



## Hospital ROI view utilization

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<p><b>High Value Asset Loss Reduction</b></p> <p>Average High Value (HV) Asset Value (eg: Infusion Pumps)</p> <table> <tr> <td>Average Cost of an HV Asset(\$)</td><td>5,000</td></tr> <tr> <td>Total No. of HV Assets</td><td>3,000</td></tr> <tr> <td>Total asset value(\$)</td><td>15,000,000.00</td></tr> <tr> <td>% Average Asset Loss Per Year</td><td>5.00</td></tr> <tr> <td>Average Annual Asset Loss Per Year(\$)</td><td>750,000.00</td></tr> <tr> <td>1% of Annual Asset Loss Per Year(\$)</td><td>7,500.00</td></tr> </table> <p>* Based on available Market Data Ave. Loss is 10-30%</p>	Average Cost of an HV Asset(\$)	5,000	Total No. of HV Assets	3,000	Total asset value(\$)	15,000,000.00	% Average Asset Loss Per Year	5.00	Average Annual Asset Loss Per Year(\$)	750,000.00	1% of Annual Asset Loss Per Year(\$)	7,500.00	<p><b>Average Asset Loss Reduction</b></p> <p>Average Total Asset Value (eg: monitors, telemetry)</p> <table> <tr> <td>Average Cost of an Asset(\$)</td><td>2,000.00</td></tr> <tr> <td>Total No. of Assets</td><td>7,000</td></tr> <tr> <td>Total asset value(\$)</td><td>14,000,000.00</td></tr> <tr> <td>% Average Asset Loss Per Year</td><td>5.00</td></tr> <tr> <td>Average Annual Asset Loss Per Year(\$)</td><td>700,000.00</td></tr> <tr> <td>1% of Annual Asset Loss Per Year(\$)</td><td>7,000.00</td></tr> </table> <p>** Based on available Market Data Ave. Loss is 10-30%</p>	Average Cost of an Asset(\$)	2,000.00	Total No. of Assets	7,000	Total asset value(\$)	14,000,000.00	% Average Asset Loss Per Year	5.00	Average Annual Asset Loss Per Year(\$)	700,000.00	1% of Annual Asset Loss Per Year(\$)	7,000.00
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<p><b>Search Time Loss Profile Value</b></p> <p>Search Time Loss Projections by staff</p> <table> <tr> <td>Enter Nurse / Staff Ave. hourly rate(\$)</td><td>40.00</td></tr> <tr> <td>No. of Active RN / Floor Staff Daily across 24hrs / 3 Shifts</td><td>450.00</td></tr> <tr> <td>Daily Time Spent Search in Hrs.</td><td>0.50</td></tr> <tr> <td>Hours Wasted Daily</td><td>225.00</td></tr> <tr> <td>Hours Wasted Annually</td><td>82,125.00</td></tr> <tr> <td>Annual Productivity lost at Hourly Rate(\$)</td><td>3,285,000.00</td></tr> </table>	Enter Nurse / Staff Ave. hourly rate(\$)	40.00	No. of Active RN / Floor Staff Daily across 24hrs / 3 Shifts	450.00	Daily Time Spent Search in Hrs.	0.50	Hours Wasted Daily	225.00	Hours Wasted Annually	82,125.00	Annual Productivity lost at Hourly Rate(\$)	3,285,000.00	<p><b>Asset Utilization Impact Value</b></p> <p>Asset Utilization and Revenue Value</p> <table> <tr> <td>Asset Revenue / Day(\$)</td><td>150.00</td></tr> <tr> <td>Total No. of Tracked Assets</td><td>10,000</td></tr> <tr> <td>Daily asset value(\$)</td><td>1,500,000.00</td></tr> <tr> <td>% Average Asset Utilization / Yr.</td><td>35.00</td></tr> <tr> <td>Daily Asset Revenue Per Day(\$)</td><td>525,000.00</td></tr> <tr> <td>Daily Asset Revenue Per Year(\$)</td><td>191,625,000.00</td></tr> <tr> <td>1% Daily Asset Revenue Per Year(\$)</td><td>1,916,250.00</td></tr> </table>	Asset Revenue / Day(\$)	150.00	Total No. of Tracked Assets	10,000	Daily asset value(\$)	1,500,000.00	% Average Asset Utilization / Yr.	35.00	Daily Asset Revenue Per Day(\$)	525,000.00	Daily Asset Revenue Per Year(\$)	191,625,000.00	1% Daily Asset Revenue Per Year(\$)	1,916,250.00
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<p><b>Annual Lost Asset Replacement Value</b></p> <p>When an asset is lost, there is the lost value of that asset plus also the cost to replace those assets.</p> <table> <tr> <td>Total Lost (5%) Asset Value(\$)</td><td>1,450,000.00</td></tr> <tr> <td>Total No. of Lost Assets</td><td>500</td></tr> <tr> <td>Average Lost Asset value(\$)</td><td>2900.00</td></tr> <tr> <td>% Asset Repurchase Average Yr.</td><td>80.00</td></tr> <tr> <td>Replacement Cost Per Year(\$)</td><td>1,160,000.00</td></tr> </table>	Total Lost (5%) Asset Value(\$)	1,450,000.00	Total No. of Lost Assets	500	Average Lost Asset value(\$)	2900.00	% Asset Repurchase Average Yr.	80.00	Replacement Cost Per Year(\$)	1,160,000.00	<p><b>Annual Lost Asset Revenue Loss</b></p> <p>Hospitals Lost Assets are incapable of generating service or revenue. The result is that lost assets drive down</p> <table> <tr> <td>Daily Asset Revenue / Day.(\$)</td><td>150.00</td></tr> <tr> <td>Total No. of Lost Tracked Assets</td><td>500</td></tr> <tr> <td>Daily Lost asset value(\$)</td><td>75,000.00</td></tr> <tr> <td>% Average Asset Utilization / Yr.</td><td>35.00</td></tr> <tr> <td>Daily Asset Revenue Per Day(\$)</td><td>26,250.00</td></tr> <tr> <td>Annual Asset Revenue Loss Per Year(\$)</td><td>9,581,250.00</td></tr> </table>	Daily Asset Revenue / Day.(\$)	150.00	Total No. of Lost Tracked Assets	500	Daily Lost asset value(\$)	75,000.00	% Average Asset Utilization / Yr.	35.00	Daily Asset Revenue Per Day(\$)	26,250.00	Annual Asset Revenue Loss Per Year(\$)	9,581,250.00
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Pycube Annualized ROI & TCO Cost Reduction Minimum Delivery Value

1% High Value Loss Reduction(\$)	7,500.00
1% Average Asset Loss Reduction(\$)	7,000.00
10% Average Replacement of Lost Assets(\$)	116,000.00
50% min Reduction in Staff Search Time(\$)	1,231,875.00
1% increase in asset utilization(\$)	1,916,250.00
1% decrease of Lost Asset Revenue(\$)	95,812.50
Annual minimum Op cost reduction value(\$)	3,374,437.50
3 Yr. Annual minimum Op cost reduction value(\$)	10,123,312.50
5 Yr. Annual minimum Op cost reduction value(\$)	16,872,187.50