



Says

What have we heard them say?
What can we imagine them saying?

The housing market has maintained its prudence

Prices fall in average in april-july quater

MMR was the only cities that saw fall in average



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

The demand for homes has reached a multi yar high

Median house price is likely to be a more accurate indicator

Cost of luxury homes jumped hihg in major cities



HOUSING PRICES IN METROPOLITAN AREAS

Facilities are provided for each house

These houses are mostly bought by investors

The real estate is always local

Property rates are high

Cost of purchasing the flat is decreased

The prices of all houses will drastically reduced



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?