

Part 1

Q.1) Find a list of successful data-driven companies (See this [Forbes](#) article for inspiration) and select 30 organizations.

A. The list in excel form which I have attached with this assignment.

Q.2) Create a corpus of their mission statements

A.

```
core<-read_excel("core.xlsx")

coreold<- corpus(core$`Mission Statement ` ,
                 docnames = core$`Sr No`,
                 docvar= data.frame(Company=core$`Company `)
                 )

head(coreold,30)
options(max.print = 999999999)
summary(coreold)
coreold

#####

require(tm)
corenew<- toLower(coreold,keepAcronyms = FALSE)
corenew

corenew<- tokenize(corenew,
                   removeNumbers =T ,
                   removePunct = T,
                   removeSeparators=T,
                   removeTwitter = T,
                   removeHyphens = T,
                   removeSymbols = T,
                   verbose = T,
                   ngrams=1)

head(corenew,2)
```

```
> head(corenew,2)
$`1`
[1] "valen's" "mission" "is" "to" "help" "our" "clients" "achieve" "their"
[10] "goals" "and" "solve" "problems" "by" "leveraging" "data" "to" "make"
[19] "more" "informed" "decisions"

$`2`
[1] "bottom" "line's" "mission" "is" "to" "help" "low" "income" "first"
[10] "generation" "students" "get" "into" "college" "graduate" "from" "college" "and"
[19] "go" "far" "in" "life"
```

Q.3) Create a corpus of their core values

A.

```
corevalold<- corpus(coreval$`Core Values ` ,
                    docnames = coreval$`Sr No`,
                    docvar= data.frame(Company=coreval$`Company `)
)
```

```
head(corevalold,2)
```

```
#####
```

```
require(tm)
corevalnew<- toLower(corevalold,keepAcronyms = FALSE)
corevalnew
```

```
corevalnew<- tokenize(corevalnew,
                      removeNumbers = T ,
                      removePunct = T,
                      removeSeparators=T,
                      removeTwitter = T,
                      removeHyphens = T,
                      removeSymbols = T,
                      verbose = T,
                      ngrams=1)
```

```
head(corevalnew,2)
```

```
head(corevalnew,2)
type(corevalnew)
```

```
> head(corevalnew,2)
```

```
$`1`
```

[1]	"live"	"the"	"golden"	"rule"	"we"	"treat"
[7]	"our"	"customers"	"employees"	"vendors"	"and"	"shareholders"
[13]	"how"	"we"	"expect"	"to"	"be"	"treated"
[19]	"as"	"customers"	"employees"	"vendors"	"and"	"shareholders"
[25]	"period"	"be"	"agile"	"valen"	"is"	"a"
[31]	"test"	"and"	"learn"	"environment"	"we"	"organize"
[37]	"everything"	"we"	"do"	"around"	"our"	"customer's"
[43]	"success"	"to"	"provide"	"something"	"of"	"value"
[49]	"quickly"	"we"	"learn"	"and"	"then"	"adapt"
[55]	"then"	"we"	"learn"	"some"	"more"	"have"
[61]	"fun"	"we"	"have"	"great"	"attitudes"	"and"
[67]	"we"	"have"	"fun"	"we"	"do"	"not"
[73]	"take"	"ourselves"	"too"	"seriously"	"we"	"celebrate"
[79]	"our"	"successes"	"and"	"we"	"enjoy"	"our"
[85]	"work"	"most"	"of"	"all"	"we"	"live"
[91]	"passionately"	"embrace"	"simplicity"	"we"	"endeavor"	"to"
[97]	"make"	"everything"	"we"	"provide"	"our"	"customers"
[103]	"ridiculously"	"easy"	"expect"	"ownership"	"at"	"valen"
[109]	"we"	"take"	"responsibility"	"for"	"our"	"actions"
[115]	"and"	"we"	"build"	"trusting"	"relationships"	"by"
[121]	"making"	"and"	"meeting"	"our"	"commitments"	

```
$`2`
```

