Paris Baguette Café

Business Analysis Report



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Database Management Systems – SQL

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1. INTRODUCTION

Born from a love of bread and a passion for quality, Paris Baguette is an international, franchise, fast-casual bakery founded in 1988 specializing in French-inspired goods. In addition to chefinspired cakes, pastries, and signature coffee and tea, PB offer a unique experience to their customers.

With the growing competition, Paris Baguette must balance and monitor the sales/revenue to keep its market position and further expand. This project has built a mock database for Paris Baguette Café based on the customer transaction to retrieve data to answer business related queries. With the help of this database Paris Baguette can make informative business decisions and map effective business strategies.

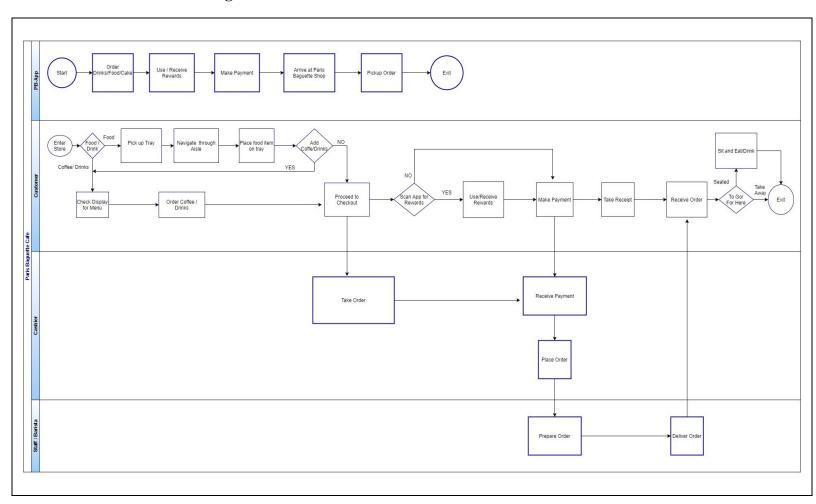
1.1 Business Scenario:

John Doe walked into store at 1:45 pm on a Saturday and got in the food aisle. He picked up a tray, while navigating through different food options, he selected one pastry and one puff and put the food on the tray. Joined the queue and explored the coffee/drinks menu on the display.

At the checkout counter he placed an order for coffee and scanned his mobile app to earn rewards. Payment was made for both coffee and food items by credit card. Received the payment receipt and waited for the coffee.

The Cashier asked for the name and placed the coffee order to the barista after payment. The barista prepared fresh coffee and called for the name after the order was ready. John received order and sat down to consume coffee and food, after eating he disposed the cups in trash and walked off to his car in parking lot at 2:30 pm.

1.2 Swim Lane Diagram:



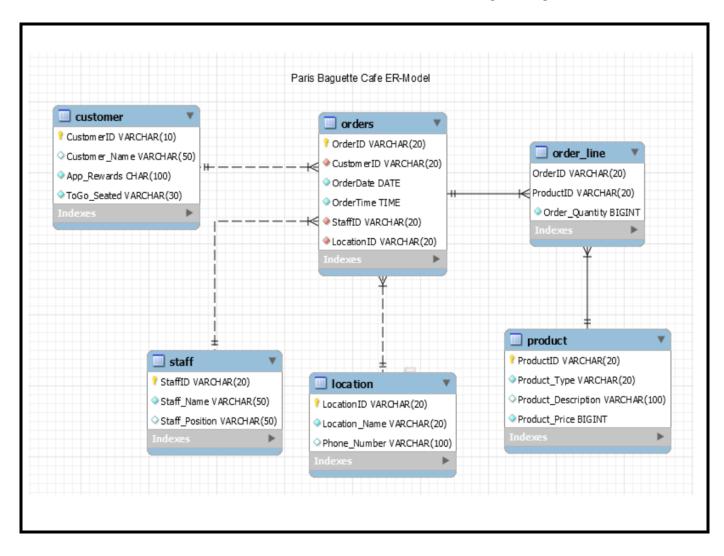
1.3 Business Questions:

- 1. What are the popular selling items in the cafe?
- 2. Which month is most profitable?
- 3. Which product brings the most revenue to the business?
- 4. What are most customer preferences, take away or Dine In?
- 5. What are the sales for different days of week (weekdays/weekends)?
- 6. How many transactions are done using App?
- 7. What are the average sales per transaction/day?
- 8. What are the sales numbers for different category (Drinks/Food/Cake)?
- 9. How much on an average do customer spend?
- 10. Which location is the most profitable?

