

	Theory X	Theory Y
1.	Inherent dislike for work.	Work is natural like rest or play.
2	Avoid responsibility	Accept and seek responsibility under proper conditions.
3	External control and close supervision.	Self-direction and self- control.
4	Centralization of authority and autocratic leadership	Decetralisation and participation in decision in decision making Democratic leadership.
5	Lack creativity and resist change.	Creativity widely spread.
6	People lack self-	People are self-motivated.

motivation