



Hospital ROI view utilization

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| <p>High Value Asset Loss Reduction</p> <p>Average High Value (HV) Asset Value (eg: Infusion Pumps)</p> <table> <tr> <td>Average Cost of an HV Asset(\$)</td><td>4,000</td></tr> <tr> <td>Total No. of HV Assets</td><td>500</td></tr> <tr> <td>Total asset value(\$)</td><td>2,000,000.00</td></tr> <tr> <td>% Average Asset Loss Per Year</td><td>5.00</td></tr> <tr> <td>Average Annual Asset Loss Per Year(\$)</td><td>100,000.00</td></tr> <tr> <td>1% of Annual Asset Loss Per Year(\$)</td><td>1,000.00</td></tr> </table> <p>* Based on available Market Data Ave. Loss is 10-30%</p> | Average Cost of an HV Asset(\$) | 4,000 | Total No. of HV Assets | 500 | Total asset value(\$) | 2,000,000.00 | % Average Asset Loss Per Year | 5.00 | Average Annual Asset Loss Per Year(\$) | 100,000.00 | 1% of Annual Asset Loss Per Year(\$) | 1,000.00 | <p>Average Asset Loss Reduction</p> <p>Average Total Asset Value (eg: monitors, telemetry)</p> <table> <tr> <td>Average Cost of an Asset(\$)</td><td>2,000.00</td></tr> <tr> <td>Total No. of Assets</td><td>500</td></tr> <tr> <td>Total asset value(\$)</td><td>1,000,000.00</td></tr> <tr> <td>% Average Asset Loss Per Year</td><td>5.00</td></tr> <tr> <td>Average Annual Asset Loss Per Year(\$)</td><td>50,000.00</td></tr> <tr> <td>1% of Annual Asset Loss Per Year(\$)</td><td>500.00</td></tr> </table> <p>** Based on available Market Data Ave. Loss is 10-30%</p> | Average Cost of an Asset(\$) | 2,000.00 | Total No. of Assets | 500 | Total asset value(\$) | 1,000,000.00 | % Average Asset Loss Per Year | 5.00 | Average Annual Asset Loss Per Year(\$) | 50,000.00 | 1% of Annual Asset Loss Per Year(\$) | 500.00 |
| Average Cost of an HV Asset(\$) | 4,000 | | | | | | | | | | | | | | | | | | | | | | | | |
| Total No. of HV Assets | 500 | | | | | | | | | | | | | | | | | | | | | | | | |
| Total asset value(\$) | 2,000,000.00 | | | | | | | | | | | | | | | | | | | | | | | | |
| % Average Asset Loss Per Year | 5.00 | | | | | | | | | | | | | | | | | | | | | | | | |
| Average Annual Asset Loss Per Year(\$) | 100,000.00 | | | | | | | | | | | | | | | | | | | | | | | | |
| 1% of Annual Asset Loss Per Year(\$) | 1,000.00 | | | | | | | | | | | | | | | | | | | | | | | | |
| Average Cost of an Asset(\$) | 2,000.00 | | | | | | | | | | | | | | | | | | | | | | | | |
| Total No. of Assets | 500 | | | | | | | | | | | | | | | | | | | | | | | | |
| Total asset value(\$) | 1,000,000.00 | | | | | | | | | | | | | | | | | | | | | | | | |
| % Average Asset Loss Per Year | 5.00 | | | | | | | | | | | | | | | | | | | | | | | | |
| Average Annual Asset Loss Per Year(\$) | 50,000.00 | | | | | | | | | | | | | | | | | | | | | | | | |
| 1% of Annual Asset Loss Per Year(\$) | 500.00 | | | | | | | | | | | | | | | | | | | | | | | | |

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| <p>Search Time Loss Profile Value</p> <p>Search Time Loss Projections by staff</p> <table> <tr> <td>Enter Nurse / Staff Ave. hourly rate(\$)</td><td>30.00</td></tr> <tr> <td>No. of Active RN / Floor Staff Daily across 24hrs / 3 Shifts</td><td>250.00</td></tr> <tr> <td>Daily Time Spent Search in Hrs.</td><td>0.50</td></tr> <tr> <td>Hours Wasted Daily</td><td>125.00</td></tr> <tr> <td>Hours Wasted Annually</td><td>45,625.00</td></tr> <tr> <td>Annual Productivity lost at Hourly Rate(\$)</td><td>1,368,750.00</td></tr> </table> | Enter Nurse / Staff Ave. hourly rate(\$) | 30.00 | No. of Active RN / Floor Staff Daily across 24hrs / 3 Shifts | 250.00 | Daily Time Spent Search in Hrs. | 0.50 | Hours Wasted Daily | 125.00 | Hours Wasted Annually | 45,625.00 | Annual Productivity lost at Hourly Rate(\$) | 1,368,750.00 | <p>Asset Utilization Impact Value</p> <p>Asset Utilization and Revenue Value</p> <table> <tr> <td>Asset Revenue / Day(\$)</td><td>100.00</td></tr> <tr> <td>Total No. of Tracked Assets</td><td>1,000</td></tr> <tr> <td>Daily asset value(\$)</td><td>100,000.00</td></tr> <tr> <td>% Average Asset Utilization / Yr.</td><td>30.00</td></tr> <tr> <td>Daily Asset Revenue Per Day(\$)</td><td>30,000.00</td></tr> <tr> <td>Daily Asset Revenue Per Year(\$)</td><td>10,950,000.00</td></tr> <tr> <td>1% Daily Asset Revenue Per Year(\$)</td><td>109,500.00</td></tr> </table> | Asset Revenue / Day(\$) | 100.00 | Total No. of Tracked Assets | 1,000 | Daily asset value(\$) | 100,000.00 | % Average Asset Utilization / Yr. | 30.00 | Daily Asset Revenue Per Day(\$) | 30,000.00 | Daily Asset Revenue Per Year(\$) | 10,950,000.00 | 1% Daily Asset Revenue Per Year(\$) | 109,500.00 |
| Enter Nurse / Staff Ave. hourly rate(\$) | 30.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| No. of Active RN / Floor Staff Daily across 24hrs / 3 Shifts | 250.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Daily Time Spent Search in Hrs. | 0.50 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Hours Wasted Daily | 125.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Hours Wasted Annually | 45,625.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Annual Productivity lost at Hourly Rate(\$) | 1,368,750.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Asset Revenue / Day(\$) | 100.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Total No. of Tracked Assets | 1,000 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Daily asset value(\$) | 100,000.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| % Average Asset Utilization / Yr. | 30.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Daily Asset Revenue Per Day(\$) | 30,000.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Daily Asset Revenue Per Year(\$) | 10,950,000.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1% Daily Asset Revenue Per Year(\$) | 109,500.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |

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| <p>Annual Lost Asset Replacement Value</p> <p>When an asset is lost, there is the lost value of that asset plus also the cost to replace those assets.</p> <table> <tr> <td>Total Lost (5%) Asset Value(\$)</td><td>150,000.00</td></tr> <tr> <td>Total No. of Lost Assets</td><td>50</td></tr> <tr> <td>Average Lost Asset value(\$)</td><td>3000.00</td></tr> <tr> <td>% Asset Repurchase Average Yr.</td><td>75.00</td></tr> <tr> <td>Replacement Cost Per Year(\$)</td><td>112,500.00</td></tr> </table> | Total Lost (5%) Asset Value(\$) | 150,000.00 | Total No. of Lost Assets | 50 | Average Lost Asset value(\$) | 3000.00 | % Asset Repurchase Average Yr. | 75.00 | Replacement Cost Per Year(\$) | 112,500.00 | <p>Annual Lost Asset Revenue Loss</p> <p>Hospitals Lost Assets are incapable of generating service or revenue. The result is that lost assets drive down</p> <table> <tr> <td>Daily Asset Revenue / Day.(\$)</td><td>100.00</td></tr> <tr> <td>Total No. of Lost Tracked Assets</td><td>50</td></tr> <tr> <td>Daily Lost asset value(\$)</td><td>5,000.00</td></tr> <tr> <td>% Average Asset Utilization / Yr.</td><td>30.00</td></tr> <tr> <td>Daily Asset Revenue Per Day(\$)</td><td>1,500.00</td></tr> <tr> <td>Annual Asset Revenue Loss Per Year(\$)</td><td>547,500.00</td></tr> </table> | Daily Asset Revenue / Day.(\$) | 100.00 | Total No. of Lost Tracked Assets | 50 | Daily Lost asset value(\$) | 5,000.00 | % Average Asset Utilization / Yr. | 30.00 | Daily Asset Revenue Per Day(\$) | 1,500.00 | Annual Asset Revenue Loss Per Year(\$) | 547,500.00 |
| Total Lost (5%) Asset Value(\$) | 150,000.00 | | | | | | | | | | | | | | | | | | | | | | |
| Total No. of Lost Assets | 50 | | | | | | | | | | | | | | | | | | | | | | |
| Average Lost Asset value(\$) | 3000.00 | | | | | | | | | | | | | | | | | | | | | | |
| % Asset Repurchase Average Yr. | 75.00 | | | | | | | | | | | | | | | | | | | | | | |
| Replacement Cost Per Year(\$) | 112,500.00 | | | | | | | | | | | | | | | | | | | | | | |
| Daily Asset Revenue / Day.(\$) | 100.00 | | | | | | | | | | | | | | | | | | | | | | |
| Total No. of Lost Tracked Assets | 50 | | | | | | | | | | | | | | | | | | | | | | |
| Daily Lost asset value(\$) | 5,000.00 | | | | | | | | | | | | | | | | | | | | | | |
| % Average Asset Utilization / Yr. | 30.00 | | | | | | | | | | | | | | | | | | | | | | |
| Daily Asset Revenue Per Day(\$) | 1,500.00 | | | | | | | | | | | | | | | | | | | | | | |
| Annual Asset Revenue Loss Per Year(\$) | 547,500.00 | | | | | | | | | | | | | | | | | | | | | | |

Pycube Annualized ROI & TCO Cost Reduction Minimum Delivery Value

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| 1% High Value Loss Reduction(\$) | 1,000.00 |
| 1% Average Asset Loss Reduction(\$) | 500.00 |
| 10% Average Replacement of Lost Assets(\$) | 11,250.00 |
| 50% min Reduction in Staff Search Time(\$) | 684,375.00 |
| 1% increase in asset utilization(\$) | 109,500.00 |
| 1% decrease of Lost Asset Revenue(\$) | 5,475.00 |
| Annual minimum Op cost reduction value(\$) | 812,100.00 |
| 3 Yr. Annual minimum Op cost reduction value(\$) | 2,436,300.00 |
| 5 Yr. Annual minimum Op cost reduction value(\$) | 4,060,500.00 |