2. LIST OF TABLES AND TABLE CREATION SCRIPT

2.1 Data Model

Data Model shows tables connected: Reverse Engineering

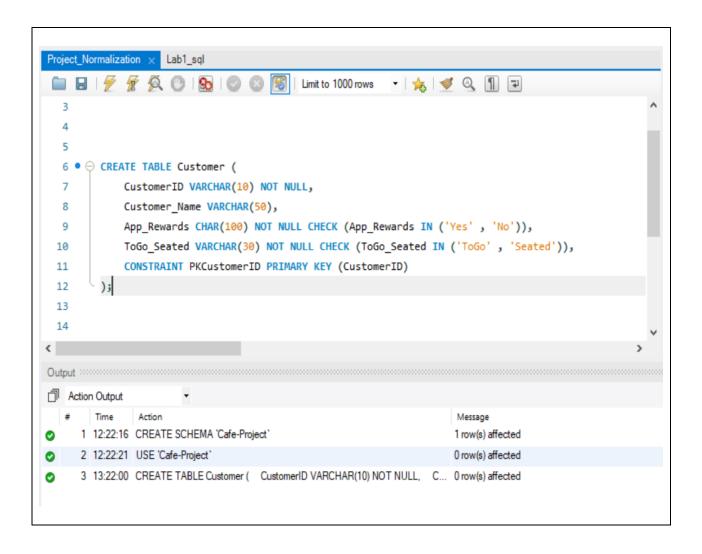


2.2 Table Creation Script

SQL scripts to create tables with Primary and foreign keys. The tables are normalized to 3NF.

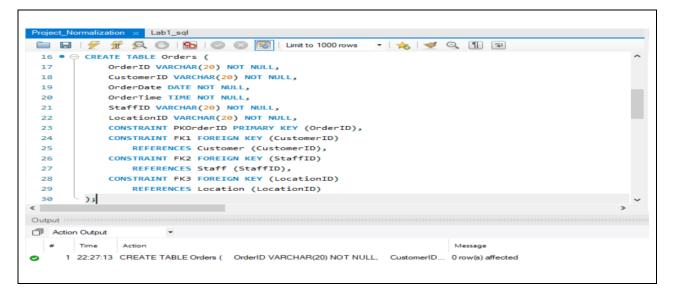
• Create Customer Table

The Customer table has details of each customer of PB Cafe such as Name, whether customer uses App or prefer to Go or dine in Options.



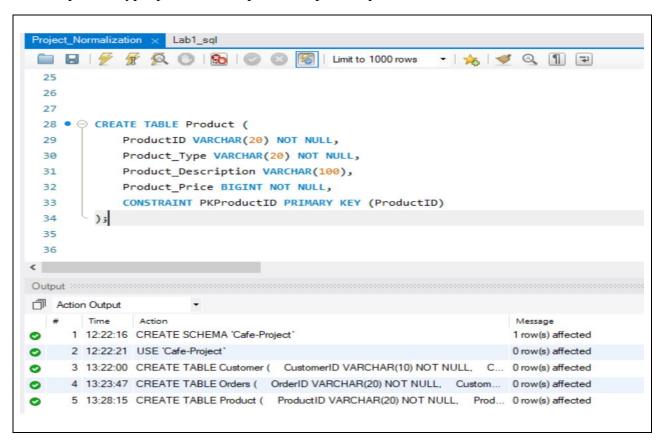
• Create Orders Table

The Orders table contains details of every order made at the Cafe such as CustomerID , OrderDate Time, StaffID and location information.



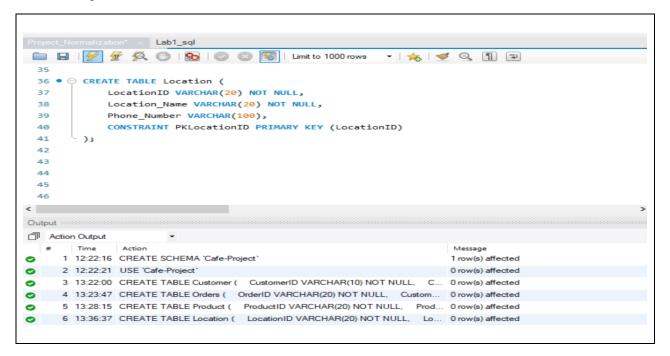
Create Product Table

The Product table has details about each Product in Paris Baguette inventory. It contains product type, product description, and product price available at PB cafe.



