

# PROJECT

## **SANTANDER CUSTOMER TRANSACTION PREDICTION**

**SUBHADEEP CHOWDHURY**

# **CONTENTS:-**

## **1 INTRODUCTION :**

1.1	Problem Statement .....	3
1.2	Data .....	3

## **2 METHODOLOGY :**

### 2.1 PreProcessing

I.	Missing Value Analysis. ....	4
II.	Feature Selection. ....	5
III.	Outlier Analysis. ....	8
IV.	Feature Scaling. ....	9

### 2.2 Modeling

I.	ModelSelection. ....	9
II.	Logistic Regression. ....	10
III.	Logistic Regression with Stratified Sampling.....	11
IV.	Logistic Regression with SMOTE.....	11
V.	Random Forest. ....	12
VI.	XGBoost. ....	13
VII.	Stacking with stratified sampling .....	14
VIII.	Stacking with original data( No outlier and normalisation) .....	16

## **4. MODEL BUILDING IN R:- ..... 18**

Logistic regression in R. ....	27
Random forest in R.....	37

## **3 CONCLUSION:**

3.1	Model Evaluation. ....	39
3.2	Model Selection.....	39
3.3	Improvement of Model.....	39

## **5. SUMMARIZATION:- ..... 40**

## **6. INSTRUCTION TO RUN PYTHON AND R CODE :- ..... 40**

# 1. INTRODUCTION:-

## BACKGROUND :-

At Santander, mission is to help people and businesses prosper. We are always looking for ways to help our customers understand their financial health and identify which products and services might help them achieve their monetary goals. Our data science team is continually challenging our machine learning algorithms, working with the global data science community to make sure we can more accurately identify new ways to solve our most common challenge, binary classification problems such as: is a customer satisfied? Will a customer buy this product? Can a customer pay this loan?

### 1.1 PROBLEM STATEMENT :-

In This Challenge we need to identify which customers will make a specific transaction in the future, irrespective of the amount of money transacted.

### 1.2 DATA:-

Our task is to build classification models, which will classify the customers who will make a specific transaction in the future.

Given below is a sample of the data set that we are using to predict.

ID_code	target	var_0	var_1	var_2	var_3	var_4	var_5	var_6	var_7	...	var_190	var_191	var_192	var_193	var_194	var_195	var_196	var_197	
0	train_0	0	8.9255	-6.7863	11.9081	5.0930	11.4607	-9.2834	5.1187	18.6266	...	4.4354	3.9642	3.1364	1.6910	18.5227	-2.3978	7.8784	8.5
1	train_1	0	11.5006	-4.1473	13.8588	5.3890	12.3622	7.0433	5.6208	16.5338	...	7.6421	7.7214	2.5837	10.9516	15.4305	2.0339	8.1267	8.7
2	train_2	0	8.6093	-2.7457	12.0805	7.8928	10.5825	-9.0837	6.9427	14.6155	...	2.9057	9.7905	1.6704	1.6858	21.6042	3.1417	-6.5213	8.2
3	train_3	0	11.0604	-2.1518	8.9522	7.1957	12.5846	-1.8361	5.8428	14.9250	...	4.4666	4.7433	0.7178	1.4214	23.0347	-1.2706	-2.9275	10.2
4	train_4	0	9.8369	-1.4834	12.8746	6.6375	12.2772	2.4486	5.9405	19.2514	...	-1.4905	9.5214	-0.1508	9.1942	13.2876	-1.5121	3.9267	9.5

The data set consist of 200000 observation with 202 variables.

## 2. METHODOLOGY :-

### 2.1 PRE PROCESSING :-

Any predictive modelling requires that we look at the data before we start modelling. However, in data mining terms looking at data refers to so much more than just looking. Looking at data refers to exploring the data, cleaning the data as well as visualising the data through graphs and plots. This is often called as Exploratory Data Analysis. To start this process we will first try and look at all the distributions of the variables.

#### 2.1.1. Missing Value Analysis:-

```
bd_train=pd.read_csv("/Users/subhadeep/Downloads/train (1).csv")
bd_test=pd.read_csv("/Users/subhadeep/Downloads/test (1).csv")

bd_train.isnull().sum()

bd_test.isnull().sum()
```

First of all we have loaded the training and testing dataset under bd\_train and bd\_test data frame.

Then we have checked missing values in both train and test data.

There are no missing values in both the dataset.

```
bd_train_new=bd_train.drop(['target','ID_code'],axis=1)

print(bd_train_new.shape)
(200000, 200)

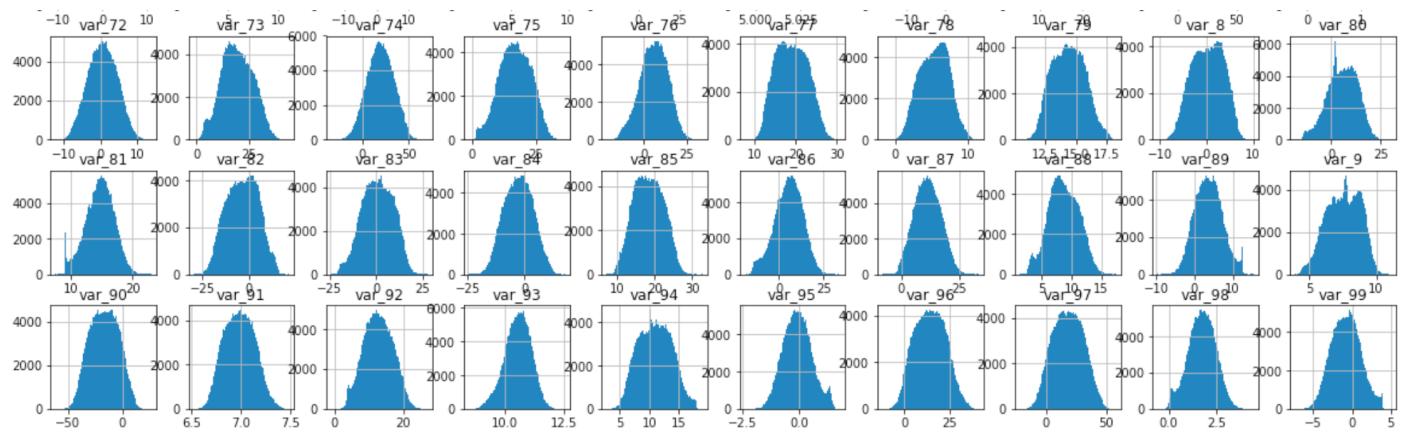
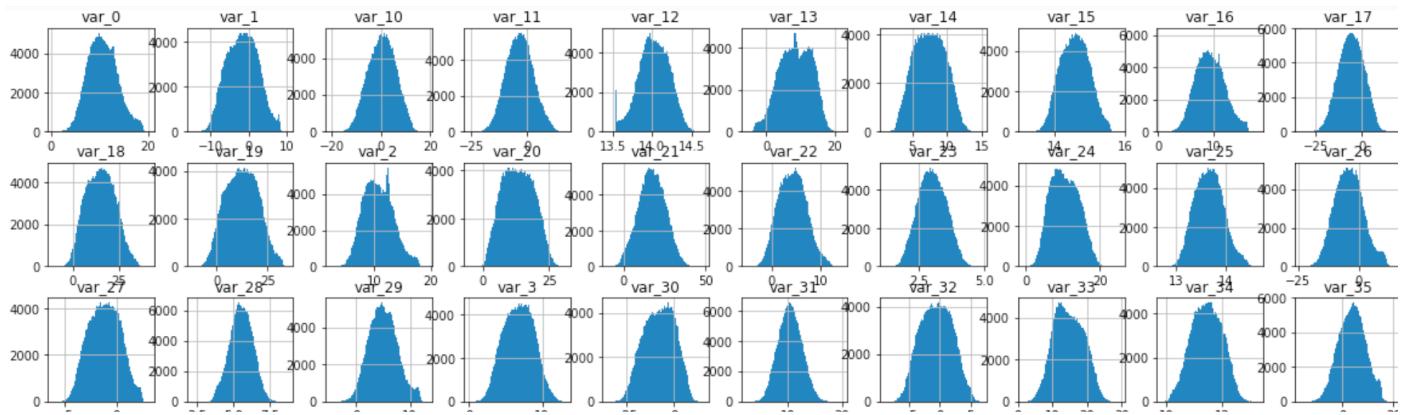
x=bd_train_new
y=bd_train['target']
```

Next we are dropping ‘target’ and ‘ID\_code’ variable from the training data and saved it in bd\_train\_new and later in x. We are saving our target variable as ‘target’ in y.

```
x_100=x.iloc[:, :100]
x_200=x.iloc[:, 100:200]
```

```
import seaborn as sns
import matplotlib.pyplot as plt

%matplotlib inline
x_100.hist(figsize=(20,20),bins=100)
plt.show()
```



To give an example , we have plotted for 2 different dataset. The first set consist of 1 to 100 variables and the new dataset consist from 101 to 200 variables.

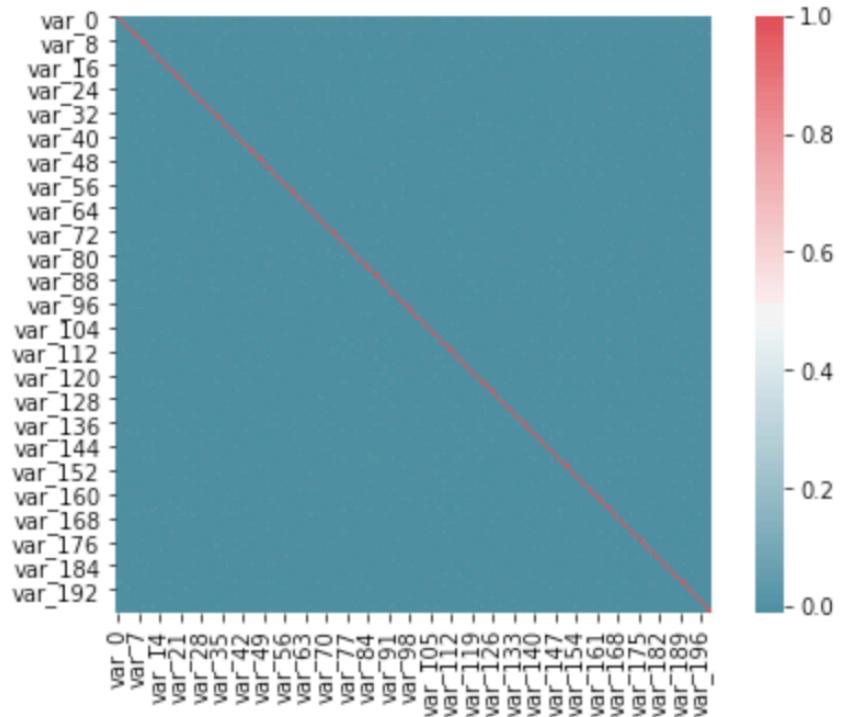
If we see from the above sample figures of the distribution of the datasets, we can see that some variable are normally distributed like var\_81, var\_72, var\_10 and some variables are not normally distributed like var\_13, var\_80 etc.

