

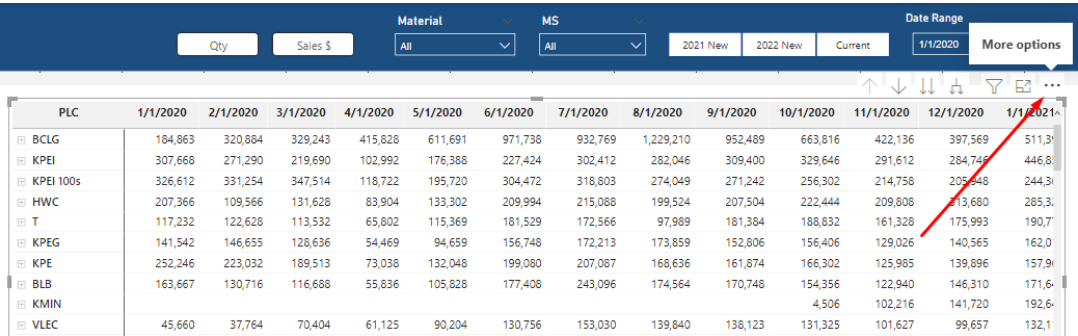
Glossary

Weekly Analysis

- LM Sold Qty = Last 30 days sold quantity
 - L6M AV Sold Qty = Average monthly sold quantity of last 180 days
 - LM % = (LM Sold Qty - L6M AV Sold Qty)/L6M AV Sold Qty
 - LM RE Sold Qty = Last 30 days reorder sold quantity
 - L6M AV RE Sold Qty = Average monthly reorder sold quantity of last 180 days
 - LM RE % = (LM RE Sold Qty - L6M AV RE Sold Qty)/L6M AV RE Sold Qty
 - Stock DM = Stock / Last 30 days sold quantity
 - POASN DM = POASN / Last 30 days sold quantity
 - MOQ DM = MOQ / Last 30 days sold quantity
-
- LM \$ = Last 30 days sales amount
 - L6M AV \$ = Average monthly sales amount of last 180 days
 - LM % = (LM \$ - L6M A.\$)/L6M A.\$
 - LM RE \$ = Last 30 days reorder sales amount
 - L6M AV RE \$ = Average monthly reorder sales amount of last 180 days
 - LM RE % = (LM RE \$ - L6M AV RE \$)/L6M AV RE \$
-
- 2022 YTD = 2022 YTD Qty or Sales
 - 2021 YTD = 2021 YTD Qty or Sales
 - YTD YOY = (2022 YTD - 2021 YTD)/2021 YTD
-
- Doors = Distinct count of Active total doors given period
 - L6M RE Doors = Last 180 days distinct count of Active reorder doors

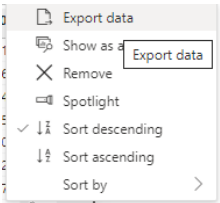
Export data from a dashboard

Select more options(...) from the upper-right corner of the visualization



PLC	1/1/2020	2/1/2020	3/1/2020	4/1/2020	5/1/2020	6/1/2020	7/1/2020	8/1/2020	9/1/2020	10/1/2020	11/1/2020	12/1/2020	1/1/2021
BCLG	184,863	320,884	329,243	415,828	611,691	971,738	932,769	1,229,210	952,489	663,816	422,136	397,569	511,311
KPEI	307,668	271,290	219,690	102,992	176,388	227,424	302,412	282,046	309,400	329,646	291,612	284,745	446,811
KPEI 100s	326,612	331,254	347,514	118,722	195,720	304,472	318,803	274,049	271,242	256,302	214,758	205,548	244,311
HWC	207,366	109,566	131,628	83,904	133,302	209,994	215,088	199,524	207,504	222,444	209,808	113,680	285,311
T	117,232	122,628	113,532	65,802	115,369	181,529	172,566	97,989	181,384	188,832	161,328	175,993	190,711
KPEG	141,542	146,655	128,636	54,469	94,659	156,748	172,213	173,859	152,806	156,406	129,026	140,565	162,011
KPE	252,246	223,032	189,513	73,038	132,048	199,080	207,087	168,636	161,874	166,302	125,985	139,896	157,911
BLB	163,667	130,716	116,688	55,836	105,828	177,408	243,096	174,564	170,748	154,356	122,940	146,310	171,611
KMIN													
VLEC	45,660	37,764	70,404	61,125	90,204	130,756	153,030	139,840	138,123	131,325	101,627	99,657	132,111

Choose the **Export data** option



For more info,
<https://docs.microsoft.com/en-us/power-bi/visuals/power-bi-visualization-export-data>

Executive Dashboard

Date Range

2/20/2023

Company

PU

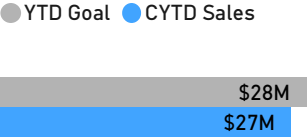
External Group

- ☐ APPLIANCES
- ☐ COSMETICS
- ☐ EYELASH
- ☐ EYEWEAR
- ☐ HAIR ACCESSORY
- ☐ HAIR CHEMICAL
- ☐ IMPLEMENTS
- ☐ NAIL CARE
- ☐ NAILS
- ☐ SPA

GOAL VS SALES



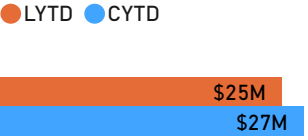
Goal vs Sales



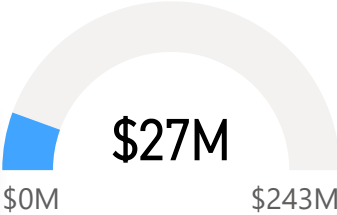
LYTD VS CYTD (Sales)



LYTD vs CYTD



Total Goal vs Sales



Month	Goal	CYSales	Var(\$)	Var(%)	LYSales	CYSales	YOY(\$)	YOY(%)
1	\$18,273,126	\$18,676,528	\$403,402	2.2%	15,803,936.66	\$18,676,528	\$2,872,591	18.2%
2	\$19,995,379	\$8,208,908	(\$11,786,472)	-58.9%	13,527,738.32	\$8,208,908	(\$5,318,830)	-39.3%
3	\$19,182,753		(\$19,182,753)	-100.0%	19,385,906.45		(\$19,385,906)	-100.0%
4	\$19,426,305		(\$19,426,305)	-100.0%	15,259,370.83		(\$15,259,371)	-100.0%
5	\$20,172,404		(\$20,172,404)	-100.0%	16,517,386.44		(\$16,517,386)	-100.0%
6	\$20,605,855		(\$20,605,855)	-100.0%	17,628,586.69		(\$17,628,587)	-100.0%
7	\$20,745,178		(\$20,745,178)	-100.0%	14,913,526.04		(\$14,913,526)	-100.0%
8	\$20,800,538		(\$20,800,538)	-100.0%	18,013,211.90		(\$18,013,212)	-100.0%
9	\$20,937,042		(\$20,937,042)	-100.0%	14,349,972.30		(\$14,349,972)	-100.0%
10	\$20,837,007		(\$20,837,007)	-100.0%	11,509,010.85		(\$11,509,011)	-100.0%
11	\$20,829,486		(\$20,829,486)	-100.0%	18,900,272.16		(\$18,900,272)	-100.0%
12	\$20,785,668		(\$20,785,668)	-100.0%	15,294,140.40		(\$15,294,140)	-100.0%
Total	\$242,590,742	\$26,885,436	(\$215,705,307)	-88.9%	191,103,059.04	\$26,885,436	(\$164,217,623)	-85.9%