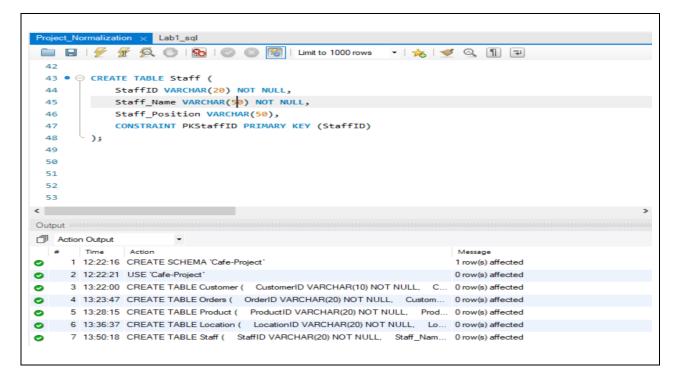
• Create Location Table

The Location table contains details about the location name, Phone number of each Paris Baguette Cafe.



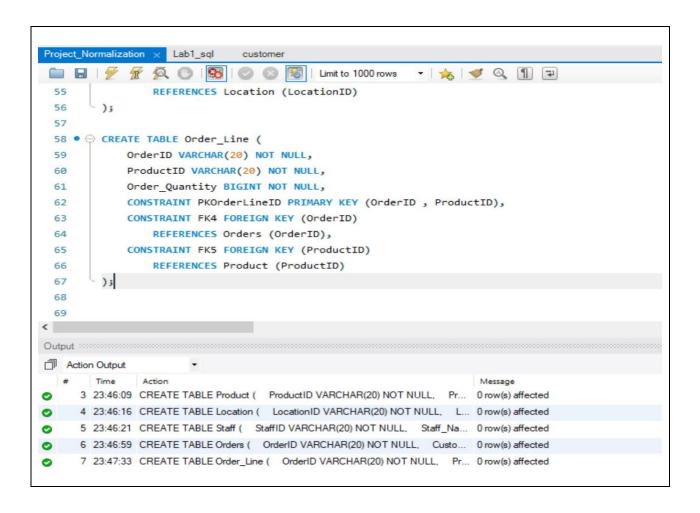
• <u>Create Staff Table</u>

The Staff table has details of each employee of PB Cafe such as Name, Position, etc.



• Create Order_Line Table

Orderline table contains one entry per product for every order. It contains the order quantity and productID and OrderID for each order.



3. SQL QUERIES:

3.1 Query without Joins

Using Project Schema:

```
2 • USE `cafe-project`;

3
4
5
6
Output

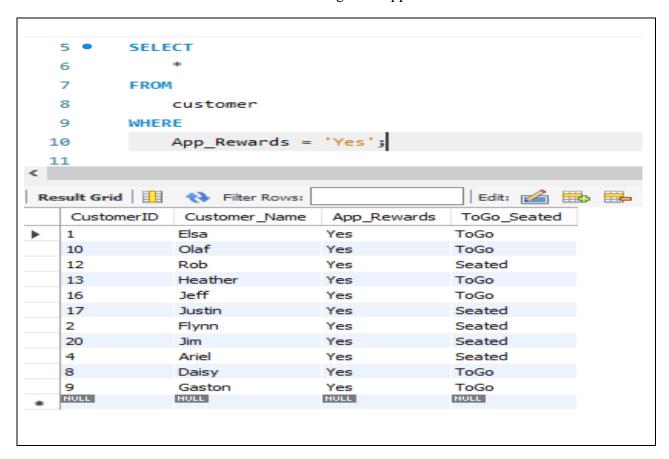
# Time Action

Message

1 00:23:39 USE `cafe-project`

Orow(s) affected
```

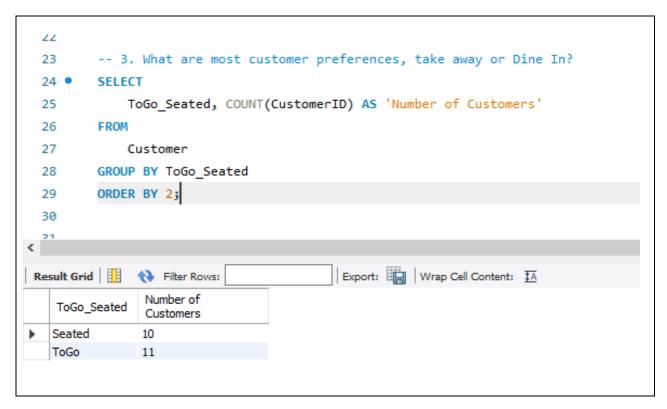
1. Who are the customers that uses Paris Baguette App?



