

# Assignment: S3W13A1 - Stage 3 Deliverables

9/22/2024

40 Points Possible

Attempt 1



In Progress

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**Unlimited Attempts Allowed**

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## Stage 3 - Statement of Deliverables

Stage 3 focuses on developing an Artificial Neural Networks (ANN) model to predict customer retention and churn. Additionally, you are required to evaluate the model's performance and present their findings in a report.

### Stage 3 Deliverables: Predictive Modeling

#### 3-1: Predictive Modeling Deliverables:

##### 1. Defined Architecture of ANN Model:

- Specify the architecture of the ANN model, including the input, hidden, and output layers optimised for predictive performance.

##### 2. Trained ANN Model on Provided Dataset:

- Train the ANN model using the provided dataset, leveraging robust optimisation algorithms to enhance model convergence and generalisation.

##### 3. Predicted Customer Churn and Evaluated Model Performance:

- Utilise the trained ANN model to predict customer churn based on critical customer attributes and behaviours.
- Evaluate the model's predictive performance by analysing the accuracy and robustness of churn predictions against the ground truth.

#### 3-2: Final Report:

##### 1. Summary of Key Findings:

- Provide a summary of key findings from customer segmentation and churn prediction analysis conducted using the ANN model.

##### 2. Identification of Factors Contributing to Churn and Retention:

- Identify and analyse factors contributing to customer churn and retention based on the ANN model's predictions.

##### 3. Recommendations for Targeted Retention Strategies:

- Provide recommendations for implementing targeted retention strategies based on the results of the analysis.

#### 4. Documentation of Limitations and Proposed Solutions:

- Document any limitations and challenges encountered during the project and propose potential solutions or mitigations.

#### 5. Video Demonstration:

- Create a video (10 to 15 minutes long) demonstrating the development and evaluation of the ANN model for predicting customer churn.
- Walk through the steps involved in defining the architecture of the ANN model, training the model on the provided dataset, and evaluating its performance.
- Provide visualisations of key findings and insights from the analysis, such as churn predictions and factors contributing to churn and retention.
- Explain the recommendations for targeted retention strategies and any limitations encountered during the project.

## Submission Instructions

You need to continue using the existing repository created for the project submission.

#### 1. Predictive Modeling Deliverables:

- Create a folder named "Predictive\_Modeling" to store all predictive modeling deliverables.
- Within the "Predictive\_Modeling" folder, include:
  - a. Defined Architecture of ANN Model:
    - Provide a document (e.g., PDF or Word) specifying the architecture of the ANN model, including details of input, hidden, and output layers optimised for predictive performance.
  - b. Trained ANN Model on Provided Dataset:
    - Include the trained ANN model file along with relevant code or scripts used for training.

#### 3. Final Report:

- Create a document named "Final\_Report" to submit via the LMS. Within the "Final\_Report" folder, include:
  - a. Summary of Key Findings:
    - Provide a document summarising the key findings from customer segmentation and churn prediction analysis conducted using the ANN model.
  - b. Identification of Factors Contributing to Churn and Retention:
    - Include an analysis document identifying and analysing factors contributing to customer churn and retention based on the ANN model's predictions.
  - c. Recommendations for Targeted Retention Strategies:
    - Submit a document outlining recommendations for implementing targeted retention strategies based on the analysis results.
  - d. Documentation of Limitations and Proposed Solutions:
    - Document any limitations, challenges, and proposed solutions encountered during the project.

#### 4. Video Demonstration:

- Upload the video demonstration (10 to 15 minutes long) showcasing the development and evaluation of the ANN model.
- Ensure the video covers the defined architecture, model training, evaluation of performance, key findings, insights, recommendations, and any encountered limitations or challenges.

## Submission Process:

- Resubmit the link to the created GitHub/GitLab (or any other platform) repository as the primary project submission.
- Submit the Final Report document.
- Upload the video demonstration file.

### Note:

- To submit your Stage 2 Deliverables, click on the 'Submit Assignment' button below.
- Click on 'New Attempt' to make multiple submissions for different submission types.
- The 'Project Manager' is responsible for submitting one copy of all the above documents. Individual members are NOT to submit any team documents at any time.

### View Rubric

#### Stage 3 Deliverables (WD) Rubric

Criteria	Ratings		Pts
Predictive Modeling Deliverables <a href="#">view longer description</a>	<b>15 pts</b> <b>Full Marks</b> All elements as defined in the Assignment Instructions must be included to get full marks	<b>0 pts</b> <b>No Marks</b> No submission	/ 15 pts
Final Report <a href="#">view longer description</a>	<b>15 pts</b> <b>Full Marks</b> All elements as defined in the Assignment Instructions must be included to get full marks	<b>0 pts</b> <b>No Marks</b> No Submission	/ 15 pts
Video Demonstration <a href="#">view longer description</a>	<b>10 pts</b> <b>Full Marks</b> All elements as defined in the Assignment Instructions must be included to get full marks	<b>0 pts</b> <b>No Marks</b> No Submission	/ 10 pts
			Total Points: 0

Keep in mind, this submission will count for everyone in your Project Groups group.

Choose a submission type.



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