

Life insurance is essential for single individuals, contrary to the common belief that only heads of households need it. There are several compelling reasons for single clients to consider obtaining life insurance. Firstly, it can cover final expenses, including funeral costs, which can be significant and may not be manageable for survivors. Secondly, life insurance proceeds offer tax benefits, as they are generally not considered taxable income and can be excluded from a taxable estate if an irrevocable life insurance trust is established. Thirdly, policyholders may access benefits while alive through accelerated benefits riders if diagnosed with a chronic or terminal illness, helping to cover medical expenses.

Additionally, purchasing life insurance at a younger age can lead to better approval rates and lower premiums, providing peace of mind as they age. Life insurance can also relieve beneficiaries of debt burdens, such as credit card balances or co-signed loans, which could otherwise fall on their estate. For single clients with student loans or other co-signed debts, life insurance can prevent financial strain on family members after their passing. Furthermore, business owners may need life insurance to secure loans and protect their business partners from financial difficulties in the event of an unexpected death.

Engaging in discussions about these topics can help insurance producers understand their clients' financial concerns and provide tailored solutions. Ultimately, life insurance serves to protect against the unavoidable costs associated with death, ensuring that single clients can secure their financial future and ease the burden on their loved ones. It is important to note that life insurance requires ongoing premium payments, and failure to pay may result in the expiration of coverage. Pacific Life, as a product provider, emphasizes that it does not offer fiduciary advice and encourages clients to seek independent tax or legal counsel based on their specific circumstances.