



## Hospital ROI view utilization

Name	Tim Dess
Company	Baylor Scott White
Email	steve.l@pycube.com
Phone number	(703) 408-4616

<b>High Value Asset Loss Reduction</b> Average High Value (HV) Asset Value (eg: Infusion Pumps)		<b>Average Asset Loss Reduction</b> Average Total Asset Value (eg: monitors, telemetry)	
Average Cost of an HV Asset(\$)	5,000	Average Cost of an Asset(\$)	2,000.00
Total No. of HV Assets	3,000	Total No. of Assets	7,000
Total asset value(\$)	15,000,000.00	Total asset value(\$)	14,000,000.00
% Average Asset Loss Per Year	5.00	% Average Asset Loss Per Year	5.00
Average Annual Asset Loss Per Year(\$)	750,000.00	Average Annual Asset Loss Per Year(\$)	700,000.00
1% of Annual Asset Loss Per Year(\$)	7,500.00	1% of Annual Asset Loss Per Year(\$)	7,000.00
* Based on available Market Data Ave. Loss is 10-30%		** Based on available Market Data Ave. Loss is 10-30%	

<b>Search Time Loss Profile Value</b> Search Time Loss Projections by staff		<b>Asset Utilization Impact Value</b> Asset Utilization and Revenue Value	
Enter Nurse / Staff Ave. hourly rate(\$)	40.00	Asset Revenue / Day(\$)	150.00
No. of Active RN / Floor Staff Daily across 24hrs / 3 Shifts	450.00	Total No. of Tracked Assets	10,000
Daily Time Spent Search in Hrs.	0.50	Daily asset value(\$)	1,500,000.00
Hours Wasted Daily	225.00	% Average Asset Utilization / Yr.	35.00
Hours Wasted Annually	82,125.00	Daily Asset Revenue Per Day(\$)	525,000.00
Annual Productivity lost at Hourly Rate(\$)	3,285,000.00	Daily Asset Revenue Per Year(\$)	191,625,000.00
		1% Daily Asset Revenue Per Year(\$)	1,916,250.00

<b>Annual Lost Asset Replacement Value</b> When an asset is lost, there is the lost value of that asset plus also the cost to replace those assets.		<b>Annual Lost Asset Revenue Loss</b> Hospitals Lost Assets are incapable of generating service or revenue. The result is that lost assets drive down	
Total Lost (5%) Asset Value(\$)	1,450,000.00	Daily Asset Revenue / Day.(\$)	150.00
Total No. of Lost Assets	500	Total No. of Lost Tracked Assets	500
Average Lost Asset value(\$)	2900.00	Daily Lost asset value(\$)	75,000.00
% Asset Repurchase Average Yr.	35.00	% Average Asset Utilization / Yr.	35.00
Replacement Cost Per Year(\$)	507,500.00	Daily Asset Revenue Per Day(\$)	26,250.00
		Annual Asset Revenue Loss Per Year(\$)	9,581,250.00

Pycube Annualized ROI & TCO Cost Reduction Minimum Delivery Value

1% High Value Loss Reduction(\$)	7,500.00
1% Average Asset Loss Reduction(\$)	7,000.00
10% Average Replacement of Lost Assets(\$)	50,750.00
50% min Reduction in Staff Search Time(\$)	1,231,875.00
1% increase in asset utilization(\$)	1,916,250.00
1% decrease of Lost Asset Revenue(\$)	95,812.50
Annual minimum Op cost reduction value(\$)	3,309,187.50
3 Yr. Annual minimum Op cost reduction value(\$)	9,927,562.50
5 Yr. Annual minimum Op cost reduction value(\$)	16,545,937.50