[1]	"relationships"	"we"	"are"	"dedicated"	"to"	"building"
[7]	"strong"	"meaningful"	"relationships"	"with"	"our"	"students"
[13]	"schools"	"community"	"partners"	"supporters"	"and"	"co"
[19]	"workers"	"our"	"one"	"on"	"one"	"approach"
[25]	"to"	"service"	"provides"	"long"	"term"	"individualized"
[31]	"guidance"	"to"	"students"	"and"	"creates"	"a"
[37]	"positive"	"environment"	"we"	"are"	"engaging"	"responsive"
[43]	"and"	"we"	"always"	"follow"	"through"	"on"
[49]	"our"	"promises"	"persistence"	"we"	"are"	"relentless"
[55]	"in"	"pursuit"	"of"	"our"	"goals"	"and"
[61]	"we"	"expect"	"the"	"same"	"from"	"our"
[67]	"students"	"we"	"are"	"not"	"satisfied"	"unless"
[73]	"we"	"resolve"	"every"	"problem"	"answer"	"every"
[79]	"question"	"and"	"explore"	"every"	"option"	"so"
[85]	"relationships"	"we"	"are"	"dedicated"	"to"	"building"

[79]	"question"	"and"	"explore"	"every"	"option"	"so"
[85]	"that"	"our"	"students"	"can"	"overcome"	"obstacles"
[91]	"and"	"achieve"	"success"	"in"	"college"	"and"
[97]	"in"	"life"	"results"	"we"	"are"	"committed"
[103]	"to"	"achieving"	"high"	"quality"	"outcomes"	"and"
[109]	"rely"	"on"	"quantitative"	"methods"	"and"	"tools"
[115]	"to"	"guide"	"us"	"in"	"setting"	"and"
[121]	"reaching"	"our"	"goals"	"our"	"focus"	"on"
[127]	"collecting"	"and"	"analyzing"	"data"	"helps"	"us"
[133]	"measure"	"and"	"improve"	"each"	"aspect"	"of"
[139]	"our"	"work"	"we"	"hold"	"ourselves"	"accountable"
[145]	"to"	"ensure"	"the"	"long"	"term"	"success"
[151]	"of"	"our"	"students"	"efficiency"	"we"	"get"
[157]	"to"	"the"	"heart"	"of"	"matters"	"quickly"
[163]	"eliminating"	"waste"	"and"	"capitalizing"	"on"	"every"
[169]	"minute"	"every"	"dollar"	"and"	"every"	"skill"
[175]	"available"	"to"	"us"	"our"	"data"	"driven"
[181]	"approach"	"requires"	"us"	"to"	"continuously"	"assess"
[187]	"the"	"value"	"of"	"our"	"actions"	"on"
[193]	"a"	"personal"	"and"	"organizational"	"level"	"to"
[199]	"ensure"	"that"	"we"	"are"	"using"	"our"
[205]	"time"	"and"	"resources"	"effectively"	"responsibility"	"we"
[211]	"uphold"	"the"	"integrity"	"of"	"our"	"organization"
[217]	"by"	"providing"	"honest"	"guidance"	"to"	"our"
[223]	"students"	"and"	"never"	"compromising"	"our"	"standard"
[229]	"of"	"care"	"we"	"accept"	"responsibility"	"for"
[235]	"providing"	"the"	"highest"	"quality"	"support"	"but"
[241]	"recognize"	"the"	"need"	"to"	"instill"	"in"
[247]	"each"	"of"	"our"	"students"	"a"	"sense"
[253]	"of"	"personal"	"responsibility"	"for"	"their"	"own"
[259]	"success"	"excellence"	"we"	"always"	"strive"	"to"
[265]	"improve"	"no"	"matter"	"how"	"much"	"we"
[271]	"have"	"accomplished"	"or"	"how"	"far"	"we"
[277]	"have"	"come"	"we"	"are"	"committed"	"to"
[283]	"doing"	"more"	"being"	"better"	"and"	"not"
[289]	"resting"	"until"	"all"	"of"	"our"	"students"
[295]	"have"	"the"	"opportunity"	"to"	"succeed"	"we"
[301]	"set"	"the"	"highest"	"possible"	"standards"	"and"
[307]	"challenge"	"ourselves"	"to"	"meet"	"them"	"every"
[313]	"day"					

Q.4) Analyze the corpus and provide insight on how to structure a firm for data-analysis readiness

A.