Executive Dashboard

Date Range

2/20/2023

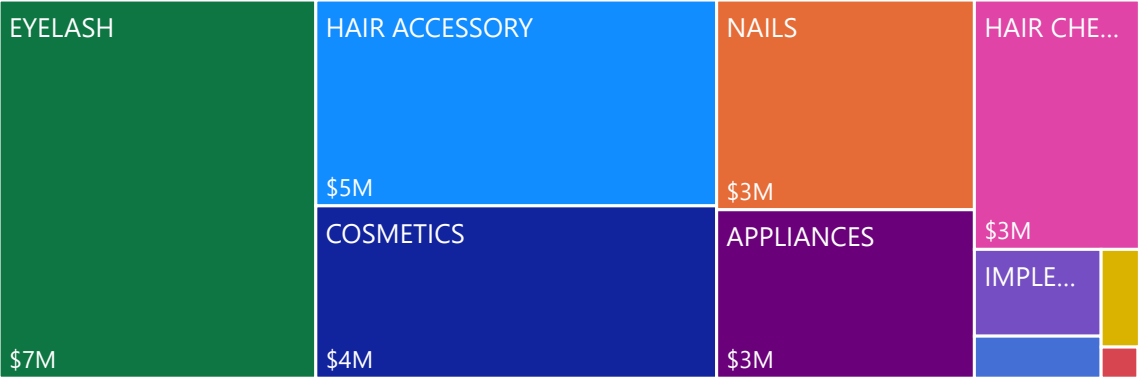
Company

PU

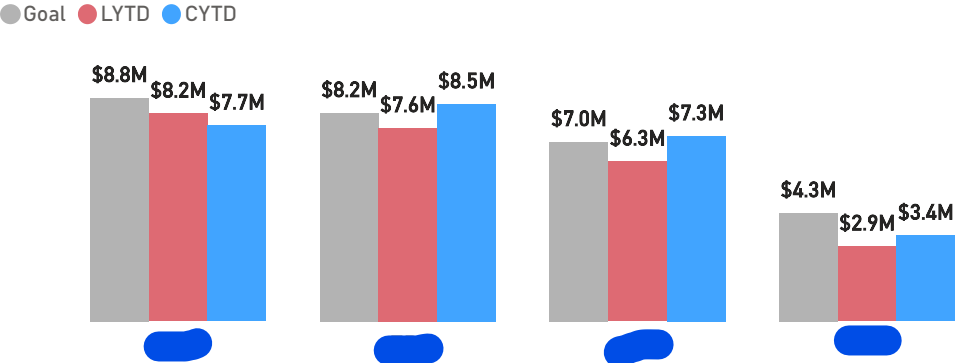
External Group

- ☐ APPLIANCES
- ☐ COSMETICS
- ☐ EYELASH
- ☐ EYEWEAR
- ☐ HAIR ACCESSORY
- ☐ HAIR CHEMICAL
- ☐ IMPLEMENTS
- ☐ NAIL CARE
- ☐ NAILS
- ☐ SPA

Sales Ratio by EX. Material Group

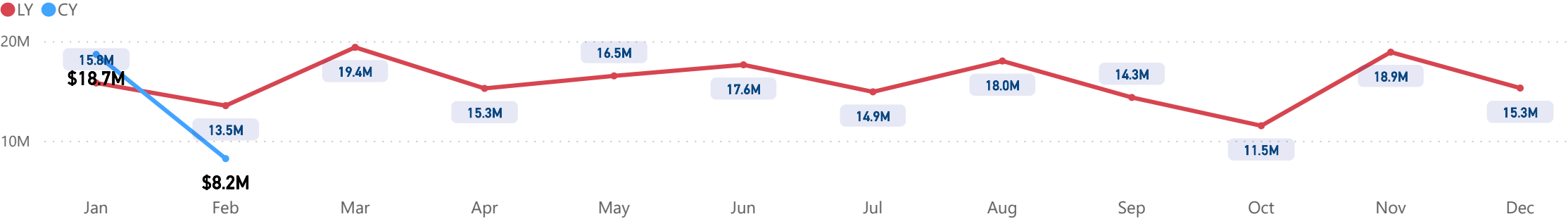


Comparison by PU



External Group	Goal YTD	CYTD Sales	Var(\$)	Var(%)	LYTD Sales	CYTD Sales	Var(\$)	YoY%
EYELASH	\$8,629,530	\$7,467,657	(\$1,161,873)	-13.5%	\$8,167,004	\$7,467,657	(\$699,347)	-8.6%
HAIR ACCESSORY	\$5,264,911	\$5,145,339	(\$119,572)	-2.3%	\$4,748,824	\$5,145,339	\$396,515	8.3%
COSMETICS	\$3,943,262	\$4,307,265	\$364,003	9.2%	\$3,458,254	\$4,307,265	\$849,012	24.6%
NAILS	\$4,250,957	\$3,369,616	(\$881,341)	-20.7%	\$2,946,392	\$3,369,616	\$423,224	14.4%
APPLIANCES	\$2,249,204	\$2,707,016	\$457,812	20.4%	\$2,191,843	\$2,707,016	\$515,173	23.5%
HAIR CHEMICAL	\$2,711,079	\$2,636,764	(\$74,315)	-2.7%	\$2,478,042	\$2,636,764	\$158,722	6.4%
IMPLEMENTS	\$674,512	\$683,828	\$9,315	1.4%	\$654,719	\$683,828	\$29,109	4.4%
NAIL CARE	\$394,470	\$334,985	(\$59,485)	-15.1%	\$347,866	\$334,985	(\$12,880)	-3.7%
EYEWEAR	\$152,592	\$232,965	\$80,373	52.7%		\$232,965	\$232,965	
Total	\$28,270,518	\$26,885,436	(\$1,385,082)	-4.9%	\$24,992,943	\$26,885,436	\$1,892,492	7.6%

