



## Hospital ROI View w Utilization WVH DJ

Name	Phani Developer
Company	Standav Hyderabad
Email	phani.v@standav.com
Phone number	(898) 878-7888

<b>High Value Asset Loss Reduction</b> Average High Value (HV) Asset Value (eg: Infusion Pumps)		<b>Total Asset Loss Reduction</b> Average Total Asset Value (eg: monitors, telemetry)	
Average Cost of an HV Asset(\$)	5000.00	Average Cost of an Asset(\$)	2000.00
Total No. of Assets	800	Total No. of Assets	2500
Total asset value(\$)	4000000.00	Total asset value(\$)	5000000.00
% Average Asset Loss Per Year	1.00	% Average Asset Loss Per Year	1.00
Average Annual Asset Loss Per Year(\$)	40000.00	Average Annual Asset Loss Per Year(\$)	50000.00
* Based on available Market Data Ave. Loss is 10-30%		** Based on available Market Data Ave. Loss is 10-30%	

<b>Search Time Loss Profile</b> Search Time Loss Projections by staff		<b>Asset Utilization</b> Asset Utilization and Revenue Value	
Enter Nurse / Staff Ave. hourly rate(\$)	30.00	Asset Revenue / Day(\$)	75.00
No. of Active RN / Floor Staff Daily across 24hrs / 3 Shifts	600.00	Total No. of Tracked Assets	3200
Daily Time Spent Search in Hrs.	0.50	Daily asset value(\$)	240000.00
Hours Wasted Daily	300.00	% Average Asset Utilization / Yr.	1.00
Hours Wasted Annually	109500.00	Daily Asset Revenue Per Day(\$)	2400.00
Annual Productivity lost at Hourly Rate(\$)	3285000.00	Daily Asset Revenue Per Year(\$)	876000.00
		1% Daily Asset Revenue Per Year(\$)	8760.00

<b>Annual Lost Asset Replacement</b> When an asset is lost, there is the lost value of that asset plus also the cost to replace those assets.		<b>Annual Lost Asset Revenue Loss</b> Hospitals Lost Assets are incapable of generating service or revenue. The result is that lost assets drive down	
Total Lost (5%) Asset Value(\$)	90000.00	Daily Asset Revenue / Day.(\$)	75.00
Total No. of Lost Assets	66	Total No. of Lost Tracked Assets	66
Average Lost Asset value(\$)	1363.64	Daily Lost asset value(\$)	4950.00
Asset Repurchase Average Yr.	10.00	% Average Asset Utilization / Yr.	1.00
Replacement Cost Per Year(\$)	9000.00	Daily Asset Revenue Per Day(\$)	49.50
		Daily Asset Revenue Loss Per Year(\$)	18067.50

Pycube Annualized ROI & TCO Cost Reduction Minimum Delivery Value

1% High Value Loss Reduction(\$)	40000.00
1% Average Asset Loss Reduction(\$)	50000.00
10% Average Replacement of Lost Assets(\$)	9000.00
50% min Reduction in Staff Search Time(\$)	1642500.00
1% increase in asset utilization(\$)	876000.00
1% decrease of Lost Asset Revenue(\$)	18067.50
Annual minimum Op cost reduction value(\$)	2635567.50
3 Yr. Annual minimum Op cost reduction value(\$)	7906702.50
5 Yr. Annual minimum Op cost reduction value(\$)	13177838.00