The full distribution graphs of all the variables will be shown in the appendix.

### 2.1.2 Feature Selection :-

We have drawn a heatmap of correlation of all the training variables . We can see from the below correlation plot that there are no such correlation between the independent variables, i.e no multicollinearity.

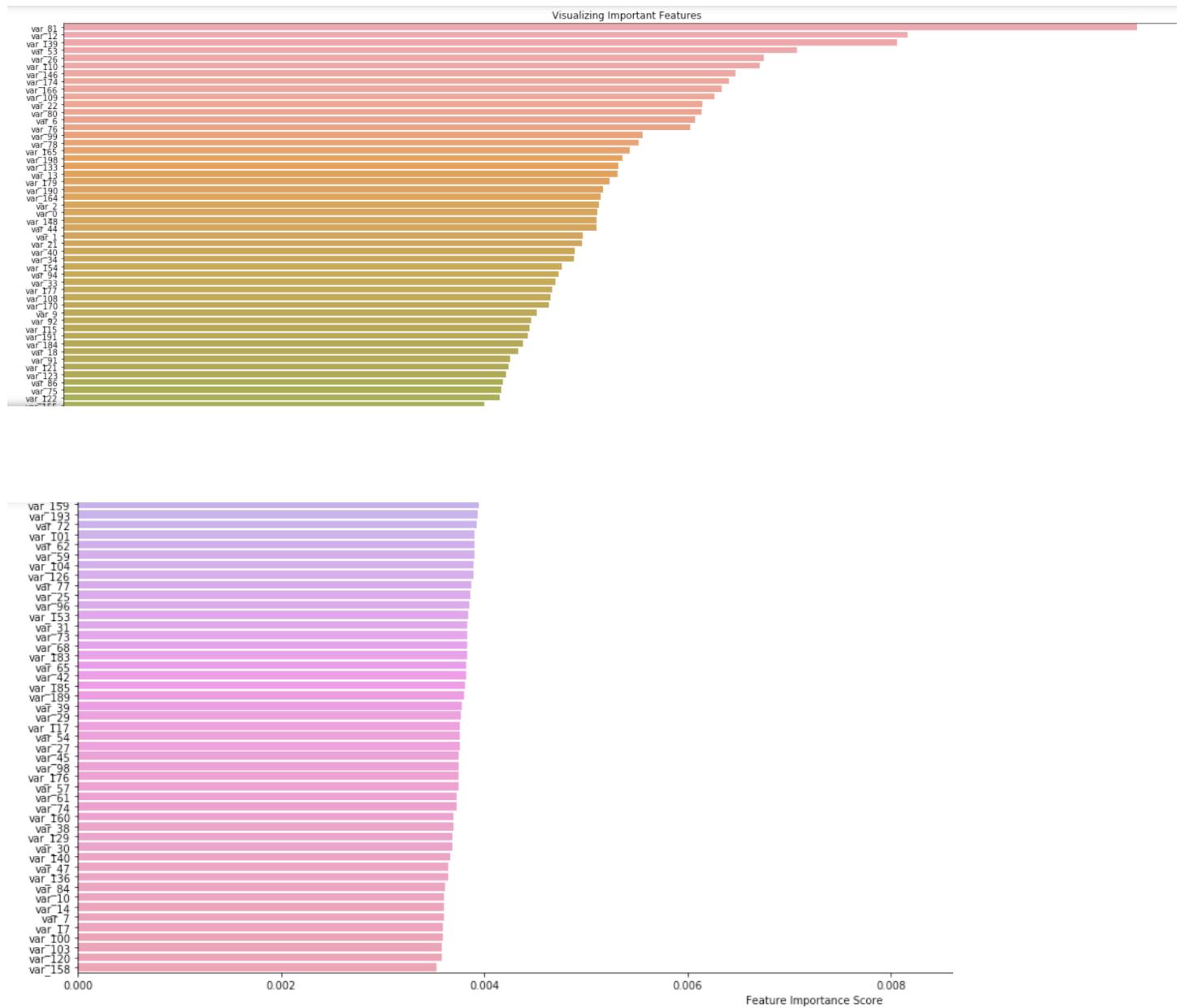
```
<matplotlib.axes._subplots.AxesSubplot at 0x11badf358>
```



var_81	0.013805	var_57	0.003743
var_12	0.010853	var_61	0.003724
var_139	0.010718	var_74	0.003723
var_53	0.009430	var_160	0.003692
var_26	0.009005	var_38	0.003691
var_110	0.008951	var_129	0.003684
var_146	0.008638	var_30	0.003684
var_174	0.008555	var_140	0.003658
var_166	0.008465	var_47	0.003646
var_109	0.008371	var_136	0.003639
var_22	0.008210	var_84	0.003610
var_80	0.008208	var_10	0.003605
var_6	0.008126	var_14	0.003603
var_76	0.008059	var_7	0.003597
var_99	0.007449	var_17	0.003590
var_78	0.007391	var_100	0.003585
var_165	0.007277	var_103	0.003584
var_198	0.007183	var_120	0.003582
var_133	0.007129	var_158	0.003531

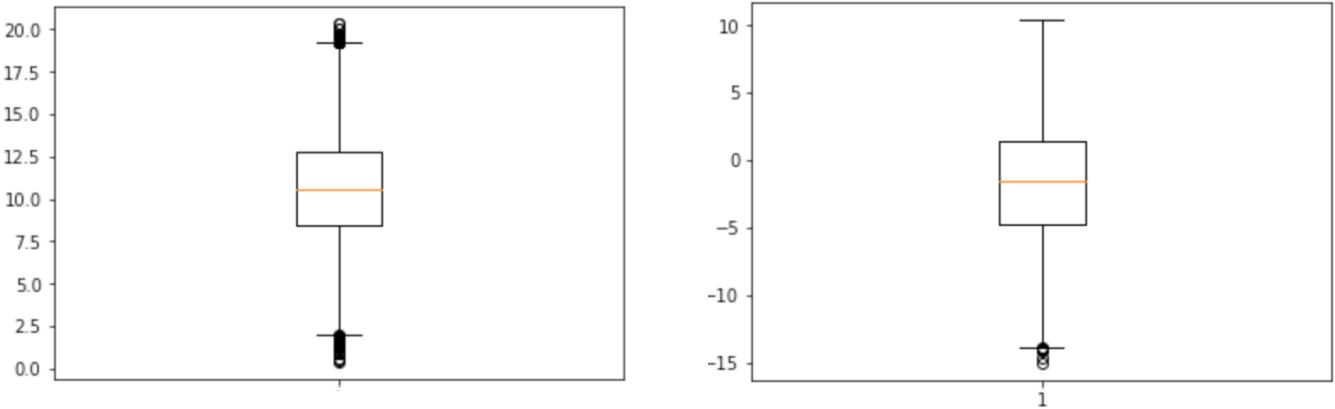
We have run RandomForestClassifier with n\_estimator taking as 100. Finding the feature importance from the classifier we can see that var\_81 is the most important variable followed by var\_12, var\_139. In the above figure left hand side of the table is the top 19 variables amongst the 200 variables. The right hand side of the box reflects the bottom 19 variables as the importance.

We can see from the below plot of the feature importance that we can't drop any variables based on the important features. Every variable is important to some extent.



### 2.1.3 Outlier Analysis :-

We have seen the from the distribution of the variable that some the variables are skewed. The skew in these distributions can be most likely explained by the presence of outliers and extreme values in the data



The above 2 are graphical representation box plot analysis of var\_0 and var\_1.

So we have detected all the outliers from the all the variables and replaced with NA values. Later on we replaced the NA values with the mean value of the column.

	var_0	var_1	var_2	var_3	var_4	var_5	var_6	var_7	var_8	var_9
count	200000.000000	200000.000000	200000.000000	200000.000000	200000.000000	200000.000000	200000.000000	200000.000000	200000.000000	200000.000000
mean	10.679914	-1.627622	10.715192	6.796529	11.078333	-5.065317	5.408949	16.545850	0.284162	7.567236
std	3.040051	4.050044	2.640894	2.043319	1.623150	7.863267	0.866607	3.418076	3.332634	1.235070
min	0.408400	-15.043400	2.117100	-0.040200	5.074800	-32.562600	2.347300	5.349700	-10.505500	3.970500
25%	8.453850	-4.740025	8.722475	5.254075	9.883175	-11.200350	4.767700	13.943800	-2.317800	6.618800
50%	10.524750	-1.608050	10.580000	6.825000	11.108250	-4.833150	5.385100	16.456800	0.393700	7.629600
75%	12.758200	1.358625	12.516700	8.324100	12.261125	0.924800	6.003000	19.102900	2.937900	8.584425
max	20.315000	10.376800	19.353000	13.188300	16.671400	17.251600	8.447700	27.691800	10.151300	11.150600

Table-1

	var_0	var_1	var_2	var_3	var_4	var_5	var_6	var_7	var_8	var_9
count	200000.000000	200000.000000	200000.000000	200000.000000	200000.000000	200000.000000	200000.000000	200000.000000	200000.000000	200000.000000
mean	10.680009	-1.636018	10.711579	6.795464	11.078619	-5.070598	5.407901	16.545879	0.289666	7.567448
std	2.836903	3.789421	2.466563	1.912184	1.516982	7.366005	0.809304	3.200692	3.120572	1.156688
min	2.004400	-13.867400	3.035500	0.673200	6.318300	-29.188300	2.917000	6.465300	-9.991100	3.970500
25%	8.763800	-4.268400	8.987000	5.483800	10.080400	-10.251200	4.857800	14.303650	-1.921100	6.764800
50%	10.680009	-1.636018	10.711579	6.795464	11.078619	-5.070598	5.407901	16.545879	0.289666	7.567448
75%	12.434650	0.908325	12.278800	8.106100	12.086225	0.125850	5.913500	18.711100	2.596225	8.452325
max	19.213500	10.376800	18.206700	12.924900	15.807100	17.251600	8.447400	26.841000	10.151300	11.150600

Table-2

Table-1 describes the description of the variables before outlier detection while the Table-2 describes the description of the variables after the outlier detection and imputing with the mean value of the column after putting NA value in the outlier.