Sales Trend by Material Group



Executive Dashboard

Date Range

2/20/2023

Company

PU

External Group

☐ APPLIANCES

☐ COSMETICS

☐ EYELASH

☐ EYEWEAR

☐ HAIR ACCESSORY

☐ HAIR CHEMICAL

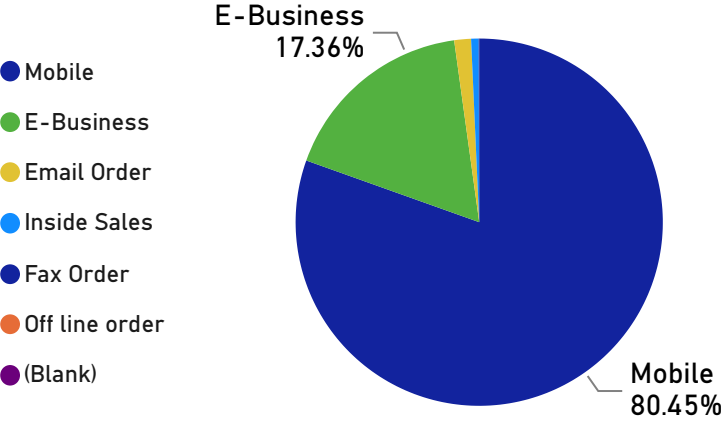
☐ IMPLEMENTS

☐ NAIL CARE

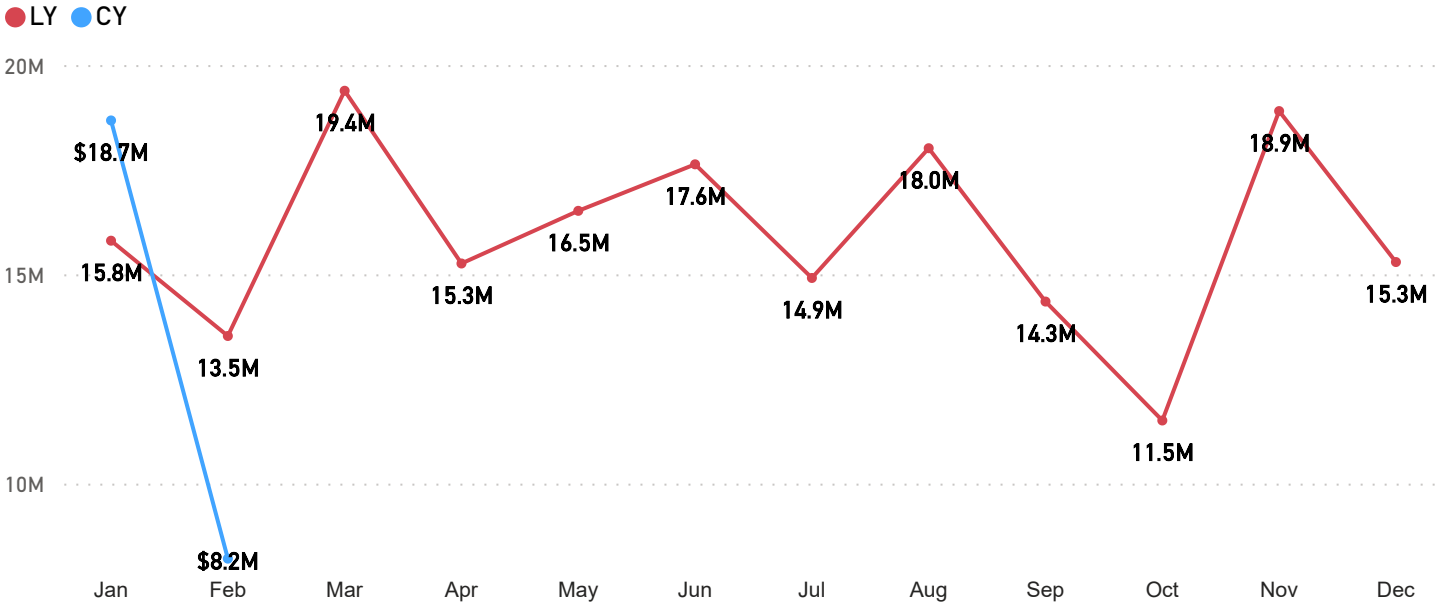
☐ NAILS

☐ SPA

Sales Ratio by PO Type



YOY Sales by PO Type



Details

PO_Type	01/2022	02/2022	03/2022	04/2022	05/2022	06/2022	07/2022	08/2022	09/2022	10/2022	11/2022
Mobile	\$13,092,401	\$11,138,435	\$16,020,835	\$12,150,762	\$13,121,357	\$14,382,145	\$12,211,428	\$14,631,514	\$11,891,299	\$9,035,328	\$14,994,4
E-Business	\$2,367,525	\$2,076,673	\$2,892,670	\$2,649,773	\$2,820,799	\$2,808,097	\$2,314,847	\$2,774,858	\$2,280,504	\$2,153,164	\$3,310,0
Email Order	\$237,380	\$184,394	\$288,840	\$230,383	\$353,023	\$214,618	\$281,528	\$369,666	\$295,026	\$237,737	\$336,3
Inside Sales	\$82,346	\$101,332	\$158,696	\$175,537	\$153,750	\$179,461	\$87,471	\$203,198	\$96,578	\$6,231	\$141,2
Fax Order	\$22,928	\$32,233	\$26,247	\$44,473	\$44,481	\$41,346	\$14,674	\$18,116	\$15,175	\$1,035	\$12,0
Off line order	\$8,122	\$1,213	\$5,226	\$7,226	\$20,935	\$1,379	\$1,528	\$1,209		\$0	
Phone or FAX	\$2,191	\$1,208	\$666	\$1,800	\$1,380	\$3,540	\$3,411	\$140		\$714	\$2,7
Telemarketing	\$3,115	\$1,270									
Back order Reship					\$298						
EDI								\$620			
Total	\$15,816,009	\$13,536,759	\$19,393,179	\$15,259,954	\$16,516,024	\$17,630,585	\$14,915,507	\$17,998,702	\$14,578,583	\$11,434,209	\$18,796,8

