

Smart Touch Wireless LLC

Commission Plan

This document serves to certify that as a Sales Manager for Smart Touch Wireless, your compensation structure as of the below time frame is as follows:

2024 Payout	Store Manager			
Tier	100-124.99%	125-149.99%	150-199.99%	200%+
Activations	\$300	\$400	\$500	\$1,000
Upgrades	\$250	\$350	\$450	\$600
Acces.	\$150	\$250	\$350	\$500
Payout	\$700.00	\$1,000.00	\$1,300.00	\$2,100.00

To receive the commission payout, the following MUST be met:

- 30% Autopay
- 40% Protect
- 5 PPP Funded Applications

Failure to meet the above criteria will result in a lowered commission payout. The impact is outlined below.

Metric	Impact
AP < 30%	-\$50 of total commission
CP < 40%	-\$50 of total commission
< 5 PPP Funded	-\$100 of total commission

As a Sales Manager, you are responsible for ensuring that your assigned location is performing at its highest level. Your store performance goals are sent out prior to the beginning of the new month. Your payout will be in accordance with the above attached table.

Your manager's responsibilities are to motivate your subordinates into achieving the highest level of performance by ensuring that every customer receives the GTES experience. These manager goals are meant to motivate and encourage you to continuously improve and give your best effort towards making Cricket Wireless successful.

As a Smart Touch Wireless employee, you will be responsible for opening new accounts, upgrading existing accounts, selling accessories, providing excellent customer service, passing out flyers, posting ads on social media, opening and closing of the store, being on time, maintaining store cleanliness, inventory upkeep, accountability for your duties, and being able to retain and convey knowledge of all Cricket phones and plans.

Commission will be forfeited in the case of repeated deviation of the above expectations, as well as, resignation without 2 weeks notice and termination from Smart Touch Wireless.

Commission is paid out on a monthly basis.

We appreciate all our employees' continued effort and cooperation, please feel free to contact hr@smarttouchwireless.com with any questions or concerns.

Thank you, Management.