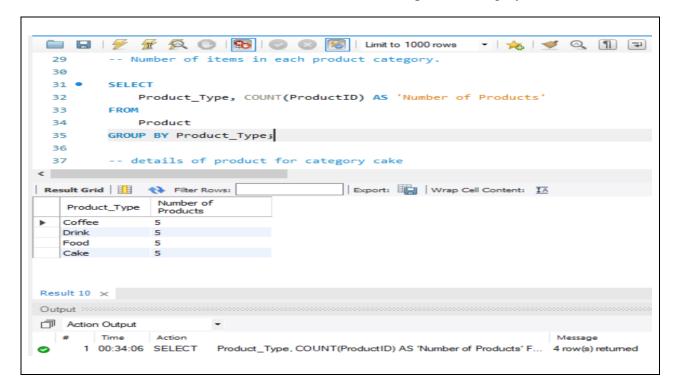
2. Number of customers using the App.

```
12
        -- 2. Display the count of customers using the App
           SELECT
 13 •
            COUNT(customerID) AS 'Total Customer with App'
 14
 15
        FROM
 16
            customer
        WHERE
 17
            App_Rewards = 'Yes';
 18
 19
 20
 21
Export: Wrap Cell Content: IA
   Total Customer with
   App
 11
```

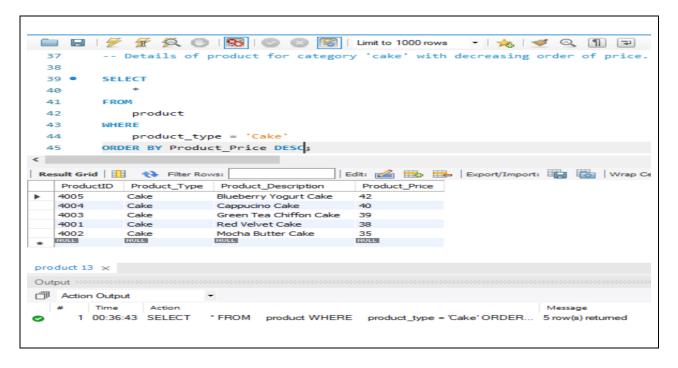
3. What are most customer preferences, take away or Dine In?



4. What are the number of available food items in each product category?

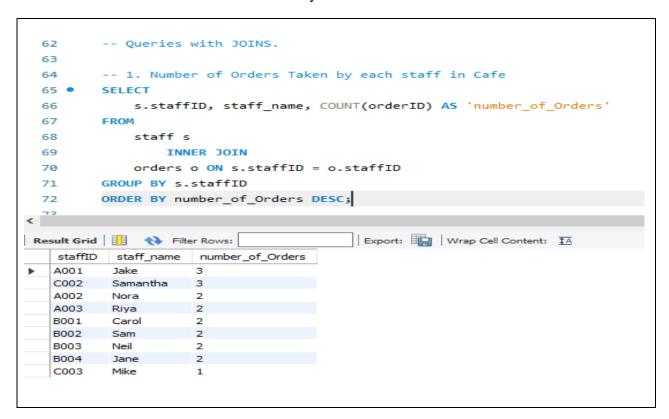


5. Details of product for category 'cake' with decreasing order of price.

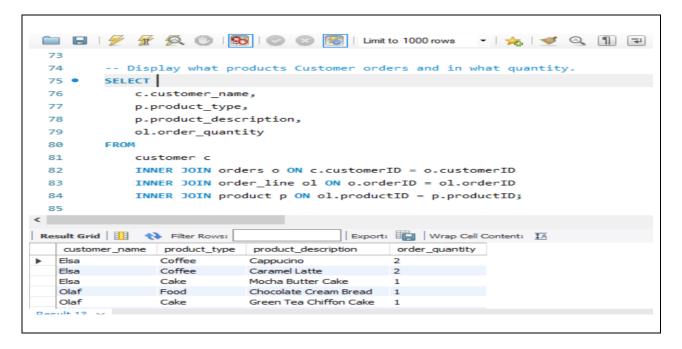


3.2 Query with Joins

1. What is the number of orders taken by each staff in the Café?



2. What products Customer orders and in what quantity?



3. Number of orders taken at different staff position

```
-- 3. Display different staff position with max number of orders
 91
 92
         SELECT
             s.Staff_Position, COUNT(o.orderID) AS 'Number_od_Orders'
 93
         FROM
 94
 95
             staff s
                 INNER JOIN
 96
             orders o ON s.staffID = o.staffID
 97
         GROUP BY Staff Position
 99
         ORDER BY 2;
100
                                          Export: Wrap Cell Content: IA
Result Grid
             Filter Rows:
   Staff_Position Number_od_Orders
  Barista
               7
  Cashier
               12
```