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Executive Dashboard

- PU

All
- External Material Group

All
- Brand

All
- Material Group

All
- PLC

All
- category

All
- sub_category_1

All
- sub_category_2

All
- sub_category_3

All
- sub_category_4

All
- sub_category_5

All

Company

Current/New

Material

MS

Date Range

2022 New

2023 New

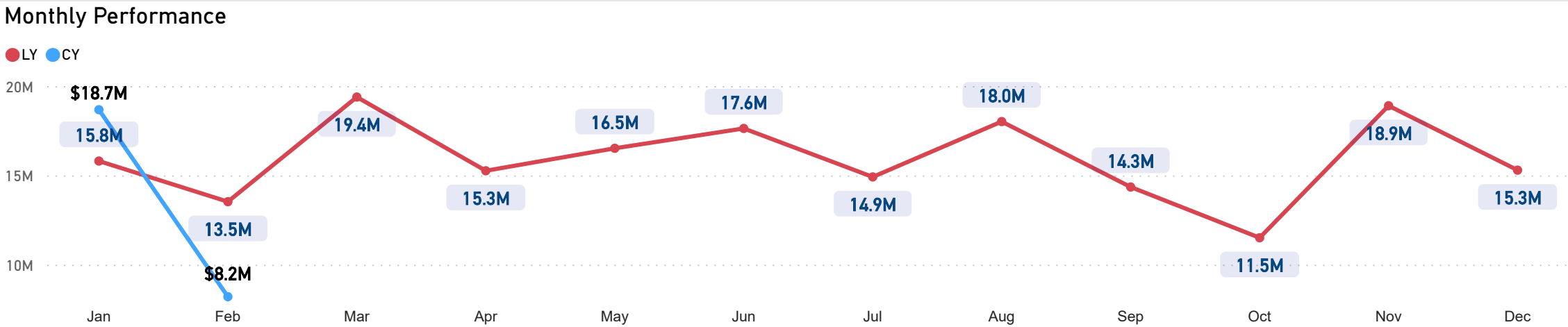
Current

All

Multiple selections

2/20/2023

PLC	Description	1st Sales Date	Goal YTD	CYTD Sales	Var (%)	LYTD Sales	CYTD Sales	YOY%	LM Sales	CM Sales
KMIN	Ek Luxury Mink Collection 01	10/29/20	\$1,521,374	\$1,429,602	-6.0%	\$1,216,206	\$1,429,602	17.5%	\$986,726	\$442,876
T	Kc T Semi-Permanent African Violet	1/2/19	\$682,265	\$719,952	5.5%	\$798,216	\$719,952	-9.8%	\$494,544	\$225,408
KPEI	Iek 3D Collection Chic - 01	1/2/19	\$987,446	\$638,986	-35.3%	\$1,204,273	\$638,986	-46.9%	\$441,488	\$197,499
KPEG	Big Size Individual Lash Adhesive Black	1/2/19	\$671,136	\$619,343	-7.7%	\$537,516	\$619,343	15.2%	\$435,081	\$184,262
VLEC	Vle Realmink Cashmere Rose	3/3/20	\$606,012	\$492,507	-18.7%	\$765,828	\$492,507	-35.7%	\$342,563	\$149,945
HQ	Red Edge Band Wrap Scarf Black	2/8/21	\$494,146	\$449,456	-9.0%	\$675,996	\$449,456	-33.5%	\$317,770	\$131,685
FEMALE BRUSH	(Bsh01) Red Prof. Soft Grip Bsh	4/11/22	\$507,443	\$410,136	-19.2%		\$410,136		\$275,383	\$134,753
BCLG	Broadway Clear Lip Gloss - Coconut Oil	1/2/19	\$274,572	\$390,744	42.3%	\$269,280	\$390,744	45.1%	\$281,256	\$109,488
BD	Bd05N & Brsh06Br Promotional Set	1/2/19	\$459,446	\$385,498	-16.1%	\$493,869	\$385,498	-21.9%	\$264,015	\$121,482
TCS	Tintation Color Spray - Black 6Oz	11/11/19	\$358,593	\$372,511	3.9%	\$197,065	\$372,511	89.0%	\$257,189	\$115,323
KPE INDIVIDUAL	Iek 3D Individual Kf Ultrablack Long	9/1/20	\$526,108	\$369,822	-29.7%	\$319,575	\$369,822	15.7%	\$260,550	\$109,272
Total	Red Processing Cap XI 10 Pcs +1	1/2/19	\$25,895,822	\$26,885,436	3.8%	\$24,992,943	\$26,885,436	7.6%	\$18,676,528	\$8,208,908



Executive Dashboard

- PU

All
- Sales Division

TR
- External Material Group

All
- Brand

All
- Material Group

All
- PLC

All
- category

All
- sub_category_1

All
- sub_category_2

All
- sub_category_3

All
- sub_category_4

All
- sub_category_5

All

Category ViewPLC View

Company

Current/New

2022 New2023 NewCurrent

Material

All

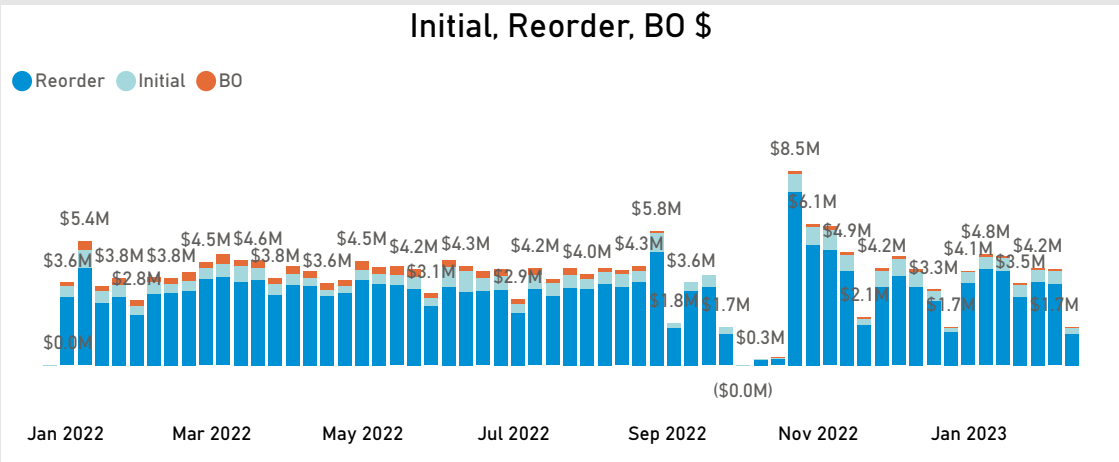
MS

Multiple ...