Lets take an example of var\_0. From the box plot visualisation of var\_0 we can clearly see that outliers are residing nearby the whiskers. So exactly the same thing can be seen in the table also. The IQR (Inter Quartile Range) for var\_0 is 2.004 to 19.2135. The maximum and minimum data point in var\_0 is 0.408 and 20.315. so we can see that the outliers are just around whiskers only.

If we see from the above chart we can clearly see that the outliers present in the data are not to the extreme.

#### 2.1.4. Feature Scaling :-

As we have seen in the data distribution section that all the variables are not normally distributed. So we are using normalisation , just scale down the range of the data from 0 to 1.

	var_0	var_1	var_2	var_3	var_4	var_5	var_6	var_7	var_8	var_9	var_10	var_11	var_12	var_13	var_14	var_
0	0.402177	0.292074	0.584832	0.360750	0.541944	0.428616	0.445950	0.596853	0.251762	0.247420	0.582088	0.694649	0.484443	0.204591	0.581753	0.5052
1	0.504129	0.504508	0.505964	0.499707	0.501678	0.519331	0.504527	0.494735	0.510404	0.500961	0.502396	0.502651	0.493841	0.497481	0.487322	0.5069
2	0.383803	0.458737	0.596195	0.589273	0.449393	0.432917	0.815398	0.399996	0.251797	0.276041	0.479743	0.262776	0.650878	0.452441	0.486520	0.5375
3	0.526233	0.483233	0.389996	0.532375	0.660389	0.588981	0.592615	0.415186	0.205050	0.595326	0.562593	0.683532	0.328968	0.623783	0.406755	0.6160
4	0.455137	0.510803	0.648538	0.486814	0.627993	0.681244	0.612404	0.627517	0.807079	0.516413	0.192526	0.236556	0.330640	0.473670	0.506321	0.7061
5	0.550401	0.476370	0.630965	0.649151	0.489398	0.705195	0.327156	0.429934	0.674031	0.279731	0.515197	0.581014	0.135507	0.229767	0.536546	0.6788
6	0.569739	0.568557	0.416177	0.295339	0.507672	0.455826	0.664175	0.275416	0.278666	0.550508	0.328468	0.374510	0.623015	0.672905	0.510192	0.4090
7	0.671366	0.242503	0.714650	0.565252	0.246185	0.646412	0.561463	0.778422	0.747468	0.449381	0.535735	0.399137	0.742825	0.586981	0.441284	0.3717
8	0.819491	0.672738	0.718150	0.404801	0.261687	0.761227	0.310790	0.182575	0.337740	0.711996	0.519892	0.653279	0.532460	0.071001	0.758492	0.6319
9	0.610398	0.653422	0.386291	0.389954	0.767853	0.277830	0.637358	0.509219	0.502413	0.556775	0.517644	0.690811	0.438191	0.213147	0.665822	0.7931

So the above table shows the data after normalisation.

## 2.2 MODELING :-

### 2.2.1 Model Selection :-

We will be building different types of classification models, as the project is based on classification.

```
Count of target classes :
0    179902
1    20098
Name: target, dtype: int64
percentage of count of target classes :
0    89.951
1    10.049
Name: target, dtype: float64
```

Fist of all if we see the target variable we can see that the target variable is imbalanced.

We will be using different classification models like logistic regression, random forest, XGboost and stacking. Also other than just doing stratified samples we will also be doing SMOTE sampling for building model. We will be using different metrics like AUC, Recall, precision and F1 Score to choose the best model.

## 2.2.2 Logistic Regression :-

```
x1_train,x1_test,y1_train,y1_test=train_test_split(x_new,y,test_size=0.25,random_state=2)

print (x1_train.shape,y1_train.shape)
print (x1_test.shape,y1_test.shape)

(150000, 200) (150000,)
(50000, 200) (50000,)
```

First of all we are splitting the data into train and test data with 75% as train data and the rest 25% as test data, without stratified sampling.

We build a logistic regression based on these data. After fitting the training data we have predicted on testing data.

roc\_auc\_score came as :-

0.7593689713025209

**Accuracy:** 0.76782

**Precision:** 0.2714114241333051

**Recall:** 0.748733930658356

	precision	recall	f1-score	support
0	0.96	0.77	0.86	44866
1	0.27	0.75	0.40	5134
accuracy			0.77	50000
macro avg	0.62	0.76	0.63	50000
weighted avg	0.89	0.77	0.81	50000

From the above result we can see that auc is 0.75 where as precision is 0.27 which is on the lower side. F1-score ( which is harming mean of precision and recall) is 0.4

Next we will try with different model/technique to improve the performance of the model.

## 2.2.3 Logistic Regression with stratified sampling :-

```
x_train,x_test,y_train,y_test=train_test_split(x_new,y,test_size=0.25,random_state=2,stratify=y)
```

Here we have split the data with sampling technique as stratified.

On top of it build a logistic regression model. After fitting to train dat and predicting on test data the below result has been found

```
roc_auc_score :- 0.7607464603910479
```

```
Accuracy: 0.76822
```

```
Precision: 0.26744597945448106
```

```
Recall: 0.7513933121019108
```

	precision	recall	f1-score	support
0	0.97	0.77	0.86	44976
1	0.27	0.75	0.39	5024
accuracy			0.77	50000
macro avg	0.62	0.76	0.63	50000
weighted avg	0.90	0.77	0.81	50000

We can see that we the model is able to improve the roc\_auc\_score by 0.1 So we will go to the next model/technique to see whether we can further improve the model.

## 2.2.4 Logistic Regression with SMOTE :-

```
Before OverSampling, counts of label '1': 20098
Before OverSampling, counts of label '0': 179902
```

```
After OverSampling, the shape of train_X: (269852, 200)
After OverSampling, the shape of train_y: (269852,)
```

```
After OverSampling, counts of label '1': 134926
After OverSampling, counts of label '0': 134926
```

As earlier mentioned that the target class variable is imbalanced , so we are using SMOTE oversampling technique to balanced the target class.

As we can see in the above pic, that after using SMOTE we are able to balanced the target class. Next we have build a logistic regression on SMOTE set and found the below mentioned result.

```
Roc_auc_score :- 0.7483657950907151
```

```

Accuracy: 0.69712
Precision: 0.22325530518486109
Recall: 0.8125

```

	precision	recall	f1-score	support
0	0.97	0.68	0.80	44976
1	0.22	0.81	0.35	5024
accuracy			0.70	50000
macro avg	0.60	0.75	0.58	50000
weighted avg	0.90	0.70	0.76	50000

Here we can see that the roc\_auc\_score along with f1-score has come down.

We will be not accepting this model. We will go for next model.

## 2.2.5 RandomForest :-

We have used a cross validation hyper parameter tuning n random forest. Its a Bagging Algorithm.

The technique of cross validation (CV) is best explained by example using the most common method, [K-Fold CV](#). When we approach a machine learning problem, we make sure to split our data into a training and a testing set. In K-Fold CV, we further split our training set into K number of subsets, called folds. We then iteratively fit the model K times, each time training the data on K-1 of the folds and evaluating on the Kth fold (called the validation data).

For hyperparameter tuning, we perform many iterations of the entire K-Fold CV process, each time using different model settings. We then compare all of the models, select the best one, train it on the full training set, and then evaluate on the testing set.

Using Scikit-Learn's RandomizedSearchCV method, we can define a grid of hyperparameter ranges, and randomly sample from the grid, performing Fold CV with each combination of values.

We will try adjusting the following set of hyperparameters:

- n\_estimators = number of trees in the forest
- max\_features = max number of features considered for splitting a node
- max\_depth = max number of levels in each decision tree
- min\_samples\_split = min number of data points placed in a node before the node is split
- min\_samples\_leaf = min number of data points allowed in a leaf node
- criterion = rules for sampling (Gini or Entropy)

To use RandomizedSearchCV, we first need to create a parameter grid to sample from during fitting:

```

param_dist = {"n_estimators": [10,50,100,200],
              "max_depth": [3,5,10, None],
              "max_features": [5,10,20],
              "min_samples_split": [2,5,10],
              "min_samples_leaf": [1,5,10],
              "criterion": ["gini", "entropy"]}

```

On each iteration, the algorithm will choose a difference combination of the features.  
Altogether, there are  $4*4*3*3*2=864$   
However, the benefit of a random search is that we are not trying every combination, but selecting at random to sample a wide range of values.

The most important arguments in RandomizedSearchCV are n\_iter, which controls the number of different combinations to try, and cv which is the number of folds to use for cross validation (we use 20 and 3 respectively).

After running RandomizedSearchCV we found the best combination of parameter for randomforestclassifier.

roc\_auc\_score : 0.5052338246357009

Which is very low compare to other model.

We are not accepting this model and will build a different model for further testing.

## 2.2.6 XGboost :

**XGBoost (eXtreme Gradient Boosting)** is an advanced implementation of gradient boosting algorithm.

First of all we tried building xgboost model without any hyperparameter tuning.  
Roc\_auc\_score :- 0.74.

So now we are trying building this model with hyperparameter tuning.

Hyperparameter tuning:

1. max\_depth [default=6] : Used to control over-fitting as higher depth will allow model to learn relations very specific to a particular sample. Typical value 3-10.
2. Subsample :Denotes the fraction of observations to be randomly samples for each tree.  
Lower values make the algorithm more conservative and prevents overfitting but too small  
values might lead to under-fitting.typical value 0.5 to 1
3. Colsample\_bytree : Denotes the fraction of columns to be randomly samples for each tree.typical value 0.5 -1.
4. Learning\_rate : This determines the impact of each tree on the final outcome.  
Lower values are generally preferred as they make the model robust to the specific characteristics of tree and thus allowing it to generalize well.
5. n\_estimators : The number of sequential trees to be modeled

On top of that we are using n\_iter =20 and cv =10 (stratifiedKFold)

```
# hyperparameter tuning set for param_dist
param_dist1 = {"learning_rate": [0.05, 0.1, 0.2],
               "n_estimators": [100, 150, 250],
               "max_depth": [3, 4, 5],
               "subsample": [0.8, 1, 0.5],
               "colsample_bytree": [0.6, 0.7, 0.8]
              }
n_iter_search=20
cv_strat=StratifiedKFold(n_splits=10,shuffle=True,random_state=2)
```

After choosing the best combination of parameters we are using scale\_pos\_weight=9 in xgbclassifier. After training and fitting the model the result are as follows.

```
roc_auc_score : 0.7821823089795095
Accuracy: 0.8141
Precision: 0.3179299172990025
Recall: 0.7422372611464968
```

	precision	recall	f1-score	support
0	0.97	0.82	0.89	44976
1	0.32	0.74	0.45	5024
<b>accuracy</b>			0.81	50000
<b>macro avg</b>	0.64	0.78	0.67	50000
<b>weighted avg</b>	0.90	0.81	0.84	50000

Here we can see that the improvement in result by xgboost.

roc\_auc\_score along with f1 score and precision has increased from all the previous models.