For Mission Statement

```
> coretopnew
  data  compani    busi    help    world    peopl    custom    valu    work enterpris technolog    inform
    25      14      14      12      11      10      9      9      9      8      8      7
analyt  improv    organ  drive    build    innov    power    softwar process    integr statement    lead
   7      7      6      6      6      6      5      5      5      5      5      5
client  achiev    problem  big    hadoop    employe
   4      4      4      4      4      4
```



```
> findAssocs(coretm,c("data","compani","busi","help","world",
+ "peopl","custom","valu","work","enterpris",
+ "technolog","inform","analyt","improv","organ"),
+ corlimit=0.78)
```

```
$data
numeric(0)
```

```
$compani
numeric(0)
```

```
$busi
numeric(0)
```

```
$help
numeric(0)
```

```
$world
numeric(0)
```

```
$peopl
numeric(0)
```

```
$custom
run      address  tomorrow  without  disrupt  exampl  usag  memori architectur  applic
0.84      0.84      0.84      0.84      0.84      0.84      0.84      0.84      0.84      0.84
consumpt offer    outcom    deriv    sap    effect  predict  support  simplifi deliveri
0.84      0.84      0.84      0.84      0.84      0.84      0.84      0.84      0.83      0.83
oper
0.82
```

```
$valu
numeric(0)
```

```
$work
empow    person  planet  inspir  push  status  quo microsoft  also  freedom
0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78
```

```
$enterpris
numeric(0)
```

```
$technolog
numeric(0)
```

```
$inform
numeric(0)
```

```
$analyt
great    asset differenti  view  abil  whether  clinic  trial  new  drug  yield
0.83      0.83      0.83      0.83      0.83      0.83      0.83      0.83      0.83      0.83
farmer    soil  condit  carbon  emiss  communic  unlimit
0.83      0.83      0.83      0.83      0.83      0.83      0.83
```

```
$improv
great    asset differenti  view  abil  whether  clinic  trial  new  drug  yield
0.92      0.92      0.92      0.92      0.92      0.92      0.92      0.92      0.92      0.92
farmer    soil  condit  carbon  emiss  communic  unlimit potenti unleash one  reduc
0.92      0.92      0.92      0.92      0.92      0.92      0.92      0.81      0.81      0.80      0.80
```

```
$organ
numeric(0)
```

For core values

> corevaltopnew

custom	work	peopl	data	success	leader	employe	commit	innov	best	compani	new communiti	
53	42	32	29	27	23	22	21	21	20	20	19	17
thing	learn	product	think	busi	orac1	client	passion	alway	focus	help	time	way
16	15	15	15	15	15	15	14	14	14	14	14	14
build	problem	better	open									
13	13	13	13									

> |



```

> findAssoc(corevaltm,c("custom","work","peopl","data","success",
+                       "leader","employe","comit","innov",
+                       "best","compani","new","communiti","product"),
+           corlimit=0.78)

```

```

$custom
numeric(0)

```

```

$work
numeric(0)

```

```

$peopl
numeric(0)

```

```

$data
      also      database      databases      discovering      umbrella      process      explorations      shoppers
0.93      0.93      0.81      0.79      0.79      0.79      0.79      0.79
country      going      proceed      structuring      needed      shapes      sizes      transaction
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
log      entry      items      associated      shopping      basket      inventory      likely
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
expand      purchased      item      alternatively      analyze      bought      case      pair
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
appropriate      food      cutting      chopping      dicing      julienning      etc      involves
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
blending      emulsifying      wrapping      infusing      enriching      allows      wrangling      useful
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
kinds      derive      words      enrichment      joins      derivations      convolutions      converting
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
stamp      week      purchase      profile      historical      patterns      similarly      car
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
underwriter      crime      rates      neighborhoods      insure      estimate      sometimes      house
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
increasingly      sourced      marketplaces      third      party      quintessential      addition      spices
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
salt      pepper      turmeric      saffron      intent      complement      final      validating
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
activity      surfaces      consistency      verifies      properly      addressed      applied      transformations
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
validations      conducted      multiple      dimensions      minimum      assessing      attribute      field
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
adhere      syntactic      e.g      boolean      fields      encoded      false      opposed
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
t      f      distributional      birth      dates      uniformly      distributed      months
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
year      additional      involve      checks      negative      bank      withdrawal      bill
0.79      0.79      0.79      0.79      0.79      0.79      0.79      0.79
check      evaluations      multi      dimensional      checkina      temperature      taste      appearance