Date Range

2/20/2023

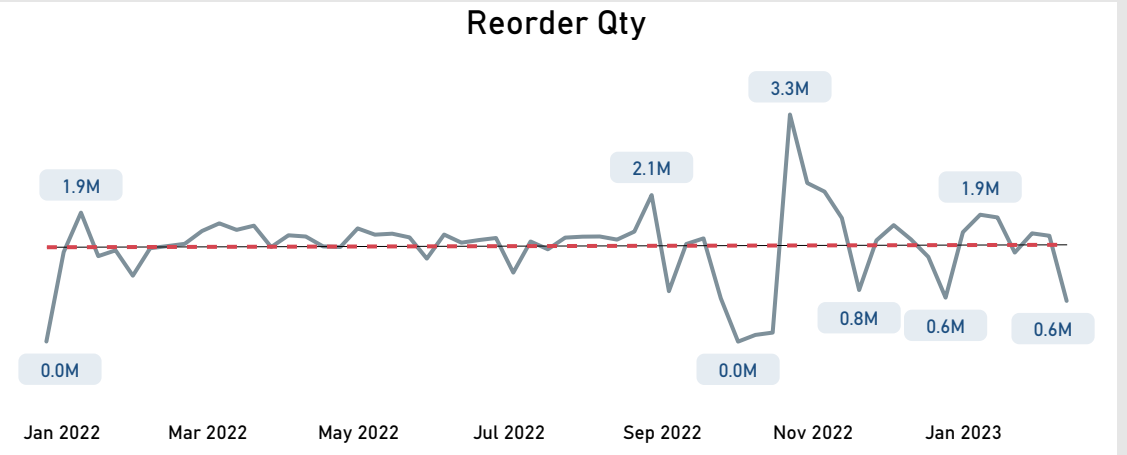
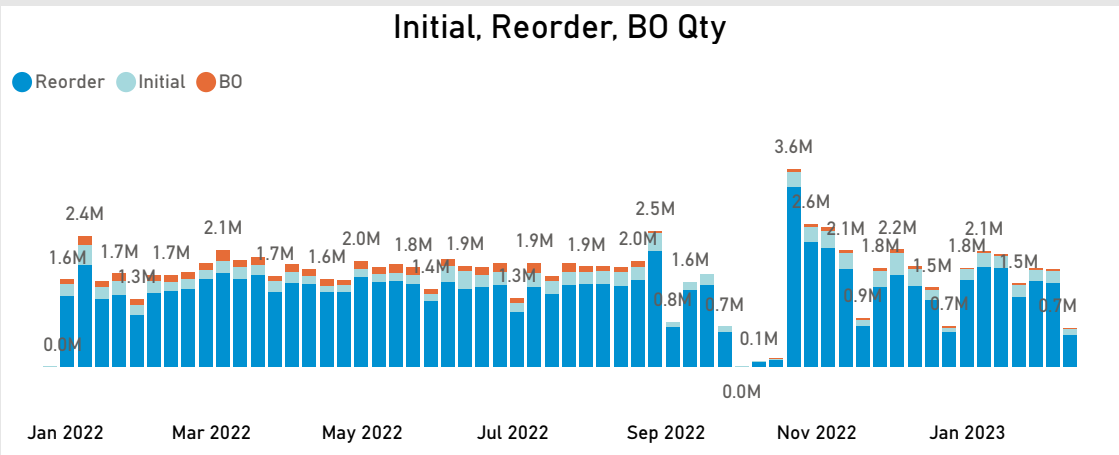
PLC	Description	1st Sales Date	Doors	L6M RE Doors	LYTD Sales	CYTD Sales	YOY%	LM \$	L6M AV \$	LM %	LM RE \$	L6M AV RE \$	LM RE %
+ KMIN		10/29/20	4,174	3,983	\$1,216,206	\$1,429,602	17.5%	\$774,490	\$776,735	-0%	\$701,482	\$728,246	-4%
+ T		1/2/19	3,642	3,452	\$798,216	\$719,952	-9.8%	\$360,258	\$388,123	-7%	\$347,172	\$374,610	-7%
+ KPEI		1/2/19	3,737	3,389	\$1,204,273	\$638,986	-46.9%	\$319,479	\$376,283	-15%	\$312,132	\$367,048	-15%
+ KPEG		1/2/19	4,467	4,282	\$537,516	\$619,343	15.2%	\$299,744	\$321,453	-7%	\$293,975	\$316,098	-7%
+ VLEC		3/3/20	3,554	3,360	\$765,828	\$492,507	-35.7%	\$238,316	\$281,367	-15%	\$235,980	\$277,818	-15%
+ HQ		2/8/21	3,647	3,009	\$675,996	\$449,456	-33.5%	\$218,477	\$245,371	-11%	\$189,128	\$213,254	-11%
+ FEMALE BRUSH		4/11/22	3,378	2,119		\$410,136		\$225,747	\$133,827	69%	\$95,002	\$53,776	77%
+ BCLG		1/2/19	4,170	3,798	\$269,280	\$390,744	45.1%	\$176,508	\$190,791	-7%	\$171,564	\$185,021	-7%
+ BD		1/2/19	4,102	3,623	\$493,869	\$385,498	-21.9%	\$191,949	\$223,835	-14%	\$185,205	\$215,718	-14%
+ TCS		11/11/19	3,914	3,536	\$197,065	\$372,511	89.0%	\$181,255	\$212,090	-15%	\$151,689	\$173,965	-13%
+ KPE INDIVIDUAL		9/1/20	4,212	3,929	\$319,575	\$369,822	15.7%	\$177,915	\$192,333	-7%	\$174,918	\$187,579	-7%
+ FEMALE HAIR C...		3/3/22	2,932	1,991		\$362,246		\$174,362	\$175,101	-0%	\$111,734	\$74,310	50%
+ KSA		1/2/19	3,983	3,628	\$194,368	\$357,157	83.8%	\$172,273	\$160,984	7%	\$165,971	\$155,357	7%
Total		1/2/19	4,589	4,466	\$24,992,943	\$26,885,436	7.6%	\$13,440,767	\$13,962,633	-4%	\$11,543,136	\$12,123,528	-5%



Executive Dashboard

- PU
- All
- Sales Division
- TR
- External Material Group
- All
- Brand
- All
- Material Group
- All
- PLC
- All
- category
- All
- sub_category_1
- All
- sub_category_2
- All
- sub_category_3
- All
- sub_category_4
- All
- sub_category_5
- All