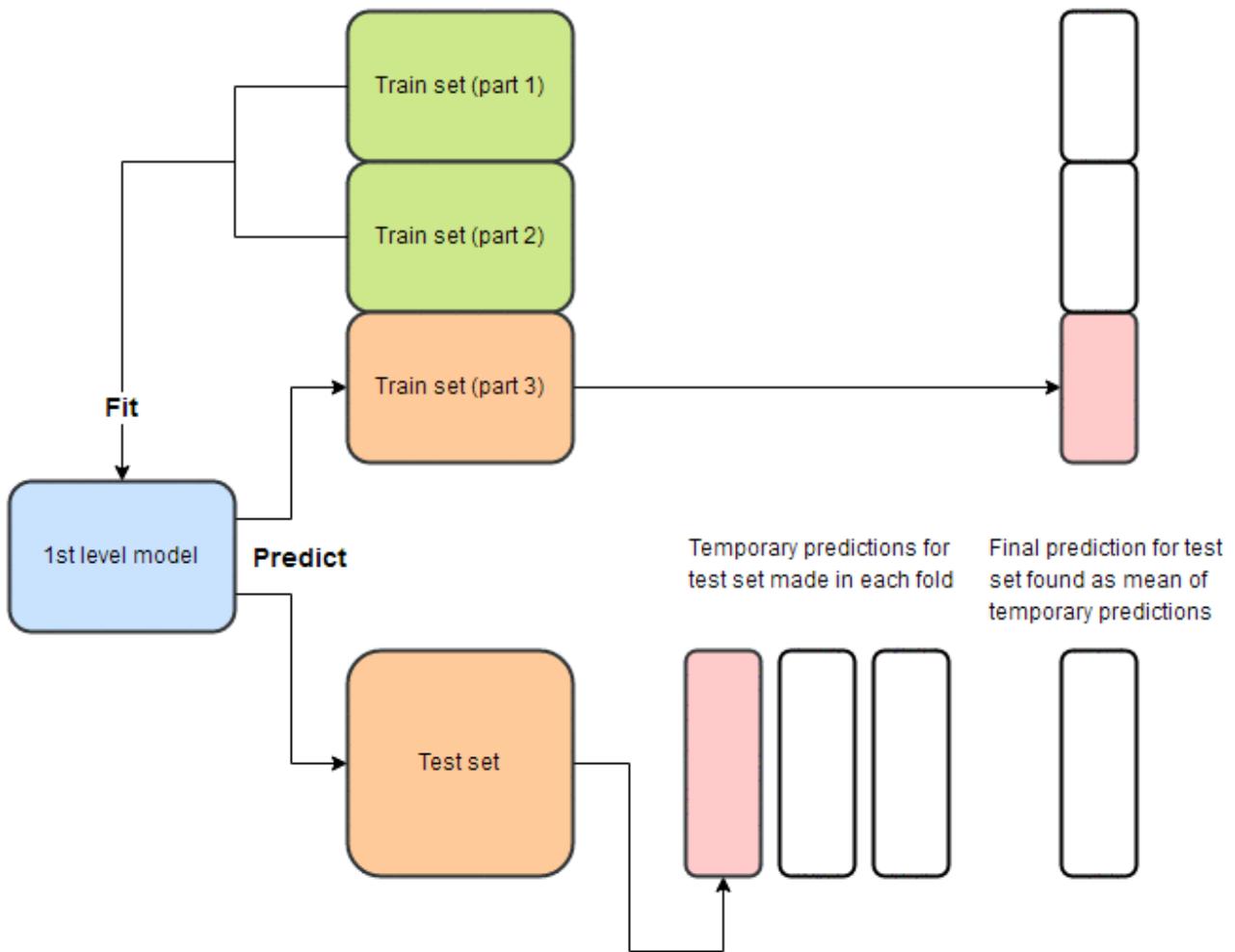
Next will build another model to see whether we can improve the performance further or not.

## 2.2.7 STACKING :

The main idea behind the structure of a stacked generalisation is to use one or more first level models, make predictions using these models and then use these predictions as features to fit one or more second level models on top. To avoid overfitting, cross-validation is usually used to predict the OOF (out-of-fold) part of the training set. There are two different variants available in this package but I'm going to describe 'Variant A' in this paragraph. To get the final predictions in this variant, we take the mean or mode of all of our predictions. The whole process can be visualized using this GIF from vecstacks' documentation:

**Stacking. Variant A. Single 1st level model.**  
**Fold 1 of 3**

Prediction for train set



It is time now to define a few first level models for our stacked generalization. We are going to use three models: Logistic Regression, a Random Forest Classifier and an XGBoost Classifier.

```
models = [
    LogisticRegression(class_weight='balanced'),
    RandomForestClassifier(n_estimators=200,min_samples_split=10,min_samples_leaf=10,max_features='sqrt',max_depth=None
                           criterion='gini',bootstrap=True,random_state=2,n_jobs=-1,class_weight="balanced"),
    XGBClassifier(learning_rate=0.2,n_estimators=250,min_samples_split=5,min_samples_leaf=1,max_features='sqrt',
                  max_depth=3,colsample_bytree=0.6,subsample=0.5,objective='binary:logistic',
                  scale_pos_weight=9)
]
```

The above base models are taken from the earlier models . The hyperparameter tuning is also been done earlier.

Now developing the training and testing data of the stacked model.

```
x_train, s_test = stacking(models,x_train,y_train,x_test,regression=False,mode='oof_pred_bag',needs_proba=False,
                           save_dir=None,metric=roc_auc_score,n_folds=4,stratified=True,random_state=2,verbose=2)
```

The stacking function takes several inputs:

- models: the first level models we defined earlier
- x\_train, y\_train, x\_test: our data
- regression: Boolean indicating whether we want to use the function for regression. In our case set to False since this is a classification
- mode: using the earlier describe out-of-fold during cross-validation
- needs\_proba: Boolean indicating whether you need the probabilities of class labels
- save\_dir: save the result to directory Boolean
- metric: what evaluation metric to use (we imported the roc\_auc\_score)
- n\_folds: how many folds to use for cross-validation
- stratified: whether to use stratified cross-validation
- random\_state: setting a random state for reproducibility
- verbose: 2 here refers to printing all info

After having the data for train and test for from stacking we are using Logistic Regression ,model as our 2nd level for fitting the second level model(s) of our choice on our predictions to make our final predictions.

We have made the model based on s\_train data and fitted on y\_train and then tested on s\_test data.

The roc\_auc\_score : 0.784952859501005

So based on roc\_auc\_score we can say that this stacking model has definitely increased our model performance.

Accuracy: 0.84644

Precision: 0.36414823914823913

Recall: 0.7080015923566879

	precision	recall	f1-score	support
0	0.96	0.86	0.91	44976
1	0.36	0.71	0.48	5024
accuracy			0.85	50000
macro avg	0.66	0.78	0.70	50000
weighted avg	0.90	0.85	0.87	50000

Also we are able to increase the f1 score and precision rate also from xgbclassifier.

So now we have prepared another stacking model based on original data without outlier analysis and normalisation. We have checked this model solely because of the structure of the data. If we see that the outliers , actually are so much far from the whiskers , and no variables are of completely different scale.

So we build a stack model based on the original data.

```

s4_train, s4_test = stacking(models, bd_train1, y, test_data, regression=False, mode='oof_pred_bag', needs_proba=False,
    save_dir=None, metric=roc_auc_score, n_folds=4, stratified=True, random_state=2, verbose=2)

raw_model=LogisticRegression(class_weight='balanced')

raw_model.fit(s4_train,y)

raw_predict=raw_model.predict(s4_test)

submission_new=pd.DataFrame(list(zip(bd_test['ID_code'],list(raw_predict))),
    columns=['ID_code','target'])

```

The roc\_auc\_score :- 0.7998538003000044

```

Accuracy: 0.86116
Precision: 0.3955792682926829
Recall: 0.7231289808917197

```

	precision	recall	f1-score	support
0	0.97	0.88	0.92	44976
1	0.40	0.72	0.51	5024
accuracy			0.86	50000
macro avg	0.68	0.80	0.72	50000
weighted avg	0.91	0.86	0.88	50000

If we compare the roc\_auc\_score and f1 score along with precision and recall we can see that this current stack model is giving better results in every aspect.  
F1 score also increased from 0.48 to 0.51.  
Precision increased from 0.36 to 0.4.

So we are selecting the above stack model which is based on original data without any preprocessing.

So now we are reciting the on original test data.

We are creating 2 different data of train and test from the entire train data and test data. Once the model has been built we are creating a dataframe

```
submission_new.target.value_counts()
```

consist of 'ID\_code' and 'target'.

```
0      163858  
1      36142
```

This is the original output what the model has predicted . Based on the test data, the model has predicted that 36142 customer will make a specific transaction in future.

## **MODEL BUILDING IN R :-**

We have also built algorithm based on the same problem in R. We have imported the training and testing file into R.

