

Bodhisatya Chatterjee

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EDUCATION

Indian Institute of Engineering Science and Technology.

Kolkata, 2017

Bachelor of Engineering in Metallurgy and Materials Engineering

Relevant Modules- Industrial Management and Sociology, Economics, Accounting and Financial Management, Transportation in Logistics and Supply Chain Management

Garden High School

Kolkata, 2013

Graduated as top 2% of my class and also secured a rank within the top 1.4% of the regional engineering entrance examinations.

WORK EXPERIENCE

SENIOR ANALYST, COMPETITIVE INTELLIGENCE, DELL TECHNOLOGIES

BENGALURU, OCT 2021-PRESENT

- Collaboratively design and run the **global quarterly sales outreach campaigns**, focusing both on **server assets refresh upgrading our sold server products**, aimed at **driving up sales engagement, leading to a rise in our revenues and improving margins**. I take point on the **Assets Upgrades campaigns for Asia-Pacific Region and also on our Assets Renewal Campaigns**, and provide strategic insights into pricing and inventory as well.
- Part of a long-term task force to **drive greater engagement with our reseller partners**. I have built and designed a comprehensive dashboard to **track the performance of our global resellers partners to track vital KPIs across multiple market segments and tiers**. Along with this, I also take point in driving conversations to **drive increased engagement with our resellers and investigate any issues with pricing and inventory**.

JUNIOR ANALYST (MIS), COGNIZANT TECHNOLOGY SOLUTIONS

KOLKATA, FEB 2021-AUG 2021

- Collaboratively built Excel-based dashboards for a pharma company to **track daily pharmaceutical orders processed and review the performance of drugs sold in such orders**, thus enabling the client to track their desired KPIs easily.
- Collaboratively developed an **Excel-based tool to automatically create daily internal reports**.
- Maintained robust databases for automated future reporting.

SYSTEMS ENGINEER, INFOSYS LIMITED

HYDERABAD, MAY 2018-JAN 2021

- Collaborated in developing a dashboard of claims processed, for a medical insurance client. It **helped the client in identifying the bottlenecks in the claim approval process and reduce their turn around time**.
- Collaborated in **creating a KPI dashboard of orders processed by the accounting department** of a global petrochemical firm, and in **improving an automated tool used by accounting team** to log in their processed orders.

DATA ANALYST INTERN, BIRLA TYRES LTD

KOLKATA, FEB 2018-APR 2018

- Worked as an intern for the accounting team to **build a comprehensive database** for tracking their performance, on basis of their monthly sales, across various lines of business.
- **Automated the updation of said database** for future uses.

SKILLS & INTERESTS

- Technical: Python & R Programming, DBMS(SQL Server, MySQL, Teradata), Dashboarding(Power BI, Tableau)
- Avid reader and amateur writer with multiple awards at intermediate level, from British Council and Scholastic
- Speak 3 languages- English, Bengali and Hindi- fluently and am pursuing beginner courses in Spanish and French.
- I am a member of the Toastmasters Club and Next Generation Mentoring Club in my organisation.
- Volunteered for the Foundation For Excellence, I am mentoring outgoing college students in the transition.
- I play the keyboard and have a keen interest in football, literature and cinema.