

Hospital ROI view utilization

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|--------------|---------------------|
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High Value Asset Loss Reduction

Average High Value (HV) Asset Value (eg: Infusion Pumps)

| verage Cost of an HV sset(\$) | 5000.00 |
|---|--|
| otal No. of HV Assets | 5000 |
| otal asset value(\$) | 25000000.00 |
| Average Asset Loss Per Year | 5.00 |
| verage Annual Asset Loss Per ear(\$) | 1250000.00 |
| % of Annual Asset Loss Per ear(\$) | 12500.00 |
| | otal No. of HV Assets otal asset value(\$) o Average Asset Loss Per Year verage Annual Asset Loss Per ear(\$) % of Annual Asset Loss Per |

^{*} Based on available Market Data Ave. Loss is 10-30%

Average Asset Loss Reduction

Average Total Asset Value (eg: monitors, telemetry)

| Average Cost of an Asset(\$) | 2000.00 |
|---|-----------|
| Total No. of Assets | 2000 |
| Total asset value(\$) | 400000.00 |
| % Average Asset Loss Per Year | 5.00 |
| Average Annual Asset Loss Per Year(\$) | 200000.00 |
| 1% of Annual Asset Loss Per Year(\$) | 2000.00 |

^{**} Based on available Market Data Ave. Loss is 10-30%

Search Time Loss Profile Value

Search Time Loss Projections by staff

| Enter Nurse / Staff Ave. hourly rate(\$) | 30.00 |
|---|------------|
| No. of Active RN / Floor Staff Daily across 24hrs / 3 Shifts | 1600.00 |
| Daily Time Spent Search in Hrs. | 0.50 |
| Hours Wasted Daily | 800.00 |
| Hours Wasted Annually | 292000.00 |
| Annual Productivity lost at Hourly Rate(\$) | 8760000.00 |
| | |

Asset Utilization Impact Value

Asset Utilization and Revenue Value

| Asset Revenue / Day(\$) | 150.00 |
|--|--------------|
| Total No. of Tracked Assets | 7000 |
| Daily asset value(\$) | 1050000.00 |
| % Average Asset Utilization / Yr. | 30.00 |
| Daily Asset Revenue Per Day(\$) | 315000.00 |
| Daily Asset Revenue Per Year(\$) | 114975000.00 |
| 1% Daily Asset Revenue Per Year(\$) | 1149750.00 |

Annual Lost Asset Replacement Value

When an asset is lost, there is the lost value of that asset plus also the cost to replace those assets.

| Total Lost (5%) Asset Value(\$) | 1450000.00 |
|---------------------------------|------------|
| Total No. of Lost Assets | 350 |
| Average Lost Asset value(\$) | 4142.86 |
| % Asset Repurchase Average Yr. | 50.00 |
| Replacement Cost Per Year(\$) | 725000.00 |
| | |

Annual Lost Asset Revenue Loss

Hospitals Lost Assets are incapable of generating service or revenue. The result is that lost assets drive down

| Daily Asset Revenue / Day.(\$) | 150.00 |
|--|------------|
| Total No. of Lost Tracked Assets | 350 |
| Daily Lost asset value(\$) | 52500.00 |
| % Average Asset Utilization / Yr. | 30.00 |
| Daily Asset Revenue Per Day(\$) | 15750.00 |
| Annual Asset Revenue Loss Per Year(\$) | 5748750.00 |

| | Pycube Annualized ROI & TCO Cost Reduction Minimum De | nnualized ROI & TCO Cost Reduction Minimum Delivery Value | |
|--|---|---|--|
| | 1% High Value Loss Reduction(\$) | 12500.00 | |
| | 1% Average Asset Loss Reduction(\$) | 2000.00 | |
| | 10% Average Replacement of Lost Assets(\$) | 72500.00 | |
| | 50% min Reduction in Staff Search Time(\$) | 4380000 00 | |

| 1% Average Asset Loss Reduction(\$) | 2000.00 |
|--|-------------|
| 10% Average Replacement of Lost Assets(\$) | 72500.00 |
| 50% min Reduction in Staff Search Time(\$) | 4380000.00 |
| 1% increase in asset utilization(\$) | 1149750.00 |
| 1% decrease of Lost Asset Revenue(\$) | 57487.50 |
| Annual minimum Op cost reduction value(\$) | 5674237.50 |
| 3 Yr. Annual minimum Op cost reduction value(\$) | 17022712.50 |
| 5 Yr. Annual minimum Op cost reduction value(\$) | 28371187.50 |