proof of theorem II, and will appear in a forthcoming paper.

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