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Decision roles

Entrepreneur

Disturbance handler.

Resource Allocator

Negotiator

Managerial skills

- ▶ Skill is an individual's ability to translate knowledge into action.
- ▶ Manager should possess three major skills.

Conceptual skills.

Human relations skill.

Technical skills

Conceptual skill

- ▶ It is managers ability to conceptualize the environment, the organization, and his own job.
- ▶ So that he can set appropriate goals for his organisation. For himself and for his team.
- ▶ This skill seems to increase in importance as a manager moves up to higher positions of responsibility in the organization.



You