Category View		PLC View		Company		Current/New			Material		MS		Date Range				
						2022 New	2023 New	Current	All		Multiple ...		1/1/2022 2/20/2023				
PLC	Description	1st Sales Date	Doors	L6M RE Doors	LYTD	CYTD	YTD YOY	LM Sold Qty	L6M AV Sold Qty	LM %	LM RE Sold Qty	L6M AV RE Sold Qty	LM RE %	Stock	Stock DM	POASN DM	MOQ DM
+ BCLG	Broadway ...	1/2/19	4,170	3,798	4,420,327	756,722	63%	353,329	381,854	-7%	343,441	370,318	-7%	1,355,465	3.8	10.4	0.1
+ KMIN	Black ...	10/29/20	4,174	3,983	3,490,625	461,442	35%	258,906	259,241	-0%	234,570	243,078	-4%	3,295,512	12.7	9.0	0.7
+ HWC	Red 1/2" Vig ...	1/2/19	2,766	2,193	2,762,975	384,240	34%	191,784	188,582	2%	179,484	180,579	-1%	1,545,954	8.1	17.0	0.4
+ KPEI	Black ...	1/2/19	3,737	3,389	3,550,800	312,628	-41%	163,102	192,405	-15%	159,292	187,676	-15%	1,884,475	11.6	13.4	2.3
+ KPEG	Black 3D Super Strong ...	1/2/19	4,464	4,282	2,124,100	299,423	32%	150,125	161,876	-7%	147,339	159,363	-8%	1,545,442	10.3	13.2	0.5
+ RLO	Black ...	12/16/19	3,910	3,454	1,532,059	265,437	84%	132,189	136,191	-3%	128,445	132,174	-3%	736,549	5.6	11.0	0.2
+ T	Black ...	1/2/19	3,642	3,452	1,962,043	231,566	-5%	120,428	129,593	-7%	116,066	125,085	-7%	1,124,061	9.3	4.7	1.3
+ KPE	Black ...	1/2/19	4,064	3,765	1,507,571	191,016	-1%	95,598	104,256	-8%	94,146	102,033	-8%	610,300	6.4	8.8	2.4
+ FEMALE HAI...	Black ...	3/3/22	2,932	1,991	721,271	175,615		79,303	96,181	-18%	47,341	29,789	59%	1,379,164	17.4	10.5	5.4
+ KPE INDIVIDU...	Black 3D Individual Kf ...	9/1/20	4,212	3,929	1,358,334	175,542	32%	87,540	94,963	-8%	86,166	92,672	-7%	1,079,774	12.3	18.0	1.1
+ HQ	Black ... Scarf ...	2/8/21	3,647	3,009	1,675,178	175,188	-29%	87,762	100,846	-13%	76,686	88,047	-13%	1,088,233	12.4	6.3	4.3
+ KPEI 100s	Black ...	3/11/19	3,187	2,779	1,700,073	168,660	-29%	82,572	98,776	-16%	81,066	95,845	-15%	653,781	7.9	8.3	4.0
+ SUB 100	Black ...	3/11/19	3,187	2,779	1,700,073	168,660	-29%	82,572	98,776	-16%	81,066	95,845	-15%	653,781	7.9	8.3	4.0
Total	PLC + 1	1/2/19	4,589	4,466	83,692,248	11,320,283	18%	5,756,266	6,078,903	-5%	5,026,048	5,322,805	-6%	64,345,210	11.2	10.6	2.7



Executive Dashboard

- PU

All
- Sales Division

Multiple selections
- External Material Group

All
- Brand

All
- Material Group

All
- PLC

All
- category

All
- sub_category_1

All
- sub_category_2

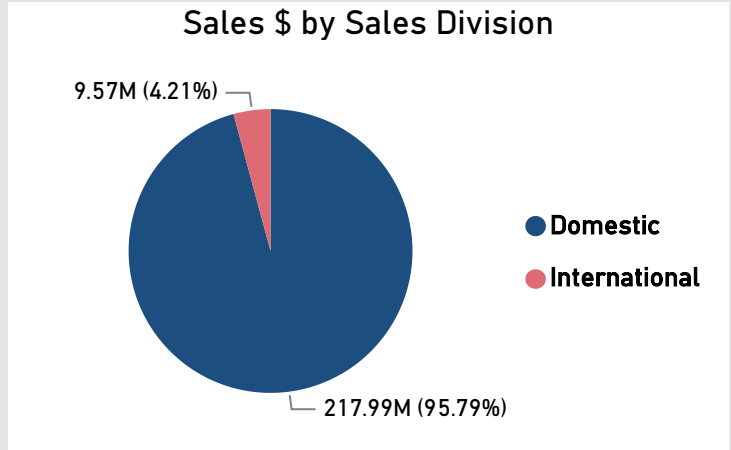
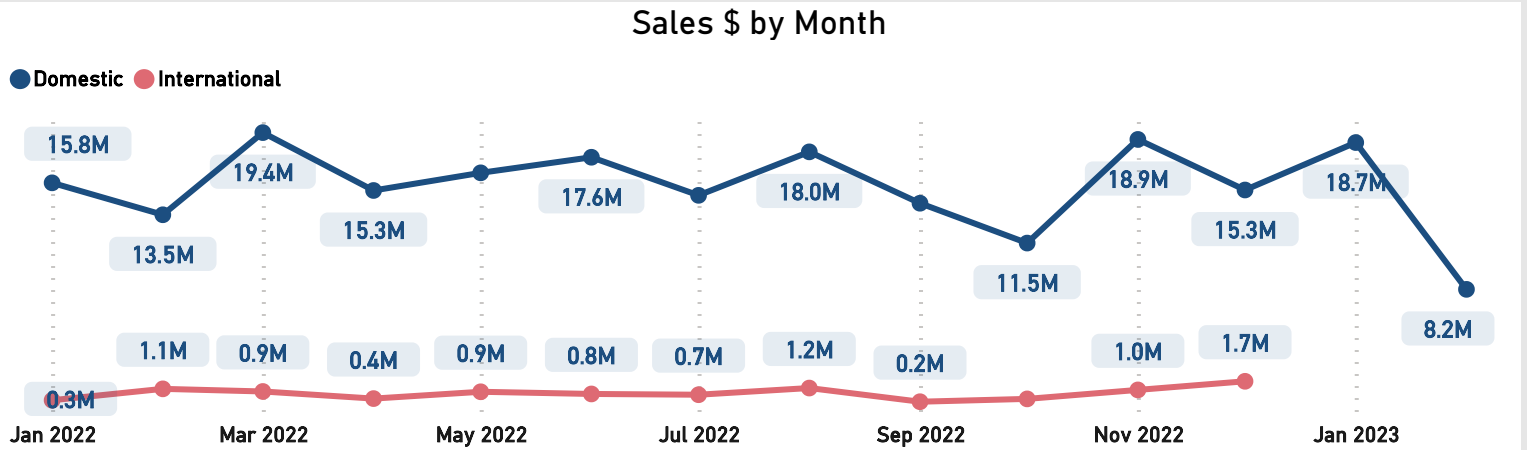
All
- sub_category_3