```



```

$leader
numeric(0)

$employe
numeric(0)

$comit
numeric(0)

$innov
numeric(0)

$best
numeric(0)

$compani
numeric(0)

$new
line      speed  development  browser  else  beginning  designing  internet  homepage  ultimately
0.81      0.81      0.81      0.80      0.78      0.78      0.78      0.78      0.78      0.78
rather    bottom    simple      pages    load    placement  search     sold      advertising  marked
0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78
offers    content  distracting  designed  world's  research    groups    exclusively  continued  iteration
0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78
able      improvements  seamless  millions  improving  learned    gmail      google     hope      previously
0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78
unexplored  ever      lives      slow      seeking    web        away      aim      please     leave
0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78
website    shaving  excess      bits      bytes      increasing  broken     times     average     response
0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78
fraction   second   release     mobile    application  chrome     enough     modern     continue    faster
0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78
democracy  works    relies      posting   links      websites   sites      importance  page      signals
0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78
variety    techniques  including  patented  pagerank    algorithm  analyzes   voted      bigger      actually
0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78
improves   site      point      vote      counted     vein       active     software    effort      programmers
0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78      0.78

$communiti
numeric(0)

$product
solve  hours  game changing  since  tweak valuable  see  forward  answers
0.84   0.79   0.79   0.79   0.79   0.79   0.79   0.79   0.79

```

- Here, doing analysis on the mission statements, we can say that after stemming the words, root words used in mission statement like “custom”, “work”, “analyt”, “imporv” and root words used in core values like “data”, “new”, “product” should be used as these words have highest correlation with the associated paragraphs.
- Hence we can say that, these words are form the characteristics features of a firm that adapts well to business analytics.

Q.5) Are there any other data-driven approaches you would recommend the CEO to implement?

A. Based on the review of the customers or the employee itself from the glassdoor or google, we can get an idea of what are the pros and cons of a business analytics firm which can drive our decision to form the characteristic features.

PART II

Q.1) Search for “Donald Trump speech transcript” and select 3 speeches of your choice

A. The transcript of Donald Trump speech has been copied in a excel file which I have attached with the assignment.

Q.2) Create a corpus for the speeches

A.

```
trump<-read_excel("trump.xlsx")
trump<-na.omit(trump)

trumpold<- corpus(trump$`Transcript`,
                  docnames = trump$Number)

head(trumpold,1)

summary(trumpold)
```

```
> summary(trumpold)
```

Corpus consisting of 3 documents.

Text	Types	Tokens	Sentences
1	865	6127	500
2	1300	6234	465
3	1003	3882	325

Source: /Users/arnavsomani/Desktop/NYU COURSE/sem 3/ba/r programming csv files/* on x86_64 by arnavsomani

Created: Tue Nov 8 03:51:30 2016

Notes:

.

Q.3) Complete a frequency analysis of word usage
A.

```
> trumptopnew
american clinton   peopl immigr hillari countri  illeg   law   job   go   border
  145     113     102    101     87     82     60     50     49     48     47
state      work   secur america   year     new  citizen enforc crime million system
  45      45     42     38     37     36     36     35     33     33     33
polici     just    get    great   live    vote  crimin   everi  includ never   lie
  33      31     31     30     30     29     29     29     28     28     26
fail      support african govern  futur  interest offic  nation togeth  mani   day
  26      26     26     25     25     24     24     24     23     23     22
like      end politician citi   visa   special
  22      22     21     21     21     20
```

```
trumplist<- c("core","value","use","can","will","one","time","go","make","now","want","put","back")#16,6,6
trumpstem<-dfm(trumpnew,
               ignoredFeatures = c(trumplist,stopwords("english")),
               stem = T,
               verbose=T
)
```

```
trumpstem
```

```
#####
```

```
trumptopnew<- topfeatures(trumpstem,50)
```

```
trumptopnew
```

