

We thank you for your interest in applying for sample switch with FS.COM! If the testing application approved, we are pleased to provide following items for your testing.

ID Number	Item Description	Qty (pcs)	Unit Price	Total
69375	N8500-48B6C (48*25GbE+6*100GbE) 25G L2/L3 Switch Loaded with ONIE, Bare-Metal Hardware	2	US\$ 6,199.00	US\$ 12,398.00

*TERMS AND CONDITIONS

In these Terms and Conditions, "FS.COM" means FS.COM Limited, "Customer" means the party who is applying the sample which are the subject of this Agreement and the "Agreement" means these Terms and Conditions together with any contract in which they may be incorporated, by reference or otherwise.

- 1. APPLICABLE TERMS AND CONDITIONS. This Agreement supersedes all previous verbal or written communications and contains the terms of the final agreement. The acceptance of this Agreement is expressly limited to the Terms and Conditions herein, and any additional or inconsistent terms or conditions suggested by buyer are not binding on FS.COM unless agreed to in writing by FS.COM.
- 2. PAYMENT. Sample switch will be provided for free. Shipping cost, import duties and taxes, as well as all the other expenses caused during the shipment shall be undertaken by the customer.
- 3. OWNERSHIP. The sample switch is in the possession of FS.COM, the customer has the right of use but do not have the right of disposal.
- 4. The customer shall finish the test and provide feedback within 30 days from the date of delivery. The sample switch shall be returned once the test is done. Returned equipment must be clean, undamaged, and completed with all manuals, accessories, documents and packaging. If the returned sample switch is received by FS.COM in a damaged condition, the customer will be charged the highest 80% of the selling price of the switch.
- 5. To make sure the sample switch is in a good condition, it will be done a comprehensive set of inspection before shipping.
- 6. This agreement shall take effect immediately upon the date of execution by the Parties.

I have read and agree to your terms and conditions.

I am authorized to sign this application on behalf of company/organization/institution listed above.

*Company Name: _____

*Signature: _____

*Title: _____

*Email: _____

*Phone: _____

*Fax: _____

Date: _____

Stamp: _____

***THIS APPLICATION WILL NOT BE ACCEPTED WITHOUT AN AUTHORIZED SIGNATURE**