

# Subhash Kumar



- **Mob:** 7765955903
- **Email:** [subhash02k@gmail.com](mailto:subhash02k@gmail.com)

## OBJECTIVE STATEMENT:

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- Experienced in generating leads and consistently coordinating with the team, favorably impacting profitability by exceeding all the set goals & corporate objectives.
- Process a successful track record in sales & marketing operations, identifying and penetrating new market divisions, promoting products and executing business growth.
- Skilled in market study, market information, reporting feedbacks, managing sales, executing schemes & maintaining relations with Clients.

## CORE COMPETENCIES :

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|------------------------------|-------------------|-----------------------|
| ➤ Lead Generation            | ➤ Sales Marketing | ➤ Client Servicing    |
| ➤ Market Research & Analysis | ➤ Building Trust  | ➤ Communication Skill |

## ORGANISATIONAL EXPERIENCE:

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- Currently Associated with ARS INNOVATION SERVICES PRIVATE LIMITED as a **Business Analyst** science Nov 2022.
- RKG Trading & Company as a **Field Sales Executive** from Feb 2022 to Oct 2022.

## KEY-HIGHLIGHTS:

- I do my work as karma and while working hard at it, I accept any work by completing a hundred presents.
- Mathematical, analytical, creative, and problem solving.
- Set priorities and implement tasks in any environment.

## ACADEMIC DETAILS:

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- B.C.A from Magadh University, Bodhgaya, Bihar in 2021 with 77.6%.
- XII from BSEB, Patna, Bihar in 2018 with 48.8%.
- X from BSEB, Patna, Bihar 2016 with 72.8%.

## HOBBIES:

- Photography.
- Playing cricket and chess.
- Watching TV and Listening to songs .

## PERSONAL DETAILS:

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Mother Name : Srimati Sundar Devi  
Father Name : Shri Rakesh Kumar  
Date of Birth : 20-06-2000  
Marital Status : Married

Gender : Male  
Language Known : Hindi & English  
Permanent Add. : Bahrapur, Dhanarua, Patna, Bihar-804451

**DECLARATION:**

I hereby affirm that the above information is true to the best of my knowledge.

**Date -**

**Subhash Kumar**