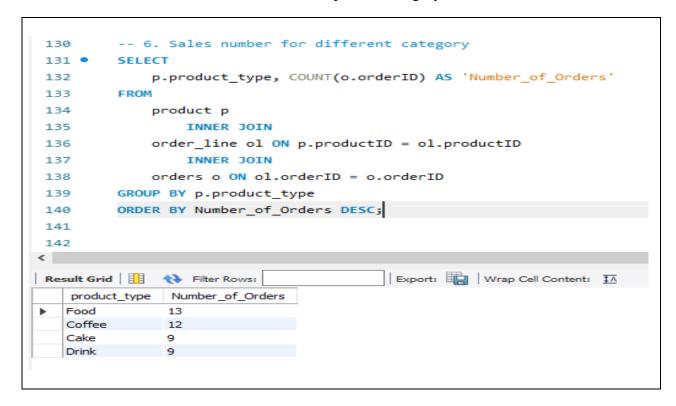
4. What is the Average spending per customer?

```
-- 4. Average spending per customers
103
104 •
            SELECT
            avg(ol.order_quantity * p.product_price) as 'Average_Spending'
105
106
        FROM
107
            orders o
                INNER JOIN
108
            order line ol ON o.orderID = ol.orderID
109
                INNER JOIN
110
111
            product p ON ol.productid = p.productid;
112
Export: Wrap Cell Content: IA
   Average_Spending
  14.5814
```

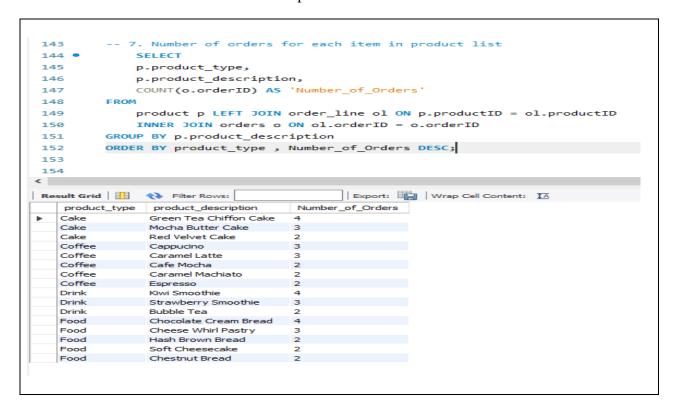
5. What is the average spending's of customer at each Cafe location?

```
114
         -- 5. Average spending by customer in each store location
115 •
             SELECT
 116
            1.location_name,
117
            AVG(ol.order_quantity * p.product_price) AS 'Average_Spending'
        FROM
118
119
            location 1
                LEFT JOIN
121
           orders o ON 1.locationID = o.locationID
                INNER JOIN
122
 123
            order_line ol ON o.orderID = ol.orderID
                INNER JOIN
            product p ON ol.productid = p.productid
125
        GROUP BY 1.Location_Name
126
127
        ORDER BY 'Average_Spending';
Export: Wrap Cell Content: IA
   Milpitas
              18,2000
             16.1053
   San Jose
  Santa Clara
              5.3333
```

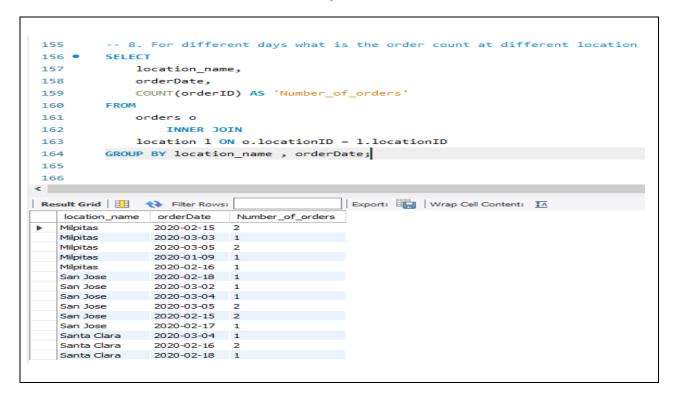
6. What is the Sales Number for different product category?