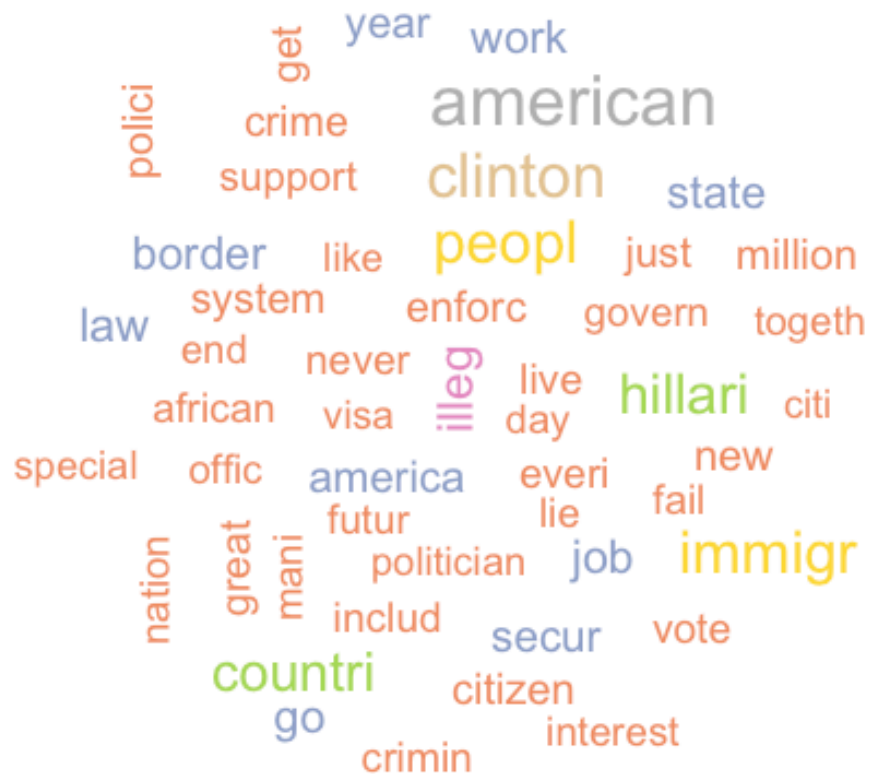
```
#####
```

```
### WORD CLOUD ###
```

```
#####
```

```
require(wordcloud)
```

```
wordcloud(names(trumptopnew),
          trumpstem,
          max.words = 50,
          scale = c(2,1),
          colors = brewer.pal(8,"Set2"))
```



Q.4) Complete a sentiment analysis

A.

```
#Sentiment Aanlysis
trumpdict<- dictionary(list(negative=c("detriment*", "bad*", "awful*", "terrib*", "horribl*"),
                             positive=c("good", "great", "super*", "excellent", "yay","vision",
                                           "achieve","success")))

trumpdict
trumpsentiment<-dfm(trumpnew,dictionary = coredict)
View(trumpsentiment)
```