All
- sub_category_4

All
- sub_category_5

All

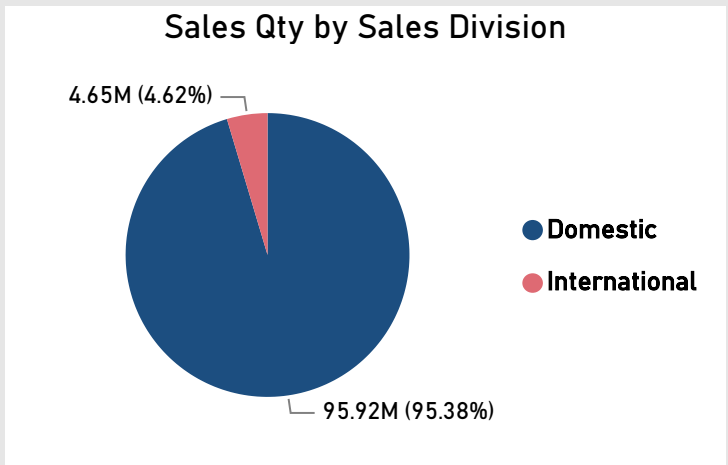
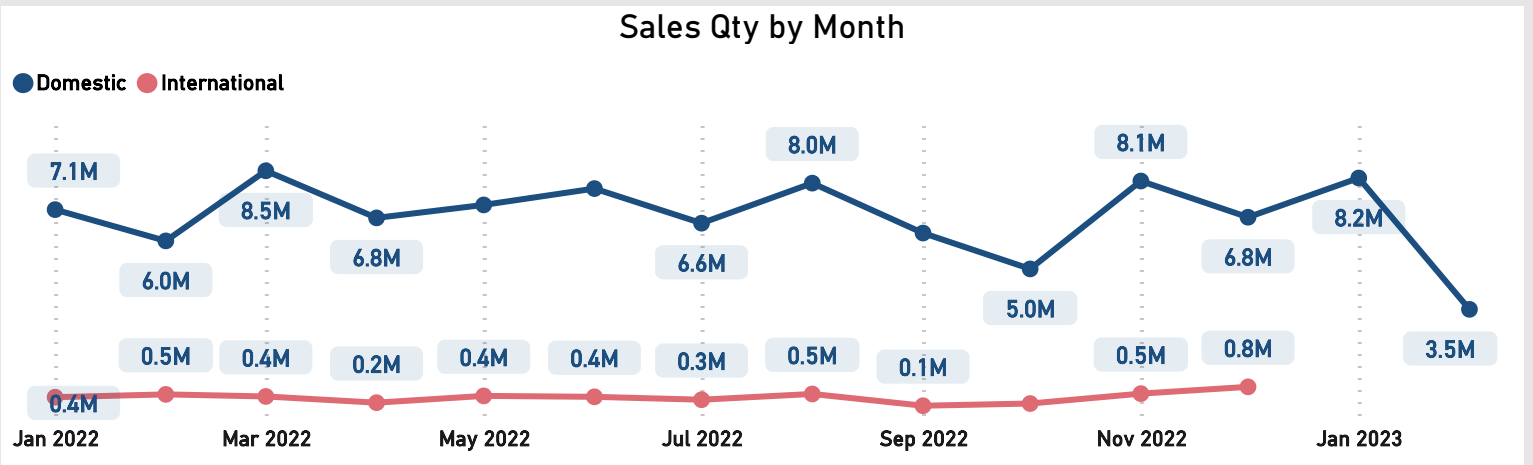
Company		Current/New			Material	MS	Date Range				
		2022 New	2023 New	Current	All	Multiple selections	2/20/2023				
PLC		01/2022	02/2022	03/2022	04/2022	05/2022	06/2022	07/2022	08/2022	09/2022	10/2022
+		\$82,988	\$191,467	\$171,750	\$85,744	\$195,724	\$29,739	\$100,787	\$93,394	\$31,352	\$96,396
+		\$46,354	\$96,964	\$65,052	\$41,448	\$64,739	\$43,603	\$47,864	\$55,152	\$30,909	\$48,634
+		\$2,190	\$1,520	\$2,480	\$2,030	\$3,640	\$2,350	\$2,920	\$2,090	\$1,890	\$1,290
+		\$15,212	\$14,544	\$17,039	\$12,830	\$14,572	\$14,256	\$12,011	\$14,841	\$9,788	\$8,226
+		\$9,053	\$12,033	\$11,417	\$9,955	\$10,162	\$10,028	\$6,606	\$8,328	\$6,564	\$4,830
+		\$15,473	\$19,450	\$19,705	\$14,181	\$14,652	\$13,560	\$12,259	\$16,296	\$11,213	\$8,012
+		\$5,695	\$9,100	\$9,647	\$8,039	\$17,407	\$14,147	\$25,919	\$16,366	\$9,082	\$16,899
+		\$3,615	\$4,590	\$8,880	\$6,495	\$6,758	\$6,180	\$5,229	\$5,433	\$4,485	\$3,885
+		\$2,166	\$1,125	\$1,371	\$1,425	\$1,256	\$995	\$914	\$689	\$558	\$653
+		\$34,692	\$30,636	\$38,496	\$34,356	\$38,664	\$35,804	\$31,344	\$35,828	\$26,713	\$25,692
+		\$5,268	\$5,676	\$5,682	\$4,944	\$4,800	\$5,646	\$4,321	\$5,358	\$4,038	\$2,796
+		\$12,362	\$10,507	\$15,411	\$10,105	\$11,728	\$10,897	\$10,897	\$12,012	\$10,468	\$8,910
+		\$59,771	\$68,468	\$65,306	\$49,384	\$64,320	\$62,137	\$66,985	\$71,483	\$48,215	\$52,081
+		\$2,460	\$315	\$150	\$120	\$105	\$390	\$15			
+		\$16,051	\$13,286	\$20,209	\$14,177	\$16,540	\$16,625	\$13,741	\$18,051	\$13,900	\$13,204
+		\$12,348	\$11,124	\$14,976	\$12,900	\$15,168	\$14,568	\$11,208	\$12,912	\$10,164	\$8,304
Total		\$16,106,094	\$14,572,930	\$20,084,543	\$15,588,314	\$17,348,479	\$17,972,400	\$15,530,910	\$18,824,671	\$14,497,408	\$11,871,817



Executive Dashboard

- PU
- All
- Sales Division
- Multiple selections
- External Material Group
- All
- Brand
- All
- Material Group
- All
- PLC
- All
- category
- All
- sub_category_1
- All
- sub_category_2
- All
- sub_category_3
- All
- sub_category_4
- All
- sub_category_5
- All