7. Number of orders for each item in product list.



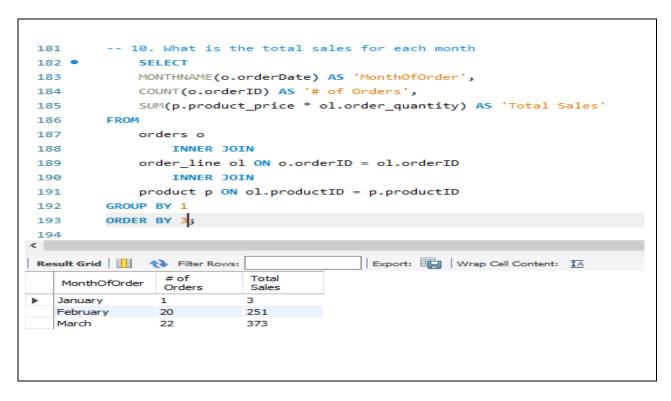
8. What is the order count for different days and at different location?



9. Display customer name visiting Santa Clara location.

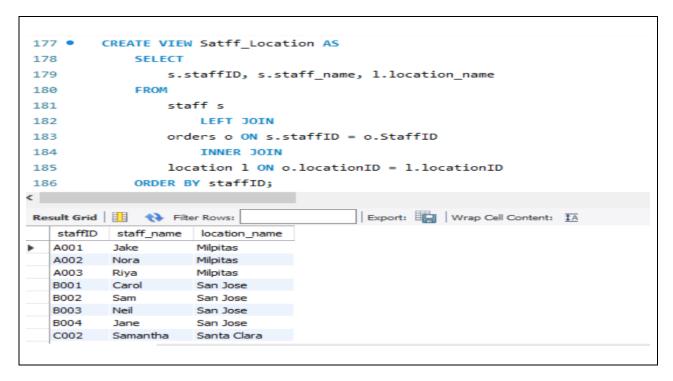
```
167
          -- 9. Customer details visiting Santa Clara Paris Baguette Location
 168 •
         SELECT
 169
              customer_name
         FROM
170
171
             customer c
172
                  INNER JOIN
             orders o ON c.customerID = o.customerID
173
 174
                  INNER JOIN
175
              location 1 ON o.locationID = 1.locationID
         WHERE
176
          1.location_name = 'Santa Clara';
177
178
<
Result Grid 🔢 🚷 Filter Rows:
                                          Export: Wrap Cell Content: IA
    customer_name
   Cicilia
   Minnie
   Kristoff
   Gaston
```

10. What are the total sales for each month?

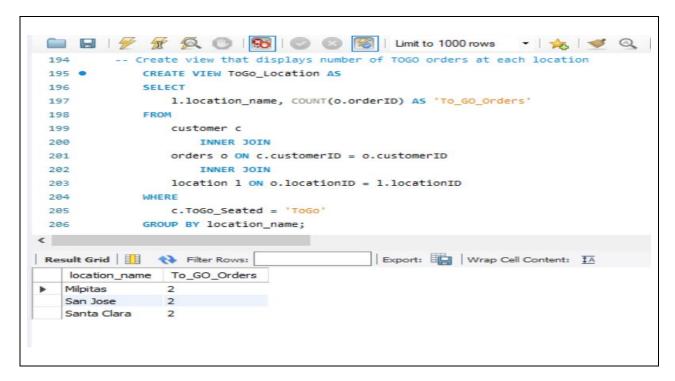


3.3 VIEWS

1. View that list all staff members and append their work location



2. Create view that displays number of TOGO orders at each location



4. ADVANCED SQL

4.1 Date / Case / Subquery:

-- 1. Total Sales every month (Date Function)

SELECT MONTHNAME(o.orderdate) AS 'Month', COUNT(o.orderid) AS '# of Orders',

SUM(p.Product_price * ol.Order_quantity) AS 'Total Sales'

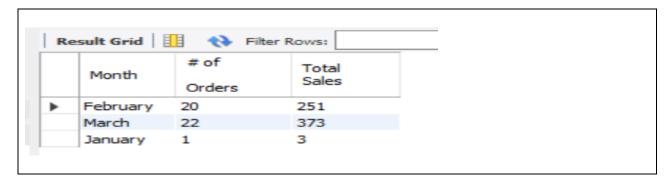
FROM orders o INNER JOIN

order_line ol ON o.orderID = ol.orderID INNER JOIN

product p ON ol.productID = p.productID

GROUP BY 1

ORDER BY 'Total Sales';



-- 2. High and low Order for each location (Case)

SELECT l.location_Name, COUNT(o.OrderID) AS 'Number of Orders',

CASE

WHEN COUNT(o.OrderID) >= 5 THEN 'High Order Location'

WHEN COUNT(o.OrderID) < 5 THEN 'Low Order Location'