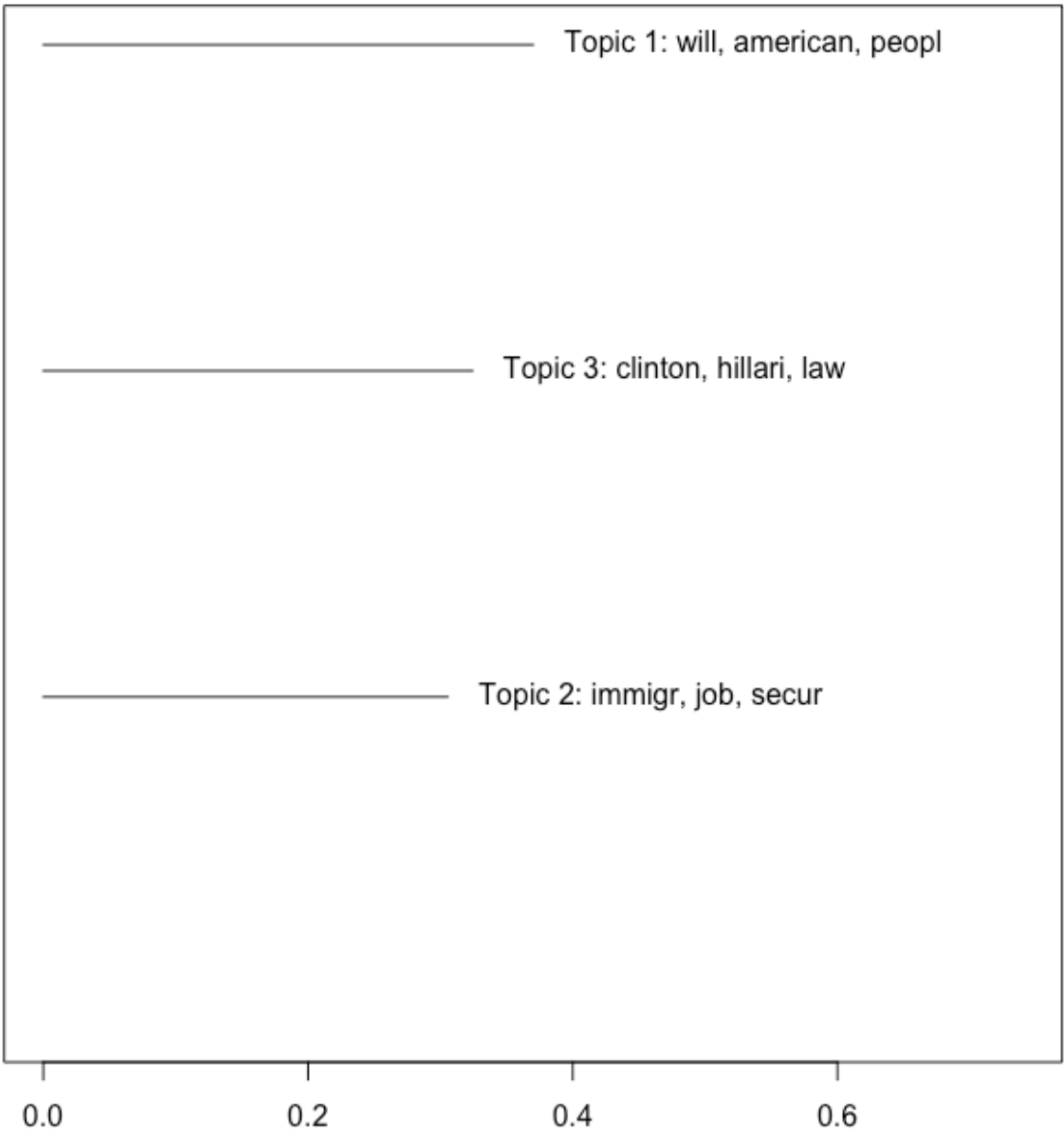
	negative ↕	positive ↕
1	2	16
2	1	14
3	4	9

Q.5) What are the common topics in the corpus
A.

```
findThoughts(trumpprevfit, texts = trump$`Transcript`,
             topics = c(1,2), n=2)
```

```
plot.STM(trumpprevfit, type="summary")
plot.STM(trumpprevfit, type="labels", topics = c(1:3))#####
```

Top Topics



Expected Topic Proportions

<p>Topic 1:</p> <p>will, american, peopl, countri, illeg, one, time, make, border, now, want, system, polici, year, crimin, never, support, africanamerican, fail, futur</p>
<p>Topic 2:</p> <p>immigr, job, secur, work, america, new, enforc, get, put, vote, lie, interest, mani, back, day, end, visa, citi, nation, media</p>
<p>Topic 3:</p> <p>clinton, hillari, law, state, citizen, crime, million, just, great, live, let, everi, includ, offic, can, togeth, like, politician, special, much</p>

Q.6) Write a memo style report summarizing Trump's linguistic effectiveness.

A. There were some solid substantial issues this election, but somehow Trump always managed to find some smaller details to it. Similar to countless aspects of Trump's candidacy, voters also hold divided opinion of his candidacy. Here, I took three transcript of trump's speeches and analyzed it. What I found out through my analysis is, Trump chooses any one topic in any particular speech and talks about that in whole speech. Like in Topic one he chooses to speak on making wall on the border of America, in Topic 2 he chooses immigration and in topic 3 he choose to speak on his competitor Hillary Clinton. In spite of his negative actions over the years, trump has a vivid eyes on using more positive words in his speech. For every 1 negative word he uses, he balances it with using 3 positive words.