Company		Current/New			Material	MS	Date Range						
		2022 New	2023 New	Current	All	Multiple selections	2/20/2023						
PLC		01/2022	02/2022	03/2022	04/2022	05/2022	06/2022	07/2022	08/2022	09/2022	10/2022	11/2022	12/2022
		37,517	83,100	79,899	66,733	80,900	24,693	62,797	54,590	26,039	38,685	53,289	153,289
		13,016	34,694	20,358	11,596	21,962	12,266	14,744	16,988	8,602	16,390	12,230	17,230
		219	152	248	203	364	235	292	209	189	129	161	161
		25,572	24,600	28,776	21,384	24,528	24,494	20,148	25,152	16,314	13,710	22,526	20,526
		1,370	1,806	1,735	1,499	1,544	1,512	1,002	1,262	993	733	1,384	1,384
		1,038	1,249	1,321	947	980	908	820	1,102	774	544	1,145	1,145
		1,584	3,072	2,738	2,246	5,666	3,952	8,916	5,042	2,526	6,148	2,554	5,054
		1,449	1,845	3,552	2,598	2,727	2,496	2,094	2,176	1,794	1,554	2,649	2,649
		618	357	397	420	375	1,203	267	309	168	189	255	255
		8,682	7,668	9,636	8,598	9,699	8,957	7,836	8,966	6,678	6,429	10,837	8,837
		2,634	2,838	2,841	2,472	2,406	2,823	2,160	2,685	2,019	1,401	2,751	2,751
		22,476	19,152	28,080	18,384	21,396	19,848	19,812	21,900	19,032	16,236	23,904	20,904
		11,710	14,008	11,658	8,744	13,206	11,379	13,776	13,777	8,750	11,558	10,066	27,066
		990	126	60	48	42	156	6				0	0
		29,184	24,192	36,816	25,788	30,216	30,336	24,996	32,856	25,272	24,066	33,192	28,192
		3,087	2,787	3,750	3,225	3,807	3,645	2,802	3,243	2,541	2,088	3,725	2,725
Total		7,464,247	6,427,401	8,810,595	6,865,112	7,663,303	8,205,776	6,752,427	8,262,857	6,310,227	5,121,394	8,586,988	7,503,988



Executive Dashboard

- PU
- All
- Sales Division
- All
- External Material Group
- All
- Brand
- All
- Material Group
- All
- PLC
- All
- category
- All
- sub_category_1
- All
- sub_category_2
- All
- sub_category_3
- All
- sub_category_4
- All
- sub_category_5
- All

Company

Attribute

category

sub_category_1

sub_category_2

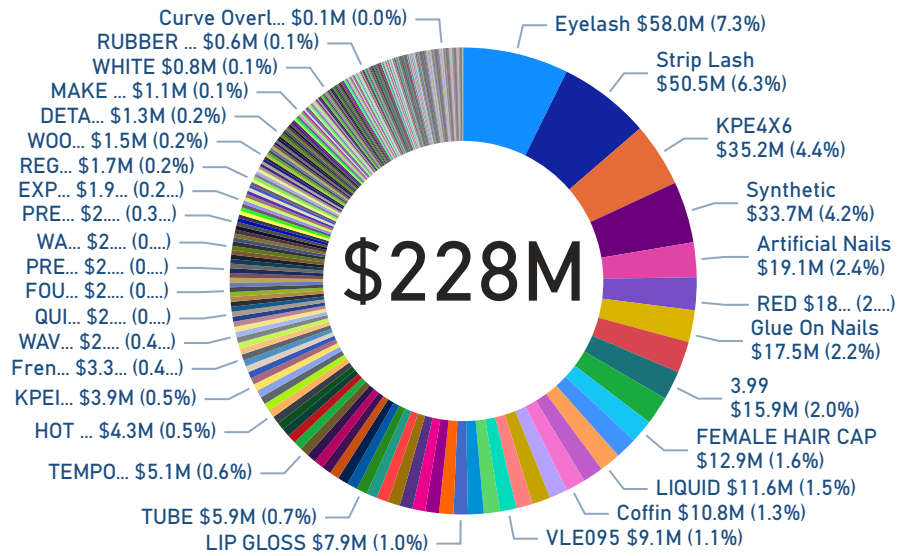
sub_category_3

sub_category_4

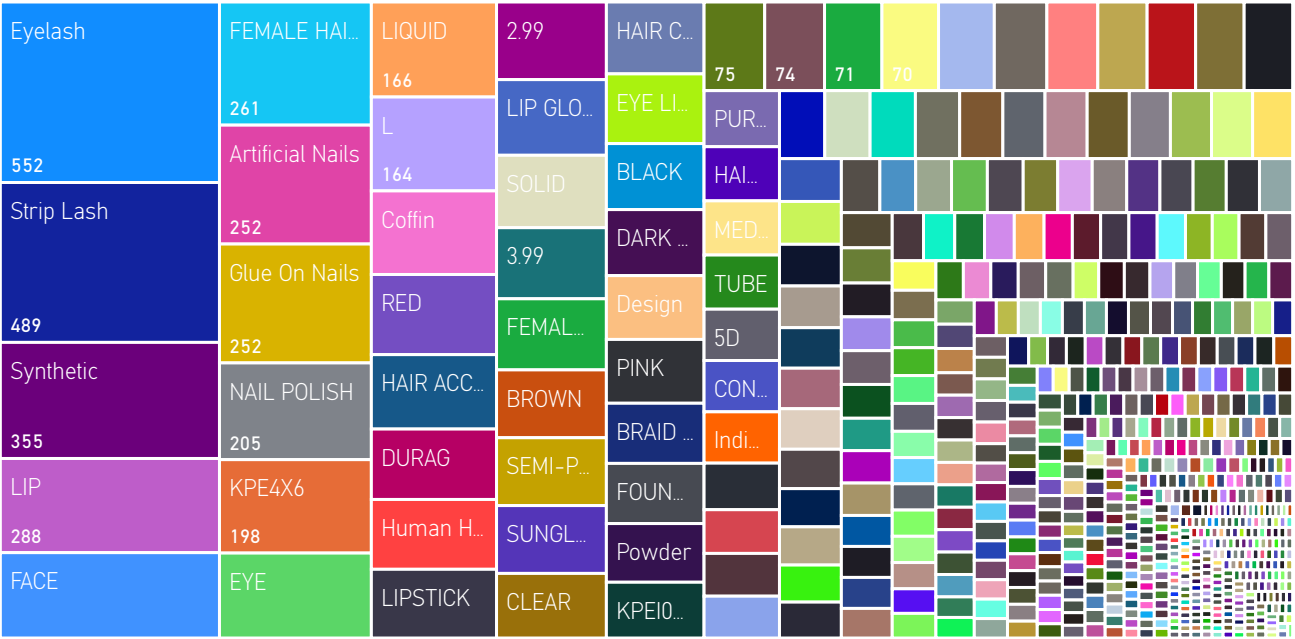
Date Range

2/20/2023

Sales \$ by Selected Category



Number of Material by Value



Sales Per SKU by Value