END AS Category

FROM Orders o INNER JOIN location 1 ON l.locationID = o.locationID

GROUP BY location_name

ORDER BY Number of Orders DESC;

▶ San Jose 8 High Order Location Milpitas 7 High Order Location	location_Name NumberofOrders Category	location_Name Numb
	▶ San Jose 8 High Order Location	San Jose 8
	Milpitas 7 High Order Location	Milpitas 7
Santa Clara 4 Low Order Location	Santa Clara 4 Low Order Location	Santa Clara 4

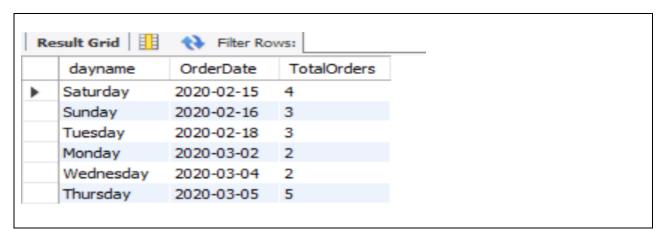
-- 3. Total orders day wise (Date Function)

SELECT DAYNAME(OrderDate) AS dayname,OrderDate,COUNT(orderID) AS 'TotalOrders'

FROM orders

GROUP BY dayname

ORDER BY OrderDate;



-- 4. Most expensive item in product list (SubQuery)

SELECT ProductID, Product_Type, Product_description, Product_Price

FROM Product

WHERE Product_Price = (SELECT MAX(Product_Price) FROM Product);

	ProductID	Product_Type	Product_description	Product_Price
•	4005	Cake	Blueberry Yogurt Cake	42

```
4.2 Trigger

-- Insert Trigger —

This trigger will be initiated every time a new staff is added.

--Create table for Insert

CREATE TABLE StaffInsert (
    staffID VARCHAR(30) NOT NULL,
    staff_Name VARCHAR(30),
    staff_position VARCHAR(30)
);

--Create Trigger

CREATE TRIGGER StaffInsertTrigger

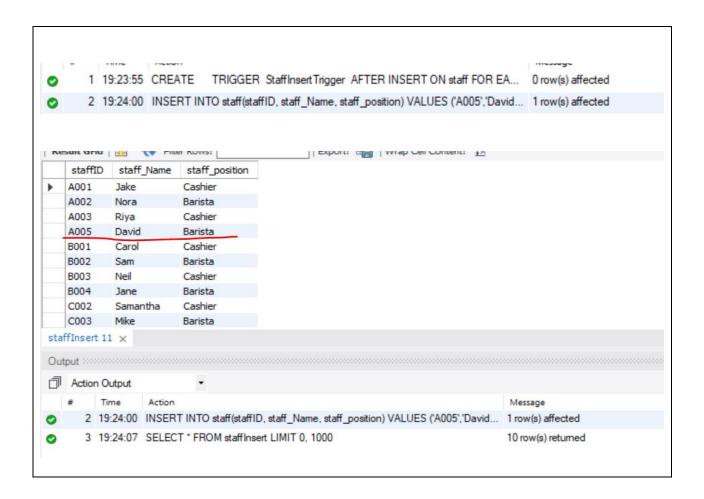
AFTER INSERT ON staff FOR EACH ROW

INSERT INTO staffInsert SELECT staffID, staff_Name, staff_position FROM staff;
```

--Insert new staff member

```
INSERT INTO staff(staffID, staff_Name, staff_position) VALUES ('A005','David','Barista');

SELECT * FROM staffInsert;
```



4.3 Stored Procedure

-- Stored Procedure

This procedure will take the location / Staff as input and it will return the total sale made by each location or by each staff.

DELIMITER //

CREATE PROCEDURE TotalSales(opt char(1))

BEGIN

if (opt = 'L') Then

SELECT l.location_name ,sum(ol.order_quantity * p.product_price) as 'total_sales' FROM product p inner join order_line ol on ol.productID = p.productID

inner join orders o on ol.orderID = o.orderID inner join location l on o.locationId = l.locationId group by l.location_name order by total_sales desc;

```
elseif (opt = 'S') Then

SELECT s.staff_name
```

SELECT s.staff_name ,sum(ol.order_quantity * p.product_price) as 'total_sales' FROM product p inner join order_line ol on ol.productID = p.productID

inner join orders o on ol.orderID = o.orderID inner join staff s on o.staffId = s.staffId

