WALLMART Dashboard Summary (2011–2015)

Overall Metrics

• **Total Sales:** 725.4K

• Total Profit: 108.42K

• Total Quantity Sold: 12K

• Total Delivery Time: 13K (likely cumulative days or delivery count)

Sales Trend by Year

- Sales Growth: Sales increased from 0.14M (2011) to a peak of 0.25M (2014)
- 2015 Sales: Shows 0.00M, suggesting missing/incomplete data

Sales by Category

- Top Categories:
 - Tables
 - Phones
 - Chairs

These three make up the bulk of sales.

Profit by State

Top Profit States:

o California: 76K

○ **Washington:** 33K

Other profitable states: Nevada, Utah, Montana

Top Loss States:

o Colorado: -6.5K

o Arizona: -3.4K

o Oregon: -1.2K

Profit by Product

• Largest product-level profit is around 14K, contributing ~2%

• Products like **Canon**, **High-Speed Gear**, and **Global Troy** show up frequently in the mid-range profit tier

Geographical Insight

• Sales Locations: Predominantly in the U.S., with visual markers in the Eastern and Central regions of North America