Dear Sir/Ma’am,

I am an experienced consulting actuary working for Milliman. In my role, I have had the opportunity to work on numerous life insurance valuations, including statutory valuations. Currently, I am leading a team to support statutory valuations for a client with branches in Hong Kong, Singapore, the UAE, and the Isle of Man. My other major consulting projects are:

* IPO preparation work for two large insurance companies in India: ICICI Prudential and HDFC Life
* Embedded value reporting and review, especially as part of M&As
* Product design review and pricing
* Prophet modelling: ALS, risk-based capital, IFRS 17 and many other implementations
* Setting up an off-shore team for IFRS 4 reporting requirements of a client

Before Milliman, I had extensive experience in actuarial modelling and enterprise modelling systems. I also enjoy using my programming skills to find innovative solutions to solve actuarial problems.

I am looking towards advancing my career with a challenging role where I can leverage my skills to add value to the organization. Along with technical skills, I can contribute immensely with my team management, project management, and communication skills. Please spare a few minutes to review my resume (attached separately; and copied on next page as well)

I believe that I will be a good fit for the current role and request you to consider my application for the same.

Regards,

Subhash

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Responsible for the analysis of web marketing campaigns using statistical modelling and algorithms to study campaign effectiveness. Developed several tools for web analytics using programming skills which helped focus on deriving valuable insights on marketing campaigns run by Hewlett-Packard globally.

**Business Analyst**

**Hewlett-Packard, Bangalore May 2008 - Feb 2010**

As part of FIS’s (formerly known as SunGard) actuarial consulting team in Hong Kong, responsible for the review and implementation of actuarial models for life insurance companies in Asia. Responsibilities also included pre-sales activities and marketing of the Prophet system.

Preferred consultant for client training on Prophet, Prophet ALS and Prophet Enterprise.

**Actuarial Consultant**

**SunGard, Hong Kong Feb 2010 - Sept 2012**

Heavily involved with the development of a unified global actuarial model (a single model to produce results across multiple reporting regimes/geographies). Successfully supported the implementation of an enterprise-wide actuarial system to automate financial reporting. The modelling best practices learnt from this role have proven to be of immense value to all other projects.

One of the founding members of Milliman’s life insurance consulting practice based in New Delhi. We started as a five-member team which has now grown to 60+ members. A qualified actuary with work experience in various projects, including

* IPO preparation work for ICICI Prudential and HDFC Life;
* Embedded value reporting, especially as part of M&As;
* Pricing & product design – reviewing actuary for product applications for a regulator in the Middle East;
* Prophet modelling: ALS, risk-based capital, IFRS 17, model implementation from scratch for a new life insurance company, review of model design, numerous other model implementations

I am currently responsible for:

* Leading statutory valuation team for a large life insurer;
* Consulting projects in Asia and the Middle East; and
* Marketing and business development.

**Asst. Vice President**

**Swiss Re, Bangalore Sept 2012 - June 2014**

Prophet

RBC

IFRS 17

Data Science

Pricing / Valuation

**Education and skills**

**Fellow**

**Institute of Actuaries of India 2020**

**Institute and Faculty of Actuaries, UK 2018**

**M.Sc. Applied Operational Research (University Medalist)**

**B.Sc. (Hons.) Statistics (University Medalist)**

**University of Delhi 2003 - 2008**

**Consulting Actuary**

**Milliman India Pvt. Ltd since Jan 2015**

Consulting actuary with more than twelve years of experience on a wide range of large scale actuarial, risk management and data analytics projects. Besides actuarial technical skills, key skills include:

* Leadership and team management
* Effective project management
* Excellent verbal and written communication
* Programming skills (VBA; Python; Power BI; SQL; Web development)
* Keynote speaker on economic scenario generators and their uses, and asset-liability modelling

[www.subhash-khanna.in](file:///C:\Users\subhash.khanna\Desktop\www.subhash-khanna.in)

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Consulting Actuary

**Subhash Khanna**

**ABOUT ME**

**Experience**