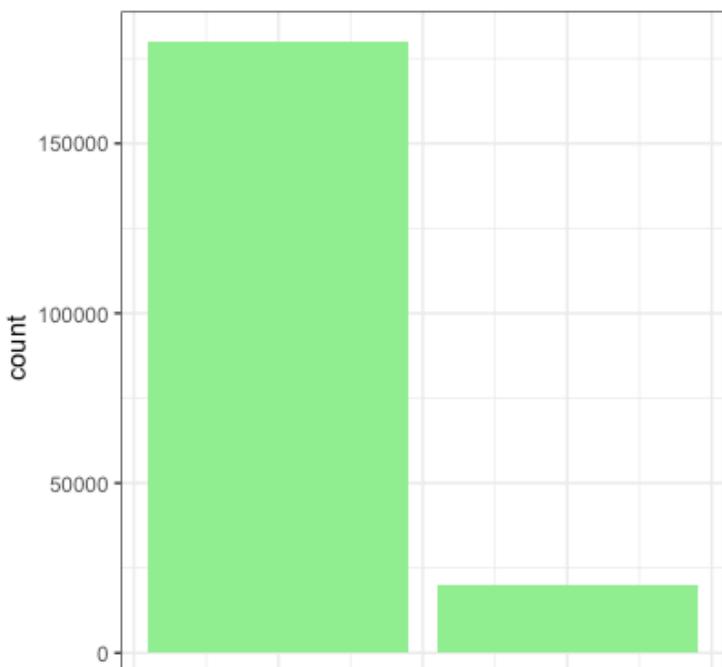
```
## Dropping 'target' and ' ID_code' from train and 'ID_code' from test data  
bd_train_new= subset(bd_train, select = -c(target,ID_code))  
bd_test_new=subset(bd_test,select= -c(ID_code))
```

```
table(bd_train$target)
```

```
0      1  
179902 20098
```

We can clearly see that the target class is imbalanced. Below is the graphical presentation of the table of target class variable.

```
library(ggplot2)  
ggplot(bd_train,aes(target))+theme_bw()+geom_bar(stat='count',fill='lightgreen')
```



```
## Let us look into distribution of the Training Data and Test Data
library(tidyverse)
hist_data=bd_train_new %>% gather() %>% head()
```

We have imported the library tidyverse. We have used ‘gather’ command to make key value pair .

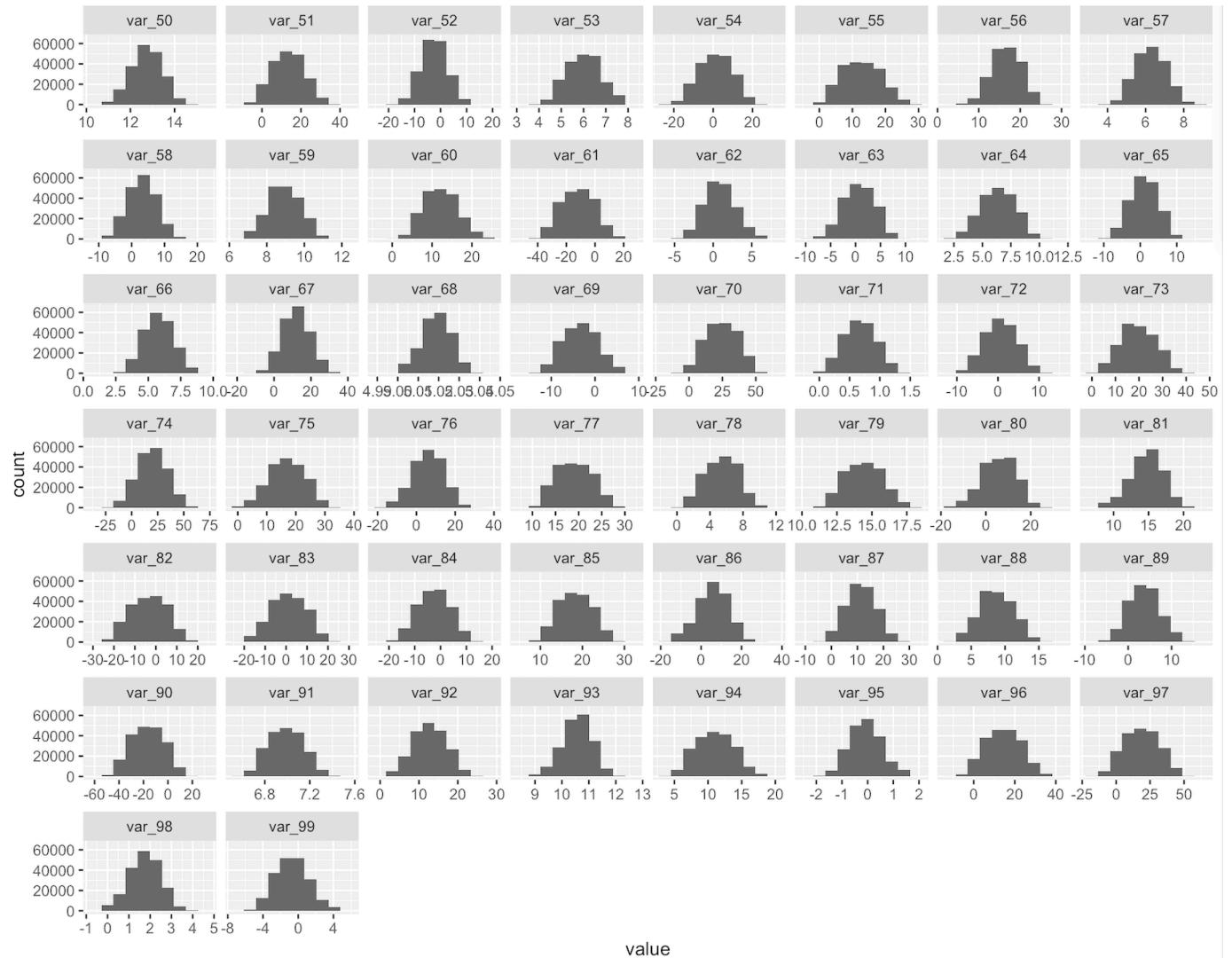
```
## ggplot(gather(bd_train_new[,c(1:50)]), aes(value)) +
## geom_histogram(bins = 10) +
## facet_wrap(~key, scales = 'free_x')
```



```

## ggplot(gather(bd_train_new[,c(51:100)]), aes(value)) +
##   geom_histogram(bins = 10) +
##   facet_wrap(~key, scales = 'free_x')

```



```

## ggplot(gather(bd_train_new[,c(101:150)]), aes(value)) +
##   geom_histogram(bins = 10) +
##   facet_wrap(~key, scales = 'free_x')

```



```

## ggplot(gather(bd_train_new[,c(151:200)]), aes(value)) +
##   geom_histogram(bins = 10) +
##   facet_wrap(~key, scales = 'free_x')

```



```

## Misising Value Analysis fro train and test data
missing_val= data.frame(apply(bd_train_new, 2,function(x){sum(is.na(x))}))
missing_test= data.frame(apply(bd_test_new,2,function(x){sum(is.na(x))}))

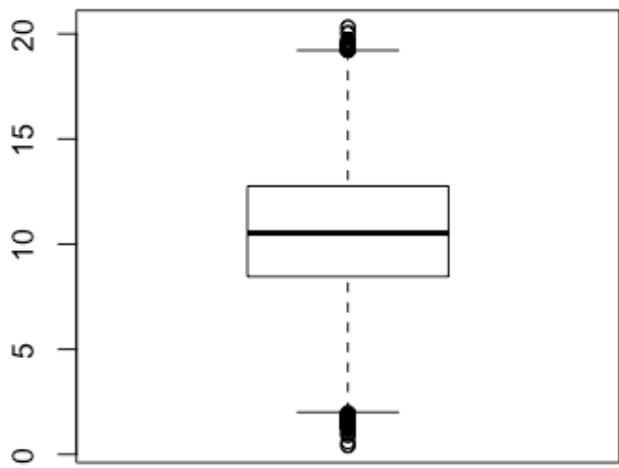
```

We have checked the missing in train and test data. But there was no missing value present in the data.

## OUTLIER ANALYSIS:-

```
boxplot(bd_train_new$var_0)
boxplot(bd_train_new$var_3)
```

So we have done the box plot analysis in var\_0.



```
b=boxplot(bd_train_new$var_0)
b
```

```
$stats
 [,1]
[1,] 2.00440
[2,] 8.45380
[3,] 10.52475
[4,] 12.75820
[5,] 19.21350
```

```
$n
[1] 2e+05
```

```
$conf
 [,1]
[1,] 10.50954
[2,] 10.53996
```

From \$out we can see the observation which are falling into outlier category. Here we Can see that the outliers is just hovering around whiskers only.

```

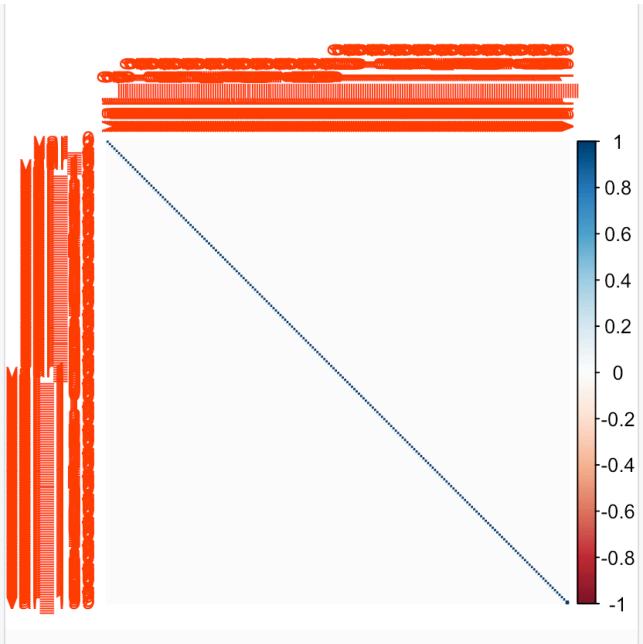
## cnames= colnames(bd_train_new %>% select(1:200))
## for(i in cnames){
  val = bd_train_new[,i][bd_train_new[,i] %in% boxplot.stats(bd_train_new[,i])$out]
  print(length(val))
  bd_train_new[,i][bd_train_new[,i] %in% val] = NA
}

## for (i in cnames){
  bd_train_new[,i][is.na(bd_train_new[,i])] =
    mean(bd_train_new[,i], na.rm = T)
}

```

So in the above code what we have done is that, we have identified the outliers and replaced with NA values and later we replaced all the NA values with mean values of each column.

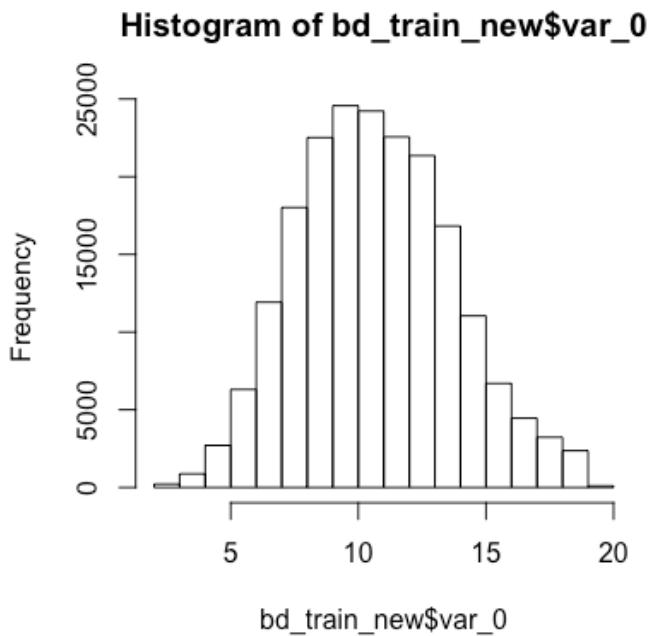
```
## library(corrplot)
## cor_plot=cor(bd_train_new)
## head(round(cor_plot,2))
## corrplot(cor_plot,method = "color")
```



So from above correlation plot we can see that there are no correlation between the Variables.