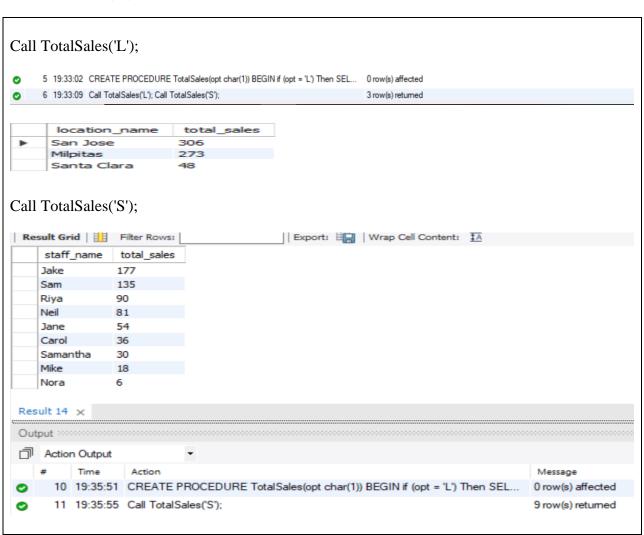
group by s.staff_name order by total_sales desc;

end if;

END //

Call TotalSales('L');

Call TotalSales('S');



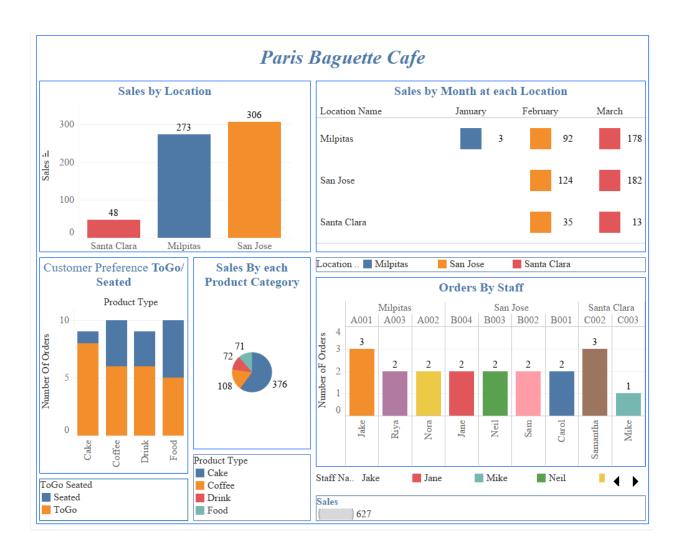
5. TABLEAU REPORT

5.1 Tableau Dashboard

The tableau dashboard created below covers the different attributes which impacts the sales.

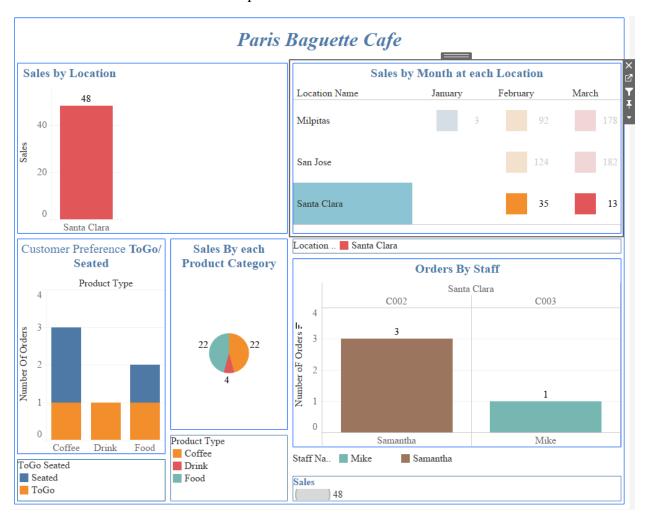
The dashboard has the following graphs -

- Sales by each Location
- Sales by each Month at each Location
- Number of Orders for Customer Preference(Togo/Seated)
- Sales by each product Category
- Orders completed by each staff.



5.2 Tableau Report with Filter

Filter For Santa Clara Outlet: This report shows all details in dashboard for Santa Clara location.



6. CONCLUSION

This project helps us analyze various processes of Cafe management for Paris Baguette and answered few business questions with the help of SQL and Tableau.

Few Observations:

We observe Paris Baguette café have the most sales at San Jose Outlet and Santa Clara sales is the least, this information can help the café management to focus more on the sales at Santa Clara outlet.

We notice that customer prefer the takeaway option more than dining in so the management can improve their dine in experience and promote Togo offers to further increase the sales.

The dashboard created on Tableau will help the management make informed decisions on how to make the café sales more efficient and productive.