Mohammed Suhaib Shabbir

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EDUCATION

Humber Polytechnic - Longo Faculty of Business Sept 2023 - Sept 2025
Postgraduate Certificate in Business Insights and Analytics (Dean's List) Toronto, Ontario

ICFAI University - ICFAI Business School Jun 2019 - Jun 2022
Bachelor of Business Administration (Majors in Finance & Management) Hyderabad, India

Relevant Courses: Predictive Analytics, Big Data, Database and SQL, Managerial Accounting & Finance, Quantitative Business Modeling, Governance & Ethics in Data Analytics, Project Management

SKILLS

Languages & Tools : R, SQL, Python, Power BI, Tableau, IBM Cognos Analytics, MS Office Suite (Excel, PowerPoint, Visio)
Soft Skills : Analytical Thinking, Stakeholder Collaboration, Cross-functional Communication, Ethical Decision-Making

CERTIFICATIONS

- Business Analysis & Process Management – Coursera
- Introduction to Data Science – Cisco
- Investment Risk Management – Coursera
- Tableau for Data Science: Hands-On Training – Udemy

WORK EXPERIENCE

Sport Chek Nov 2024 - Present
Sales Advisor Toronto, Ontario

- Ensured compliance with financial policies during transaction processing, reducing errors in payment handling.
- Effectively promoted the Triangle MasterCard, securing an average of 5+ new sign-ups per week by clearly communicating its benefits.
- Improved in-store product accessibility by reorganizing displays, leading to a 10% increase in sales of high-demand items.

Saudi Ericsson Jun 2021 - Aug 2021
Financial Analyst Intern Riyadh, Saudi Arabia

- Performed financial risk assessments, identifying 20+ reconciliation discrepancies and implementing internal control improvements to enhance governance and compliance with regulatory standards.
- Analyzed departmental spending patterns using pivot tables and trend analysis in Excel, preparing detailed reports that reduced compliance issues and improved audit outcomes by 25%.
- Optimized reconciliation workflows by refining manual processes, reducing reconciliation time by 30% and supporting timely monthly financial reporting.
- Performed data validation and trend checks in Excel across 150+ accounts, enhancing reporting accuracy and uncovering risk patterns.

ICFAI University Jun 2020 - Aug 2020
Business Analyst Intern Hyderabad, India

- Analyzed data from 10+ sources using Excel, leveraging pivot tables and charts to identify trends and barriers to sustainable product adoption.
- Developed visual reports in Power BI to highlight key insights and support strategic recommendations for boosting sustainability adoption.

LEADERSHIP EXPERIENCE

Arena Sports Club - ICFAI University Mar 2021 – Apr 2022
Event and Marketing Lead Hyderabad, India

- Organized 10+ university-wide events, using Google Forms for registration and feedback, boosting attendance by 30% and enhancing student engagement.
- Streamlined onboarding processes for 50+ team members, implementing efficient workflows that improved collaboration and integration by 2x.
- Developed and managed targeted social media campaigns, leveraging analytics to increase online engagement by 40% and attract a wider audience.

PROJECTS

Fraud Detection in Financial Transactions | Python ⭘ Dec 2024

- Developed a robust fraud detection pipeline using advanced data preprocessing techniques and machine learning models, enhancing classification accuracy and improving reliability in identifying fraudulent transactions.

Retail Performance Analysis & Customer Insights | IBM SPSS, IBM Cognos Analytics ⭘ Dec 2024

- Analyzed customer satisfaction and sales data using SPSS and designed interactive dashboards in IBM Cognos Analytics, uncovering regional trends and top-performing products to deliver actionable business recommendations.

Bank Loan Performance Analytics & Reporting | SQL, Power BI ⭘ Sept 2024

- Assessed key metrics such as funded amounts and customer profiles using SQL, and created Power BI dashboards to visualize loan application trends and repayment behaviors, supporting data-driven decision-making and compliance.