#### NORMALISATION :-

```
## hist(bd_train_new$var_0)
```



```
## hist(bd_train_new$var_33)
```



```
## hist(bd_train_new$var_44)
```



From the above histogram chart we can see that the variables are not normally distributed.

```
for ( i in cnames) {
```

```

print(i)
bd_train_new[,i]=(bd_train_new[,i]-min(bd_train_new[,i]))/
  (max(bd_train_new[,i]-min(bd_train_new[,i])))
}

```

We have normalised the data.

## MODEL DEVELOPMENT :-

We have added the target variable in the training data gain.

```

## bd_train_new$target=bd_train$target

## stratified sampling
set.seed(1234)
train.index=createDataPartition(bd_train_new$target, p=.8, list= FALSE)
train1=bd_train_new[train.index,]
test1=bd_train_new[-train.index,]

```

We have sampled the data and with the help of createDatapartition we have divided the data into train a test set.

```
# model.logit=glm(target~.,data = train1,family = 'binomial')
```

Then we will build a logistic regression model.

```
# summary(model.logit)
```

Call:

```
glm(formula = target ~ ., family = "binomial", data = train1)
```

Deviance Residuals:

Min	1Q	Median	3Q	Max
-2.6350	-0.4029	-0.2349	-0.1255	3.7704

Coefficients:

	Estimate	Std. Error	z value	Pr(>  z  )
(Intercept)	-3.678376	0.394121	-9.333	< 2e-16 ***
var_0	0.942163	0.053855	17.494	< 2e-16 ***
var_1	0.956149	0.057524	16.622	< 2e-16 ***
var_2	1.029290	0.054495	18.888	< 2e-16 ***
var_3	0.162592	0.057962	2.805	0.005029 **
var_4	0.183851	0.056326	3.264	0.001098 **
var_5	0.614725	0.056836	10.816	< 2e-16 ***
var_6	1.278950	0.054505	23.465	< 2e-16 ***
var_7	0.015395	0.057522	0.268	0.788985
var_8	0.351795	0.058312	6.033	1.61e-09 ***
var_9	-0.806497	0.055699	-14.480	< 2e-16 ***
var_10	-0.020634	0.056240	-0.367	0.713702
var_11	0.457628	0.054315	8.425	< 2e-16 ***
var_12	-1.227174	0.053798	-22.811	< 2e-16 ***

var_13	-1.052883	0.056233	-18.723	< 2e-16	***
var_14	-0.056300	0.057527	-0.979	0.327746	
var_15	0.286940	0.057141	5.022	5.12e-07	***
var_16	0.137565	0.054318	2.533	0.011323	*
var_17	-0.026828	0.055931	-0.480	0.631466	
var_18	0.819042	0.057694	14.196	< 2e-16	***
var_19	0.215049	0.056308	3.819	0.000134	***
var_20	-0.399158	0.056871	-7.019	2.24e-12	***
var_21	-1.128331	0.054577	-20.674	< 2e-16	***
var_22	1.123528	0.055328	20.307	< 2e-16	***
var_23	-0.524070	0.056640	-9.253	< 2e-16	***
var_24	0.577917	0.058377	9.900	< 2e-16	***
var_25	0.237611	0.055168	4.307	1.65e-05	***
var_26	1.111751	0.052929	21.005	< 2e-16	***
var_27	-0.066813	0.056856	-1.175	0.239949	
var_28	-0.466758	0.054438	-8.574	< 2e-16	***
var_29	0.136844	0.053661	2.550	0.010768	*
var_30	-0.058503	0.057990	-1.009	0.313051	
var_31	-0.506323	0.054871	-9.228	< 2e-16	***
var_32	0.598176	0.056474	10.592	< 2e-16	***
var_33	-0.920417	0.059440	-15.485	< 2e-16	***
var_34	-1.064425	0.057738	-18.435	< 2e-16	***
var_35	0.691081	0.054823	12.606	< 2e-16	***
var_36	-0.753417	0.055404	-13.599	< 2e-16	***
var_37	0.159479	0.054611	2.920	0.003497	**
var_38	0.007949	0.054836	0.145	0.884746	
var_39	-0.102629	0.055583	-1.846	0.064834	.
var_40	0.989465	0.054973	17.999	< 2e-16	***
var_41	-0.049083	0.056434	-0.870	0.384445	
var_42	-0.186549	0.057572	-3.240	0.001194	**
var_43	-0.511933	0.057230	-8.945	< 2e-16	***
var_44	-0.849919	0.050887	-16.702	< 2e-16	***
var_45	-0.421155	0.057768	-7.290	3.09e-13	***
var_46	0.074949	0.055149	1.359	0.174141	
var_47	0.188618	0.058463	3.226	0.001254	**
var_48	0.594849	0.056677	10.495	< 2e-16	***
var_49	0.538733	0.057832	9.315	< 2e-16	***
var_50	-0.307294	0.053879	-5.703	1.17e-08	***
var_51	0.424803	0.056723	7.489	6.94e-14	***
var_52	0.532655	0.054696	9.738	< 2e-16	***
var_53	1.217266	0.054123	22.491	< 2e-16	***
var_54	-0.347657	0.057303	-6.067	1.30e-09	***
var_55	0.357785	0.055619	6.433	1.25e-10	***
var_56	-0.676905	0.056349	-12.013	< 2e-16	***
var_57	-0.329100	0.056342	-5.841	5.18e-09	***
var_58	-0.452438	0.054445	-8.310	< 2e-16	***
var_59	-0.187437	0.055740	-3.363	0.000772	***
var_60	0.181948	0.056274	3.233	0.001224	**
var_61	0.167489	0.058697	2.853	0.004325	**
var_62	0.273287	0.053522	5.106	3.29e-07	***

var_63	-0.297814	0.057063	-5.219	1.80e-07	***
var_64	-0.235300	0.056822	-4.141	3.46e-05	***
var_65	0.161618	0.056085	2.882	0.003956	**
var_66	0.365064	0.055516	6.576	4.84e-11	***
var_67	0.799851	0.054438	14.693	< 2e-16	***
var_68	-0.240432	0.054118	-4.443	8.88e-06	***
var_69	0.123736	0.056222	2.201	0.027747	*
var_70	0.550980	0.058735	9.381	< 2e-16	***
var_71	0.616269	0.056560	10.896	< 2e-16	***
var_72	-0.263782	0.055984	-4.712	2.46e-06	***
var_73	-0.105443	0.056314	-1.872	0.061149	.
var_74	0.339754	0.055324	6.141	8.19e-10	***
var_75	-0.738302	0.056186	-13.140	< 2e-16	***
var_76	-1.175410	0.054219	-21.679	< 2e-16	***
var_77	-0.342743	0.059668	-5.744	9.24e-09	***
var_78	0.986351	0.058618	16.827	< 2e-16	***
var_79	0.096917	0.057275	1.692	0.090622	.
var_80	-1.056609	0.054552	-19.369	< 2e-16	***
var_81	-1.400920	0.051133	-27.398	< 2e-16	***
var_82	0.442537	0.058065	7.621	2.51e-14	***
var_83	-0.425162	0.056451	-7.531	5.02e-14	***
var_84	0.159038	0.056921	2.794	0.005206	**
var_85	-0.401146	0.056953	-7.043	1.88e-12	***
var_86	-0.691833	0.052878	-13.084	< 2e-16	***
var_87	-0.709990	0.056090	-12.658	< 2e-16	***
var_88	-0.316585	0.055838	-5.670	1.43e-08	***
var_89	0.741967	0.053924	13.760	< 2e-16	***
var_90	0.587104	0.058114	10.103	< 2e-16	***
var_91	0.775600	0.058244	13.316	< 2e-16	***
var_92	-0.896516	0.056478	-15.874	< 2e-16	***
var_93	-0.606328	0.053656	-11.300	< 2e-16	***
var_94	0.929650	0.055912	16.627	< 2e-16	***
var_95	0.698232	0.052624	13.268	< 2e-16	***
var_96	0.058944	0.058053	1.015	0.309933	
var_97	0.294669	0.057942	5.086	3.66e-07	***
var_98	-0.044043	0.053666	-0.821	0.411818	
var_99	1.080923	0.053707	20.126	< 2e-16	***
var_100	0.033936	0.056405	0.602	0.547409	
var_101	-0.182785	0.055243	-3.309	0.000937	***
var_102	-0.300137	0.056394	-5.322	1.03e-07	***
var_103	-0.015170	0.057355	-0.265	0.791393	
var_104	-0.523347	0.055484	-9.432	< 2e-16	***
var_105	0.437188	0.053786	8.128	4.35e-16	***
var_106	0.609189	0.054193	11.241	< 2e-16	***
var_107	-0.814141	0.056388	-14.438	< 2e-16	***
var_108	-0.833655	0.056521	-14.749	< 2e-16	***
var_109	-0.948998	0.057520	-16.498	< 2e-16	***
var_110	1.121930	0.053328	21.038	< 2e-16	***
var_111	0.483451	0.055583	8.698	< 2e-16	***
var_112	0.464196	0.059259	7.833	4.75e-15	***

