

General Real Estate FAQs

1. What is the first step in the home buying process?
 2. How much do I need for a down payment?
 3. What is a pre-approval and why is it important?
 4. How long does it take to buy or sell a home?
 5. Should I buy or rent?
 6. What is the difference between pre-qualified and pre-approved?
 7. Can I buy a home with bad credit?
 8. Do I need a real estate agent to buy or sell a home?
 9. What does a real estate agent do for me?
 10. How do I find the right real estate agent?
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Financing & Mortgage FAQs

1. How do I apply for a mortgage?
 2. What are the different types of home loans?
 3. What is a mortgage interest rate?
 4. What are closing costs and how much are they?
 5. How can I improve my credit score before applying for a mortgage?
 6. What is an escrow account?
 7. What are property taxes and how are they calculated?
 8. Can I pay off my mortgage early without penalty?
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Home Buying FAQs

1. What should I look for during a home tour?
2. How many homes should I view before making an offer?
3. What is a home inspection and do I need one?
4. What is an appraisal and who pays for it?
5. What happens after my offer is accepted?
6. What if the home doesn't pass inspection?
7. Can I back out of buying a house?

8. What is earnest money and is it refundable?
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Home Selling FAQs

1. How do I prepare my home for sale?
 2. How is the listing price determined?
 3. How long will it take to sell my home?
 4. Do I need to make repairs before selling?
 5. What are seller closing costs?
 6. Should I be present during showings?
 7. What is staging and is it necessary?
 8. Can I sell my home while I still owe on the mortgage?
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Legal & Documentation FAQs

1. What documents are needed to buy or sell a home?
 2. What is a title and title insurance?
 3. What is the deed and how is ownership transferred?
 4. What is a purchase agreement?
 5. Who pays for what at closing?
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Market-Related FAQs

1. Is now a good time to buy/sell?
 2. How do interest rates affect the housing market?
 3. What is the current state of the real estate market?
 4. What is a buyer's market vs. a seller's market?
 5. What are property values like in this area?
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New Construction FAQs

1. Should I buy a newly built home or an existing one?
2. Can I negotiate on new construction prices?
3. What are builder warranties and what do they cover?

4. Do I still need a home inspection for a new build?