var_113	-0.330818	0.057848	-5.719	1.07e-08	***
var_114	-0.467916	0.055080	-8.495	< 2e-16	***
var_115	-0.897632	0.054460	-16.482	< 2e-16	***
var_116	-0.508113	0.057882	-8.778	< 2e-16	***
var_117	0.013163	0.056318	0.234	0.815201	
var_118	0.739693	0.055278	13.381	< 2e-16	***
var_119	0.556107	0.057119	9.736	< 2e-16	**
var_120	-0.161527	0.055703	-2.900	0.003734	**
var_121	-0.832314	0.057946	-14.364	< 2e-16	***
var_122	-0.814784	0.056793	-14.347	< 2e-16	***
var_123	-0.743217	0.055075	-13.495	< 2e-16	***
var_124	0.102486	0.054876	1.868	0.061820	.
var_125	0.559694	0.057273	9.772	< 2e-16	***
var_126	0.018083	0.052878	0.342	0.732370	
var_127	-0.807639	0.057748	-13.986	< 2e-16	***
var_128	0.580229	0.058169	9.975	< 2e-16	***
var_129	-0.116941	0.055561	-2.105	0.035314	*
var_130	0.605443	0.057810	10.473	< 2e-16	***
var_131	-0.581995	0.057875	-10.056	< 2e-16	***
var_132	-0.474079	0.057724	-8.213	< 2e-16	***
var_133	0.945294	0.054283	17.414	< 2e-16	***
var_134	0.345933	0.056894	6.080	1.20e-09	***
var_135	0.485273	0.054312	8.935	< 2e-16	***
var_136	-0.094876	0.058757	-1.615	0.106371	
var_137	0.569568	0.058890	9.672	< 2e-16	***
var_138	0.376528	0.054779	6.874	6.26e-12	***
var_139	-1.307053	0.053996	-24.206	< 2e-16	***
var_140	0.367514	0.057016	6.446	1.15e-10	***
var_141	-0.592177	0.057441	-10.309	< 2e-16	***
var_142	-0.371748	0.055336	-6.718	1.84e-11	***
var_143	-0.278596	0.054656	-5.097	3.45e-07	***
var_144	0.390388	0.056138	6.954	3.55e-12	***
var_145	0.590433	0.056332	10.481	< 2e-16	***
var_146	-1.141506	0.053285	-21.423	< 2e-16	***
var_147	0.731414	0.055979	13.066	< 2e-16	***
var_148	-0.954099	0.053573	-17.809	< 2e-16	***
var_149	-0.839510	0.054569	-15.384	< 2e-16	***
var_150	-0.523622	0.056893	-9.204	< 2e-16	**
var_151	0.525347	0.055615	9.446	< 2e-16	***
var_152	-0.216751	0.054849	-3.952	7.76e-05	***
var_153	-0.097744	0.056442	-1.732	0.083313	.
var_154	-0.909906	0.056629	-16.068	< 2e-16	***
var_155	0.661899	0.054469	12.152	< 2e-16	***
var_156	-0.417920	0.058250	-7.175	7.25e-13	***
var_157	0.556454	0.054309	10.246	< 2e-16	***
var_158	-0.083546	0.056361	-1.482	0.138249	
var_159	0.302811	0.054849	5.521	3.37e-08	***
var_160	-0.059025	0.057777	-1.022	0.306969	
var_161	0.043953	0.056695	0.775	0.438187	
var_162	0.587443	0.055510	10.583	< 2e-16	***

```

var_163  0.576869  0.055151  10.460 < 2e-16 ***
var_164  0.806078  0.056083  14.373 < 2e-16 ***
var_165 -1.033990  0.055634 -18.586 < 2e-16 ***
var_166 -1.097345  0.055357 -19.823 < 2e-16 ***
var_167  0.565415  0.054444  10.385 < 2e-16 ***
var_168  0.223786  0.053523  4.181 2.90e-05 ***
var_169 -0.877389  0.055537 -15.798 < 2e-16 ***
var_170  0.889218  0.055413  16.047 < 2e-16 ***
var_171  0.276615  0.055099  5.020 5.16e-07 ***
var_172 -0.763213  0.054442 -14.019 < 2e-16 ***
var_173  0.859296  0.056051  15.331 < 2e-16 ***
var_174 -1.166066  0.056314 -20.706 < 2e-16 ***
var_175  0.477034  0.055684  8.567 < 2e-16 ***
var_176  0.129705  0.055343  2.344 0.019095 *
var_177 -0.759511  0.055477 -13.691 < 2e-16 ***
var_178 -0.346514  0.056888 -6.091 1.12e-09 ***
var_179  0.836030  0.052923  15.797 < 2e-16 ***
var_180  0.615209  0.055653  11.054 < 2e-16 ***
var_181  0.262909  0.054187  4.852 1.22e-06 ***
var_182 -0.182773  0.057718 -3.167 0.001542 **
var_183 -0.045622  0.057545 -0.793 0.427889
var_184  0.977935  0.056732  17.238 < 2e-16 ***
var_185 -0.041670  0.055654 -0.749 0.454022
var_186 -0.530069  0.054740 -9.683 < 2e-16 ***
var_187  0.259532  0.057357  4.525 6.04e-06 ***
var_188 -0.677937  0.055283 -12.263 < 2e-16 ***
var_189  0.139335  0.057792  2.411 0.015911 *
var_190  1.070327  0.054764  19.544 < 2e-16 ***
var_191  0.855414  0.054831  15.601 < 2e-16 ***
var_192 -0.832867  0.054927 -15.163 < 2e-16 ***
var_193 -0.288680  0.054882 -5.260 1.44e-07 ***
var_194 -0.440375  0.057889 -7.607 2.80e-14 ***
var_195  0.545319  0.053699  10.155 < 2e-16 ***
var_196  0.446712  0.057506  7.768 7.96e-15 ***
var_197 -0.705500  0.055904 -12.620 < 2e-16 ***
var_198 -0.954127  0.053603 -17.800 < 2e-16 ***
[ reached getOption("max.print") -- omitted 1 row ]
---
```

Signif. codes: 0 ‘\*\*\*’ 0.001 ‘\*\*’ 0.01 ‘\*’ 0.05 ‘.’ 0.1 ‘ ’ 1

(Dispersion parameter for binomial family taken to be 1)

Null deviance: 104505 on 159999 degrees of freedom  
 Residual deviance: 74373 on 159799 degrees of freedom  
 AIC: 74775

We have got maximum and minimum error as 3.77 and -2.635. so there  
 Are not so much variation in the error. Variables like var\_0, var\_1, var\_6 can  
 explain the variance of target variable much.category like those who have p value >

0.5 like var\_7,var\_17,var\_27 can't explain much about target variable.

null deviance explains how well the target variable can be explained by the model with only coefficients.Residual deviance explains while including all the variables. null deviance and residual deviance is 104505 and 74373 respectively.

Lower value of residual deviance points out that the model has become better When it has included 200 variables.The degrees of freedom for null deviance equals  $N-1$ , where  $N$  is the number of observations in data sample. Here  $N=160000$ , therefore  $N-1=160000-1=159999$

The degrees of freedom for residual deviance equals  $N-k-1$ , where  $k$  is the number of variables and  $N$  is the number of observations in data sample. Here  $N=160000,k=200$  ,therefore  $N-k-1=160000-200-1=159799$

After predicting the model we have done confusion matrix.

```
#           Reference
# Prediction  0    1
#   0      35530  2872
#   1       481   1117

# True positive (TP)= 1117
# True Negative (TN)= 35530
# False positive (FP)= 481
# False Negative (FN)= 2872

# Accuracy= (TP+TN)/(TP+TN+FP+FN)= 36644/39997 =0.9162
# Precision= TP/(TP+FP)=1117/(1117+481) =0.699
# Recall= TP/(TP+FN)= 1117/(1117+2872) =0.28
# FNR= FN/(FN+TP)=2872/3949 = 0.72

# auc(test1$target,logit_prediction)
```

Auc score is 0.633

We will be finding the importance of all the variables and can find out the most important variable.

```
#varImp(model.logit)
```

	Overall
var_0	17.4943328
var_1	16.6216962
var_2	18.8879261
var_3	2.8051471
var_4	3.2640779
var_5	10.8157945
var_6	23.4647072
var_7	0.2676293
var_8	6.0329347
var_9	14.4795197

var\_10 0.3668890  
var\_11 8.4254615  
var\_12 22.8107416  
var\_13 18.7234477  
var\_14 0.9786633  
var\_15 5.0215840  
var\_16 2.5325645  
var\_17 0.4796651  
var\_18 14.1964034  
var\_19 3.8191268  
var\_20 7.0186956  
var\_21 20.6739355  
var\_22 20.3065317  
var\_23 9.2525666  
var\_24 9.8996693  
var\_25 4.3070830  
var\_26 21.0046731  
var\_27 1.1751149  
var\_28 8.5741978  
var\_29 2.5501505  
var\_30 1.0088403  
var\_31 9.2275928  
var\_32 10.5921106  
var\_33 15.4847495  
var\_34 18.4353351  
var\_35 12.6055951  
var\_36 13.5985708  
var\_37 2.9202813  
var\_38 0.1449558  
var\_39 1.8464009  
var\_40 17.9991325  
var\_41 0.8697347  
var\_42 3.2402786  
var\_43 8.9451116  
var\_44 16.7021649  
var\_45 7.2904771  
var\_46 1.3590186  
var\_47 3.2262791  
var\_48 10.4953465  
var\_49 9.3154938  
var\_50 5.7034601  
var\_51 7.4890630  
var\_52 9.7384805  
var\_53 22.4909394  
var\_54 6.0670045  
var\_55 6.4327720  
var\_56 12.0126735  
var\_57 5.8411484  
var\_58 8.3099952  
var\_59 3.3626935

var\_60 3.2332337  
var\_61 2.8534526  
var\_62 5.1060487  
var\_63 5.2190280  
var\_64 4.1410180  
var\_65 2.8816494  
var\_66 6.5758326  
var\_67 14.6928698  
var\_68 4.4427068  
var\_69 2.2008406  
var\_70 9.3808498  
var\_71 10.8958396  
var\_72 4.7117628  
var\_73 1.8724151  
var\_74 6.1411265  
var\_75 13.1403556  
var\_76 21.6790869  
var\_77 5.7441541  
var\_78 16.8268646  
var\_79 1.6921264  
var\_80 19.3687068  
var\_81 27.3976719  
var\_82 7.6214296  
var\_83 7.5314843  
var\_84 2.7939916  
var\_85 7.0434078  
var\_86 13.0836048  
var\_87 12.6581637  
var\_88 5.6697447  
var\_89 13.7595841  
var\_90 10.1025756  
var\_91 13.3163012  
var\_92 15.8735895  
var\_93 11.3003488  
var\_94 16.6270004  
var\_95 13.2683857  
var\_96 1.0153616  
var\_97 5.0856206  
var\_98 0.8206978  
var\_99 20.1262377  
var\_100 0.6016466  
var\_101 3.3087285  
var\_102 5.3221356  
var\_103 0.2645019  
var\_104 9.4324059  
var\_105 8.1282862  
var\_106 11.2410221  
var\_107 14.4381291  
var\_108 14.7493843  
var\_109 16.4984818

var\_110 21.0383710  
var\_111 8.6978428  
var\_112 7.8333664  
var\_113 5.7187020  
var\_114 8.4952168  
var\_115 16.4823176  
var\_116 8.7783878  
var\_117 0.2337222  
var\_118 13.3812341  
var\_119 9.7358792  
var\_120 2.8997689  
var\_121 14.3635503  
var\_122 14.3465963  
var\_123 13.4945755  
var\_124 1.8675861  
var\_125 9.7724131  
var\_126 0.3419749  
var\_127 13.9855160  
var\_128 9.9748340  
var\_129 2.1047374  
var\_130 10.4729241  
var\_131 10.0560008  
var\_132 8.2129136  
var\_133 17.4143210  
var\_134 6.0802817  
var\_135 8.9348592  
var\_136 1.6147212  
var\_137 9.6717192  
var\_138 6.8735531  
var\_139 24.2063499  
var\_140 6.4458454  
var\_141 10.3092333  
var\_142 6.7179774  
var\_143 5.0972290  
var\_144 6.9540895  
var\_145 10.4813201  
var\_146 21.4225716  
var\_147 13.0658851  
var\_148 17.8093960  
var\_149 15.3843177  
var\_150 9.2036832  
var\_151 9.4461239  
var\_152 3.9517731  
var\_153 1.7317775  
var\_154 16.0678954  
var\_155 12.1519514  
var\_156 7.1746357  
var\_157 10.2460596  
var\_158 1.4823429  
var\_159 5.5207890

```
var_160 1.0216032
var_161 0.7752583
var_162 10.5825726
var_163 10.4599100
var_164 14.3729344
var_165 18.5857310
var_166 19.8228806
var_167 10.3853062
var_168 4.1810968
var_169 15.7981505
var_170 16.0470482
var_171 5.0202836
var_172 14.0188302
var_173 15.3306790
var_174 20.7064929
var_175 8.5667786
var_176 2.3436760
var_177 13.6906072
var_178 6.0911461
var_179 15.7969581
var_180 11.0543592
var_181 4.8518899
var_182 3.1666741
var_183 0.7928085
var_184 17.2376770
var_185 0.7487258
var_186 9.6834486
var_187 4.5248944
var_188 12.2630764
var_189 2.4109610
var_190 19.5442657
var_191 15.6010012
var_192 15.1630800
var_193 5.2600071
var_194 7.6071714
var_195 10.1550245
var_196 7.7681537
var_197 12.6197947
var_198 17.7997623
var_199 8.0825687
```

From the above chart we can see that var\_81 is the most important variable with score of 27.3976719.

## RANDOM FORSET:-

```
RF_model = randomForest(target ~ ., data=train1, importance = TRUE, ntree = 50)
```

We build a random forest model with no of trees 50. After predicting we can see auc Score is

```
# auc score came as 0.5006
```

The auc score is too low than random forest model.

Build a confusion matrix on top that and four the below result.

```
#           Reference
```

```
#Prediction   0    1
```

```
#          0 36011 3984
```

```
#          1    0    5
```

```
# True positive (TP)= 5
```

```
# True Negative (TN)= 36011
```

```
# False positive (FP)= 0
```

```
# False Negative (FN)= 3984
```

```
# Accuracy= (TP+TN)/(TP+TN+FP+FN)= 36644/39997 =0.9004
```

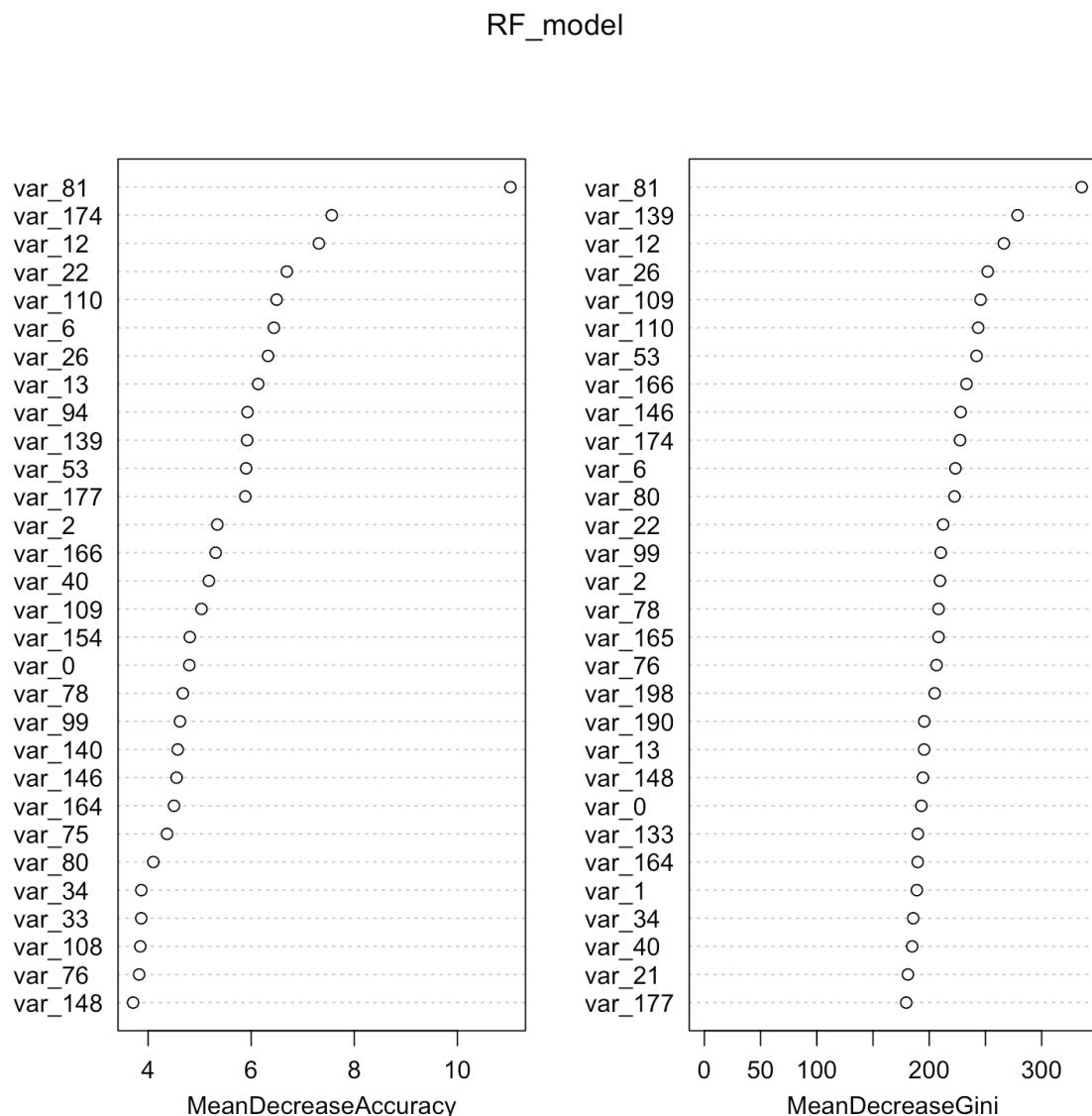
```
# Precision= TP/(TP+FP)=1117/(1117+481) = 1
```

```
# Recall= TP/(TP+FN)= 1117/(1117+2872) =0.0012
```

```
# FNR= FN/(FN+TP)=2872/3949 = 0.99
```

If we compare randomforest model with logistic regression model FNR is too high for randomforest model.

```
#varImpPlot(RF_model)
```



From the above variable importance plot we can see that var\_81 is the most important variable.

### **3. CONCLUSION :-**

#### 3.1 Model Evaluation:-

Now that we have a few models for predicting the target variable, we need to decide which one to choose. There are several criteria that exist for evaluating and comparing models. We can compare the models using predictive performance of the models.

We have done several model building in R and in python. Based on different parameters we have chosen roc\_auc\_score and f1 score as the model evolution metrics. F1 score is the harmonic mean of precision and recall.

#### 3.2 Model Selection :-

On based of above metrics, we will choose the stacking model which is raw\_model (based on original data with any outlier analysis and normalisation) as roc\_auc\_score of this model is 0.79 whereas F1 score is 0.51. The precision and recall of this model is 0.4 and 0.72.

#### 3.3 Improvement of Model :-

We can do some other techniques and can used other different algorithms with different hyperparameter tuning for better model. Some way of improvements are as follows.

1. Trying building other models like LGB (Light Gradient boosting method) with hyperparameter tuning.
2. KNN ( distance based algorithm) can also be tried out. As all the detests consists of numeric variable, so it might give good result with different parameter tuning like no of k values etc.
3. Base models like KNN, LGBM, XGBoost can be included in stacking model.
4. Based on important plot features we can drop some variables and create a new dataset and can build a model on top that.

## **4. SUMMARIZATION :-**

In this project the Santander is asking to predict the customer who will make a transaction in the future.

We have evaluated this model based on roc\_auc\_score.

AUC - ROC curve is a performance measurement for classification problem at various thresholds settings. ROC is a probability curve and AUC represents degree or measure of separability. It tells how much model is capable of distinguishing between classes. Higher the AUC, better the model is at predicting 0s as 0s and 1s as 1s. The ROC curve is plotted with TPR against the FPR where TPR is on y-axis and FPR is on the x-axis.

Our final model has roc\_auc\_score is 0.79. We should be able to predict right customer as much as possible so that the company can get better service to the right customers. Along with that we should not miss out those customers who have done transaction but our model has failed to identify them and the company shall loose those customers and start making transaction with the competitors . In that case FNR should be low as much as possible.

## **5. INSTRUCTION TO RUN PYTHON AND R CODE :-**

### **PYTHON CODE:-**

The 'Santander Customer Transaction Prediction-kaggle.ipynb' are attached along with the project. One can go to cell and click on the command 'run all' . The code will run automatically. Just in case while doing randomizedsearchcv if the result of the best parameter comes different from the existing one then just we have to change the parameters in the model based on tuning and run run the code.

```
bd_train=pd.read_csv( "/Users/subhadeep/Downloads/train (1).csv")
bd_test=pd.read_csv( "/Users/subhadeep/Downloads/test (1).csv")
```

While loading the file into Jupyter Notebook from the location of the data folder ( train and test data), we have to pass the location.

### **R CODE:-**

```
# bd_train=read.csv("/Users/subhadeep/Downloads/train (1).csv")
# bd_test=read.csv("/Users/subhadeep/Downloads/test (1).csv")
```

After giving the right path of the training and testing data for downloading into R we can select all the codes will execute automatically.